

# MARINA MARKET EVALUATION AND UPDATED CONDITIONS ASSESSMENT FOR THE OYSTER POINT MARINA

**Prepared for** City of South San Francisco 400 Grand Avenue South San Francisco, California 94080

### Prepared by

Anchor QEA, LLC 130 Battery Street, Suite 400 San Francisco, California 94111

Confidential Work Product

September 2016

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# **TABLE OF CONTENTS**

| 1 | BA  | CKG    | GROUND   | 1   |
|---|-----|--------|--|-----|
|   | 1.1 |        | rina History   |     |
|   | 1.2 | Rep    | port Intent  | 3   |
| 2 | M   | ARIN   | VA MARKET EVALUATION   | 4   |
|   | 2.1 | Ma     | ırket Area   | 4   |
|   | 2.  | 1.1    | Market Area Population and Income                            | 5   |
|   | 2.  | 1.2    | Boater Demographic   | 7   |
|   | 2.  | 1.3    | Demand for Boating   | 8   |
|   |     | 2.1.3  | B.1 Demand in Market Area                                    | 9   |
|   | 2.2 | Oys    | ster Point Marina – Existing Evaluation                      | .11 |
|   | 2.2 | 2.1    | Oyster Point Marina Slip Mix, Rates, and Occupancy           | .11 |
|   | 2.2 | 2.2    | Oyster Point Marina Amenities and Other Site Improvements    | .12 |
|   |     | 2.2.2  | 2.1 Marina Amenities   | 13  |
|   |     | 2.2.2  | Boating-related and Other Waterfront Site Amenities          | 13  |
|   | 2.2 | 2.3    | Upland Development   | .14 |
|   | 1   | 2.2.3. | .1 Development Restrictions                                  | 14  |
|   | :   | 2.2.3. |  |     |
|   |     | 2.2.3. | .3 Yacht Club  | 16  |
|   | 2.2 | 2.4    | Other Potential Drivers of Occupancy for Oyster Point Marina | .17 |
|   |     | 2.2.4. | .1 Location within the Bay and Proximity to Attractions      | 17  |
|   |     | 2.2.4. | .2 Non-motorized Recreational Vessels                        | 17  |
|   |     | 2.2.4. |  |     |
|   | 2.3 | Eva    | luation of Local Competing Marinas                           |     |
|   | 2.3 | 3.1    | Slip Mix at Competitor Marinas                               | .21 |
|   | 2.3 | 3.2    | Occupancy and Wait Lists for Competitors                     |     |
|   | 2.3 | 3.3    | Slip Rates at Competitors                                    | .25 |
|   | 2.3 | 3.4    | Amenities  | .27 |
|   | 2.3 | 8.5    | Known Upcoming or Recent Marina Projects                     | 27  |
| 3 | SLI | P RE   | INTAL RATE EVALUATION  | 30  |
| 4 | SUI | MMA    | ARY OF MARKET ASSESSMENT                                     | 32  |

|   | 4.1 SW | /OT (Strengths, Weaknesses, Opportunities, and Threats) Analysis for the |    |
|---|--------|--|----|
|   | Ma     | rina   | 32 |
|   | 4.1.1  | Strengths  | 32 |
|   | 4.1.2  | Weaknesses   | 33 |
|   | 4.1.3  | Opportunities  | 34 |
|   | 4.1.4  | Threats  | 34 |
| 5 | REFER  | ENCES  | 35 |

### **List of Tables**

| Table 1 | Market Area Population                                     | 6   |
|---------|--|-----|
| Table 2 | Market Area Income   | 6   |
| Table 3 | California New Powerboat and Accessories Sales             | 9   |
| Table 4 | Oyster Point Marina Slip Mix and Current Rates             | .11 |
| Table 5 | Slip Mix at Oyster Point Marina and Competitor Marinas     | .22 |
| Table 6 | Occupancy at Oyster Point Marina and Competitor Marina     | .24 |
| Table 7 | Monthly Slip Rates per Lineal Foot by Slip Type and Length | .26 |
| Table 8 | Slip Fee Range   | .31 |
|         |  |     |

# List of Figures

| Figure 1 | Market Area       | .5 |
|----------|-------------------|----|
| Figure 2 | Competing Marinas | 21 |

# LIST OF ACRONYMS AND ABBREVIATIONS

| ADA        | Americans with Disabilities Act                                 |
|------------|---|
| Bay        | San Francisco Bay   |
| BCDC       | San Francisco Bay Conservation and Development Commission       |
| City       | City of South San Francisco                                     |
| DBW        | California State Parks Division of Boating and Waterways        |
| DMV        | Department of Motor Vehicles                                    |
| JPA        | Joint Powers Agreement  |
| Marina     | Oyster Point Marina   |
| NMMA       | National Marine Manufacturers Association                       |
| PWC        | personal watercraft   |
| SMCHD      | San Mateo County Harbor District                                |
| SUP        | stand-up paddleboard  |
| WETA       | San Francisco Bay Area Water Emergency Transportation Authority |
| Yacht Club | Oyster Point Yacht Club   |
| YC         | yacht club  |
| YH         | yacht harbor  |
|            |   |

### **1 BACKGROUND**

The City of South San Francisco (City) tasked Anchor QEA, LLC, with evaluating the market drivers and a proposed range of slip fees related to the potential repair and rehabilitation and/or full-scale renovation of the Oyster Point Marina (Marina). The Marina was originally constructed in the 1960s, offshore from the now closed Oyster Point Landfill, and was renovated and expanded in the 1980s and in 2012. The City is considering whether to terminate the joint powers agreement (JPA) with the San Mateo County Harbor District (SMCHD) prior to the JPA's contracted expiration in 2026. This would result in the City assuming ownership and operation of the Marina. Therefore, the City needs to understand the market demand, potential future capital reinvestment costs, and revenue streams prior to taking any action on the JPA.

As part of the overall study, we reviewed information provided in the *Oyster Point Marina & Park Marina Facility Condition Survey* (2014 Marina Condition Survey; Moffat & Nichol 2014) prepared by Moffatt & Nichol for the SMCHD in 2014, conducted site visits, reviewed survey and development information provided by the City, and collected market information from our subconsultant, Almar Marinas. We used this information to develop a proposed range of slip fees for two scenarios, and then used this information, along with proposed marina slip mix options, to estimate design and construction costs and projected revenue.

### 1.1 Marina History

The west basin of the Marina was originally constructed in the 1960s, north of the South San Francisco landfill. Operation and maintenance of the Marina and parking lot, which are located on land owned by the City, was transferred from the City to SMCHD in 1977 via a 49-year JPA. In the 1980s, SMCHD replaced the original docks in the west basin and expanded the Marina into the east basin with construction of a new breakwater. At highest available occupancy, the Marina had 589 slips. The Marina was redeveloped using \$13,647,000 in loans from then California Department of Boating and Waterways (DBW, now California State Parks Division of Boating and Waterways). SMCHD also received DBW loans for Pillar Point Harbor, and in 1997 the total debt load was \$19.77 million. According to SMCHD commission meeting minutes from April 6, 2016 (SMCHD 2016), and as explained by Commissioner Sabrina Brennan on her website SabrinaBrennan.com (2016), these redevelopment loans have been completely paid off, and SMCHD has no other outstanding debt on its books.

The breakwater was modified in 2008, and Docks 9 and 10, with a combined total of 134 slips, were removed in late 2009 and early 2010 to make way for the South San Francisco ferry terminal, which opened in 2012. The guest dock (Dock 8) and Dock 11 were replaced during the 2012-13 fiscal year with concrete floating docks. The new Dock 11 is a reconfigured dock designed to comply with the operational requirements of the ferry terminal. This reconfiguration resulted in the loss of approximately 30 slips.

According to a conversation with SMCHD personnel (Smith 2016) and corroborated by the U.S. Army Corps of Engineers project website (Oyster Point Marina Section 107 n.d. and Oyster Point Breakwater Modification Project – Completion Ceremony, February 2013) and a local newspaper article (Murtagh 2013), as part of the replacement of Docks 8 and 11 in the 2012-13 fiscal year, Docks 12, 13, and 14 were modified and wave attenuating docks were added to Docks 11, 12, 13, and 14 to counteract the unforeseen swell/wave effects of the 2008 Oyster Point Breakwater Modification Project. No vessels are allowed to berth at the channel ends of Docks 11, 12, 13, and 14.

The current slip count for the Marina stands at 428 berths spread over 6 dock strings (Docks 1 to 6) in the west basin and 5 dock strings (Docks 8, 11, 12, 13, and 14) in the east basin. Drake Marina also operates the private Dock 7.

According to SMCHD's published capital improvement program (SMCHD 2016), electrical transformers on Docks 1 through 6 are to be replaced during the 2016-17 fiscal year, maintenance dredging is planned to occur later this decade, and planning for the replacement of Docks 12, 13, and 14 is scheduled to begin in the 2016-17 fiscal year with replacement scheduled later this decade.

### 1.2 Report Intent

The overall study consists of three components: market feasibility assessment (Task 1); existing marina and site condition assessment (Task 2); and marina layout modeling and associated cost estimates (Task 3).

Task 1 evaluates the market drivers for the Marina. Available data was used to develop two scenarios for a range of market-based slip lease rates (slip fees) for the Marina. The high end of the range of slip fees is based on replacing the Marina with a brand-new, state-of-the-art facility in terms of both amenities and operations, assumed to be part of a larger updated uplands development. The low end of the range is based on repair and retrofit of the existing Marina to the extent possible and replacement in-like-kind of docks which cannot be repaired.

Task 2 will review the 2014 Marina Condition Survey and verify and augment its assessment and recommendations based on a site visit. The site visit involves taking lead line measurements to assess the water depth throughout the Marina; reviewing the existing vessel conditions, which helps to determine the potential loss of tenants during a marina development and the resulting increase in slip fees; reviewing the existing Marina condition; and assessing additional Marina needs and site issues not already identified in the 2014 Marina Condition Survey. Task 2 does not include upland areas or vertical structures, and is focused on the Marina.

Task 3, once completed, will involve modeling Marina layouts under both slip fee scenarios to estimate design and construction costs and revenue projections. Tasks 2 and 3 will be completed at a later date.

### **2 MARINA MARKET EVALUATION**

This section discusses the market area for the Marina, including evaluations of its existing slip mix, rates, and amenities; potential drivers for occupancy, in addition to market area demographics; competing marinas; and the regulatory permitting environment.

### 2.1 Market Area

The target market area for a marina typically consists of surrounding communities and inland areas within a 30- to 45-minute commute. Outside of the City of South San Francisco, areas within this driving distance to the Marina include Peninsula (San Mateo County) communities such as San Bruno, Pacifica, Burlingame, Foster City, San Mateo, Redwood City, and Menlo Park; the City of San Francisco; and portions of the northern Silicon Valley communities of Palo Alto, Los Altos, and Mountain View, as shown in Figure 1. Although communities such as Redwood City and San Francisco have a large number of slips within their city limits, long waitlists; poor marina condition, maintenance, or service; and/or high slip fees can drive tenants to competing facilities.

Although not the target market area for the Marina, other Silicon Valley communities in Santa Clara County, such as Sunnyvale, Cupertino, Santa Clara, Milpitas, and San Jose, can be considered opportunity areas outside of the target market area. These areas will not provide significant numbers of tenants for the Marina, but users may come from these areas if the Marina provides superior facilities, given the Marina's optimal location.

For purposes of this study, Santa Clara County communities are considered outside the primary market area, as are Marin, North Bay, and East Bay locations.

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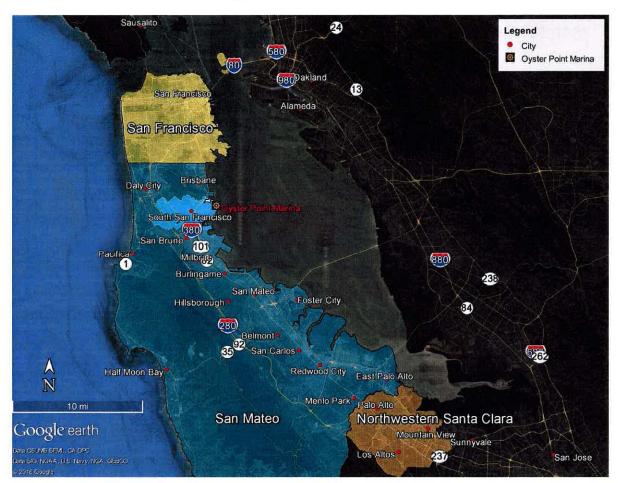


Figure 1 Market Area

# 2.1.1 Market Area Population and Income

Much of San Mateo and San Francisco Counties is defined by the heavy technology and biotechnology industries. Growth in these two industries has driven a 7.0% jump in population from 2010 to 2015 in the two counties, as shown in Table 1. The median age of residents for all three counties has increased between the 2000 Census and the 2010 Census, as has the number of family households.

| County         | Population (Census,<br>April 1, 2000) | Population (Census,<br>April 1, 2010) | Population (Estimate,<br>July 1, 2015) | Population<br>Growth<br>(2000–2015) |  |
|----------------|---------------------------------------|---------------------------------------|--|-------------------------------------|--|
| San Francisco  | 776,773                               | 805,235                               | 864,816                                | 11.3%                               |  |
| San Mateo      | 707,161                               | 718,451                               | 765,135                                | 8.2%                                |  |
| 2-County Total | 1,483,934                             | 1,523,686                             | 1,629,951                              | 9.8%                                |  |
| Santa Clara    | 1,682,585                             | 1,781,642                             | 1,918,044                              | 14.0%                               |  |
| 3-County Total | 3,166,519                             | 3,305,328                             | 3,547,995                              | 12.0%                               |  |

### Table 1 Market Area Population

Sources:

Bay Area Census, 2016a Bay Area Census, 2016b Bay Area Census, 2016c United States Census Bureau, 2016

# Table 2 Market Area Income

| County          | Median Household<br>Income (Census,<br>April 1, 2000) | Median Household<br>Income (ACS,<br>2006–2010) | Median Household<br>Income (ACS,<br>2010–2014) | Income Growth<br>(2000–2014) |
|-----------------|---|--|--|------------------------------|
| San Francisco   | \$55,221  | \$71,304                                       | \$78,378                                       | 41.9%                        |
| San Mateo       | \$70,819  | \$85,648                                       | \$91,421                                       | 29.1%                        |
| 2-County Median | \$62,654  | \$78,068                                       | \$84,501                                       | 34.9%                        |
| Santa Clara     | \$74,335  | \$86,850                                       | \$93,854                                       | 26.3%                        |
| 3-County Median | \$68,861  | \$82,801                                       | \$89,557                                       | 30.0%                        |

Notes:

ACS = American Community Survey

1. 2-County and 3-County Median Household Incomes are population-weighted averages

Sources:

Bay Area Census, 2016a Bay Area Census, 2016b Bay Area Census, 2016c United States Census Bureau, 2016

The counties of San Francisco and San Mateo have seen household incomes appreciate approximately 35% from a median income of \$62,654 in 2000 to \$84,501 in 2014, as shown in Table 2. Although inflation has remained rather flat over the past several years, median

home sale prices in San Francisco and San Mateo counties have increased approximately 50% over the past 10 years (July 2006 to June 2016), according to Zillow. Home sales prices in Santa Clara County increased a relatively tepid 33% over the same time period. On the surface, this would indicate that more household income is devoted to housing, thereby reducing disposable income available for activities such as boating.

However, the boating community has adjusted. According to our subconsultant Almar Marinas (Hayes 2016), the current trend is for two or more households to share in the cost of owning and maintaining a boat. As boat sales figures indicate, partnering on a vessel also better utilizes the amenity, because the boat will be on the water more often. This is beneficial to marina operations, because increased traffic improves demand for landside amenities and provides a form of security, in that people typically feel safe when there are others around. As will be explained later in this report, demand remains high at facilities with optimal location and high quality facilities.

# 2.1.2 Boater Demographic

Assuming steady boat ownership rates, the growth in population would lead to an increased number of vessels owned in the market area. The San Francisco Bay (Bay) is a major recreational amenity in the region and boating is a major use of this amenity. Based on state and national surveys, boaters with in-water berths are typically 35 to 65 years old and have household incomes at or above \$75,000. This demographic describes the Marina Market Area households well because residents of the three counties mentioned have median ages in the late 30s and household incomes well above the national average for boaters. Furthermore, as residents and households in the market area mature, the target boating market grows as well. Therefore, we anticipate boat ownership rates will hold steady or increase over time.

In addition to geographic market areas, the primary target market for the Marina is recreational boaters who enjoy sailing, fishing, and various water sports on the waters of the Bay. Recreational boaters can be further sub-divided into multiple vessel types, ranging from personal water craft (PWCs) to trailerable vessels to mega-yachts. Most boaters within the Marina own small (32-foot or smaller) and average size (33- to 45-foot) vessels. There are

some larger vessels, including several 60-foot yachts. The target boat size, based on recent market trends, is vessels in the 35- to 50-foot range.

# 2.1.3 Demand for Boating

Marina occupancy rates and boat sales in California have been recovering since the boating industry was negatively impacted by the recession of 2008/2009. An article published by the Orange County Register (May 2014) listed new powerboat sales figures for California from 2004 through 2013, as reported by National Marine Manufacturers Association (NMMA). Separately, NMMA (2015 and 2016) published two powerboat sales summaries for the 2014 and 2015 calendar years. New powerboat sales figures include new vessels, new outboard engines, new trailers, and aftermarket accessories. Sales of new sailboats and accessories, new PWCs, and used boats are not included in this data. However, new powerboat sales figures for California for the overall boating industry. Table 3 provides the annual sales figures for California for the calendar years from 2004 through 2015.

New powerboat sales in California for the 2015 calendar year are up over 85% from the low level seen in 2010 and are back within 3% of 2008 sales levels. Although the sales numbers are not near the peaks of the mid-2000s, the numbers do indicate a recovering boating market, which, when coupled with high occupancy rates of competing marinas as described in Section 2.3, predict a strong demand for slips. Furthermore, according to a May 2014 YachtWorld article, 2014 sales of 26-foot- to 35-foot-long vessels trailed 2010 sales, while the number of 36-foot- to 45-foot-long boats sold in 2014 was significantly higher than in 2010. The increase in larger boat sales matches what Bay Area marina operators have seen: increased vacancy in slips under 35 feet in length and an increase in demand for boat slips 35 feet and greater in length.

|      |                 | Annual Percent |
|------|-----------------|----------------|
| Year | Sales           | Change         |
| 2004 | \$1,201,149,368 | NA             |
| 2005 | \$1,274,045,713 | 6.1%           |
| 2006 | \$1,210,422,380 | -5.0%          |
| 2007 | \$976,879,799   | -19.3%         |
| 2008 | \$594,740,334   | -39.1%         |
| 2009 | \$417,176,557   | -29.9%         |
| 2010 | \$310,262,319   | -25.6%         |
| 2011 | \$312,980,668   | 0.9%           |
| 2012 | \$367,016,212   | 17.3%          |
| 2013 | \$446,255,560   | 21.6%          |
| 2014 | \$546,774,476   | 22.5%          |
| 2015 | \$576,300,000   | 5.4%           |

Table 3California New Powerboat and Accessories Sales

Notes:

NA = not applicable

Sources:

Orange County Register article (May 25, 2014)

2014 U.S. Recreational Boating Statistical Abstract (NMMA, June 2015) NMMA Press Release (May 2015)

### 2.1.3.1 Demand in Market Area

The DBW publishes aggregated annual vessel registration data collected from the Department of Motor Vehicles (DMV). This data is always divided by vessel use (e.g., pleasure, fishing, or industrial) and county of registration and will sometimes include an additional state-wide breakdown of registration by hull type (e.g., aluminum or fiberglass) and vessel length. However, it does not differentiate between sailboats, powerboats, PWCs, dinghies, or other types of registered vessels.

The latest available data is for the 2014 calendar year. In 2014, there were 9,172 vessels registered in San Mateo County and 3,207 vessels registered in San Francisco County and City. These values are the lowest figures since the start of the economic downturn. As a reference, there were 11,266 vessels registered in San Mateo County and 3,698 vessels

registered in San Francisco County and City in 2009, the last strong year of vessel registration before impacts of the recession were felt. As noted above, boat sales began to pick up in 2014, so we anticipate that the DMV registration figures will see improvement for the 2015 and current calendar years.

In addition to aggregating DMV vessel registration records, DBW also conducts assessments of general marina conditions, projects future slip demand, and conducts surveys of boater behaviors. In 2002, DBW released its *California Boating Facilities Needs Assessment* (2002 DBW Assessment; DBW 2002), which determined that additional slips were not needed in the San Francisco Bay Area until 2020. However, since that report was published, Peninsula Marina and Pete's Harbor (in Redwood City), which had approximately 750 combined slips, have closed, and the City of San Francisco Marina is currently in the process of redeveloping its two boat basins, which will reduce the number of available slips from 668 to 628. The replacement docks at Peninsula Marina (One Marina) and Pete's Harbor (Blu Harbor) have a combined 95 slips, and the new Westpoint Harbor in Redwood City added another 416 slips. This still leaves the San Francisco and San Mateo County Market Area with a net loss of approximately 280 slips since the 2002 DBW Assessment was published.

The 2007–2009 California Boater Survey (DBW 2011) published by DBW in 2011 received 2,446 responses for the 2007-2008 survey and 2,879 responses for the 2009 survey. The Bay Area was well represented, with 1,033 respondents listing the Bay Area as their region of residence. Although regional data is not available, between 34% (2009 survey) and 38% (2007–2008 survey) of respondents listed a marina as their boat storage location, and an additional 5% kept their vessel in dry boat storage. This appears to be applicable to the Bay Area, due to the fact that between 35% and 50% of Bay Area respondents stated that their vessel was 26-foot or longer. With the exception of dry boat storage or at-home berth, most vessels 26-foot and longer are kept at a marina.

Because the boating market is still in recovery, a marina berthing rate of only 30% will be used for this study. Multiplying that rate by the published DMV data for San Mateo and San Francisco counties from 2014 (12,379 registered pleasure craft) results in a demand for 3,714 slips. With 4,307 slips available in the two counties, that gives an overall anticipated occupancy of 86.2%.

Assuming that South Beach Harbor, the City of San Francisco Marinas, Treasure Isle Marina, and Bair Island Marina are all at 100% occupancy, the other marinas in the two counties would need to average 78.0% occupancy to absorb the balance of the total anticipated slip demand of 3,714 slips. That is a respectable occupancy rate (80% is a typical target occupancy), and one that is anticipated to increase with forecasted economic improvements in the boating market, as well as additional housing and commercial development opportunities driving more people to the market area. Any development at the Oyster Point Marina would further drive demand.

### 2.2 Oyster Point Marina – Existing Evaluation

The existing operational metrics and amenities of the Marina are discussed in this section.

### 2.2.1 Oyster Point Marina Slip Mix, Rates, and Occupancy

The slip mix and current slip rates for the Marina are provided in Table 4. These values are repeated for comparison purposes in Table 5 in Section 3.3.1, Slip Mix and Table 7 in Section 3.3.3, Rates.

| Slip Size     | 25'    | 30′    | 35′       | 40′       | 45′      | 50'    | 55′    | 60'    |
|---------------|--------|--------|-----------|-----------|----------|--------|--------|--------|
| Mix/Count     | 28     | 165    | 100       | 16        | 66       | 18     | 1      | 34     |
| Percentage    | 6.5%   | 38.6%  | 23.4%     | 3.7%      | 15.4%    | 4.2%   | 0.2%   | 7.9%   |
|               |        | Mont   | hly Rates | (per line | al foot) |        |        |        |
| Single Finger | NA     | \$7.70 | \$7.96    | \$8.01    | \$7.93   | \$7.98 | NA     | \$7.96 |
| Double Finger | \$8.40 | \$8.05 | \$8.25    | \$8.27    | \$8.28   | \$8.30 | \$8.30 | \$8.31 |

Table 4Oyster Point Marina Slip Mix and Current Rates

Notes:

NA = Not applicable

- 1. Total percentage may not add to 100% due to rounding.
- 2. Rates are monthly rates per lineal foot of slip length. For total monthly rate, multiply rate by slip length.
- 3. Single Finger also may be called double-loaded slip/berth or double-wide. Each vessel has 1 finger.

4. Double Finger also may be called single-loaded slip/berth. Each vessel has 2 fingers.

Occupancy at the Marina is at 67%, which is lower than all other marinas in its Market Area except for the recently opened Westpoint Harbor. However, the occupancy rate at

Westpoint Harbor is expected to improve with time. Occupancy at the Marina has decreased by 10 percentage points from values provided in a 2009 study by Grand Marina (Alameda, CA), which was cited in the *2013 San Mateo County Harbor District Oyster Point Marina Business and Management Plan* (City of South San Francisco City Council 2015). The same 2009 Grand Marina study gave a region-wide occupancy rate of approximately 80% (out of 13,600 available slips). Therefore, region-wide marina occupancy have rebounded to prerecession levels (current occupancy is at approximately 78% as noted in Section 2.1.3, Market Demand), while occupancy at the Marina has underperformed the market.

However, given the observed condition of the existing docks, especially Docks 12, 13, and 14; gravel parking lots; and flooding problems in the east basin parking lot, the Marina's occupancy for its state is reasonably strong. This assertion is supported by the occupancy rates presented in a strategic business plan prepared by the City of Brisbane for its Brisbane Marina in August 2006 (City of Brisbane 2006). The Brisbane Marina business plan revealed that in 2006, when most competing marinas in San Francisco, Brisbane, and South San Francisco were near or over 90% occupied (one exception was the Pier 39 Marina, at 75% occupancy), the Marina was only 54% occupied. In short, the Marina's prime location is supporting occupancy despite inadequacy in other areas.

### 2.2.2 Oyster Point Marina Amenities and Other Site Improvements

The Marina has been in operation since the 1960s, with a major renovation and expansion occurring in the 1980s. Although the Marina is located adjacent to open waters, it requires occasional dredging to maintain adequate water depths for vessels. The Marina was last dredged in 2007 and 2009. According to SMCHD board meeting minutes (SMCHD August 15, 2007), current Commissioner Sabrina Brennan's website (2011), and Salt River Construction's website (n.d.), 80,000 cubic yards of material was removed in the west basin in 2007 to improve water depths and 38,000 cubic yards of material was removed in the east basin in 2009 to improve water depths in the entrance channel and east basin in preparation for the new ferry terminal. SMCHD's capital improvement plan indicates that maintenance dredging will be performed within the next 2 to 4 years.

### 2.2.2.1 Marina Amenities

The Marina provides the basic amenities of electrical service (sub-metered and billed separately), lighting, security, potable water service, fire protection, dock boxes (upon request for an additional fee of \$10 per month), parking, and basic restrooms. The highly desired amenities of heated restrooms with showers and laundry facilities are also provided for boaters. Cable TV connections are available, but there is no wireless internet (Wi-Fi) service available for tenants at the Marina. The separate monthly fee for dock boxes has led some marina tenants to install their own substandard dock boxes (UV-stabilized plastic rather than the higher quality fiberglass boxes) and hose reels. This results in a cluttered and non-uniform appearance.

Live-aboards are permitted at the Marina and are billed at a separate rate. The San Francisco Bay Conservation and Development Commission (BCDC), the regional entity with California Coastal Act authority, limits live-aboards to 10% of a marina's total slips. SMCHD financial reports and the 2014 Marina Condition Survey show between 40 and 45 live-aboards, within the BCDC limits. Although live-aboards provide a type of neighborhood watch and increased slips fees, the vessels often are poorly maintained and not seaworthy resulting in untidy vessels and fingers which detract from the appearance of a marina. Well-kept marinas typically prohibit live-aboards and have assertive enforcement of marina policies.

### 2.2.2.2 Boating-related and Other Waterfront Site Amenities

In addition to the Marina-provided amenities, a fuel dock and a pump-out dock operated by Drake Marine are available for use by Marina patrons. Drake Marine also operates a 400-space trailered boat storage yard (number of spaces per Drake Marine documentation), a private boat launch, a boat repair facility, and a marine shop. Ice is available for purchase. A two-lane public boat launch, reconstructed in 2008, is located at the eastern end of the Marina between Docks 13 and 14. A separate parking lot with 54 car-and-trailer spaces serves the public boat launch.

SMCHD requested bids to lease and operate the currently closed bait-and-tackle shop adjacent to the public boat launch. The bid closing date was set for May 11, 2016, but

SMCHD elected to postpone the award due to uncertainty surrounding the proposed upland development discussed in Section 2.2.3.1.

The Marina is located adjacent to a 33-acre park that includes picnic facilities and a sandy beach. The parking lot for the park is relatively small, but patrons can enjoy activities such as picnicking, sunbathing, windsurfing, kiteboarding, or hand launching of kayaks. A separate non-motorized vessel (windsurfing) launch ramp for kayakers, windsurfers, and kite boarders is located at the southeast corner of the landfill, near the east-facing 300-foot-long public fishing pier. Both the windsurfing launch ramp and the fishing pier were constructed in 1998. Several primary and overflow parking lots serve the fishing pier and windsurfing launch ramp. The San Francisco Bay Trail also runs through the park along the waterfront and connects Oyster Point to points throughout the region.

The Oyster Point Yacht Club, based at the Marina, provides a hub for local boaters. The yacht club welcomes boaters from other marinas and holds monthly sails to other marinas in the San Francisco Bay and Delta regions. This yacht club does not own or rent vessels; all members have their own boats.

### 2.2.3 Upland Development

With the exception of boater bathrooms and the nearby Inn at Oyster Point hotel, the Marina is relatively isolated from dining, shopping, and other landside amenities. Opportunity exists to improve landside amenities for boaters and make the Marina more inviting to non-boaters by redeveloping the City-owned uplands property, including parking lots, leased property, and Oyster Point Park.

# 2.2.3.1 Development Restrictions

The City-owned property is zoned according to the Oyster Point Specific Plan District. Allowable uses include the following:

- Vessel rental, repair, and storage (e.g., boat rentals, a fuel dock, or a boat yard)
- Business services
- Commercial recreation (e.g., a marina)
- Public recreation (e.g., a fishing pier or park)

- Public and private clubs (e.g., a yacht club)
- Coffee shops and restaurants
- Lodging (limited to a maximum of 2 hotels with no more than 350 total rooms)
- Offices (professional/business and medical/dental)
- Research and development
- Parking
- Personal services (e.g., a barber shop)
- Retail sales including food stuffs sales, but no convenience stores

Beyond what is permitted by the zoning code, no land use restrictions for redevelopment of the landfill site were included in either the *Joint Technical Document – Oyster Point Landfill* (Gabewell and PES Environmental 2000) prepared by Gabewell and PES Environmental or in the Regional Water Quality Control Board's *Waste Discharge Requirements Order No. R2-2000-0046* (RWQCB 2000). Buildings currently erected on the site are the Oyster Point Yacht Club, Drake Marine boatyard and storage, SMCHD office, SMCHD maintenance facility, bait shop, and Marina and park restrooms. Existing and new buildings can be constructed on the site as long as the designs account for settlement from landfill subsidence, seismic loading and liquefaction associated with construction on a former landfill, vapor prevention and monitoring, and sea level rise. Although pile-supported foundations are not required, it is recommended that any new structure be constructed on a pile-supported foundation to mitigate landfill subsidence and liquefaction in a seismic event.

# 2.2.3.2 Proposed Oyster Point Redevelopment and Opportunities for the Marina

The office and industrial area in which the Marina is located is currently undergoing a transformation. Several development projects are under construction or being planned for the area east of the 101 Freeway. The City has entered into a development agreement with Oyster Point Development, LLC, (a 100% owned subsidiary of Greenland USA) on a new life sciences office and research park on approximately 42 acres of land adjacent to the Marina. The current plans call for constructing mid-rise buildings overlooking both marinas in South San Francisco, realigning Oyster Point and Marina boulevards, enhancing the existing waterfront park and beach, improving drainage and parking areas at the Marina, and

demolishing the existing boat yard and dry boat storage facility to grade and prepare the parcel for a future waterfront hotel. This latter project is to replace the Inn at Oyster Point, which will be demolished as part of the site redevelopment.

The dry boat storage facility slated for closure, which has capacity for 400 vessels, according to Drake Marine's website (2016), appears to house only approximately 180 boats, a majority of which are in the 20- to 30-foot range. Given the size of these vessels, some may opt for in-water berthing, but most will likely find another dry storage facility. Although a functional amenity will be lost by the yard's closure, the aesthetic gains and gains in landside space for other uses in future development will compensate for the loss. It should be noted that until a hotel is developed on the site, agreements indicate that the parcel may be used for dry boat storage. Also, the lease agreement for the boat repair and dry boat storage yards includes water parcels used for a boarding float, a queuing dock, in-water slips, a fuel dock, and a public pump-out dock. Whether these water parcels transfer to the new leaseholder or revert to SMCHD operation is not clear based on available documents. The fuel and pump-out docks are critical features of the Marina and need to be maintained.

Overall, the proposed development, inclusive of a hotel, should drive additional demand at the Marina. The improved upland amenities, open spaces, parking, and access will improve desirability of the Marina. Furthermore, with the realignment of the roads in the area and demolition of the boat yard and storage facility, the Marina will no longer be hidden from view. The Marina will become a focal point of the waterfront given its prominent location, new amenities, and the sizeable daytime population that the proposed development will bring.

### 2.2.3.3 Yacht Club

The existing Oyster Point Yacht Club (Yacht Club), which has been in operation for more than 50 years, is fairly basic, with a venue used for Friday dinners and Sunday brunches and available for event rental by members and non-members. The club's most recent newsletter (Oyster Point Yacht Club, November 2015) noted that membership is down. The condition and vibrancy of the Yacht Club is reflective of the Marina. Improving both the Marina and the Yacht Club will benefit both entities. Although few Bay Area yacht clubs can be a marquee club such as the St. Francis Yacht Club, the Yacht Club can become successful and host events and provide improved landside recreational, dining, and event amenities to members and Marina tenants. Furthermore, a successful Yacht Club can increase the number of visitors to the site, serve as marketing for the Marina, and provide an expanded base of tenants.

### 2.2.4 Other Potential Drivers of Occupancy for Oyster Point Marina

Other potential occupancy drivers for the Marina include the Marina's location within the Bay, including proximity to waterfront attractions; availability of storage and other amenities for non-motorized recreational vessels; public and private ferry service to San Francisco, the East Bay, and points beyond; and commercial enterprises.

# 2.2.4.1 Location within the Bay and Proximity to Attractions

The primary attractions of the Marina include its central location within the Bay, proximity to major population centers and attractions within the Bay, and quick access to the Bay. As alluded to in Section 2.1, Market Area, the Marina is approximately 12 miles from the San Francisco financial district (30 minutes by car), approximately 25 miles (30 minutes by car) to Palo Alto, and approximately 40 miles (60 minutes by car) to downtown San Jose. To access the open waters of the Bay, boaters simply have to sail outside the confines of the breakwater. Unlike many of the marinas in Redwood City, Oakland, and Alameda, there is no restricted-speed channel that a boater must sail down to access the Bay.

Once beyond the breakwater, a boater will find many attractions in the Bay within a reasonable sailing distance. The Marina is approximately 13 nautical miles (45 to 60 minutes sail) from Alcatraz Island, 16 nautical miles from Sausalito and Angel Island State Park, and 14 nautical miles from Redwood City. The Marina is a short sail away from the iconic San Francisco skyline, Golden Gate Bridge, the Pacific Ocean, and various attractions around the Bay.

### 2.2.4.2 Non-motorized Recreational Vessels

Beyond berthing of power boats and sailboats, marinas offer additional on-water recreational and educational options, such as storage for kayaks, stand-up paddleboards (SUPs), rowing

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shells, PWCs, and dinghies, as well as youth and educational sailing clubs. The latter are usually part of a yacht club or a not-for-profit foundation designed to introduce youth and beginners to sailing. These clubs also help attract a younger set of potential customers (parents of youth sailors) to the marina. Space for these not-for-profit sailing clubs is usually donated as goodwill towards the local boating community.

Storage for kayaks, SUPs, and PWCs is usually provided at a nominal fee to attract tenants to the marina. PWC storage also can be rented to patrons who do not have a place to store their PWC or who like to get on the water quickly and do not want to wait in line at the boat launch on a busy weekend. The Marina has a kayak storage rack near the Harbormaster Building and across from the Dock 8 gangway. Placing a smaller number of racks on the shoreside of each dock string will improve kayak accessibility and reduce the clutter of kayaks on fingers and in slip water space. Dinghy basins or shallow-water side ties typically are used by boat maintenance contractors and divers who perform work in their home port and surrounding marinas, which for the Marina would include Oyster Cove and Brisbane marinas.

As discussed in Section 2.2.2.2, Oyster Point Marina offers a windsurfing launch ramp on the southeast side of the landfill. Hand launching of kayaks can be performed at the protected beach at the west end of the Marina basin. Improved marketing could enhance public knowledge of these unique recreational amenities.

### 2.2.4.3 Other Drivers

Additional drivers include transient use, patrons of the ferry service, commercial enterprises, and event cruises. The Marina has a 155-foot-long guest (transient) dock (Dock 8), but there currently are no destination amenities within Oyster Point Marina itself. The closest restaurant is located at the Inn at Oyster Point, the hotel adjacent to the Marina property. There are several R&D and office buildings surrounding the Marina and other dining and hotel options nearby.

A ferry boat terminal is located at the Marina. Since service began in June 2012, annual ridership has grown to more than 107,000 riders for the 2014-2015 fiscal year. The San

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Francisco Bay Area Water Emergency Transportation Authority's (WETA's) 2015 annual report (published on September 3, 2015; WETA 2015) shows that more than 440 riders per day boarded or disembarked at the South San Francisco ferry terminal in the first half of the 2015 calendar year. With the developments proposed or under construction in the Oyster Point area, as well as job growth in San Francisco and Oakland (the two primary destination terminals), ridership is anticipated to continue to climb. In addition, SMCHD is negotiating with Prop SF, LLC, for a private commuter ferry service serving Genentech employees.

Commercial enterprises, including sport fishing, dinner and other event cruises, charter boats, day-sail boat rentals, and PWC rentals, offer additional revenue generators for a marina. Deep-sea fishing and event cruises typically use larger vessels in the 80- to 150-foot range, requiring large slips and fairways. The water space these large vessels use is offset by the traffic they generate for onshore offerings, including bait and tackle shops, souvenir shops, and restaurants.

South San Francisco is the birthplace of Genentech and home to a vibrant biotechnology industry. With new developments proposed and under construction in the Oyster Point area, it is anticipated that the local worker population and business trips to the area will increase. This has the potential of creating a corporate events cruise market. Given the local household income and proximity to major employment centers, charter boat rentals for day sailing or fishing may be another commercial enterprise opportunity.

### 2.3 Evaluation of Local Competing Marinas

Local marinas are facilities that can be considered competitors to the Marina, either due to proximity to the Marina or due to the relative attractiveness of superior facilities or proximity to landside attractions, as evidenced by wait lists. Proximity is considered not only based on the distance in miles from the Marina and its target market area, but also takes into account other limiting factors such as traffic, tolls, and location within the Bay. For these reasons, marinas on the Pacific Ocean, across the Golden Gate (Marin County), and along the East Bay and beyond are not considered in this evaluation. As described earlier in this report, the Marina's competitors are considered to be in the City of San Francisco and on the Bay side of San Mateo County, and are shown in Figure 1.

The top four competitors are as follows:

- Brisbane Marina (Brisbane)
- Coyote Point Marina (San Mateo)
- Oyster Cove Marina (South San Francisco)
- South Beach Harbor (San Francisco)

Other marinas located in San Mateo and San Francisco counties include the following:

- Bair Island Marina (Redwood City)
- Pier 39 Marina (San Francisco
- Port of Redwood City Marina (Redwood City)
- Redwood Landing Marina (Redwood City)
- San Francisco Marina East Harbor (San Francisco)
- San Francisco Marina West Harbor (San Francisco)
- Treasure Isle Marina (San Francisco)
- Westpoint Harbor (Redwood City)

The City of San Francisco has redeveloped the West Harbor of its marina over a 2-year period from 2011 to 2013 and plans to redevelop the East Harbor over a similar period from 2017 through 2019.

The basin of Westpoint Harbor in Redwood City was completed in approximately 2007, and the marina opened in stages beginning in 2008. The first phase of docks was completed in mid-2009. A second phase of docks began construction in late 2010 and was completed in late 2014. A boat launch ramp and dry storage yard also were added as part of this second phase. The third and final phase of docks, consisting of a fuel dock and a transient dock, were added in 2015. The opening and expansion of Westpoint Harbor captured market share from other marinas in the market area, including the Marina, while also absorbing slips lost from the closure of Pete's Harbor in Redwood City.

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#### Marina Market Evaluation



### Figure 2 Competing Marinas

### 2.3.1 Slip Mix at Competitor Marinas

Our subconsultant, Almar Marinas, conducts an annual survey of marinas in the San Francisco Bay Area. This survey covers the current marina slip mix, fees by slip size and berth type (i.e., single finger or double finger), overall marina occupancy rates, standard and optional amenities, and live-aboard policy. The survey is conducted at the end of the calendar year. Therefore, the information provided is for the 2015 calendar year. Many public and some private marinas operate on a fiscal year which begins on July 1 of a calendar year. Some of the information provided may have changed since the survey was last updated. As shown in Table 5, the newest marina in the list of primary competitors, Westpoint Harbor, has approximately 58% of its slips in the 40- to 50-foot range. A further 24% are 55or 60-foot slips. The West Harbor at San Francisco Marina, which was recently redeveloped, also has approximately 57% of its slips in the 40- to 50-foot range. This is especially revealing when compared to its sister marina in the East Harbor, which has not yet been renovated. All the slips at East Harbor at San Francisco Marina are 40-foot and less. Other older marinas deemed as primary competitors such as Brisbane, Oyster Cove, and Coyote Point also have a majority of slips in the under 40-foot class. Even South Beach Harbor, which was constructed in the late 1990s, has over 80% of its slips in the 30- to 40-foot range. Slip mixes are similar at the secondary competitor marinas, with the majority of slips in the 40-foot and less range.

| Marina                         | 25'   | 30'   | 35′     | 40'     | 45'   | 50'    | 55'    | 60'    | 65'    | 70'    | 80' | Side<br>Ties | End<br>Ties |
|--------------------------------|-------|-------|---------|---------|-------|--------|--------|--------|--------|--------|-----|--------------|-------------|
| Oyster Point<br>Marina         | 28    | 165   | 100     | 16      | 66    | 18     | 1      | 34     | NA     | NA     | NA  | NA           | NA          |
| Top Four Competitors           |       |       |         |         |       |        |        |        |        |        |     |              |             |
| Brisbane Marina                | NA    | 207   | 153     | 57      | 59    | 47     | 24     | 5      | 13     | NA     | NA  | 24           | 8           |
| Coyote Point                   | 58    | 264   | 35      | 95      | 12    | NA     | NA     | 10     | NA     | NA     | NA  | NA           | NA          |
| Oyster Cove                    | NA    | 104   | 32      | 40      | 3     | 33     | NA     | 10     | NA     | NA     | NA  | 4            | 9           |
| South Beach<br>Harbor          | 20    | 200   | 198     | 181     | 42    | 35     | NA     | NA     | NA     | NA     | NA  | 30           | 7           |
|                                | Other | Marin | as Loca | ated in | San M | ateo a | nd San | Franci | sco Co | unties |     |              |             |
| Bair Island Marina             | 1     | 26    | 33      | 25      | 10    | NA     | NA     | NA     | NA     | NA     | NA  | NA           | NA          |
| Pier 39 Marina                 | NA    | NA    | 133     | 65      | 26    | 66     | NA     | 7      | NA     | NA     | NA  | 20           | 6           |
| Port of Redwood<br>City Marina | NA    | 77    | 55      | 11      | 1     | NA     | NA     | NA     | NA     | NA     | NA  | 33           | 6           |
| Redwood Landing                | 10    | 15    | 5       | NA      | NA    | NA     | NA     | NA     | NA     | NA     | NA  | 6            | 3           |
| San Francisco<br>Marina – West | 6     | 73    | 39      | 104     | 48    | 48     | NA     | 20     | NA     | 4      | 4   | NA           | 5           |
| San Francisco<br>Marina – East | 20    | 152   | 103     | 68      | NA    | NA     | NA     | NA     | NA     | NA     | NA  | NA           | NA          |

| Table 5  |
|--|
| Slip Mix at Oyster Point Marina and Competitor Marinas |

| Marina                  | 25' | 30' | 35' | 40' | 45' | 50' | 55' | 60' | 65' | 70' | 80' | Side<br>Ties | End<br>Ties |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------------|-------------|
| Treasure Isle<br>Marina | 46  | 19  | 24  | 3   | NA  | NA  | 11  | NA  | NA  | NA  | NA  | 3            | 4           |
| Westpoint Harbor        | NA  | NA  | 12  | 77  | 63  | 100 | 49  | 51  | NA  | 2   | 4   | 52           | 6           |

Notes:

NA = not applicable

Source: Almar Marinas annual Bay Area marina survey

#### 2.3.2 Occupancy and Wait Lists for Competitors

Occupancy rates for the Marina and its competitors are provided in Table 6. The Marina's top four competitors have occupancy rates ranging from 75% to 100%, with an average of 86.9%. The occupancy rate at all marinas in the City of San Francisco and on the Bay side of San Mateo County, excluding Oyster Point Marina, is approximately 84.7%. This occupancy rate is substantially higher than the occupancy rate of the Marina, and furthermore, it is weighed down by the relatively low occupancy rate of the new Westpoint Harbor, which accounts for 30% of vacancies in the Marina's target market area but only 11% of the area's slips. However, we expect the occupancy rate at Westpoint Harbor to further improve with time, thereby reducing available supply and increasing demand for slips at Oyster Point Marina.

The marinas in San Francisco can be considered to be fully rented, with a collective occupancy of just over 93% of the 1,840 slips currently within the city boundary. The City of San Francisco Marina and South Beach Harbor have sizeable wait lists of 310 and 796 boaters, respectively. The waitlist numbers are expected to increase during the upcoming redevelopment of the East Harbor of the City of San Francisco Marina. Once that project is completed, most temporary marina tenants (those who have been in their berths 10 years or less) will lose their slips due to a reduction in slip count, and current marina tenants may opt to berth in other marinas due to the higher rates charged in order to repay the construction loans. Waitlisted and displaced boaters at the City marinas present an opportunity for the Marina.

Oyster Cove Marina has a wait list for its 50- and 60-foot slips. As of August 2016, there are 20 prospective tenants on the list. Coyote Point Marina does not have an active wait list. Brisbane Marina does not currently have a wait list, and was recently dredged.

Overall, occupancy is higher at the top four competitor marinas due to additional amenities, improved maintenance (i.e., dredging and upkeep of docks), stricter enforcement of marina policies and removal of derelict vessels, and their good location. The extensive wait periods at the City marinas is an opportunity for the Marina.

| Marina  | Total Slips | Occupancy | Vacant Slips |  |  |  |  |  |
|---|-------------|-----------|--------------|--|--|--|--|--|
| Oyster Point Marina   | 428         | 67%       | 142          |  |  |  |  |  |
| Top Four Competitors  |             |           |              |  |  |  |  |  |
| Brisbane Marina   | 597 82%     |           | 108          |  |  |  |  |  |
| Coyote Point Marina   | 474         | 75%       | 119          |  |  |  |  |  |
| Oyster Cove Marina  | 235         | 84%       | 38           |  |  |  |  |  |
| South Beach Harbor  | 713         | 100%      | 0            |  |  |  |  |  |
| Top Four Competitors  | 2,019       | 86.9%     | 265          |  |  |  |  |  |
| Top Four Competitors plus<br>Oyster Point Marina                                | 2,447       | 83.4%     | 407          |  |  |  |  |  |
| Other Marinas Located in San Mateo and San Francisco Counties                   |             |           |              |  |  |  |  |  |
| Bair Island Marina  | 95          | 100%      | 0            |  |  |  |  |  |
| Pier 39 Marina  | 323         | 93.5%     | 21           |  |  |  |  |  |
| Port of Redwood City Marina   | 183         | 93%       | 13           |  |  |  |  |  |
| Redwood Landing   | 39          | 65%       | 14           |  |  |  |  |  |
| San Francisco Marina – West   | 351         | 90%       | 36           |  |  |  |  |  |
| San Francisco Marina – East   | 343         | 83%       | 59           |  |  |  |  |  |
| Treasure Isle Marina  | 110         | 90%       | 11           |  |  |  |  |  |
| Westpoint Harbor  | 416         | 59%       | 171          |  |  |  |  |  |
| Total San Mateo and San<br>Francisco County Marinas<br>(excluding Oyster Point) | 3,879       | 84.7%     | 590          |  |  |  |  |  |
| Total San Mateo and San<br>Francisco County Marinas<br>(including Oyster Point) | 4,307       | 83%       | 732          |  |  |  |  |  |

# Table 6 Occupancy at Oyster Point Marina and Competitor Marina

Source: Almar Marinas annual Bay Area marina survey

### 2.3.3 Slip Rates at Competitors

There are numerous marinas within the region. Each marina has various advantages and disadvantages, as well as differing rate structures. Most marinas have similar amenities, although there are some differentiators, ranging from easy to add amenities such as Wi-Fi service and laundry rooms, to difficult or expensive to add amenities, such as a boat yard and upgraded electrical service. Features common to marinas that charge higher than average rates are location, age of the docks, and general upkeep/appearance. Location can include proximity to destination areas (San Francisco or downtown Oakland), freeway access, open water access, and proximity to grocery stores and restaurants. Most of the marinas in the market area that charge higher rates have been renovated or constructed within the past 15 years. However, several older marinas, which have maintained their docks and adjoining landside facilities, have also demonstrated the ability to charge higher rates while maintaining occupancy.

Average rates for the marinas in the target market area, as provided in Almar Marinas' annual survey, are shown in Table 7. Average rates are provided in the following groupings:

- Top four marina competitors combined average including Oyster Point Marina
- Top four marina competitors combined average excluding Oyster Point Marina
- San Mateo and San Francisco County marina competitors combined average including Oyster Point Marina
- San Mateo and San Francisco County marina competitors combined average excluding Oyster Point Marina

Several marinas with publicly available rate schedules are planning for rate increases of 3% to 10% for the upcoming fiscal year. It is also of note that the City of San Francisco Marina has a cost recovery structure that increases slip fees upon completion of dock rebuilds and escalates rental rates annually to recoup the redevelopment costs within a defined period. This can be done due to the high demand for slips in their marina. However, these rate increases also provide an opportunity for other local marinas to attract boaters to a comparable facility at a lower price.

Table 7

### Monthly Slip Rates per Lineal Foot by Slip Type and Length

| Slip Size/Type | 25'  | 30'    | 35'    | 40'     | 45'     | 50'     | 55'     | 60'     | 65'    | 70′     | 80'     |
|----------------|--|--------|--------|---------|---------|---------|---------|---------|--------|---------|---------|
|                | Oyster Point Marina  |        |        |         |         |         |         |         |        |         |         |
| Single Finger  | NA   | \$7.70 | \$7.96 | \$8.01  | \$7.93  | \$7.98  | NA      | \$7.96  | NA     | NA      | NA      |
| Double Finger  | \$8.40   | \$8.05 | \$8.25 | \$8.27  | \$8.28  | \$8.30  | \$8.30  | \$8.31  | NA     | NA      | NA      |
|                | Top 4 Marina Competitors – Combined Average including Oyster Point Marina                              |        |        |         |         |         |         |         |        |         |         |
| Single Finger  | NA   | \$7.16 | \$7.39 | \$7.32  | \$7.35  | \$7.30  | \$6.50  | \$7.29  | \$6.72 | NA      | NA      |
| Double Finger  | \$8.85   | \$8.30 | \$8.78 | \$9.49  | \$9.72  | \$9.86  | \$8.30  | \$8.58  | NA     | NA      | NA      |
|                | Top 4 Marina Competitors – Combined Average excluding Oyster Point Marina                              |        |        |         |         |         |         |         |        |         |         |
| Single Finger  | NA   | \$6.62 | \$6.81 | \$6.62  | \$6.77  | \$6.62  | \$6.50  | \$6.62  | \$6.72 | NA      | NA      |
| Double Finger  | \$9.08   | \$8.37 | \$8.91 | \$9.90  | \$10.08 | \$10.37 | NA      | \$8.71  | NA     | NA      | NA      |
| San Mate       | San Mateo and San Francisco County Marina Competitors – Combined Average including Oyster Point Marina |        |        |         |         |         |         |         |        |         |         |
| Single Finger  | \$9.19   | \$8.51 | \$8.61 | \$9.66  | \$9.91  | \$9.99  | \$9.62  | \$9.98  | \$6.72 | \$14.85 | \$15.85 |
| Double Finger  | \$9.35   | \$8.95 | \$9.47 | \$10.16 | \$10.29 | \$10.93 | \$9.41  | \$10.68 | NA     | \$14.85 | \$15.85 |
| San Mate       | San Mateo and San Francisco County Marina Competitors – Combined Average excluding Oyster Point Marina |        |        |         |         |         |         |         |        |         |         |
| Single Finger  | \$9.19   | \$8.72 | \$8.72 | \$10.21 | \$10.90 | \$11.00 | \$9.62  | \$11.00 | \$6.72 | \$14.85 | \$15.85 |
| Double Finger  | \$9.51   | \$9.05 | \$9.59 | \$10.35 | \$10.51 | \$11.37 | \$10.51 | \$11.16 | NA     | \$14.85 | \$15.85 |

Notes:

NA = not applicable

1. Rates are monthly rates per lineal foot of slip length. For total monthly rate, multiply rate by slip length.

2. Single Finger also may be called double-loaded slip/berth or double-wide. Each vessel has 1 finger.

3. Double Finger also may be called single-loaded slip/berth. Each vessel has 2 fingers.

Source: Almar Marinas annual Bay Area marina survey

Legend:

Rate is lower than Oyster Point Marina for same slip length

Rate is higher than Oyster Point Marina for same slip length

Marina Market Evaluation and Updated Conditions Assessment Oyster Point Marina

### 2.3.4 Amenities

The competing marinas listed differ in the types of amenities available. All facilities provide power and water to their tenants. Some of the facilities have a fuel and/or pump out dock like the Marina, while others do not. Some marinas have been recently renovated, or dredged, while others have not. Lastly, some marinas have dry boat storage and/or a launch ramp.

Westpoint Harbor has an in-slip pump-out service. One pump-out hydrant serves 4 slips. As noted previously, Westpoint Harbor was recently constructed and includes state-of-the-art facilities and amenities. As noted above, the City of San Francisco has redeveloped the West Harbor marina and plans to redevelop East Harbor in the coming few years. Brisbane Marina has older facilities and simple amenities, but it has been recently dredged and the slips are in relatively better condition than the Marina. Although a few of the marinas in the East Bay have on-site or adjacent boatyards, the Marina has the only such facility (Drake Marine) on the Peninsula (including San Francisco). However, this amenity is proposed to be removed as part of the redevelopment of Oyster Point.

All marinas in San Francisco, as well as several others in San Mateo County, do not allow live-aboards, unlike Oyster Point Marina, which has approximately 45 live-aboards. BCDC limits the number of live-aboards to 10% of a marina's total number of slips. As previously noted, live-aboards have advantages such as higher slip fees and disadvantages such as higher likelihood for derelict vessels and clutter.

The marinas in San Francisco are adjacent to various tourist and entertainment activities, such as Pier 39, North Beach, AT&T Park, and the Marina Green. There are also residential, commercial, and shopping areas near these marinas. The Brisbane, Oyster Cove, and Coyote Point marinas are most similar to the Marina in terms of marina amenities and surrounding attractions.

### 2.3.5 Known Upcoming or Recent Marina Projects

There are additional proposed new and upcoming projects that may increase slip numbers in the region, if permitted and constructed. Many of these developments include a residential

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component. On average, 5% to 10% of residents in a new waterfront residential development with a marina component will rent slips. This penetration rate is lower for projects in urban areas with alternative entertainment options and will likely be even lower in the Bay Area due to the lack of housing options, especially with regards to proximity to job centers. Therefore, we will assume only 2% to 3% of new residents in a waterfront development will also become tenants of the development's marina.

Treasure Isle Marina is planning a major expansion, which will nearly quadruple its number of slips from 110 to over 400. In addition, the planned redevelopment of Treasure Island, including new residential development, would create local demand at the site.

A 300-slip marina is proposed as part of the San Francisco Shipyard development at Hunters Point (San Francisco Shipyard website 2016). This development will add not only new slips to the San Francisco market but also over 11,000 residences, office space, retail, entertainment, and recreational amenities. It is anticipated that the development would consume all of these available slips. Furthermore, at this time this marina project is neither in the planning stage nor on any development timeline.

A 221-slip marina is also proposed as part of the Brooklyn Basin (Brooklyn Basin website 2016) development on the Oakland waterfront. Brooklyn Basin will have 3,000 new residential units, retail, office space, and recreational space. For the Brooklyn Basin development, 60 to 90 slips of the 221 planned slips could be consumed by new residents of the development. The remaining slips will likely be absorbed by boaters on waiting lists at nearby marinas in Oakland and Alameda, as well as those with vessels in Emeryville, Berkeley, Richmond, and other points north, who want to be in Oakland or Alameda. This marina is also not considered a competitor owing to its location.

A 65-slip marina (Blu Harbor 2016) is under construction as part of the 402-unit Blu Harbor (Pete's Harbor redevelopment) project in Redwood City. Given recent aerials of the marina construction and the backup distance standard provided by DBW, it is our estimation that slips in this basin could accommodate vessels up to 42 feet in length. Longer vessels could be accommodated on side ties if those are incorporated into the final layout. Given the more

secluded location of this residential development, it is estimated that 10 to 20 slips will be consumed by new residents.

Another prime marina basin that currently sits empty, except for a 30-slip small boat dock, is the basin within the One Marina residential development in Redwood City. A 500-slip marina (the former Peninsula Marina) was once located in this basin, and based on the water space area and configuration, a 250- to 300-slip marina with a modern slip mix could be constructed. However, there is no evidence that any marina is planned or has been submitted yet to permitting agencies. Furthermore, it is our understanding that Redwood Creek suffers from frequent siltation issues, and the Blu Harbor, Bair Island, and One Marina basins are upstream of the Port of Redwood City's maintenance dredging jurisdiction. Therefore, although it is a prime marina location, build-out may be limited at this basin.

Redwood City has also completed a study on its Inner Harbor. This area includes the Docktown Marina, which currently consists primarily of live-aboards and an empty lagoon. This lagoon is larger than the water space within the One Marina development. However, it is not clear whether alternatives for this water space include a marina or docks for house boats. This area is also upstream of the Port of Redwood City's maintenance dredging jurisdiction.

The following are other local marinas that have submitted or are evaluating plans for redevelopment:

- City of San Francisco Marina East Harbor (scheduled redevelopment)
- Coyote Point Marina (evaluating redevelopment)
- Foster City Marina Center (evaluating development of a waterfront-oriented complex with 214 boat slips and a non-motorized craft launch area)

### **3 SLIP RENTAL RATE EVALUATION**

Based on the information presented in Section 2, specifically the slip fees of Oyster Point Marina's primary and secondary competitors, a range of slip fees have been developed for single and double finger slips. These fees are presented in Table 8.

The low end of the range assumes the following:

- Dock maintenance and repairs recommended in the 2014 Marina Condition Survey are performed. This includes, but is not limited to, the following:
  - In-like-kind replacement of Docks 12, 13, and 14, decking and rub rail replacement on Docks 1–6, removing biofouling from existing dock floats to remain, and other general maintenance to the floating docks
  - Landside improvements to the parking lots and utility services (proposed to be corrected as part of the development agreement with Oyster Point Development, LLC)
  - Cosmetic repairs to Restrooms 4 and 5
  - Relocation of the Harbormaster Building
- Maintenance of existing slip mix
- Maintenance of existing dock amenities
- Maintenance to the breakwaters
- Improved customer service and security

The high end of the range makes the following assumptions:

- Complete replacement of Docks 1–6 and 12–14. This includes, but is not limited to, the following:
  - New concrete floating docks to match Docks 8 and 11
  - Slip mix to match current and projected market demand
  - Fairways and slip widths to comply with DBW guidelines
  - New guide piles, concrete gangway platforms, and gangways
  - Complete utility service including electrical, communication, and potable water to all slips
  - Wi-Fi service in the marina

- Dock boxes at all slips
- Replacement of all utility services and compliance with current code
- Improvements to parking lots to address flooding and sea-level rise (proposed to be corrected as part of the development agreement with Oyster Point Development, LLC)
- Relocation of the Harbormaster Building
- Remodel or replacement of Restrooms 4 and 5
- Addition of restaurant and coffee shop
- Conveniently located kayak and SUP storage for marina tenants
- Top-end customer service

|  | Single Finger |          | Double Finger |          |  |
|--|---------------|----------|---------------|----------|--|
| Slip Size                                    | Low End       | High End | Low End       | High End |  |
| 25'  | NA            | NA       | \$7.95        | \$8.83   |  |
| 30′  | \$7.36        | \$8.96   | \$8.00        | \$9.60   |  |
| 35'  | \$8.10        | \$9.86   | \$8.80        | \$10.56  |  |
| 40'  | \$8.75        | \$10.65  | \$9.51        | \$11.41  |  |
| 45'  | \$9.14        | \$11.12  | \$9.93        | \$11.92  |  |
| 50'  | \$9.48        | \$11.54  | \$10.30       | \$12.36  |  |
| 55′  | \$9.79        | \$11.91  | \$10.64       | \$12.76  |  |
| 60'  | \$10.07       | \$12.26  | \$10.95       | \$13.14  |  |
| 65′  | NA            | NA       | NA            | NA       |  |
| 70′  | NA            | NA       | NA            | NA       |  |
| 80'  | NA            | NA       | NA            | NA       |  |
| Price per Square Foot<br>of Slip Water Space | \$0.23        | \$0.28   | \$0.25        | \$0.30   |  |

### Table 8 Slip Fee Range

Notes:

NA = not applicable

- 1. Rates shown are per lineal foot unless noted otherwise.
- 2. Rates for side ties and end ties over 60 feet in length are based on 60-foot double finger rates.

#### **4 SUMMARY OF MARKET ASSESSMENT**

The Marina is an aging facility with many of the docks at or nearing the end of their useful life, and problems with upland infrastructure, according to the 2014 Marina Condition Survey. The Marina lacks amenities for boaters, and is relatively isolated from services. Although the Marina is missing some standard amenities such as potable water service and dock boxes at each slip, the Marina does allow live-aboards, which is not typical for many marinas in the City of San Francisco or in San Mateo County.

The Marina has a prime location within the Bay, which has supported the current occupancy and provides a strong foundation for future development. The extensive wait lists at City of San Francisco marinas and demand for 50- and 60-foot slips at Oyster Cove Marina may be an opportunity, and while there are other proposed marina developments in the Bay, the larger developments are either outside of the market area, or are likely to supply some or most of their own demand, as explained above.

The City could choose to replace in-kind or repair what is currently available in terms of slip mix, which would likely improve occupancy somewhat based on better facilities, and could also allow for improved fees. With redevelopment to a modern slip mix, coupled with landside improvements, the City can achieve higher rates of return based on higher slip fees, and could reasonably expect occupancies at the current regional level (goal of 80%), given the prime location.

# 4.1 SWOT (Strengths, Weaknesses, Opportunities, and Threats) Analysis for the Marina

#### 4.1.1 Strengths

- Location on the Peninsula (within 30 minutes of all points in San Francisco and north Silicon Valley)
- Quick access to open water
- Fuel dock
- Pump-out dock
- Used oil disposal

- Public boat launch with wash-down areas
- Guest dock
- Live-aboards permitted
- Free parking
- Heated bathrooms with showers
- Laundry facility
- 24-hour staffing
- Dry boat storage (Drake Marine)
- Marine store (Drake Marine)
- Public park with access to the San Francisco Bay Trail
- Ferry terminal
- Recently repaved and elevated parking lot at the east basin

#### 4.1.2 Weaknesses

- Aging timber dock system (more than 30 years old) in very poor condition
- Listing fingers
- Unappealing landside improvements in unmaintained and distressed condition
- Crumbling and frequently flooded parking lot at the west basin (proposed to be corrected as part of the development agreement with Oyster Point Development, LLC)
- Dock boxes are extra cost
- No Wi-Fi service or other modern perks
- Older yacht club with diminishing membership
- Lack of nearby landside attractions (e.g., coffee shops, restaurants, or retail stores)
- Bait-and-tackle shop currently closed and not planned for reopening
- Poor advertising (e.g., Latitude 38 magazine) especially when compared to immediate competitors at Oyster Cove and Brisbane
- Large percentage of live-aboards

#### 4.1.3 **Opportunities**

- Capturing boaters who want to be in or near the City of San Francisco but who are on waitlists at San Francisco marinas
- Capitalizing on population growth and rising incomes in San Mateo and Santa Clara counties
- Median age is increasing, as is the number of households in market area

#### 4.1.4 Threats

- New or planned marinas competing for customers
- Existing tenants leaving due to deteriorating Marina conditions

Besides location, slip fees, and marina age, boaters tend to select a marina based on management. Good management tends to translate into well maintained and clean facilities, despite a facility's age. However, no amount of maintenance can prevent the need for a dock's replacement once it has outlived its useful life.

With improved management, improved outreach, rebuilt docks, all standard amenities, and improved landside infrastructure (reconstructed parking lots and clean restrooms), the Marina is in a prime location to capture market share and capitalize on the population growth in its market area. Facilities such as a fuel dock, pump-out dock, dry boat storage and maintenance yard, boat launch, and windsurfing launch ramp further add to the Marina's appeal.

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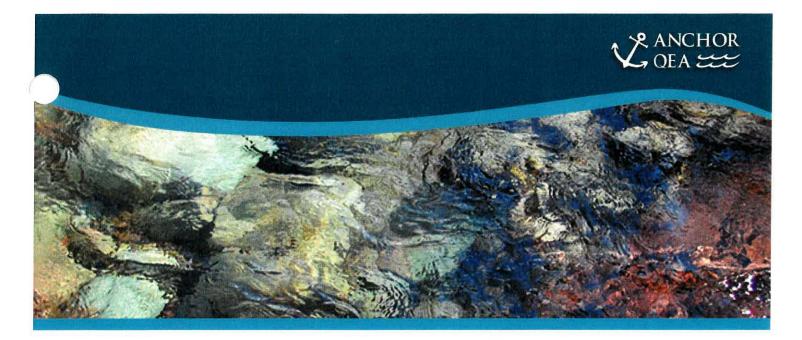
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# TASKS 2 AND 3 SUMMARY REPORT OYSTER POINT MARINA STUDY

#### **Prepared for**

City of South San Francisco 400 Grand Avenue South San Francisco, California 94080

## **Prepared by**

Anchor QEA, LLC 130 Battery Street, Suite 400 San Francisco, California 94111

#### October 2016

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October 2016

# **TABLE OF CONTENTS**

| 1 | PROJECT BACKGROUND1 |       | 1                               |   |
|---|---------------------|-------|---------------------------------|---|
|   | 1.1                 | Stu   | dy Intent                       | 1 |
| 2 | MA                  | RIN   | IA BACKGROUND                   | 3 |
| 2 | 2.1                 | We    | est Basin                       | 3 |
| į | 2.2                 | Eas   | t Basin                         | 4 |
| 3 | TA                  | SK 2  | : UPDATED CONDITIONS ASSESSMENT | 5 |
| 2 | 3.1                 | Do    | cks                             | 5 |
|   | 3.1                 | 1.1   | Guide Piles                     | 5 |
|   | 3.1                 | .2    | Dock Appurtenances              | 7 |
|   | 3                   | 3.1.2 | Dock Appurtenances              | 7 |
|   | 3                   | 3.1.2 | .2 Rub Rails 8                  | 3 |
|   | ŗ                   | 3.1.2 | .3 Cleats                       | ) |
|   | 2                   | 3.1.2 | .4 Finger Knee Brackets         | l |
|   | 3.1                 | .3    | Decking12                       |   |
|   | 3.1                 | .4    | Floatation                      | 2 |
|   | 3.1                 | .5    | Note on Dock 714                | 1 |
| 3 | 3.2                 | Uti   | lities15                        | 5 |
|   | 3.2                 | 2.1   | Electrical Cabinets             | 5 |
|   | 3.2                 | 2.2   | Telecommunications15            | 5 |
|   | 3.2                 | .3    | Fire Hose Cabinets              | 5 |
|   | 3.2                 | 2.4   | Potable Water                   | 5 |
| 3 | 3.3                 | Gar   | 1gways, Gates, and Platforms16  | 5 |
| 3 | 3.4                 | Ma    | rina Operations17               | 7 |
|   | 3.4                 | .1    | Dock Modifications              | 3 |
|   | 3.4                 | .2    | Vessel Maintenance21            |   |
|   | 3.4                 | .3    | General Condition of Vessels    | 3 |
| З | 3.5                 | Bre   | akwater24                       | ŀ |
| 3 | 8.6                 | Oth   | er Waterfront Structures        | , |
| 3 | 3.7                 | Lan   | dside26                         | , |
| 4 | TAS                 | SK 3: | : MARINA MODELS AND LAYOUTS27   | r |

#### Table of Contents

|   | 4.1 | Mo    | deling Process   |
|---|-----|-------|--|
|   | 4.2 | Тур   | pical Marina Design Assumptions27                          |
|   | 4.  | 2.1   | Dock, Fairway, and Channel Design27                        |
|   | 4.  | 2.2   | Accessibility  |
|   | 4.  | 2.3   | Basin Area and Draft Discussion30                          |
| ł | 4.3 | Pro   | ject-Specific Constraints and Assumptions31                |
|   | 4.  | 3.1   | General  |
|   | 4.  | 3.2   | West Basin   |
|   | 4.  | 3.3   | East Basin   |
| 1 | 4.4 | Mo    | del and Layout Results and Analysis33                      |
| 5 | DF  | REDG  | 40   |
| 1 | 5.1 | Dre   | edged Material Disposal Sites41                            |
| 1 | 5.2 | Dre   | edging Design Depth Assumptions42                          |
|   | 5.  | 2.1   | East Basin   |
|   |     | 5.2.1 | .1 New Design  |
|   | 5.  | 2.2   | West Basin43   |
|   |     | 5.2.2 | .1 New Design  |
|   | 5.  | 2.3   | Dredged Material Volume Estimates44                        |
| 6 | ES  | TIM/  | ATE OF PROJECT COSTS AND MAXIMUM ANTICIPATED REVENUE47     |
| ł | 6.1 | Slip  | 9 Fee Review47   |
| ł | 6.2 | Esti  | imated Construction and Soft Costs and Financial Metrics47 |
|   | 6.  | 2.1   | Estimated Marina Construction and Soft Costs Basis         |
|   |     | 6.2.1 | .1 Preventative Maintenance Costs                          |
|   | 6.  | 2.2   | Estimated Dredging Construction and Soft Costs Basis52     |
|   |     | 6.2.2 | .1 Maintenance Dredging Costs                              |
|   | 6.3 | Sun   | nmary of Estimated Project Costs and Financial Metrics53   |
|   | 6.  | 3.1   | Comparison to 2014 Marina Condition Survey54               |
| 7 | PR  | OJEC  | CT PHASING DISCUSSION                                      |
| 8 | RE  | FER   | ENCES  |

# **List of Tables**

| Table 1  | Accessible Boat Slip Requirements                             | 29 |
|----------|---|----|
| Table 2  | Design Water Depth Requirements                               | 31 |
| Table 3  | West Basin Replacement  | 36 |
| Table 4  | East Basin Replacement  | 37 |
| Table 5  | Oyster Point Marina Replacement                               | 38 |
| Table 6  | Slip Size Distribution  | 39 |
| Table 7  | Adjusted Lead Line Water Depths                               | 40 |
| Table 8  | Dredged Material Volume for DBW Minimum Design Water Depth    | 45 |
| Table 9  | Dredged Material Volume for Desirable Design Water Depth      | 46 |
| Table 10 | Slip Fee Range  | 47 |
| Table 11 | Estimated Construction and Soft Costs for Oyster Point Marina |    |
|          | Replacement   | 48 |
| Table 12 | Estimated Revenue, Financial Metrics, and Estimated Ongoing   |    |
|          | Maintenance Costs for Oyster Point Marina Replacement         | 49 |

# List of Appendices

| SMCHD Capital Improvement Plan         |
|--|
| Simulation Model Results               |
| Existing And Conceptual Layouts        |
| Estimates Of Marina Construction Costs |
|  |

# LIST OF ACRONYMS AND ABBREVIATIONS

| ADA      | Americans with Disabilities Act                                  |
|----------|--|
| ADAAG    | Americans with Disabilities Act Accessibility Guidelines         |
| CIP      | Capital Improvement Plan   |
| City     | City of South San Francisco                                      |
| DBW      | California State Parks Division of Boating and Waterways         |
| DMMO     | Dredged Material Management Office                               |
| JPA      | joint powers agreement   |
| Marina   | Oyster Point Marina  |
| MLLW     | mean lower low water   |
| OH&P     | overhead and profit  |
| ROM      | rough-order-of-magnitude   |
| SF-11    | Alcatraz dredged material placement site                         |
| SF-DODS  | San Francisco Deep Ocean Disposal Site                           |
| SMCHD    | San Mateo County Harbor District                                 |
| Title 24 | California Building Standards Code, Title 24, California Code of |
|          | Regulation, current edition                                      |
| USACE    | U.S. Army Corps of Engineers, San Francisco District             |
| UV       | ultraviolet  |
| WETA     | Water Emergency Transportation Agency                            |
|          |  |

#### **1 PROJECT BACKGROUND**

The City of South San Francisco (City) tasked Anchor QEA, LLC, with evaluating the market drivers and a proposed range of slip fees related to the potential repair and rehabilitation and/or full-scale renovation of the Oyster Point Marina (Marina). The Marina was originally constructed in the 1960s, offshore from the now closed Oyster Point Landfill, and was renovated and expanded in the 1980s and in 2012. The City is considering whether to terminate the joint powers agreement (JPA) with the San Mateo County Harbor District (SMCHD) prior to the contracted expiration of the JPA in 2026. This would result in the City assuming ownership and operation of the Marina. Therefore, the City needs to understand the market demand, potential future capital reinvestment costs, and revenue streams prior to taking any action on the JPA.

As part of the overall study, we reviewed information provided in the *Oyster Point Marina & Park Marina Facility Condition Survey* (2014 Marina Condition Survey; Moffat & Nichol 2014) prepared by Moffatt & Nichol for the SMCHD in 2014, conducted site visits, reviewed survey and development information provided by the City, and collected market information from our subconsultant, Almar Marinas. We used this information to develop a proposed range of slip fees for two scenarios, and then used this information, along with proposed marina slip mix options, to estimate design and construction costs and projected revenue.

# 1.1 Study Intent

The overall study consists of the following three components: a market feasibility assessment (Task 1); an existing marina and site condition assessment (Task 2); and marina layout modeling and associated cost estimates (Task 3).

Task 1 evaluated the market drivers for the Marina and developed two scenarios for a range of market-based slip lease rates (slip fees) for the Marina. The high end of the range of slip fees is based on replacing the Marina with a brand-new, state-of-the-art facility in terms of both amenities and operations, assumed to be part of a larger updated uplands development. The low end of the range is based on in-like-kind replacement of docks. The market evaluation and slip fee basis was presented in a separate report titled Marina Market Evaluation and Updated Conditions Assessment for the Oyster Point Marina (published September 2016; Anchor QEA 2016).

Task 2 reviews the 2014 Marina Condition Survey and verifies and augments its assessment and recommendations based on a site visit. The site visit involved taking lead line measurements to assess the water depth throughout the Marina; reviewing the existing vessel conditions, which helped to determine the potential loss of tenants during a marina development and the resulting increase in slip fees; reviewing the existing Marina condition; and assessing additional Marina needs and site issues not already identified in the 2014 Marina Condition Survey. Task 2 does not include upland areas or vertical structures, and is focused on the Marina. Task 3 involves modeling Marina layouts under both slip fee scenarios to estimate design and construction costs and revenue projections. Tasks 2 and 3 are presented herein.

#### 2 MARINA BACKGROUND

Due to the mole projecting into the Bay and the Water Emergency Transportation Authority (WETA) ferry terminal, the Marina essentially operates as two separate marinas: a west basin and an east basin. The west basin contains Docks 1 through 6 as well as the privately owned and operated Dock 7. Dock 7, which houses the fuel and pump-out docks in addition to several double-wide slips, sits in leased water space and was not considered in the redevelopment layouts. There is uncertainty whether the leasehold for the Dock 7 water space reverts to SMCHD or is transferred to Oyster Point Development, LLC, as part of the proposed development at Oyster Point. The east basin contains Dock 8 (the guest dock) and Docks 11 through 14, as well as the ferry terminal and two-lane public boat launch. According to the 2014 Marina Condition Survey, the west basin docks were installed in 1988, while Docks 12, 13, and 14 were installed in 1983. The breakwater structures were installed in 1980, with modifications performed in 2008.

#### 2.1 West Basin

The west basin is primarily a small boat basin consisting of six dock strings with primary slips ranging from 26 to 45 feet in length, with a few shorter slips where dock electrical substations are located. There also is a 324-foot-long side-tie on the westernmost dock string as well as 34-foot, 66-foot (on 3 dock strings), 78-foot, and 89-foot-long end-ties. The existing dock mainwalks are 6 feet wide for Docks 2, 3, 4, and 5 and 8 feet wide for Docks 1 and 6. The fairways are generally oversized compared to current Division of Boating and Waterways (DBW) guidelines, with widths ranging from 2.0 to 2.35 times the adjacent slip lengths. DBW requires 1.75 times the longest slip length, so for example, for a 30-foot-long slip, a 52.5-foot-wide fairway is required. However, the Marina has 70-foot-wide fairways for 30-foot-long slips.

There are three total gangway platforms, each of which serves a pair of dock strings. These paired dock strings (Docks 1 and 2, Docks 3 and 4, and Docks 5 and 6) are connected by a 9-foot-wide headwalk. None of the three gangways in the west basin are Americans with Disabilities Act (ADA)-compliant.

#### 2.2 East Basin

The east basin is primarily a large boat basin consisting of a 157-foot-long guest dock (Dock 8) and four dock strings with primary slips ranging from 36 to 60 feet in length, with two 30-foot slips at the public boat launch and 60- and 65-foot slips at the wave attenuating docks. Dock 11 also has a 337-foot-long side-tie dock. The existing dock mainwalks for Docks 12, 13, and 14 are 7 feet wide, while Dock 11 is 10 feet wide due to its side-tie dock. Each dock string in the east basin has its own gangway platform and gangway, but only the guest dock (Dock 8) and Dock 11, which were placed into service in 2013, have 80-foot-long, ADA-compliant gangways.

The wave attenuating docks were installed in 2012 to mitigate the unforeseen increased wave action resulting from the breakwater modification performed in 2008. These docks were designed after extensive hydrodynamic modeling by Moffatt & Nichol. Given their age and the resulting calm waters sheltered by these wave-attenuating docks, it is recommended that these docks be maintained in their current configuration. This recommendation will be a consideration in the proposed layouts for Docks 12, 13, and 14. Furthermore, no berthing is permitted at the ends of the wave attenuating docks for two reasons: 1) vessels at the end of these docks would be subjected to high wave action, resulting in vessel damage; and 2) end-tie vessels would narrow the channel width, affecting WETA ferry operations.

## **3 TASK 2: UPDATED CONDITIONS ASSESSMENT**

The 2014 Marina Condition Survey reviewed the condition of Docks 1 through 6, 8, and 11 through 14; the marina gates, gangways, and gangway platforms; the public fishing pier; the public boat launch; the breakwaters; all restrooms; all utility and maintenance buildings; the harbormaster building; roadways; and parking lots. On August 22, 2016, Anchor QEA personnel walked the listed docks (Photographs 1, 2, and 3) and observed the gangways, platforms, breakwaters, public boat launch, and publicly accessible portions of the Marina site. No observations were performed on the buildings or fishing pier. We generally agree with the findings of the condition survey with some caveats.

## 3.1 Docks

The 2014 Marina Condition Survey listed Docks 1, 3, and 4 in fair condition, Docks 2, 5, and 6 in good condition, and Docks 12, 13, and 14 in worn to fair condition. It is our opinion that, using the 2014 Marina Condition Survey's condition rating system, Docks 1 through 6 are in fair condition (Photograph 1), and Docks 12, 13, and 14 (Photograph 3) are in worn condition.



Photograph 1 General appearance of Docks 1 through 6

*Tasks 2 and 3 Summary Report Oyster Point Marina Study* 



Photograph 2 General appearance of Dock 11



Photograph 3 General appearance of Docks 12, 13, and 14

# 3.1.1 Guide Piles

The guide piles are all in good to like new condition, which matches the findings of the 2014 Marina Condition Survey.

Tasks 2 and 3 Summary Report Oyster Point Marina Study

#### 3.1.2 Dock Appurtenances

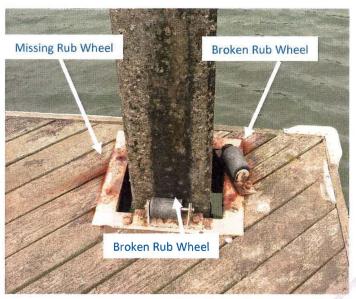
Unlike the generally high ratings for the guide piles, our findings found a significant number of deteriorated pile guides, including completely worn rollers, corroded guides, missing lag bolts, and bent frames. Therefore, we disagree with the 2014 Marina Condition Survey's pile guide ratings. However, we do agree that repair to walers and replacement of portions of rub rails are required.

# 3.1.2.1 Pile Guides

The pile guides throughout the Marina are in fair to poor condition. A pile guide in fair condition is shown in Photograph 4. However, several guides are failing with completely worn rub wheels, excessive corrosion, broken bolts, or broken or missing wheels (Photograph 5). This is especially pronounced on Docks 1 through 6. For docks to remain in good working condition, a comprehensive repair and replacement plan is required.



Photograph 4 Pile guide in fair condition, requiring repairs to the galvanic coating



Photograph 5 Pile guide in poor condition

# 3.1.2.2 Rub Rails

For Docks 12, 13, and 14 in the east basin, the rub rail is not continuous. It runs along the finger, wrapping around the finger end corners, and runs along the head of the slip. There is no rub rail along the triangular fillets. The rub rail on the east basin docks wraps around the edge of the coverboard so that it is nailed vertically and horizontally into the dock. Separation of the rub rail typically was only found at the finger end corners due to damage from vessel impact. Normally, corner bumpers or dock wheels are installed at the finger ends to help absorb vessel impacts and minimize damage to the docks. Docks 8 and 11, which were installed in 2013, are representative of current rub rail and corner bumper installations.

In the west basin, the rub rail runs continuously along the cover boards of each slip, end-tie, and side-tie. This rub rail is only nailed horizontally into the cover boards and was found to have separated from the timber walers at bends in the dock, resulting in exposed nails (Photograph 6). This separation is likely due to expansion of timber members from moisture as well as shrinkage of the rub rail rubber from ultraviolet (UV) exposure. In a few locations, sections of rub rail have separated completely from the timber waler (Photograph 7). In all

instances, the rub rail needs to be nailed into the cover board. If this cannot be done, then these interior bend sections need to be cut and removed to eliminate the exposed nails and reduce the pull-out stress on adjacent nails along the rub rail. In addition, some sections of waler were found to be detached (Photograph 8), which also causes damage to the rub rail.

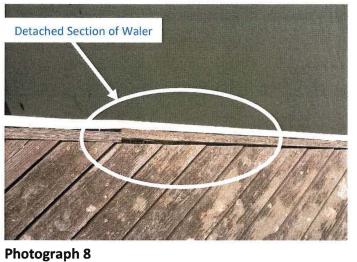


Photograph 6 Detached rub rail with exposed nails



Photograph 7 Detached rub rail

Tasks 2 and 3 Summary Report Oyster Point Marina Study



Detached waler

# 3.1.2.3 Cleats

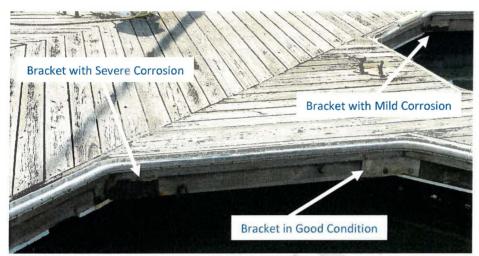
Several cleats were found to be loose or severely corroded (Photograph 9) on the docks constructed in the 1980s. The bolts need to be tightened or replaced.



Photograph 9 Cleat in poor condition

## 3.1.2.4 Finger Knee Brackets

Several finger knee brackets were found to have extensive corrosion (Photograph 10). These were not discussed in the 2014 Marina Condition Survey. It is recommended that these brackets be commercially cleaned and coated with a marine-grade epoxy.



Photograph 10 Finger knee brackets: right in good condition, left severely corroded

# 3.1.3 Decking

No moss or mildew are noted on the timberwork of the west basin docks. However, on a separate visit in March 2016, moss was found on these docks. Therefore, either SMCHD personnel removed the moss as recommended in the 2014 Marina Condition Survey findings, or the moss died due to the drier summer weather and increased foot traffic on the docks. Vegetation is growing in the decking cracks on Docks 12, 13, and 14 (Photograph 11).



Photograph 11 Vegetation growing between deck boards on Docks 12, 13, and 14

## 3.1.4 Floatation

Several fingers throughout the Marina ride high at the ends (uplifting) or are twisted (Photograph 12). The 2014 Marina Condition Survey stated that this was due to warping of the timber members from moisture and the resulting permanent set. Other factors, such as degradation of the float tubs and vessel and wind loads, can also cause twisting. The prevalence and severity of twisting indicates that there is no torsion bar in the docks. Torsion bars are installed to resist twisting. The finger twist typically is not as severe at fingers with guide piles at the end, because the piles resist some of the torque.



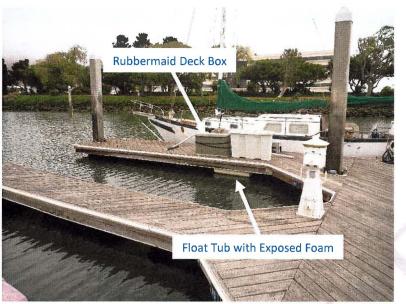
Photograph 12 Twisted and uplifted fingers (note the low freeboard on the mainwalk)

*Tasks 2 and 3 Summary Report Oyster Point Marina Study*  In addition to induced twisting, long-term loading of the mainwalks and degradation of the polyethylene-encased, polystyrene foam float tubs from UV exposure, marine growth, and water absorption has affected the levelness of the dock flotation. All float tubs are laden with excess marine growth, which should be removed as soon as possible. Given the number of floats and age of the Marina docks, it is recommended that any fauna removal program be restricted to Docks 1 through 6, because Docks 12, 13, and 14 would benefit from replacement rather than repair.

Some of the float tubs have lost their protective polyethylene cover (Photographs 13 and 14). With this cover gone, UV light and solvents in the water such as gasoline can attack the polystyrene foam. More concerning is unseen degradation wherein holes in the polyethylene cover allow water to enter the foam and solvents to dissolve the foam. This hidden degradation can cause finger twisting.



Photograph 13 Degraded float tubs with exposed foam



Photograph 14 Degraded float tub with exposed foam and tenant-installed Rubbermaid deck box.

The uplifting visible on several fingers is also notable. Typically, finger ends tend to dip into the water with age and degradation of float tubs. Uplift indicates that the mainwalk freeboard has degraded from its original state. Mainwalks handle much of the dead and live loads on a dock system, including transformers, power pedestals, and heavily-laden dock boxes. Over time, the mainwalk sinks under this load, causing finger ends to rise.

Much of the flotation and uplift issues at the Marina can be solved by replacing degraded float tubs or adding additional flotation to the mainwalk.

# 3.1.5 Note on Dock 7

Dock 7, which is not a part of this review, was not boarded for detailed observation. However, as we sailed by, it was observed to be in poor condition with rub rails falling into the water, broken pile guides, exposed foam in the floats, and missing pile caps. Dock 7, where the fuel pumps and wastewater pump out are located, is owned and operated by Drake Marine. Modifications to the lease agreement or changes to the operation of this facility may affect fuel and wastewater services for the Marina and adjacent facilities at Oyster Cove and Brisbane. The nearest fuel docks to the Marina are at Coyote Point, Gashouse Cove in the San Francisco Marina East Basin, Westpoint Harbor in Redwood City, Ballena Isle Marina in Alameda, and at Jack London Square. There are other marine fueling facilities in Berkeley, Emeryville, and Sausalito. Although a marine fueling facility is not required at the Marina, it is desirable. As noted, the wastewater pumpout is also located at Dock 7. If this dock is removed or repurposed, it is recommended that the wastewater pumpout be relocated to Dock 8, the guest dock, or that a wastewater pumpout service be provided for the tenants.

#### 3.2 Utilities

#### 3.2.1 Electrical Cabinets

Docks 1 through 6 have electrical substations on each dock. These are fed from distribution panels at each of the three gangway platforms, which are fed from a centralized transformer and meter switchboard for the entire west basin. There is a separate transformer and meter switchboard feeding the east basin. The step-down transformers for Docks 11 through 14 are located on the gangway platforms. There appears to be a main power switchboard next to each transformer, with the marine power distribution board located on the docks at the base of each gangway. Although the electrical equipment at Docks 12, 13, and 14 is weathered, it did not display the level of corrosion seen on the switchgear at Docks 1 through 6, which displays extensive corrosion, particularly at the base. The 2014 Marina Condition Survey recommended that this equipment be repainted, while the SMCHD Capital Improvement Plan (CIP; Appendix A) calls for the replacement of the Docks 1 through 6 substations during the 2016-17 fiscal year.

#### 3.2.2 Telecommunications

With the exception of Dock 11, telecommunication distribution nodes are housed in cylindrical units on the docks. These units are either black or green in color. One unit on Dock 2 was missing its cover at the time of inspection, but the wiring appeared to be free of corrosion and in good condition. It is assumed that the other covered nodes are also in good condition.

#### 3.2.3 Fire Hose Cabinets

The exterior of the cabinets appear to be in good condition. The operational conditions of the standpipes, hoses, or extinguishers were not verified. However, the color of the fire hose cabinets is not consistent throughout the Marina: some are red and some are yellow. Additionally, Dock 11 only has 2.5-inch-diameter standpipes and fire extinguisher cabinets, which indicates a change in fire prevention requirements (i.e., application of provisions in the California Fire Code) by the jurisdictional authority.

#### 3.2.4 Potable Water

Hose bibbs appear to be in good condition. Several were exercised, and water throw indicated good pressure.

#### 3.3 Gangways, Gates, and Platforms

The west basin gangway platforms consist of timber structures supported by concrete piles and pile caps. The east basin gangway platforms consist of concrete platforms with timber railings and gate houses supported by concrete piles and pile caps. Except for the gangways at Docks 8 and 11, none of the gangways are ADA-compliant. As such, the only ADA-accessible dock is Dock 11. In addition, there is some mildew on the gangways serving Docks 1 through 6, which can become slippery when wet (Photograph 15). This mildew should be removed. Furthermore, the walking surfaces for the gangways at Docks 12, 13, and 14 need cleaning and possible replacement. Otherwise, the condition of all platforms, gangways, and gates match the assessments given in the 2014 Marina Condition Survey, which described required maintenance to address wear and tear such as loose timber railings and corrosion on the coated and galvanized metal surfaces (Photograph 16).



Photograph 15 Typical gangway condition with mildew



Photograph 16 Typical gate condition with minor corrosion.

# 3.4 Marina Operations

It appears that Marina tenants are given a wide amount of leniency when it comes to aesthetics of their vessels and use of the docks.

# 3.4.1 Dock Modifications

There are potted plants on the docks. Tenants, rather than the harbormaster, have installed HydroHoist boat lifts, which resulted in damage to rub rails (Photograph 17). Bicycles, in addition to a tenant-installed bike rack on Dock 11 (Photograph 18), are found throughout the Marina, in violation of SMCHD Ordinance Code Section 3.05.010. Three dinghies were seen atop finger ends, two of which can be seen in Photograph 19.

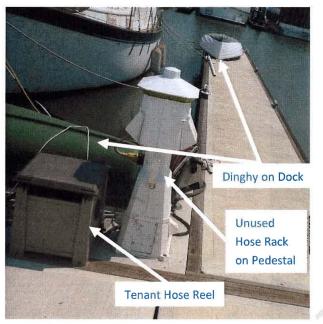


Photograph 17 Tenant-installed boat lift (note damage to rub rail)

Because dock boxes are not a standard provision (dock boxes are an additional \$10 per month), tenants have taken to installing their own dock boxes and hose reels. The latter is striking because most power pedestals have hose racks. The former is a greater issue, as it leads to an inconsistent array of dock boxes, including fiberglass boxes provided by the Marina and HyPower polyethylene boxes and Rubbermaid backyard deck boxes installed by tenants (Photographs 14 and 18). Additionally, the dock boxes installed by the Marina are not consistent, including fiberglass boxes from American Dock Box, Stockland Company, West Marine, and Innovation Industries. Even the new wave attenuating docks and Dock 11, which have dock boxes at each slip and hose racks on each power pedestal, are not immune to these operational issues. Finally, the dock boxes which are installed are not maintained or cleaned (Photographs 20 and 21).



Photograph 18 Bike rack, bicycles, and tenant installed dock boxes



#### Photograph 19

Dock 11: two dinghies stored on dock rather than in water or on vessel, and hose reel screwed into new dock



Photograph 20 Example of dirty and poorly maintained dock box

Tasks 2 and 3 Summary Report Oyster Point Marina Study



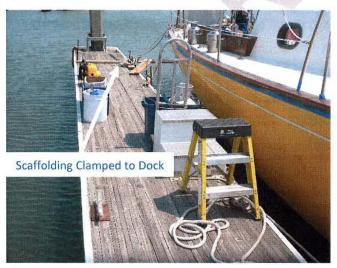
Photograph 21 Broken dock box on Dock 14

## 3.4.2 Vessel Maintenance

SMCHD Ordinance Code Section 3.05.120 defines the restrictions for repairing and maintaining vessels within the slips. All such work shall be confined to the vessel itself with no work "carried on in any manner whatsoever upon floats, gangways, or docks," and such work must not adversely affect other vessels or the environment. Spray painting and sandblasting are specifically forbidden. The types of repair work witnessed being performed within the Marina violates SMCHD code. A few tenants have taken to using the docks as a workspace to maintain their vessels. This on-dock work includes stripping and staining wood fixtures (Photograph 21), building a catwalk attached to a finger (Photograph 22), and using the dock as a staging platform for painting a vessel. Although a boat yard exists at the Marina, it appears that tenants prefer to perform vessel maintenance and repairs in slip.



Photograph 21 Varnishing doors on the dock



Photograph 22 Catwalk and on-dock vessel maintenance

*Tasks 2 and 3 Summary Report Oyster Point Marina Study* 

#### 3.4.3 General Condition of Vessels

Officially, 10% of total slips in the Marina are live-aboards. The ratio of live-aboards to total occupied slips, however, is significantly higher due to low overall occupancy rate of the Marina. A large number of these live-aboard vessels are poorly maintained (Photograph 23). Rentable landside storage units for live-aboards and other tenants, although not required, may aid in cleaning up the appearance of the Marina and its vessels while potentially providing an additional revenue stream.

Additionally, there are several other vessels which are in dilapidated condition and have questionable seaworthiness (Photograph 24). These vessels are spread throughout the Marina. One recently removed vessel caused damage to the new Dock 11 (for comparison, Photograph 25 shows an example of a well-maintained vessel in a wave attenuator dock slip). It is anticipated that many current tenants may leave the Marina if and when the Marina is renovated and slip fees increased. However, the length of wait lists, both in terms of time and quantity, at San Francisco marinas, specifically South Beach Harbor and the neighboring Oyster Cove Marina, indicates that the Marina can replace vessel losses while improving occupancy rates.



Photograph 23 Messy boat and dock with personal belongings stacked atop dock box



Photograph 24 Example of poorly maintained vessel



Photograph 25 Example of well-maintained vessel

#### 3.5 Breakwater

We concur with the 2014 Marina Condition Survey findings and repair recommendations for the existing breakwater. Photographs 26 and 27 show two portions of the seawall: one in good condition and one requiring repair to the cap and possibly to a sheet pile panel, respectively.



Photograph 26 Section of breakwater in good condition



Photograph 27 Breakwater panel and cap requiring repair

Tasks 2 and 3 Summary Report Oyster Point Marina Study

#### **3.6 Other Waterfront Structures**

Although not a part of the site inspection, the public boat launch ramp and boarding float, the public fishing pier, and the non-motorized launch ramp all appear to be in very good condition, consistent with the findings of the 2014 Marina Condition Survey. However, the public boat launch ramp should be cleaned of algal growth (Photograph 28) to maintain surface traction and reduce the likelihood of wheel spin.



Photograph 28 Algal growth on public boat launch ramp

#### 3.7 Landside

The condition of the landside areas, including roads, parking, and visible drainage issues, are consistent with the findings and repair recommendations presented in the 2014 Marina Condition Survey. Restrooms, the harbormaster building, the maintenance building and facility, other structures at the Marina, underground utilities, drainage (beyond visible ponding), sidewalks, and landscaping were not a part of this site inspection.

#### 4 TASK 3: MARINA MODELS AND LAYOUTS

#### 4.1 Modeling Process

The initial step in developing marina layouts is to calculate the existing marina dock area, slip mix, pile count, and water space acreage (basin area). The slip mix and basin area are input into a spreadsheet model to simulate the existing marina layout as a proof of concept. The cost estimate template in the spreadsheet model is then refined for the specific marina, incorporating information such as the aforementioned marina dock area and pile count, as well as gangway requirements.

The model slip mixes are based on the existing slip mix and adjusted for current marina occupancy levels and market conditions (e.g., if a third of 30-foot-long slips are currently vacant, the number of slips of that length in the model slip mixes is reduced substantially from current levels). The ideal slip mix fits a bell curve. However, this bell curve may be skewed to maintain a certain number of smaller slips while increasing the number of larger market-driven slips.

Once the model runs are calculated, the resulting slip counts are used to develop conceptual layouts. The conceptual layouts are optimized for the dimensions of the water space by incorporating project-specific constraints, which the site-neutral spreadsheet model does not incorporate. Project-specific constraints can include odd-shaped water space, connecting dock strings, water depth or dredging restrictions, dock orientation to accommodate prevailing winds, and minimum fairways widths for an in-marina boat launch or jib crane operation. However, the initial model runs are within a couple percent of the final conceptual layout slip counts and estimated costs of construction.

#### 4.2 Typical Marina Design Assumptions

#### 4.2.1 Dock, Fairway, and Channel Design

For marina design in California, the DBW *Layout & Design Guidelines for Marina Berthing Facilities*, published in 2005, is the current industry standard. Any marina seeking a design and/or construction loan from DBW must adhere to these guidelines. The DBW guidelines are the foundation of the spreadsheet model. However, now that the guidelines are over

10 years old, they are considered a minimum for new marina design. Vessel beams have become wider, providing more stability and more interior space, but also requiring wider berths than listed in the DBW guidelines. Additionally, powerboat slips are wider than sailboat slips. Most marinas opt to use powerboat slip widths. As such, the spreadsheet model uses powerboat slip widths in its calculations. However, a marina operator can choose the narrower sailboat slips, and similarly, when developing the conceptual design layouts, sailboat-only slips can be used to fill out the marina and maximize slip count.

The DBW guidelines also address fairway widths. A fairway is the water space between dock strings. This is different from channels, which are discussed in the following paragraph. For slips perpendicular to the fairways, the minimum fairway width is 1.75 times the longest slip along that fairway. (e.g., 30-foot-long slips require a 52.5-foot-wide fairway, while 35-foot-long slips require a 61.25-foot-wide fairway. Therefore, a fairway will be 61.25-feet-wide if the fairway has 30-foot slips on one side and 35-foot slips on the other side.) For side-tie docks, where vessels berth parallel to the fairway, the minimum fairway width is 1.5 times the longest vessel to be berthed at the side-tie dock. The vessel beam is not included in this value. Therefore, the water space width between the dock and obstruction (i.e., another dock, seawall, or shallow water) is the fairway width plus the beam of the largest vessel.

The channel is the water space beyond the pierhead line, which is the outward limit of a dock string. The bottom contour of a channel, per DBW guidelines, shall be a minimum of 75-feet-wide. The depth shall also be 3 feet below the deepest draft boat or 5 feet below the design low water depth (typically extreme low water for saltwater marinas), whichever is greater. The channel width needs to account for vessels berthed at the ends of dock strings which impinge on channel navigation. Therefore, channels are typically much wider than the minimum 75-foot requirement.

#### 4.2.2 Accessibility

New marinas must comply with the current edition of the California Building Standards Code, Title 24, California Code of Regulation (Title 24) and the Americans with Disabilities Act Accessibility Guidelines (ADAAG). The following are the key requirements applicable to marinas:

- A minimum number of accessible slips shall be provided within the marina at a ratio relative to the total number of slips, as listed in Table 1.
- The distribution of accessible slip sizes provided shall mirror the marina slip mix.
- Slips may be deemed accessible as long as the path of travel is compliant and the adjoining finger(s) is(are) a minimum of 5-feet-wide.
- Gangways are exempt from the 1:12 maximum ramp slope requirement as long as the gangway is a minimum of 80 feet in length (the minimum gangway length is only 30 feet for marinas with fewer than 25 slips).
- Accessible parking stalls shall be provided as close as possible to the accessible dock.
- Accessible restrooms shall be provided as close as possible to the accessible dock.

| Total Number of Boat<br>Slips Provided in Facility | Minimum Number of Required<br>Accessible Boat Slips      |
|--|--|
| 1 to 25  | 1  |
| 26 to 50   | 2  |
| 51 to 100  | 3  |
| 101 to 150   | 4  |
| 151 to 300   | 5  |
| 301 to 400   | 6  |
| 401 to 500   | 7  |
| 501 to 600   | 8  |
| 601 to 700   | 9  |
| 701 to 800   | 10   |
| 801 to 900   | 11   |
| 901 to 1000  | 12   |
| 1001 and over                                      | 12, plus 1 for every 100, or fraction thereof, over 1000 |

## Table 1Accessible Boat Slip Requirements

#### 4.2.3 Basin Area and Draft Discussion

The basin area used for the spreadsheet model runs and the layouts is the area in which floating docks may be constructed. The minimum water space acreage is the basin area bounded by the existing bottom contour of -5 feet mean lower low water (MLLW) on the landside and the pierhead line on the waterside. The maximum water space acreage in the usable area is expanded by dredging, property acquisition, or extension of the pierhead line, where permitted.

A minimum depth of -5 feet MLLW is used because concrete docks will bottom out (i.e., draft of 0 feet) in shallower water depth under extreme low tides situations, which occur a few times a year. Bottoming out places a stress on the dock and will result in degradation and even failure of the dock over time. Timber docks are able to be located in shallower water with a minimum depth as shallow as -3 feet MLLW, but vessel drafts also need to be taken into consideration.

DBW provides guidelines for minimum design water depths for power and sailboats. Sailboats require more draft to accommodate their keels. As noted, DBW guidelines are a minimum, with desirable water depths being approximately 2 feet deeper to provide improved navigation and longer periods between maintenance dredging. Minimum and desirable water depths are provided in Table 2. In conformance with the previously noted channel water depth requirements, the desirable water depth for sailboats will be used for channel depths.

|                        | Powe                                | rboats           | Sailboats             |                  |  |
|------------------------|-------------------------------------|------------------|-----------------------|------------------|--|
| Berth Length<br>(feet) | DBW Minimum<br>(feet)               | Desirable (feet) | DBW Minimum<br>(feet) | Desirable (feet) |  |
| Up to 40               | 6                                   | 8                | 6                     | 8                |  |
| Up to 55               | 8                                   | 10               | 8                     | 10               |  |
| Up to 65               | 8                                   | 10               | 10                    | 12               |  |
| Over 65                | Vessel and Site Specific Dimensions |                  |                       |                  |  |

#### Table 2 Design Water Depth Requirements

Note: DBW = California State Parks Division of Boating and Waterways

#### 4.3 Project-Specific Constraints and Assumptions

The following are the design and calculation constraints and assumptions used for the marina modeling.

#### 4.3.1 General

- Replacement docks will be concrete to match the new docks installed as wave attenuating docks and at Docks 8 and 11.
- Boater preference is for single-loaded slips. Single-loaded slips are slips with a finger on either side of the vessel. This style of slip reduces available water space and potentially the total number of slips, but it prevents boats from hitting against each other during high wave, swell, or wind events. It also increases the fee that can be charged for a given slip.
- The replacement Marina will comply, at a minimum, with DBW design guidelines, Title 24, and ADAAG standards. However, per ADAAG, not all dock strings must be ADA-accessible as long as the minimum number of accessible slips representing the marina slip mix is provided.
- The southern boundary of the Marina will match the existing boundary. This will minimize the impact of dredging to the existing rock revetment and possible impacts to the landfill cap. Note that several locations along this boundary have depths shallower than -5 feet MLLW, as measured by a lead line survey. However, no location is shallower than -3.5 feet MLLW.

• The northern boundary of the Marina will match the existing boundary to maintain existing channel widths and avoid impacts to current operations or waterside structures such as the rock revetment on private property along the northern boundary of the Marina.

#### 4.3.2 West Basin

- Westward expansion is constrained by mud flats and existing swimming area. There currently is a set of buoys defining the separation of motorized vessels and swimming area. Lead lines were performed along this line, and the depth was determined to be between -2.5 feet MLLW and -3 feet MLLW along most of the demarcation (shallower near shore). These depths are not sufficient for either docks or motorized vessels. Extensive dredging would be necessary.
- The breakwater ties into land between Docks 3 and 4. This land area is protected with a rock revetment. Due to existing revetment slopes, the main channel bends south. This results in Docks 1, 2, and 3 being shorter than Docks 4, 5, and 6, which front the breakwater. It is assumed that a seawall would be necessary to maintain the east-west alignment of the breakwater. Therefore, the existing limit of Docks 1, 2, and 3 is used in the model runs and conceptual layouts.
- Although the existing channel width of 111 feet between the breakwater and the docks is wider than the minimum 75 feet, this channel is reduced 15 to 20 feet by large vessels berthing at the end-ties and by boat owners wanting to maintain a safe distance from the breakwater. Therefore, the existing channel width is reasonable.
- Dock 7 and a private launch ramp exist to the east of Dock 6. Launch ramp access and minimum back-up space for the longest slip on Dock 7 are maintained in the conceptual layouts. However, the fate of Dock 7 is unknown, which may alter the west basin layout in future concept designs.
- Dock strings are paired to maintain the same number of gangways as currently exist.
- Side-ties at Dock 1 shall have a maximum vessel size of 40 feet. Including a vessel beam of 14 feet, the water space between the dock and the closest obstruction shall be a minimum of 74 feet.

#### 4.3.3 East Basin

- The existing 140-foot-wide channel is sized to accommodate ferry operations. This channel width cannot be modified.
- Docks 8 and 11, constructed in 2013, will remain. The location of these docks define the ferry terminal water space.
- The wave attenuating docks at Docks 12, 13, and 14, constructed in 2012, will remain in their current orientation as long as the proposed layouts match up with the wave attenuating docks and the original wave attenuation model conclusions are preserved.
  - This assumption is reasonable if average slip size is between 47 and 55 feet in length. Such an average slip size maintains 3 docks (Docks 12, 13, and 14). A smaller slip mix would be required to add another dock string.
  - No vessels will be permitted to berth at the ends of the wave attenuating docks. The reasons for this constraint are the following: 1) the channel width shall be maintained for WETA operations; and 2) given the function of the wave attenuating docks, any vessel berthing at the end likely will sustain severe damage.
- The two-lane public boat launch ramp, reconstructed in 2008, will remain. DBW guidelines require a fairway clear area 50-feet-long and equal in width for the launch ramp, boarding float, and revetment. In addition, the navigation channel approaching the boat launch must be a minimum of 75-feet-wide. For the Oyster Point Boat Launch, the channel width is greater than the fairway clear area, so the channel width is used for the fairway clear width to avoid confusion. With the exception of reducing slip sizes near the boat launch clear area, the navigation channel width requirement is not considered a constraint.

#### 4.4 Model and Layout Results and Analysis

Using the modeling process, typical marina design assumptions, and project-specific design constraints and assumptions, the existing marina, an in-like-kind replacement using DBW-standard fairway widths, and two market mix designs were modeled for both the west and east basin docks to be replaced. The purpose for modeling the existing marina is as a proof of concept to verify that the model is working as intended. The major discrepancies between

the actual marina and the simulation thereof is the dock area and number of piles for both basins and the number of gangways for the west basin. This is expected because design standards were different 30 years ago and the simulation is unable to model the paired docks in the west basin. Otherwise, the simulated number of slips, slip mix, average slip length, and total slip length are all within 2% of the existing marina.

The replacement models were run with the model optimized for the Marina's water space. All detailed model results and slip mix distributions are provided as Appendix B. The slip mix distribution results for the market mix designs were then used as the basis for the Option 1 (smaller market mix) and Option 2 (larger market mix) layouts, which are provided as Appendix C. The slip mix distributions for the layouts differ from the model simulations, because we further optimized use of the water space. However, we attempted to keep the average slip lengths in the layouts as close as possible to the simulation results. For the west basin, we were able to connect the pairs of docks together, thereby reducing the number of gangways to the current count of three.

However, the connecting floating docks increased the dock areas in the layouts compared to the values calculated in the simulations. When discounting this additional dock area in the west basin layouts, the differences between the dock areas in the simulations and layouts is less than 5%, which is excellent. For the east basin the differences between the dock areas in the simulations and layouts is less than 10%, which is a typical amount of difference between both concept methods and within the reasonable bounds of accuracy.

In terms of accessibility, two ADA-compliant 80-foot-long gangways are being proposed for the new west basin docks and one ADA-compliant gangway is being proposed for the new east basin docks. Dock 11 is already accessible by virtue of its existing 80-foot-long gangway. Because the Marina is technically only one facility, only six accessible slips will need to be provided. However, the model run results show a higher combined number of accessible slips because the west and east basins were modeled separately.

The metrics for the existing marina, simulation model results, and conceptual layouts for the west basin, east basin, and total Marina are shown in Tables 3, 4, and 5, respectively. Table 4

only shows the data for the portions of Docks 12, 13, and 14 to be replaced. The data for Docks 8 and 11 and for the wave attenuating docks are provided separately in Table 5.

Slip sizes are typically grouped in ranges of very small boats (32 feet and under), small boats (33 to 37 feet), market mix (38 to 49 feet), cruising yachts (50 to 64 feet), and large yachts and above (65 feet and over). Table 6 provides a comparison between the existing slip size distribution and the distributions for the two conceptual layouts.

| Metric                      | Actual<br>Existing | Sim,<br>Existing<br>(Proof of<br>Concept) | Sim,<br>Replace<br>In-Like-<br>Kind Slip<br>Mix | Sim,<br>36-Foot<br>Avg. Mix<br>Design | Sim,<br>38-Foot<br>Avg. Mix<br>Design | Option 1<br>Layout,<br>36-Foot<br>Avg. Mix | Option 2<br>Layout,<br>37.5-Foot<br>Avg. Mix |
|-----------------------------|--------------------|---|---|---------------------------------------|---------------------------------------|--|--|
| Basin Area<br>(acre)        | 8.38               | 8.38                                      | 8.38  | 8.38                                  | 8.38                                  | 8.38                                       | 8.38   |
| Fairway Width<br>Factor     | 2.35               | 2.35                                      | 1.75  | 1.75                                  | 1.75                                  | 1.75                                       | 1.75   |
| Dock Area (sf)              | 61,800             | 55,130                                    | 63,400  | 61,230                                | 60,220                                | 66,545                                     | 64,766                                       |
| Slip Mix (feet)             |                    |   |   |                                       |                                       |  |  |
| 25                          | 25                 | 26  | 30  | 28                                    | 25                                    | 36   | 36   |
| 30                          | 161                | 164                                       | 189   | 64                                    | 30                                    | 20   | 24   |
| 35                          | 77                 | 78  | 90  | 75                                    | 57                                    | 104  | 60   |
| 40                          | 1                  | NA  | NA  | 69                                    | 64                                    | 68   | 65   |
| 45                          | 19                 | 20  | 23  | 42                                    | 50                                    | 44   | 44   |
| 50                          | NA                 | NA  | NA  | NA                                    | 22                                    | NA   | 22   |
| Total Slips                 | 283                | 288                                       | 332   | 278                                   | 248                                   | 272  | 251  |
| Total Slip<br>Length (feet) | 9,136              | 9,200                                     | 10,605  | 9,895                                 | 9,430                                 | 9,840                                      | 9,400  |
| Avg. Slip<br>Length (feet)  | 32.3               | 32.0                                      | 32.0  | 35.6                                  | 38.1                                  | 36.2                                       | 37.5   |
| Total Parking<br>Required   | 174                | 173                                       | 200   | 167                                   | 149                                   | 164  | 151  |
| Pile Count                  | 148                | 84  | 93  | 93                                    | 109                                   | 93   | 109  |
| Std. Gangways               | 3                  | 3   | 4   | 3                                     | 3                                     | 1  | 1  |
| ADA 80-Foot<br>Gangways     | NA                 | 3   | 3   | 3                                     | 2                                     | 2  | 2  |

Table 3 West Basin Replacement

Notes:

ADA = Americans with Disabilities Act

Avg. = average

NA = not applicable

sf = square feet

Sim = Simulation Model

| Metric                      | Actual<br>Existing | Sim,<br>Existing<br>(Proof of<br>Concept) | Sim,<br>Replace<br>In-Like-<br>Kind Slip<br>Mix | Sim,<br>50-Foot<br>Avg. Mix<br>Design | Sim,<br>53-Foot<br>Avg. Mix<br>Design | Option 1<br>Layout,<br>51.5-Foot<br>Avg. Mix | Option 2<br>Layout,<br>52-Foot<br>Avg. Mix |
|-----------------------------|--------------------|---|---|---------------------------------------|---------------------------------------|--|--|
| Basin Area<br>(acre)        | 4.76               | 4.76                                      | 4.76  | 4.76                                  | 4.76                                  | 4.76   | 4.76                                       |
| Fairway Width<br>Factor     | 2.00               | 2.00                                      | 1.88  | 1.88                                  | 1.88                                  | 1.88   | 1.88                                       |
| Dock Area (SF)              | 27,147             | 29,730                                    | 30,610  | 30,820                                | 30,410                                | 32,700                                       | 33,116                                     |
| Slip Mix (feet)             |                    |   |   |                                       |                                       |  |  |
| 30                          | 2                  | 2   | 2   | 2                                     | 2                                     | 2  | 2  |
| 35                          | 24                 | 24  | 25  | NA                                    | NA                                    | NA   | NA   |
| 40                          | 3                  | 3   | 3   | 19                                    | 5                                     | 6  | 6  |
| 45                          | 17                 | 18  | 18  | 19                                    | 12                                    | 16   | 16   |
| 50                          | 16                 | 17  | 17 *  | 21                                    | 17                                    | 18   | 18   |
| 52                          | NA                 | NA  | NA  | NA                                    | NA                                    | 16   | NA   |
| 55                          | NA                 | NA  | NA  | NA                                    | 16                                    | NA   | 16   |
| 60                          | 29                 | 29  | 31  | 29                                    | 29                                    | 28   | 28   |
| Total Slips                 | 91                 | 93  | 96  | 90                                    | 81                                    | 86   | 86   |
| Total Slip<br>Length (feet) | 4,349              | 4,420                                     | 4,575   | 4,465                                 | 4,270                                 | 4,432  | 4,480                                      |
| Avg. Slip<br>Length (feet)  | 47.8               | 47.7                                      | 47.7  | 49.7                                  | 52.9                                  | 51.5   | 52.1                                       |
| Total Parking<br>Required   | 55                 | 56  | 58  | 54                                    | 49                                    | 52   | 52   |
| Pile Count                  | 80                 | 91  | 91  | 91                                    | 100                                   | 100  | 100  |
| Std. Gangways               | 3                  | 2   | 2   | 2                                     | 2                                     | 2  | 2  |
| ADA 80-Foot<br>Gangways     | NA                 | 1   | 1   | 1                                     | 1                                     | 1  | 1  |

| Table 4                |  |  |  |  |  |
|------------------------|--|--|--|--|--|
| East Basin Replacement |  |  |  |  |  |

Notes:

ADA = Americans with Disabilities Act Avg. = average NA = not applicable sf = square feet Sim = Simulation Model

*Tasks 2 and 3 Summary Report Oyster Point Marina Study* 

|                             |  | Total Marina – Docks 1 to 6, 8, and 11 to 14 |   |   |  |  |  |  |
|-----------------------------|--|--|---|---|--|--|--|--|
| Metric                      | Existing<br>East Basin<br>Docks to<br>Remain | Actual<br>Existing                           | Sim,<br>Existing<br>(Proof of<br>Concept) | Sim,<br>Replace<br>In-Like-<br>Kind Slip<br>Mix | Sim, 36-<br>and<br>50-Foot<br>Avg. Mix<br>Design | Sim, 38-<br>and<br>53-Foot<br>Avg. Mix<br>Design | Option 1<br>Layout,<br>36-Foot<br>Avg. Mix | Option 2<br>Layout,<br>37.5-Foot<br>Avg. Mix |
| Basin Area<br>(acre)        | 3.05   | 16.19  | 16.19                                     | 16.19   | 16.19  | 16.19  | 16.19                                      | 16.19  |
| Fairway Width<br>Factor     | 1.75   | n/a  | n/a                                       | n/a   | n/a  | n/a  | n/a  | n/a  |
| Dock Area (SF)              | 19,825                                       | 108,772                                      | 104,685                                   | 113,835   | 111,875  | 110,455  | 119,070                                    | 117,707                                      |
| Slip Mix                    |  |  |   |   |  |  |  |  |
| 25                          | NA   | 25   | 26  | 30  | 28   | 25   | 36   | 36   |
| 30                          | NA   | 163  | 166                                       | 191   | 66   | 32   | 22   | 26   |
| 35                          | NA   | 101  | 102                                       | 115   | 75   | 57   | 104  | 60   |
| 40                          | 3  | 7  | 6   | 6   | 91   | 72   | 77   | 74   |
| 45                          | 19   | 55   | 57  | 60  | 80   | 81   | 79   | 79   |
| 50                          | NA   | 16   | 17  | 17  | 21   | 39   | 18   | 40   |
| 52                          | NA   | NA   | NA  | NA  | NA   | NA   | 16   | NA   |
| 55                          | NA   | NA   | NA  | NA  | NA   | 16   | NA   | 16   |
| 60                          | 2 👌  | 31   | 31  | 33  | 31   | 31   | 30   | 30   |
| 65                          | 5  | 5  | 5   | 5   | 5  | 5  | 5  | -5   |
| Total Slips                 | 29   | 403  | 410                                       | 457   | 397  | 358  | 387  | 366  |
| Total Slip<br>Length (feet) | 1,420  | 14,905                                       | 15,040                                    | 16,600  | 15,780   | 15,120   | 15,692                                     | 15,300                                       |
| Avg. Slip Mix<br>(feet)     | 49.0   | 37.0   | 36.7                                      | 36.3  | 39.7   | 42.2   | 40.6                                       | 41.8   |
| Total Parking<br>Required   | 18   | 247  | 247                                       | 276   | 239  | 216  | 234  | 221  |
| Pile Count                  | 57   | 285  | 232                                       | 241   | 241  | 266  | 250  | 264  |
| Std. Gangways               | NA   | 6  | 5   | 6   | 5  | 5  | 3  | 3  |
| ADA 80-Foot<br>Gangways     | 2  | 2  | 6   | 6   | 6  | 5  | 5  | 5  |

# Table 5Oyster Point Marina Replacement

Notes: ADA = Americans with Disabilities Act; Avg. = average; NA = not applicable; sf = square feet; Sim = Simulation Model

Tasks 2 and 3 Summary Report Oyster Point Marina Study

| Table 6                |  |  |  |  |  |  |
|------------------------|--|--|--|--|--|--|
| Slip Size Distribution |  |  |  |  |  |  |

| Slip Size Range   | Existing Marina    | Option 1 Layout | Option 2 Layout |
|-------------------|--------------------|-----------------|-----------------|
| 32-Feet and Under | 46.7%              | 15.0%           | 16.9%           |
| 33- to 37-Feet    | 25.1%              | 26.9%           | 16.4%           |
| 38- to 49-Feet    | 15.4%              | 40.3%           | 41.8%           |
| 50- to 64-Feet    | <mark>11.7%</mark> | 16.5%           | 23.5%           |
| 65-Feet and Over  | 1.2%               | 1.3%            | 1.4%            |

Notes:

1. End-ties are considered as two berths. No end-ties are located at the wave attenuating docks on Docks 11 to 14.

2. Berths at side-ties (Docks 1, 8, and 11) are not included.

#### **5 DREDGING**

Although the Marina is located adjacent to open waters, as with all coastal marinas and ports, it requires maintenance dredging to maintain adequate water depths for vessels. The Marina was last dredged in 2007 and 2010. According to SMCHD board meeting minutes (SMCHD 2007), current Commissioner Sabrina Brennan's website (SabrinaBrennan.com 2011), and Salt River Construction's website (Salt River Construction 2016), 80,000 cubic yards of material was removed in the west basin in 2007 to improve water depths and 38,000 cubic yards of material was removed in the east basin in 2010 to improve water depths in the entrance channel and east basin in preparation for the new ferry terminal. SMCHD's CIP (Appendix A) indicates that maintenance dredging will be performed within the next 2 to 4 years.

As part of the site visit performed on August 22, 2016, several water depth measurements within the Marina were taken using a lead line, which is a simple device consisting of a weighted disk attached to a measuring tape reel. Lead line measurements are a cursory evaluation of depth and should not be considered a substitute for an accurate sonar bathymetric survey. The recorded depth measurements were adjusted to tide gauge readings at Alameda, because the tide gauge at Oyster Point has not been operational since the 1980s. The adjusted water depths are provided in Table 7.

| Dock    | Headwalk/<br>Gangway Landing<br>(feet MLLW) | Average in Slips<br>(feet MLLW) | End Tie<br>(feet MLLW) |
|---------|---|---------------------------------|------------------------|
| Dock 1  | 5.3   | 6.3                             | 6.7                    |
| Dock 2  | 4.2   | 6.2                             | 6.2                    |
| Dock 3  | 4.2   | 5.7                             | 6.2                    |
| Dock 4  | 3.6   | 7.1                             | 6.6                    |
| Dock 5  | 3.5   | 7.0                             | 6.5                    |
| Dock 6  | 4.2   | 7.2                             | 6.8                    |
| Dock 11 | 3.7   | 6.7                             | 6.7                    |
| Dock 12 | 6.1   | 7.1                             | 6.6                    |

Table 7 Adjusted Lead Line Water Depths

| Dock                                       | Headwalk/<br>Gangway Landing<br>(feet MLLW) | Average in Slips<br>(feet MLLW) | End Tie<br>(feet MLLW) |
|--|---|---------------------------------|------------------------|
| Dock 13                                    | 5.6   | 7.6                             | 7.0                    |
| Dock 14                                    | 6.9   | 7.9                             | 8.4                    |
| Main Channel                               |   | 10.2                            |                        |
| Mud Flats/<br>Swimming Area<br>Demarcation |   | 0 to 3.5                        |                        |

Notes:

MLLW = mean lower low water

1. Lead line water depths are adjusted based on tide gauge at Alameda.

2. There is a side-tie dinghy tie-up area between Dock 14 and the breakwater. Water depth averaged 5.4 feet within this water space.

#### 5.1 Dredged Material Disposal Sites

There are two primary dredged material disposal sites for projects in the southern portion of San Francisco Bay: SF-11 and SF-DODS (located 50 miles offshore in the Pacific Ocean). The ideal location is SF-11, due to its proximity to the Marina and lack of necessity to transfer materials from a smaller scow able to operate within the Marina basin to a larger scow able to transit the open ocean waters. The Marina qualifies as a small dredger under the U.S. Army Corps of Engineers, San Francisco District's (USACE) Long Term Management Strategy guidelines, meaning that suitable maintenance material (as determined by sediment characterization) can be placed at SF-11.

For dredged material derived from deepening the Marina, costlier disposal options may be required, typically entailing placement at either SF-DODS or a beneficial re-use site such as Montezuma Wetlands. Disposal at SF-DODS also requires additional handling, as scows capable of fitting within the Marina would not be suitable for the trip to the SF-DODS site. Therefore, material would be double-handled by transferring dredged material from the smaller scows to larger scows in open waters just beyond the breakwaters. In addition to double handling and the need for larger scows, more tugs would be required to account for the longer transit time to and from the disposal site. Another option would be to haul the material to a beneficial re-use site, such as Montezuma Wetlands, which is a long distance from the Marina.

#### 5.2 Dredging Design Depth Assumptions

The existing water depths for the east basin do not meet DBW minimum depths and could be adversely affecting the ability to rent those slips. The shallower than minimum depths are due to the 2010 dredging design depths being less than desirable in depth. Although powerboats 45 to 55 feet in length have drafts of 4 to 5 feet, similar-sized sailboats, which are common in the Marina and San Francisco Bay, have 7- to 8-foot drafts under standard operation. The shallow drafts in the east basin restrict vessel access and require sailboats to raise their keels.

The existing water depths in the west basin meet the DBW minimum depths, but they are less than desirable for the larger vessel slips. However, the west basin water depths do not appear to affect operations or the ability to rent slips.

It is not clear whether either the 2007 or the 2010 design depths, as shown on their respective record drawings, is the original design depth of the Marina. Further investigation will be required to determine whether the Marina is permitted to dredge to deeper depths.

The following sections provide a summary of existing design and DBW minimum and desirable water depths.

#### 5.2.1 East Basin

The last known design depth, based on record drawings from the 2010 dredging episode, is - 8 feet MLLW for Docks 11 through 14.

#### 5.2.1.1 New Design

- DBW Minimum
  - -6 feet MLLW near shoreline (never previously dredged)
  - 10 feet MLLW in slips and fairways (both main fairway and fairways between docks)
  - The design depth elevation increases from -8 feet to -10 feet. The additional material below -8 feet MLLW may not be permitted for in Bay disposal at Alcatraz

(SF-11) and may require costlier ocean disposal at the San Francisco Deep Ocean Disposal Site (SF-DODS) or at a beneficial re-use site such as Montezuma Wetlands.

- Desirable
  - -8 feet MLLW near shoreline (never previously dredged)
  - 12 feet MLLW in slips and fairways (both main fairway and fairways between docks)
  - The design depth elevation increases from -8 feet to -12 feet. The additional material below -8 feet MLLW may not be permitted for in Bay disposal at SF-11 and will likely require costlier ocean disposal at SF-DODS.

#### 5.2.2 West Basin

The last known design depth, based on record drawings from the 2007 dredging episode, is - 8 feet MLLW for Docks 1 through 7.

#### 5.2.2.1 New Design

- DBW Minimum
  - -6 MLLW near shoreline (never previously dredged)
  - -8 in slips and fairways between docks
  - -10 in main fairway
  - The design depth elevation increases from -8 feet to -10 feet. The additional material below -8 feet MLLW may not be permitted for in Bay disposal at SF-11 and may require costlier ocean disposal at SF-DODS, or at a beneficial re-use site such as Montezuma Wetlands.
- Desirable
  - -8 MLLW near shoreline (never previously dredged)
  - -8 MLLW in slips on dock 1 and 2
  - -10 MLLW in slips and fairways between dock 3-6
  - -12 MLLW in main fairway

 The design depth elevation increases from -8 feet to -12 feet. The additional material below -8 feet MLLW may not be permitted for in Bay disposal at SF-11 and will require costlier ocean disposal at SF-DODS.

#### 5.2.3 Dredged Material Volume Estimates

Tables 8 and 9 provide dredged material volume estimates for the DBW minimum and the desirable design water depth scenarios. These values must be confirmed using a multi-beam bathymetric survey.

For dredging projects, a design grade is set, which in these cases are the DBW minimum and desirable depths. Typically, permits for dredging projects allow up to 2 feet of overdepth dredging tolerance. The first foot is paid, because material movement under water is not precise, as it is on land. However, the second foot of the overdepth dredging tolerance is unpaid, because this additional foot is intended to cover errors by the contractor during dredging while safeguarding the project from violating permit conditions.

| Table 8  |
|--|
| Dredged Material Volume for DBW Minimum Design Water Depth |

|  | Design     | Paid 1-Foot<br>Overdepth | Unpaid<br>1-Foot<br>Overdepth | Max. Total  | Total Paid  |
|--|------------|--------------------------|-------------------------------|-------------|-------------|
| Area                                     | Grade (cy) | (cy)                     | (cy)                          | Volume (cy) | Volume (cy) |
| Dock 1                                   | 2,994      | 1,613                    | 1,613                         | 6,220       | 4,607       |
| Dock 2                                   | 4,262      | 2,072                    | 2,072                         | 8,406       | 6,334       |
| Dock 3                                   | 8,129      | 3,251                    | 3,251                         | 14,632      | 11,380      |
| Dock 4                                   | 3,760      | 2,767                    | 2,767                         | 9,294       | 6,527       |
| Dock 5                                   | 4,255      | 3,012                    | 3,012                         | 10,278      | 7,267       |
| Dock 6                                   | 3,259      | 2,785                    | 2,785                         | 8,828       | 6,044       |
| Dock 11                                  | 13,827     | 4,199                    | 4,199                         | 22,226      | 18,026      |
| Dock 12                                  | 11,010     | 3,988 🧹                  | 3,988                         | 18,986      | 14,998      |
| Dock 13                                  | 11,718     | 4,918                    | 4,918                         | 21,554      | 16,636      |
| Dock 14                                  | 4,698      | 2,698                    | 2,698                         | 10,093      | 7,396       |
| Entrance Channel/<br>Ferry Terminal Area | NA         | 33,756                   | 33,756                        | 67,511      | 33,756      |
| Back Channel                             | 5,307      | l 1,503                  | 1,503                         | 8,314       | 6,810       |
| Total                                    | 73,219     | 66,561                   | 66,561                        | 206,341     | 139,780     |

Notes:

cy = cubic yard

NA = not applicable

1. Design Grade is to water depths listed in Table 2.

2. Unpaid 1-foot Overdepth is 2 feet below Design Grade.

3. Maximum Total Volume = Design Grade + Paid 1-Foot Overdepth + Unpaid 1-Foot Overdepth

4. Total Paid Volume = Depth Grade + Paid 1-Foot Overdepth

5. The Ferry Terminal Area includes Dock 8.

6. The water space occupied by Dock 7 is not included.

| Area                                     | Design<br>Grade (cy) | Paid 1-Foot<br>Overdepth<br>(cy) | Unpaid<br>1-Foot<br>Overdepth<br>(cy) | Max. Total<br>Volume (cy) | Total Paid<br>Volume (cy) |
|--|----------------------|----------------------------------|---------------------------------------|---------------------------|---------------------------|
| Dock 1                                   | 3,892                | 1,613                            | 1,613                                 | 7,118                     | 5,505                     |
| Dock 2                                   | 5,441                | 2,072                            | 2,072                                 | 9,585                     | 7,513                     |
| Dock 3                                   | 14,632               | 3,251                            | 3,251                                 | 21,135                    | 17,883                    |
| Dock 4                                   | 9,294                | 2,767                            | 2,767                                 | 14,828                    | 12,061                    |
| Dock 5                                   | 10,278               | 3,012                            | 3,012                                 | 16,301                    | 13,290                    |
| Dock 6                                   | 8,828                | 2,785                            | 2,785                                 | 14,397                    | 11,613                    |
| Dock 11                                  | 22,226               | 4,199                            | 4,199                                 | 30,625                    | 26,425                    |
| Dock 12                                  | 18,959               | 3,988 🥖                          | 3,988                                 | 26,935                    | 22,947                    |
| Dock 13                                  | 21,553               | 4,918                            | 4,918                                 | 31,389                    | 26,471                    |
| Dock 14                                  | 9,984                | 2,698                            | 2,698                                 | 15,379                    | 12,682                    |
| Entrance Channel/<br>Ferry Terminal Area | 60,288               | 33,756                           | 33,756                                | 127,799                   | 94,044                    |
| Back Channel                             | 8,314                | 1,503                            | 1,503                                 | 11,321                    | 9,817                     |
| Total                                    | 193,689              | 66,561                           | 66,561                                | 326,811                   | 260,250                   |

Table 9Dredged Material Volume for Desirable Design Water Depth

Notes:

cy = cubic yard

NA = not applicable

1. Design Grade is to water depths listed in Table 2.

2. Unpaid 1-foot Overdepth is 2 feet below Design Grade.

3. Maximum Total Volume = Design Grade + Paid 1-Foot Overdepth + Unpaid 1-Foot Overdepth

4. Total Paid Volume = Depth Grade + Paid 1-Foot Overdepth

5. The Ferry Terminal Area includes Dock 8.

6. The water space occupied by Dock 7 is not included.

#### 6 ESTIMATE OF PROJECT COSTS AND MAXIMUM ANTICIPATED REVENUE

#### 6.1 Slip Fee Review

In the Marina Market Evaluation (Anchor QEA 2016), low and high end slip fees were developed for single and double finger slips for the slip sizes currently in the Marina. These slip fees are presented in Table 10. The mix designs developed for the Marina do not exceed 60-foot-long slips. Additionally, given the relatively low number of existing 65-foot-long slips (five total), their per-lineal-foot fee would be the same as for 60-foot-long slips.

| Slip Size<br>(feet) | Existing         |                  | Propose          | ed Low End       | Proposed High End |                  |
|---------------------|------------------|------------------|------------------|------------------|-------------------|------------------|
|                     | Single<br>Finger | Double<br>Finger | Single<br>Finger | Double<br>Finger | Single<br>Finger  | Double<br>Finger |
| 25/26               | NA               | \$8.40           | NA               | \$7.95           | NA                | \$8.83           |
| 30                  | \$7.70           | \$8.05           | \$7.36           | \$8.00           | \$8.96            | \$9.60           |
| 35/36               | \$7.96           | \$8.25           | \$8.10           | \$8.80           | \$9.86            | \$10.56          |
| 40                  | \$8.01           | \$8.27           | \$8.75           | \$9.51           | \$10.65           | \$11.41          |
| 45                  | \$7.93           | \$8.28           | \$9.14           | \$9.93           | \$11.12           | \$11.92          |
| 50/52               | \$7.98           | \$8.30           | \$9.48           | \$10.30          | \$11.54           | \$12.36          |
| 55                  | NA               | \$8.30           | \$9.79           | \$10.64          | \$11.91           | \$12.76          |
| 60/65               | \$7.96           | \$8.31           | \$10.07          | \$10.95          | \$12.26           | \$13.14          |

#### Table 10 Slip Fee Range

Notes:

NA = not applicable

1. Rates shown are per lineal foot unless noted otherwise.

2. Rates for side ties and end ties over 60 feet in length are based on 60-foot double finger rates.

#### 6.2 Estimated Construction and Soft Costs and Financial Metrics

Table 11 summarizes the estimated marina construction, dredging, and soft costs. The total estimated project costs for each scenario are also provided. All of the costs provided are rough-order-of-magnitude (ROM) costs. These costs will be refined with selection of project elements such as inclusion of new wastewater pumpout, restroom remodels, desirable or luxury boater amenities, and dredging depth; marina utility upgrade requirements; and progression of design work, including any modifications to the concept layout and slip mix.

For consistency with the Table 5 summary, the simulation models used as the basis for the conceptual layouts are listed in Table 11.

Table 12 summarizes the estimated 100% occupancy revenue and resulting simple payback period, as well as the estimated annual preventative maintenance costs for the Marina and estimated 5-year-interval maintenance dredging costs for each scenario.

|  | Total Marina – Docks 1 to 6, 8, and 11 to 14 |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|
| Metric   | Sim,<br>Existing<br>(Proof of<br>Concept)    | Sim,<br>Replace In-<br>Like-Kind<br>Slip Mix | Sim, 36-<br>and<br>50-Foot<br>Avg. Mix<br>Design | Sim, 38-<br>and<br>53-Foot<br>Avg. Mix<br>Design | Option 1<br>Layout,<br>36-Foot<br>Avg. Mix | Option 2<br>Layout,<br>37.5-Foot<br>Avg. Mix |  |
| Dredging Scenario                                    | Minimum                                      | Minimum                                      | Desirable  | Desirable  | Desirable                                  | Desirable                                    |  |
| Estimated Dredging<br>Construction Cost<br>(x 1,000) | \$4,344                                      | \$4,344                                      | \$13,830   | \$13,830   | \$13,830                                   | \$13,830                                     |  |
| Estimated Marina<br>Construction Cost<br>(x 1,000)   | \$17,157                                     | \$18,865                                     | \$18,598   | \$18,303   | \$18,927                                   | \$18,795                                     |  |
| Estimated Project<br>Soft Costs (x 1,000)            | \$3,230                                      | \$3,503                                      | \$3,460  | \$3,413  | \$3,512                                    | \$3,426                                      |  |
| Total Estimated<br>Project Cost<br>(x 1,000)         | \$24,731                                     | \$26,712                                     | \$35,888   | \$35,546   | \$36,269                                   | \$36,051                                     |  |

 Table 11

 Estimated Construction and Soft Costs for Oyster Point Marina Replacement

Notes:

1. Estimated Marina Reconstruction costs include 10% for General Contractor overhead and profit and 10% for design contingency.

2. Estimated Dredging Construction Costs include \$500,000 for mobilization and demobilization and 10% for contingency. The dredging unit costs have built-in contractor overhead and profit.

3. All numbers are in 4th quarter 2016 dollars.

#### Table 12

#### Estimated Revenue, Financial Metrics, and Estimated Ongoing Maintenance Costs for Oyster Point Marina Replacement

|   | Total Marina – Docks 1 to 6, 8, and 11 to 14 |  |   |  |  |  |  |
|---|--|--|---|--|--|--|--|
| Metric  | Sim,<br>Existing<br>(Proof of<br>Concept)    | Sim,<br>Replace In-<br>Like-Kind<br>Slip Mix | Sim, 36-<br>and<br>50-Foot<br>Avg Mix<br>Design | Sim, 38-<br>and<br>53-Foot<br>Avg. Mix<br>Design | Option 1<br>Layout,<br>36-Foot<br>Avg. Mix | Option 2<br>Layout,<br>37.5-Foot<br>Avg. Mix |  |
| Slip Fee Structure<br>Used                                  | Low  | Low  | High  | High   | High                                       | High   |  |
| Maximum Estimated<br>Annual Revenue<br>(x 1,000)            | \$1,5 <mark>0</mark> 2                       | \$1,799                                      | \$2,142   | <b>\$2,120</b>                                   | \$2,153                                    | \$2,129                                      |  |
| Simple Payback Period<br>(Years)                            | 16.5   | 14.8   | 16.8  | 16.8   | 16.8                                       | 16.9   |  |
| Estimated Annual<br>Marina Preventative<br>Maintenance Cost | \$56,000                                     | \$59,000                                     | \$57,000  | \$56,000   | \$59,000                                   | \$58,000                                     |  |
| Maintenance<br>Dredging Cost<br>(x 1,000; Every 5<br>Years) | \$2,000                                      | \$2,000                                      | \$2,000   | \$2,000  | \$2,000                                    | \$2,000                                      |  |

Notes:

1. Maximum estimate annual revenue is based on 100% occupancy, no live-aboards, no side-ties, and no fulllength end-ties. Currently, Oyster Point Marina charges live-aboards a separate rate independent of slip length. Typically, live-aboards are charged a rate 150% times the standard fee for a given slip.

2. Maximum estimated annual revenue for each scenario includes \$174,000 of revenue from Dock 11 slips under the low end model and \$208,000 under the high end model. Side tie revenue is not included.

3. All numbers are in 4th quarter 2016 dollars.

#### 6.2.1 Estimated Marina Construction and Soft Costs Basis

The estimated costs of construction, estimated soft costs, and estimated annual preventative maintenance costs are based on a concrete dock system. For proprietary concrete dock systems, the design package is a combination of prescriptive drawings and specifications for utilities, platforms, and piles; and performance drawings and specifications for the dock system, gangways, and gates. These latter elements are design/build components from the fabricator/contractor. The following are construction cost assumptions for the Marina:

- Required items such as domestic and fire water service, electrical service, and dock boxes, as well as desirable items such as secured access and telecommunication services, are included.
- Demolition costs are estimated as follow:
  - \$12 per square foot for floating docks, including all appurtenances
  - \$3,000 per guide pile
  - \$5,000 per gangway
  - = \$15,000 per gangway platform including support piles
  - \$100,000 total for landside infrastructure (split evenly between west and east basins)
- New dock construction costs are estimated as follow:
  - \$85 per square foot for floating docks, including all appurtenances
  - \$9,000 per guide pile
  - \$20,000 per standard 40-foot-long gangway
  - \$45,000 per ADA-compliant 80-foot-long gangway
  - \$35,000 per standard gangway platform (assumes reconstruction of existing platform with existing piles to remain)
  - \$70,000 per all new pile-supported platform in new location to handle ADA gangway including new support piles
- Dock Utilities
  - \$3,750 to \$5,000 per vessel for electrical, depending on vessel size
  - \$20,000 for on-dock step-down transformers and electrical distribution panels
  - \$500 per vessel for telecommunication service
  - \$1,500 per vessel for domestic and fire water service
- Landside Allowances
  - \$70,000 allowance for new fencing, gates, and security (split evenly between west and east basins)
  - \$450,000 allowance for landside infrastructure replacement and upgrades along the shoreline (split evenly between west and east basins)
- Other line item costs:

- Mobilization and demobilization costs equal to 2% of sub-total construction costs (i.e., before overhead, profit, and contingency)
- Water quality best management practices during construction equal to 0.5% of sub-total construction costs (i.e., before overhead, profit, and contingency)
- Contractor overhead and profit (OH&P) equal to 10% of sub-total construction costs
- Project contingency equal to 10% of sub-total construction costs plus OH&P

Dock appurtenances include all rub rails, corner bumps, pile guides, cleats, and dock boxes. If a new wastewater pump out system is desired, the following are proposed allowances:

- \$50,000 for the on-dock pump including stanchion, hose, and waterside piping
- \$75,000 for landside sewer infrastructure

Marina soft costs are based on 17.5% of the estimated marina sub-total construction cost plus contractor OH&P, as is typical for this stage of evaluation, and are composed of 6% to 10% for design, 1% to 2% for public relations, legal support, and community outreach, 1% to 2% for permitting, 4% to 6% for construction management and engineering support, and 1% to 2% for inspection and testing. The median value of each range is used.

Construction costs for a comparable aluminum dock system or a timber dock system from a reputable contractor or package system are roughly the same. Soft costs for an aluminum dock system is comparable with a concrete dock system. For a timber dock system, soft costs may be higher if the engineer is responsible for flotation calculations. Preventative maintenance cost will be higher for timber docks, because typical Douglas fir decking needs to be flipped 10 to 12 years after installation and replaced 15 to 20 years after installation. Hardwood lumber such as Ipe has a longer life cycle and thus lower maintenance costs, but that is offset by higher capital costs. Maintenance costs for an aluminum dock system may be higher than the cost shown, depending on the type of deck surface selected. Study and Concept Estimates of Marina Construction Costs are provided as Appendix D.

#### 6.2.1.1 Preventative Maintenance Costs

Annual preventative maintenance costs were also developed for the Marina scenarios. For standard concrete docks, a cost of \$2.25 per lineal foot of fingers, mainwalks, and headwalks was estimated for Docks 1 through 6, 8, and 11 through 14. For wave attenuating docks, a cost of \$5.00 per lineal foot was applied. In addition to dock maintenance, other components, such as gangways, platforms, gates, and restrooms, need to be maintained. An allowance of \$10,000 was provided for those items for the entire Marina.

A concrete dock system is designed for an average useful life of 45 to 50 years. Timber and aluminum dock systems are designed for an average useful life of 40 years. Wave attenuating concrete docks are designed to take punishing abuse in order to protect the docks on their leeward side. Therefore, wave attenuating concrete docks only have a design life of 25 to 30 years.

#### 6.2.2 Estimated Dredging Construction and Soft Costs Basis

Dredging costs were estimated based on the following assumptions:

- All material that is considered maintenance (e.g., within currently permitted design depths) will be placed at SF-11 (assuming the material is chemically suitable) at a cost of \$25 per cubic yard in 2016 dollars. All of the DBW minimum material volumes listed in Table 8 are assumed to be suitable for placement at SF-11 at the stated rate. This assumption will need to be confirmed against historical dredge depths and locations, as well as future sediment characterization and USACE Dredged Material Management Office (DMMO) coordination.
- All material that is considered deepening will be placed at SF-DODS at a cost of \$55 per cubic yard in 2016 dollars. The material may also be placed at a beneficial reuse site, such as Montezuma Wetlands. It is assumed that the difference in volumes between the DBW minimum volumes in Table 8 and the desirable volumes in Table 9 will be placed at SF-DODS at the stated rate. This assumption will need to be confirmed against historical depths and locations, as well as future sediment characterization and DMMO coordination.
- Mobilization, demobilization, surveying, and environmental analysis costs of \$500,000 are assumed for both scenarios.

- Project contingency is assumed to be equal to 10% of sub-total dredging costs plus OH&P.
- Contractor OH&P is included in the dredging unit costs.
- An amount of \$500,000 is used for pre-design material sampling, design, and permitting soft costs.

The estimated dredging construction costs are \$4,344,000 for the DBW minimum and \$13,830,000 for desirable depths.

#### 6.2.2.1 Maintenance Dredging Costs

Maintenance dredging costs are ROM costs and are based on recent dredging projects at local marinas in San Francisco Bay as well as the above assumptions. For both dredging depth scenarios, maintenance dredging costs are estimated at \$2,000,000 for the entire Marina every 5 years. It is assumed that deeper design depths do not affect water velocities and depositional rates and that once the initial deepening is performed, all maintenance dredged material can be placed at the SF-11 site rather than ocean disposal at SF-DODS.

#### 6.3 Summary of Estimated Project Costs and Financial Metrics

The summary of estimated project costs and financial metrics are provided in Tables 11 and 12, respectively. The two conceptual layouts have estimated Marina construction costs just under \$19 million, with estimated dredging construction costs of approximately \$14 million and estimated soft costs of approximately \$3.5 million, resulting in total project costs of just over \$36 million. Preventative maintenance costs are estimated to be approximately \$60,000 annually, and maintenance dredging costs are estimated to be \$2 million every 5 years. All of these costs are in 2016 dollars and do not assume the cost of money such as bond issuance, interest payments, or depreciation.

Using the proposed high end slip fees for double finger, single wide slips, as presented in Table 10, the estimated annual revenue for both conceptual layouts at 100% occupancy is between \$2,125,000 and \$2,150,000. This estimated revenue does not account for live-aboards or the cost of money. Currently, the Marina charges a flat fee of \$350 for live-aboards. Typically, live-aboards are charged a surcharge on standard slip fees to recoup

increased water usage (both on dock and in boater restrooms) and increased assistance from the harbormaster. Given these assumptions, the simple payback period using the total project cost and 100% annual revenue, and not including operation and maintenance costs, phasing, or the cost of money, is approximately 16.9 years.

Discounting dredging, which needs to be performed in some fashion in order to maintain operation of the Marina, results in a more reasonable simple payback period of 10.4 years. Dredging depths are one of the items which can be evaluated further as concept and construction document design progress. For example, sailboat-only dock strings can be created wherein water depths are deeper than for similar length powerboat slips.

#### 6.3.1 Comparison to 2014 Marina Condition Survey

The replacement cost in the 2014 Marina Condition Survey for Docks 1 through 6 and 12 through 14, including new guide piles and gangway abutments, but not including gangways or landside utilities, was estimated at \$13,140,000. This is only the replacement cost and does not appear to include demolition, contingency, or soft costs. Based on our estimates of construction cost, demolition is approximately 14% of the sub-total replacement cost. Therefore, multiplying the 2014 Marina Condition Survey replacement cost by 125% (14% for demolition plus 10% on sub-total amount for contingency) gives a total construction cost of \$16,425,000, which is comparable to our Simulated Existing (as-is) replacement cost of \$17,132,000.

#### 7 PROJECT PHASING DISCUSSION

The replacement of the Marina is not intended to be completed in a single phase. Completing the Marina in a single phase would require a large single outlay of money as well as displacement of over 300 tenants, who generate revenue for the Marina. Therefore, the dock replacement should be completed over multiple years. It is estimated that it will take 10 years to replace the Marina completely. Given the condition of Docks 12, 13, and 14, they should be given priority and replaced as soon as design, permits, and funds are available. The 3-year phasing plan outlined in the SMCHD CIP is reasonable. Under this plan, one dock string will be replaced per year.

With proper maintenance, the west basin docks should have 5 to 10 years of remaining useful life. This provides time to complete the design, acquire permits, and secure funding. Because the docks in the west basin are in three pairs, it would be prudent to replace them in similar pairs. This can be done in consecutive years or spaced over a 5-year period with "dead" years in between. This will allow the new concrete docks to be in operation into the second half this century.

#### 8 REFERENCES

- Anchor QEA, LLC, 2016. Marina Market Evaluation and Updated Conditions Assessment for the Oyster Point Marina. September 2016.
- Moffatt & Nichol, 2014. *Oyster Point Marina & Park Marina Facility Condition Survey*. Prepared for the San Mateo County Harbor District. November 2014.
- Salt River Construction. Cited: April 28, 2016. Available from: http://www.saltriverdredge.com/recentdredgeprojets.html.
- SabrinaBrennan.com, 2011. Oyster Point Marina Ferry Service. September 2, 2011. Available from: http://sabrinabrennan.com/blog/2011/9/3/oyster-point-marina-ferryservice.html.
- San Mateo County Harbor District, 2007. San Mateo County Harbor District Board Meeting Minutes. August 15, 2007. Available from: http://www.smharbor.com/minutes/mf081507.pdf

## APPENDIX A SMCHD CAPITAL IMPROVEMENT PLAN



# FINAL OPERATING AND CAPITAL BUDGET 2016/17 FISCAL YEAR

### **APPENDIX 2:**

## CAPITAL IMPROVEMENTS PLAN, 2016/17 – 2020/21

| Pillar Point Harbor   | 2016-17    | 2017-18 2018-2019 2019-2020            | 2020-2021  |
|---|------------|--|--|
| ADA survey and plan Prof. Services  | \$ 75,000  |  |  |
| Replace H Dock then additional commercial docks Design, engineering in '16/'17        | \$ 75,000  | \$ 2,500,000                           | \$ 2,500,000 Wider boats need wider slips; 65 o/s, 50 i/s                                  |
| Dock fingers Permits recd; ready to bid   | \$ 600,000 | \$ 500,000                             | \$ 600,000 12 fingers permitted already some will be unnecessary if H dock replaced (G Doc |
| Pier deck and piling replacement Will do pile survey now; may be too conservative     | \$ 250,000 | \$ 250,000                             | Refr area, fender piles, work dock   |
| Replace water (domestic) to floats from pier, including flex lines Plumbing repairs   | \$ 10,000  | \$ 10,000                              |  |
| Electrical Underground (replace non-traffic covers and rings) Electrical repairs      | \$ 75,000  |  |  |
| Paving maintenance and replacement Pavement engineer to plan; phased impl.            | \$ 200,000 | \$ 100,000 \$ 100,000 \$ 100,000       | From boat ramp, all parking lots; some slurry seal, some R&R                               |
| Light Pole Retrofits to LED Energy Savings Multiple lights out; safety - spec and bid | \$ 150,000 |  | 25 of 72 heads retrofitted already; 13 non-op (safety); energy saving                      |
| Replacement truck and cart Purchase truck; spec and get quotes                        | \$ 40,000  | \$ 15,000                              |  |
| Flow Meters (required) on sewer lift stations <i>Plumbing 'repair'</i>                | \$ 50,000  |  |  |
| Romeo Pier Demolition Applied for permits; bid demo                                   | \$ 600,000 |  |  |
| Dredging Plan for maintenance permit, all areas                                       | \$ 200,000 | \$ 400,000 \$ 850,000 \$ 500,000       | Maintenance permit, ; boat ramp; inner harbor, inner breakwater etc                        |
| Fishing Pier Rip Rap (dollars included in "Public Access" totals)                     | \$ 25,000  | \$ 250,000 \$ 350,000                  | 1) stabilize rip rap; 2) widen path (cantilver deck?)                                      |
| Radon re-build By Radon Boatworks   | \$ 350,000 | (Carry over of 2015/16 funds included) | Rebuilt hull; new motors, electronics; possible DBW grant funding                          |
| Trail to Mavericks: other agencles (USAF, SM Co. Parks)?                              | \$ 150,000 | \$ 300,000                             |  |
| Harbor Office Remodel (ADA, Services)   | \$ 50,000  | \$ 200,000                             | Investigate alternatives; subject to Vision/Strategic Plan                                 |
| Utility upgrades (water, electricity); pier   | \$ 150,000 | \$ 300,000 \$ 150,000                  | Elec to fish buyers, transformers A,B,C docks plus other                                   |
| Piling replacement at sales dock PPH  | \$ 20,000  |  |  |
| Johnson Pier Work Dock area - addtl space (portion of TIGER)                          | \$ 100,000 | \$ 1,000,000 \$ 1,000,000              |  |
| Storm drain box replacements  | \$ 60,000  | \$ 60,000                              | Old boxes; filtration system ready to go; new filtration systems incl.                     |
| Remodel of Launch Ramp Restrooms (and design/permit)                                  | \$ 50,000  | \$ 250,000                             | Possibly a Grant candidate   |
| New trench drains at boat ramp area PPH Specs   | \$ 40,000  |  |  |
| Oil spill trailer   | \$ 18,000  |  | Grant funding  |
| Enlarge sidewalks at commercial area. Overall PPH site plan (Portion in 15/16 budget) | \$ 150,000 |  | Investigate alternatives; subject to Vision/Strategic Plan                                 |
| Fire Line Feeder (flex lines) replace   |            | \$ 10,000 \$ 20,000                    |  |
| Exterior Building Painting  |            | \$ 150,000                             |  |
| 4 cargo containers to replace trailer for storage at maintenance yard area PPH        |            | \$ 20,000                              |  |
| Sidewalk Improvements on promenade  |            | \$ 150,000                             | Investigate alternatives; subject to Vision/Strategic Plan                                 |
| Conversion of Construction Doc's and Blueprints to Electronic                         |            | \$ 50,000                              |  |
| Fire Lines access and replace as necessary (valves etc)                               |            | \$ 75,000                              |  |
| Entry Signage Hwy 1 and Capistrano, permitting and design; construction               |            | \$ 30,000 \$ 60,000                    |  |
| Facility Condition Survey-5 year forecast   |            | \$ 35,000                              |  |
| Laundry (design, permit, construction)  |            | \$ 75,000                              | \$ 500,000 Revenue Generator   |

Pillar Point Harbor Totals \$3,488,000 \$6,490,000 \$2,285,000 \$1,085,000 \$3,600,000

57

| Oyster Point Marina / Park  | <u>201</u> | 6-17    | <u>2017</u> | -18      | <u>2018</u> | 3-2019   | <u>201</u> | 9-2020  | 2020 | -2021  |  |
|---|------------|---------|-------------|----------|-------------|----------|------------|---------|------|--------|--|
| Transformers on Docks 1 - 6 Spec, bid, build                                  | \$         | 250,000 |             |          |             |          |            |         |      |        |  |
| Replacement Truck Get guote with PPH truck                                    | \$         | 40,000  |             |          |             |          |            |         |      |        |  |
| Bait shop depends on result of RFP  | \$         | 60,000  |             |          |             |          |            |         |      |        |  |
| Harbor Dredging Plan and permit for '17/18 dredge                             | \$         | 30,000  | \$          | 200,000  | \$          | 200,000  | \$         | 200,000 |      |        | Alcatraz Dump Site Closing                                 |
| Maint, Bldg, settling; develop and implement solution Survey and eng          | \$         | 20,000  | \$          | 75,000   |             |          |            |         |      |        |  |
| Paving maintenance and replacement Cooperate w SSF re locations, drainage etc | \$         | 100,000 | \$          | 100,000  | \$          | 100,000  | \$         | 10,000  | \$   | 10,000 |  |
| Paving /storm water at new r/room bldg  | \$         | 40,000  |             |          |             |          |            |         |      |        | Possible combine with above; could combine w ex. project   |
| Asphalt Marina Gravel Parking lot with asphalt                                |            |         | \$          | 100,000  |             |          |            |         |      |        | Possible combine with below; could combine w ex. project   |
| Oil spill trailer   | \$         | 18,000  |             |          |             |          |            |         |      |        | Grant funding  |
| Replacement of docks 12, 13, 14   | \$         | 75,000  | \$1         | 280,000  | \$ 1,       | ,560,000 | \$         | 750,000 |      |        | Design, implement docks 12, 13, then 14 for side ties only |
| Landscaping; tree replacement   | \$         | 10,000  | \$          | 10,000   | \$          | 10,000   | \$         | 10,000  | \$   | 10,000 |  |
|   |            |         |             |          |             |          |            |         |      |        |  |
| Culvert catch basin filtration/separators                                     |            |         | \$          | 20,000   |             |          |            |         |      |        |  |
| West Restrooms Remodels   |            |         | \$          | 300,000  |             |          |            |         |      |        |  |
| 3 Electric Dump Cart/Golf Cart type vehicles                                  |            |         | \$          | 15,000   | \$          | 15,000   | \$         | 15,000  |      |        |  |
|   |            |         |             |          |             |          |            |         |      |        |  |
| Facility Condition Survey-5 year forecast                                     |            |         |             |          | \$          | 20,000   |            |         |      |        |  |
|   |            |         |             |          |             |          |            |         |      |        |  |
| Landscaping tractor   |            |         |             |          |             |          |            |         | \$   | 35,000 |  |
|   |            |         |             |          |             |          |            |         |      |        |  |
| Out of Delet Herberg (Desk Tek  |            |         |             | 400.000  | • •         |          |            |         |      | FF 000 |  |
| Oyster Point Marina / Park Tota   | is >       | 643,000 | \$2         | ,100,000 | \$1         | ,905,000 | \$         | 985,000 | \$   | 55,000 | -  |
| Administration  |            |         |             |          |             |          |            |         |      |        |  |
| Aummistration   |            |         |             |          |             |          |            |         |      |        |  |
|   |            |         |             |          |             |          |            |         |      |        |  |
| Replacement System for The Marina Program (Financial System)                  |            |         | \$          | 60,000   |             |          |            |         |      |        |  |
| Phone system  |            |         | \$          | 75,000   |             |          |            |         |      |        |  |
|   |            |         | -           | ,        |             |          |            |         |      |        |  |
| Administration Tota   | ls \$      | -       | \$          | 135,000  | \$          | -        | \$         | -       | \$   | -      |  |
|   |            |         |             |          |             |          | -          |         |      |        |  |

Combined Totals 4,131,000 8,725,000 4,190,000 2,070,000 3,655,000

\_\_\_\_\_ [ 58 ]\_\_\_\_\_

# APPENDIX B SIMULATION MODEL RESULTS

Simulation Run: West Basin Existing Mix Design Slip Mix Constrained Date: 9/30/2016

# MARINA PLANNING & DEVELOPMENT PROGRAM (MPDP)

Note: Dock and water space dimensions are based on California DBW guidelines and industry standards.

for Single Slips

# SCENARIO NAME: West Basin Existing Simulation

| SELECT THE FOLLOWII<br>(Using Dropdown Menus) |         |  |
|---|---------|--|
| Distribution<br>Type:                         | CUSTOM  |  |
| Average Slip<br>Length:                       | 32.0 ft |  |

| Existing Dock Area (Sq Ft, Estimated):         | 61,800                      |
|--|-----------------------------|
| Existing Pile Count (Estimated):               | 148                         |
| Proposed Dock Area (Sq Ft, Simulated):         | 55,130                      |
| Proposed Pile Count (Simulated):               | 84                          |
| Estimated Annual Revenue <sup>(1)</sup> :      | \$892,000                   |
| Estimated Total Project Cost:                  | \$12,801,000                |
| Simple Payback Period <sup>(2)</sup> :         | 14.35 Years                 |
| Estimated Annual Maintenance Cost:             | \$30,215                    |
| (1) Assumes 100% occupancy and no liveaboards. | an when he say he have have |

| NPUT THE FOLLOWING VALUES: | and the second second |
|----------------------------|-----------------------|
|                            | •                     |
| Headwalk Width (Feet)      | 8                     |
| Backing Space Factor       | 2,35                  |
| Parking Space Factor       | 0.60                  |
| Total Area (Acres)         | 8.38                  |
|                            |                       |
| SLIPS PER ACRE:            | 34.4                  |
| TOTAL SLIPS:               | 288                   |
|                            |                       |
| LINEAL FEET OF SLIPS       | 1100                  |
| PER ACRE:                  | 1100                  |
| TOTAL LINEAR FEET          | 0000                  |
| OF SLIPS:                  | 9200                  |

| SLIP MIX            | DESIGN   |                     |  |  |
|---------------------|----------|---------------------|--|--|
| Boat<br>Length (ft) | Quantity | Percent<br>of Total |  |  |
| 25                  | 26       | 9.0%                |  |  |
| 30                  | 164      | 56.9%               |  |  |
| 35                  | 78       | 27.1%               |  |  |
| 40                  | 0        | 0.0%                |  |  |
| 45                  | 20       | 6.9%                |  |  |
| 50                  | 0        | 0.0%                |  |  |
| 55                  | 0        | 0.0%<br>0.0%        |  |  |
| 60                  | 0        |                     |  |  |
|                     |          |                     |  |  |

## PARKING REQUIREMENTS

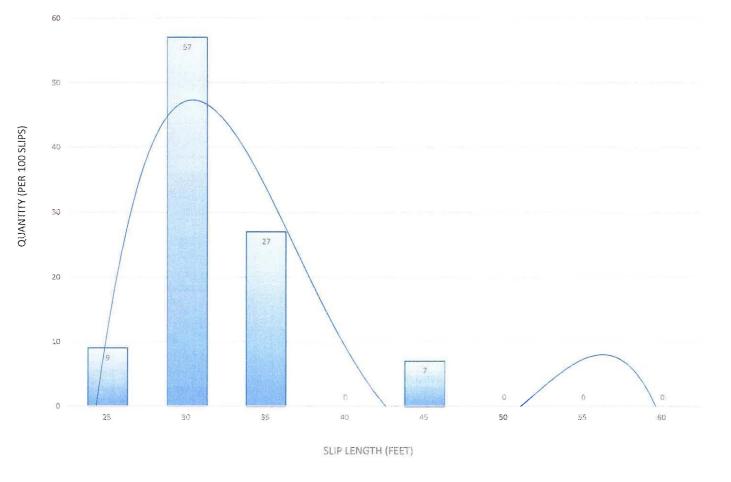
| Minimum Number of | 173 |
|-------------------|-----|
| Parking Spaces:   | 175 |

# ADA REQUIREMENTS

| Minimum Number of<br>ADA Slips:    | 5 |
|------------------------------------|---|
| Min. No. of ADA<br>Parking Spaces: | 6 |
| No. of Van Spaces of<br>Total ADA: | 1 |

Simulation Run: West Basin Existing Mix Design Slip Mix Constrained Date: 9/30/2016





Simulation Run: West Basin In-Like-Kind Mix Design Slip Mix Constrained Date: 9/30/2016

# MARINA PLANNING & DEVELOPMENT PROGRAM (MPDP)

Note: Dock and water space dimensions are based on California DBW guidelines and industry standards.

for Single Slips

### SCENARIO NAME: West Basin In-Like-Kind

|  | and the second se |
|--|---|
| SELECT THE FOLLOWIN  | IG :  |
| (Using Dropdown Menus)   |   |
| Distribution<br>Type:  | CUSTOM  |
| Average Slip<br>Length:  | 32.0 ft   |
| The second state of the se | Contraction of the Vertical Party of the Arty States and States   |

| Existing Dock Area (Sq Ft, Estimated):   | 61,800       |
|--|--------------|
| Existing Pile Count (Estimated):   | 148          |
| Proposed Dock Area (Sq Ft, Simulated):   | 63,400       |
| Proposed Pile Count (Simulated):   | 93           |
| Estimated Annual Revenue <sup>(1)</sup> :  | \$1,071,000  |
| Estimated Total Project Cost:  | \$14,741,000 |
| Simple Payback Period <sup>(2)</sup> :   | 13.76 Years  |
| Estimated Annual Maintenance Cost:   | \$34,219     |
| Simple Payback Period <sup>(2)</sup> :<br>Estimated Annual Maintenance Cost:<br>(1) Assumes 100% occupancy and no liveaboards. | 13.76 Y      |

| 8    |
|------|
| 1.75 |
| 0.60 |
| 8.38 |
|      |
| 39.6 |
| 332  |
|      |
| 1265 |
|      |
|      |

| SLIP MIX DESIGN     |          |                     |  |  |  |  |  |
|---------------------|----------|---------------------|--|--|--|--|--|
| Boat<br>Length (ft) | Quantity | Percent<br>of Total |  |  |  |  |  |
| 25                  | 30       | 9.0%                |  |  |  |  |  |
| 30                  | 189      | 56.9%               |  |  |  |  |  |
| 35                  | 90       | 27.1%               |  |  |  |  |  |
| 40                  | 0        | 0.0%                |  |  |  |  |  |
| 45                  | 23       | 6.9%                |  |  |  |  |  |
| 50                  | 0        | 0.0%                |  |  |  |  |  |
| 55                  | 0        | 0.0%                |  |  |  |  |  |
| 60                  | 0        | 0.0%                |  |  |  |  |  |
|                     |          |                     |  |  |  |  |  |

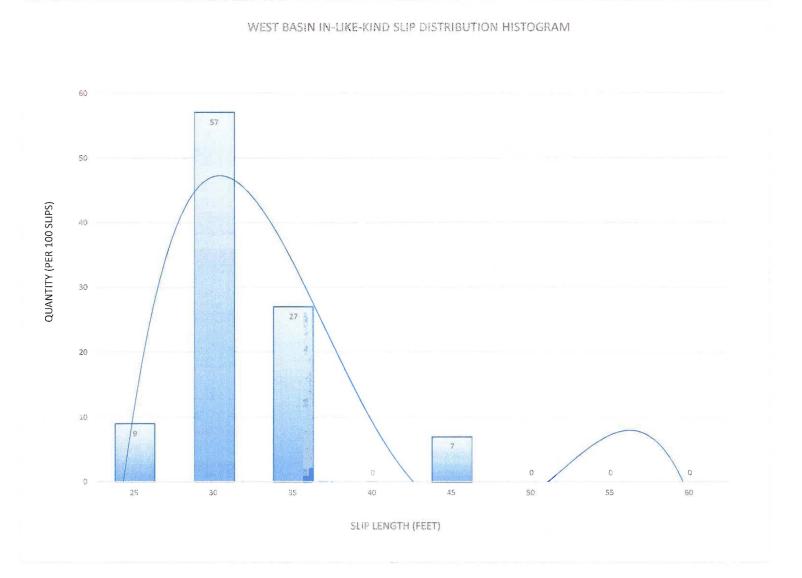
#### PARKING REQUIREMENTS

| Minimum Number of | 200 |
|-------------------|-----|
| Parking Spaces:   | 200 |

# ADA REQUIREMENTS

|  | Minimum Number of<br>ADA Slips:    | 6 |
|--|------------------------------------|---|
|  | Min. No. of ADA<br>Parking Spaces: | 6 |
|  | No. of Van Spaces of<br>Total ADA: | 1 |

Simulation Run: West Basin In-Like-Kind Mix Design Slip Mix Constrained Date: 9/30/2016



ANCHOR QEA, LLC

Simulation Run: West Basin 36-Foot Average Mix Design Slip Mix Constrained Date: 9/30/2016

# MARINA PLANNING & DEVELOPMENT PROGRAM (MPDP)

Note: Dock and water space dimensions are based on California DBW guidelines and industry standards.

for Single Slips

# SCENARIO NAME: West Basin 36-Foot Slip Mix

| SELECT THE FOLLOW!<br>(Using Dropdown Menus) |         |
|--|---------|
| Distribution<br>Type:                        | CUSTOM  |
| Average Slip<br>Length:                      | 35.6 ft |

| 148<br>61,230<br>93 |
|---------------------|
| 93                  |
|                     |
|                     |
| \$1,274,000         |
| \$14,095,000        |
| 11.06 Years         |
| \$31,976            |
|                     |
|                     |

| Headwalk Width (Feet) | 8    |
|-----------------------|------|
| Backing Space Factor  | 1.75 |
| Parking Space Factor  | 0.60 |
| Total Area (Acres)    | 8.38 |
|                       |      |
| SLIPS PER ACRE:       | 33.1 |
| TOTAL SLIPS:          | 278  |
|                       |      |
| LINEAL FEET OF SLIPS  | 1179 |
| PER ACRE:             | 11/3 |
| TOTAL LINEAR FEET     | 9895 |
| OF SLIPS:             | 9095 |

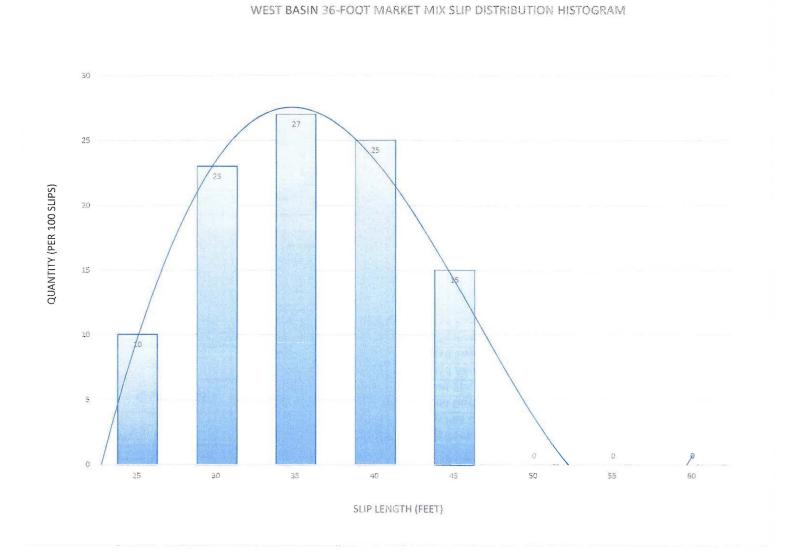
| SLIP MIX DESIGN     |          |                     |  |  |
|---------------------|----------|---------------------|--|--|
| Boat<br>Length (ft) | Quantity | Percent<br>of Total |  |  |
| 25                  | 28       | 10.1%               |  |  |
| 30                  | 64       | 23.0%               |  |  |
| 35                  | 75       | 27.0%               |  |  |
| 40                  | 69       | 24.8%               |  |  |
| 45                  | 42       | 15.1%               |  |  |
| 50                  | 0        | 0.0%                |  |  |
| 55                  | 0        | 0.0%                |  |  |
| 60                  | 0        | 0.0%                |  |  |
|                     |          |                     |  |  |

#### PARKING REQUIREMENTS

| Minimum Number of | 167 |
|-------------------|-----|
| Parking Spaces:   | 107 |

# ADA REQUIREMENTS

| Minimum Number of ADA Slips:       | 5 |
|------------------------------------|---|
| Min. No. of ADA<br>Parking Spaces: | 6 |
| No. of Van Spaces of<br>Total ADA: | 1 |



Simulation Run: West Basin 38-Foot Average Mix Design Slip Mix Constrained Date: 9/30/2016

# MARINA PLANNING & DEVELOPMENT PROGRAM (MPDP)

Note: Dock and water space dimensions are based on California DBW guidelines and industry standards.

for Single Slips

# SCENARIO NAME: West Basin 38-Foot Slip Mix

| SELECT THE FOLLOWII     |         |
|-------------------------|---------|
| Distribution<br>Type:   | CUSTOM  |
| Average Slip<br>Length: | 38.1 ft |

| Existing Dock Area (Sq Ft, Estimated):    | 61,800       |
|---|--------------|
| Existing Pile Count (Estimated):          | 148          |
| Proposed Dock Area (Sq Ft, Simulated):    | 60,220       |
| Proposed Pile Count (Simulated):          | 109          |
| Estimated Annual Revenue <sup>(1)</sup> : | \$1,258,000  |
| Estimated Total Project Cost:             | \$13,753,000 |
| Simple Payback Period <sup>(2)</sup> :    | 10.93 Years  |
| Estimated Annual Maintenance Cost:        | \$30,549     |

| Headwalk Width (Feet)             | 8    |
|-----------------------------------|------|
| Backing Space Factor              | 1.75 |
| Parking Space Factor              | 0.60 |
| Total Area (Acres)                | 8.38 |
|                                   |      |
| SLIPS PER ACRE:                   | 29.6 |
| TOTAL SLIPS:                      | 248  |
|                                   |      |
| LINEAL FEET OF SLIPS<br>PER ACRE: | 1125 |
| TOTAL LINEAR FEET<br>OF SLIPS:    | 9430 |

| SLIP MIX DESIGN     |          |                     |  |  |
|---------------------|----------|---------------------|--|--|
| Boat<br>Length (ft) | Quantity | Percent<br>of Total |  |  |
| 25                  | 25       | 10.1%               |  |  |
| 30                  | 30       | 12.1%               |  |  |
| 35                  | 57       | 23.0%               |  |  |
| 40                  | 64       | 25.8%               |  |  |
| 45                  | 50       | 20.2%               |  |  |
| 50                  | 22       | 8.9%                |  |  |
| 55                  | 0        | 0.0%                |  |  |
| 60                  | 0        | 0.0%                |  |  |
|                     |          |                     |  |  |

#### PARKING REQUIREMENTS

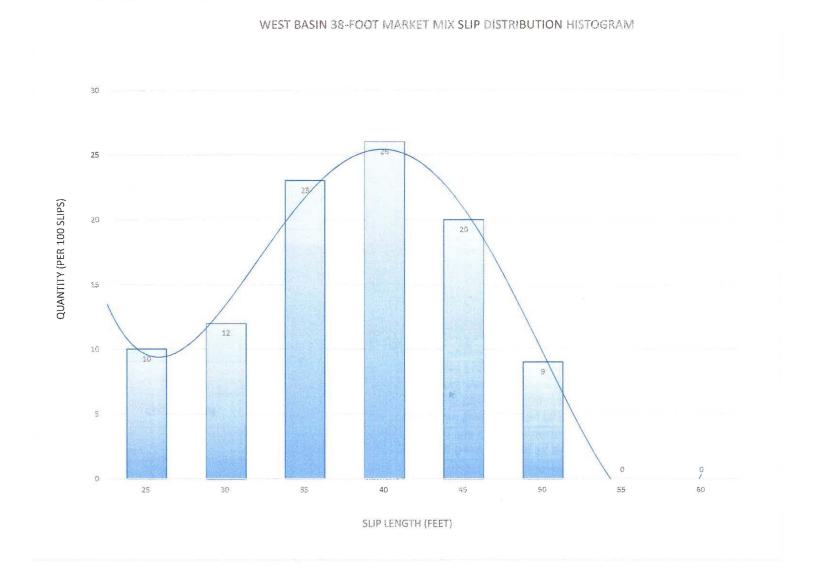
| Minimum Number of | 140 |
|-------------------|-----|
| Parking Spaces:   | 149 |

# ADA REQUIREMENTS

| Minimum Number of ADA Slips:       | 5 |
|------------------------------------|---|
| Min. No. of ADA<br>Parking Spaces: | 5 |
| No. of Van Spaces of<br>Total ADA: | 1 |

In-Like-Kind slip mix replacement using standard 1.75x fairways.

Simulation Run: West Basin 38-Foot Average Mix Design Slip Mix Constrained Date: 9/30/2016



ANCHOR QEA, LLC

Page 2 of 2

Simulation Run: Existing Mix Design Slip Mix Constrained Date: 9/30/2016

# MARINA PLANNING & DEVELOPMENT PROGRAM (MPDP)

Note: Dock and water space dimensions are based on California DBW guidelines and industry standards.

for Single Slips

# SCENARIO NAME: East Basin Existing Simulation

| SELECT THE FOLLOWING    | 4       |
|-------------------------|---------|
| (Using Dropdown Menus)  |         |
| Distribution<br>Type:   | CUSTOM  |
| Average Slip<br>Length: | 47.7 ft |

| Existing Dock Area (Sq Ft, Estimated):                           | 27,147             |
|--|--------------------|
| Existing Pile Count (Estimated):                                 | 80                 |
| Proposed Dock Area (Sq Ft, Simulated):                           | 29,730             |
| Proposed Pile Count (Simulated):                                 | 91                 |
| Estimated Annual Revenue <sup>(1)</sup> :                        | \$436,000          |
| Estimated Total Project Cost:                                    | \$7,086,000        |
| Simple Payback Period <sup>(2)</sup> :                           | 16.25 Years        |
| Estimated Annual Maintenance Cost:                               | \$16,236           |
| (1) Assumes 100% occupancy and no liveaboards.                   | A CARLEN AND SHOTA |
| (2) Excludes cost of money and operations and maintenance costs. |                    |

| 8    |
|------|
| 2.00 |
| 0.60 |
| 4.76 |
|      |
| 19.5 |
| 93   |
|      |
| 927  |
|      |
| 4420 |
|      |

| SLIP MIX DESIGN     |          |                     |  |  |
|---------------------|----------|---------------------|--|--|
| Boat<br>Length (ft) | Quantity | Percent<br>of Total |  |  |
| 25                  | 0        | 0.0%                |  |  |
| 30                  | 2        | 2.2%                |  |  |
| 35                  | 24       | 25.8%               |  |  |
| 40                  | 3        | 3.2%                |  |  |
| 45                  | 18       | 19.4%               |  |  |
| 50                  | 17       | 18.3%               |  |  |
| 55                  | 0        | 0.0%                |  |  |
| 60                  | 29       | 31.2%               |  |  |
| 65                  | 0        | 0.0%                |  |  |
| 70                  | 0        | 0.0%                |  |  |
| 75                  | 0        | 0.0%                |  |  |

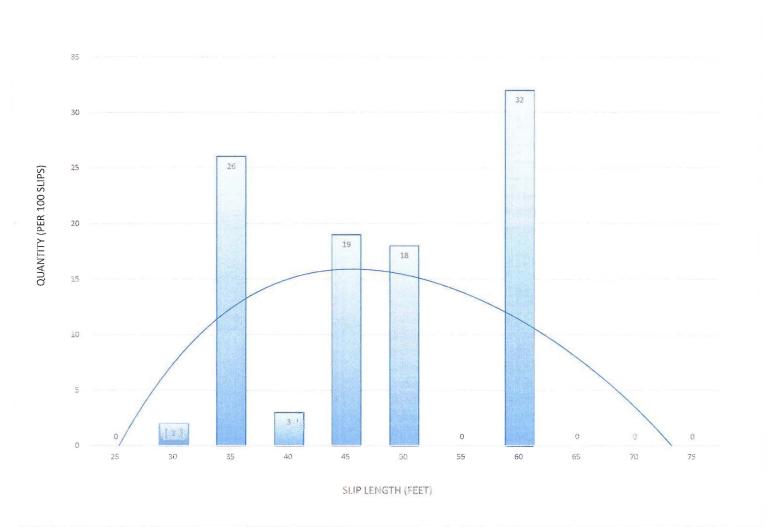
#### PARKING REQUIREMENTS

| Minimum Number of | 56 |
|-------------------|----|
| Parking Spaces:   | 90 |

### ADA REQUIREMENTS

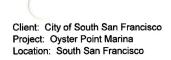
| Minimum Number of ADA Slips:       | 3 |  |
|------------------------------------|---|--|
| Min. No. of ADA<br>Parking Spaces: | 3 |  |
| No. of Van Spaces of<br>Total ADA: | 1 |  |

Simulation Run: Existing Mix Design Slip Mix Constrained Date: 9/30/2016



# EAST BASIN EXISTING SLIP DISTRIBUTION HISTOGRAM

ANCHOR QEA, LLC



Simulation Run: East Basin In-Like-Kind Mix Design Slip Mix Constrained Date: 9/30/2016

# MARINA PLANNING & DEVELOPMENT PROGRAM (MPDP)

Note: Dock and water space dimensions are based on California DBW guidelines and industry standards.

for Single Slips

# SCENARIO NAME: East Basin In-Like-Kind

| SELECT THE FOLLOWIN     | VG :    |
|-------------------------|---------|
| Jsing Dropdown Menus)   |         |
| Distribution<br>Type:   | CUSTOM  |
| Average Slip<br>Length: | 47.7 ft |

| Existing Dock Area (Sq Ft, Estimated):         | 27,147      |
|--|-------------|
| Existing Pile Count (Estimated):               | 80          |
| Proposed Dock Area (Sq Ft, Simulated):         | 30,610      |
| Proposed Pile Count (Simulated):               | 91          |
| Estimated Annual Revenue <sup>(1)</sup> :      | \$554,000   |
| Estimated Total Project Cost:                  | \$7,127,000 |
| Simple Payback Period <sup>(2)</sup> :         | 12.86 Years |
| Estimated Annual Maintenance Cost:             | \$15,424    |
| (1) Assumes 100% occupancy and no liveaboards. |             |

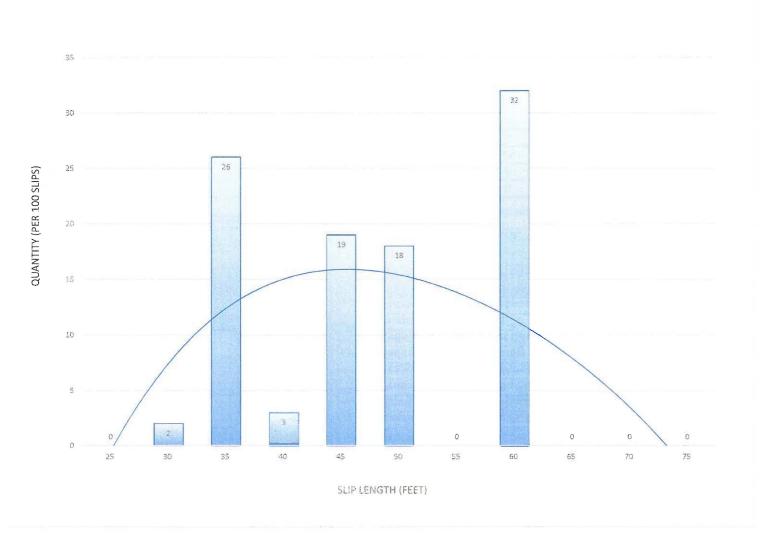
| INPUT THE FOLLOWING VALUES:       |       |
|-----------------------------------|-------|
| Headwalk Width (Feet)             | 8     |
| Backing Space Factor              | 1.88  |
| Parking Space Factor              | 0.60  |
| Total Area (Acres)                | 4.76  |
|                                   | 設備を見て |
| SLIPS PER ACRE:                   | 20.0  |
| TOTAL SLIPS:                      | 96    |
|                                   |       |
| LINEAL FEET OF SLIPS<br>PER ACRE: | 955   |
| TOTAL LINEAR FEET<br>OF SLIPS:    | 4575  |

| SLIP MIX DESIGN  |          |                     |  |  |
|--|----------|---------------------|--|--|
| Boat<br>Length (ft)  | Quantity | Percent<br>of Total |  |  |
| 25   | 0        | 0.0%                |  |  |
| 30   | 2        | 2.1%                |  |  |
| 35   | 25       | 26.0%               |  |  |
| 40   | 3        | 3.1%                |  |  |
| 45   | 18       | 18.8%               |  |  |
| 50   | 17       | 17.7%               |  |  |
| 55   | 0        | 0.0%                |  |  |
| 60   | 31       | 32.3%               |  |  |
| 65   | 0        | 0.0%                |  |  |
| 70   | 0        | 0.0%                |  |  |
| 75   | 0        | 0.0%                |  |  |
| And the second second states of the second |          |                     |  |  |

| Minimum Number of | 58 |
|-------------------|----|
| Parking Spaces:   | 90 |

| ł | DA              | REO               | UIREN            | MENTS                 |  |
|---|-----------------|-------------------|------------------|-----------------------|--|
|   | C.M. CONTRACTOR | A CONTRACTOR STOR | CITATION PORTING | and the second second |  |

| Minimum N<br>ADA Slips:   | umber of 3 |  |
|---------------------------|------------|--|
| Min. No. of<br>Parking Sp | 3          |  |
| No. of Van<br>Total ADA:  | paces of 1 |  |



# EAST BASIN IN-LIKE-KIND SLIP DISTRIBUTION HISTOGRAM

ANCHOR QEA, LLC

Simulation Run: East Basin 50-Foot Average Mix Design Slip Mix Constrained Date: 9/30/2016

for Single Slips

# MARINA PLANNING & DEVELOPMENT PROGRAM (MPDP)

Note: Dock and water space dimensions are based on California DBW guidelines and industry standards.

# SCENARIO NAME: East Basin 50-Foot Slip Mix

| SELECT THE FOLLOWI      | VG :    |
|-------------------------|---------|
| (Using Dropdown Menus   | )       |
| Distribution<br>Type:   | CUSTOM  |
| Average Slip<br>Length: | 49.7 ft |

| 27,147      |
|-------------|
| 80          |
| 30,820      |
| 91          |
| \$660,000   |
| \$7,463,000 |
| 11.31 Years |
| \$15,164    |
|             |
|             |

| Headwalk Width (Feet) | 8    |
|-----------------------|------|
| Backing Space Factor  | 1.88 |
| Parking Space Factor  | 0.60 |
| Total Area (Acres)    | 4.76 |
|                       |      |
| SLIPS PER ACRE:       | 18.8 |
| TOTAL SLIPS:          | 90   |
|                       |      |
| LINEAL FEET OF SLIPS  | 934  |
| PER ACRE:             | 304  |
| TOTAL LINEAR FEET     | 446  |
| OF SLIPS:             | 440; |

| SLIP MIX DESIGN     |          |                     |  |  |
|---------------------|----------|---------------------|--|--|
| Boat<br>Length (ft) | Quantity | Percent<br>of Total |  |  |
| 25                  | 0        | 0.0%                |  |  |
| 30                  | 2        | 2.2%                |  |  |
| 35                  | 0        | 0.0%                |  |  |
| 40                  | 19       | 21.1%               |  |  |
| 45                  | 19       | 21.1%               |  |  |
| 50                  | 21       | 23.3%               |  |  |
| 55                  | 0        | 0.0%                |  |  |
| 60                  | 29       | 32.2%               |  |  |
| 65                  | 0        | 0.0%                |  |  |
| 70                  | 0        | 0.0%                |  |  |
| 75                  | 0        | 0.0%                |  |  |

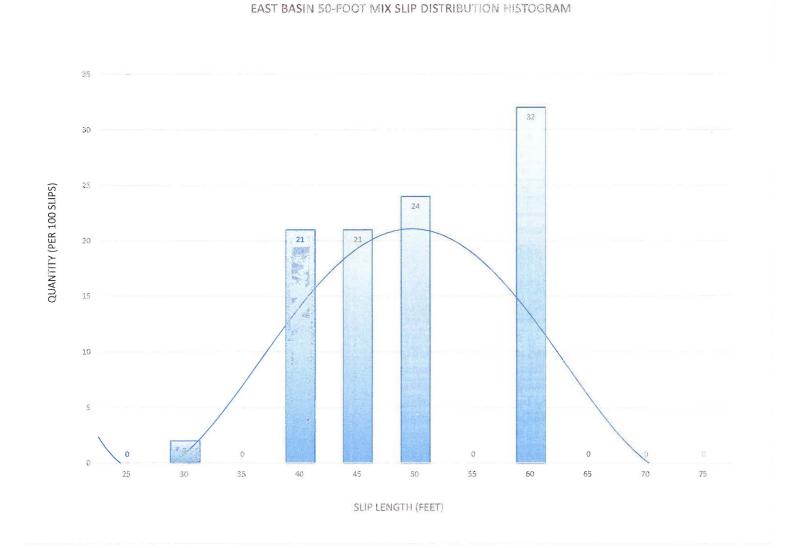
| PARKIN | G REQUIR | EMENTS |
|--------|----------|--------|
|        |          |        |

| Minimum Number of | 54 |
|-------------------|----|
| Parking Spaces:   | 54 |

| DA REQUIREMENTS  |  |
|--|--|
|  |  |
|  |  |
| THE REPORT OF A DESCRIPTION OF A DESCRIP |  |

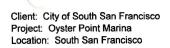
| Minimum Number of ADA Slips:       | 3 |
|------------------------------------|---|
| Min. No. of ADA<br>Parking Spaces: | 3 |
| No. of Van Spaces of<br>Total ADA: | 1 |

Simulation Run: East Basin 50-Foot Average Mix Design Slip Mix Constrained Date: 9/30/2016



ANCHOR QEA, LLC

Page 2 of 2



Simulation Run: East Basin 53-Foot Average Mix Design Slip Mix Constrained Date: 9/30/2016

# MARINA PLANNING & DEVELOPMENT PROGRAM (MPDP)

Note: Dock and water space dimensions are based on California DBW guidelines and industry standards.

for Single Slips

# SCENARIO NAME: East Basin 53-Foot Slip Mix

| SELECT THE FOLLOWIN<br>(Using Dropdown Menus) |         |
|---|---------|
| Distribution<br>Type:                         | CUSTOM  |
| Average Slip<br>Length:                       | 52.9 ft |

| ixisting Pile Count (Estimated):<br>Proposed Dock Area (Sq Ft, Simulated):<br>Proposed Pile Count (Simulated): | 80<br>30,410 |
|--|--------------|
| Proposed Pile Count (Simulated):   |              |
|  |              |
|  | 100          |
| Estimated Annual Revenue <sup>(1)</sup> :  | \$654,000    |
| stimated Total Project Cost:   | \$7,463,000  |
| Simple Payback Period <sup>(2)</sup> :   | 11.41 Years  |
| Estimated Annual Maintenance Cost:   | \$15,753     |

| INPUT THE FOLLOWING VALUES: |      |
|-----------------------------|------|
| Headwalk Width (Feet)       | 8    |
| Backing Space Factor        | 1.88 |
| Parking Space Factor        | 0.60 |
| Total Area (Acres)          | 4.76 |
|                             |      |
| SLIPS PER ACRE:             | 17.2 |
| TOTAL SLIPS:                | 81   |
|                             |      |
| LINEAL FEET OF SLIPS        | 907  |
| PER ACRE:                   | 907  |
| TOTAL LINEAR FEET           | 4270 |
| OF SLIPS:                   | 4270 |
|                             |      |

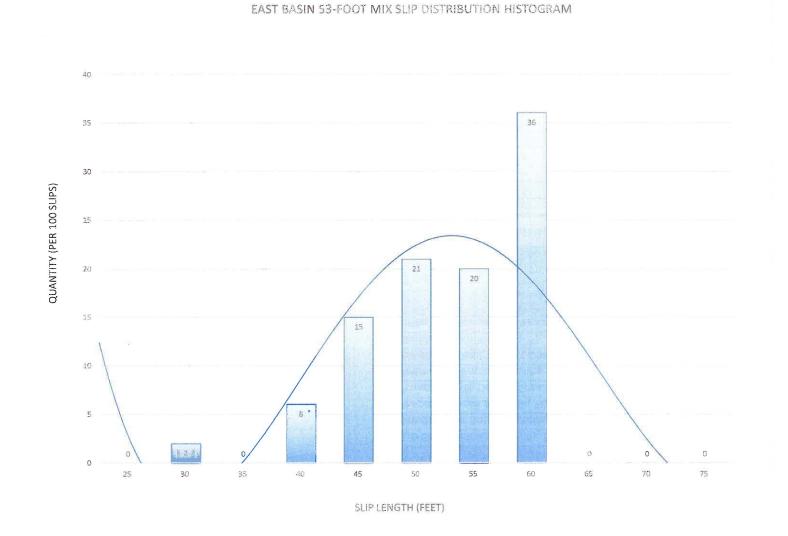
| SLIP MIX DESIGN     |          |                     |  |  |  |  |  |  |  |  |
|---------------------|----------|---------------------|--|--|--|--|--|--|--|--|
| Boat<br>Length (ft) | Quantity | Percent<br>of Total |  |  |  |  |  |  |  |  |
| 25                  | 0        | 0.0%                |  |  |  |  |  |  |  |  |
| 30                  | 2        | 2.5%                |  |  |  |  |  |  |  |  |
| 35                  | 0        | 0.0%                |  |  |  |  |  |  |  |  |
| 40                  | 5        | 6.2%                |  |  |  |  |  |  |  |  |
| 45                  | 12       | 14.8%               |  |  |  |  |  |  |  |  |
| 50                  | 17       | 21.0%               |  |  |  |  |  |  |  |  |
| 55                  | 16       | 19.8%               |  |  |  |  |  |  |  |  |
| 60                  | 29       | 35.8%               |  |  |  |  |  |  |  |  |
| 65                  | 0        | 0.0%                |  |  |  |  |  |  |  |  |
| 70                  | 0        | 0.0%                |  |  |  |  |  |  |  |  |
| 75                  | 0        | 0.0%                |  |  |  |  |  |  |  |  |

| PARKING | REQUIRE | MENTS |
|---------|---------|-------|
|         |         |       |

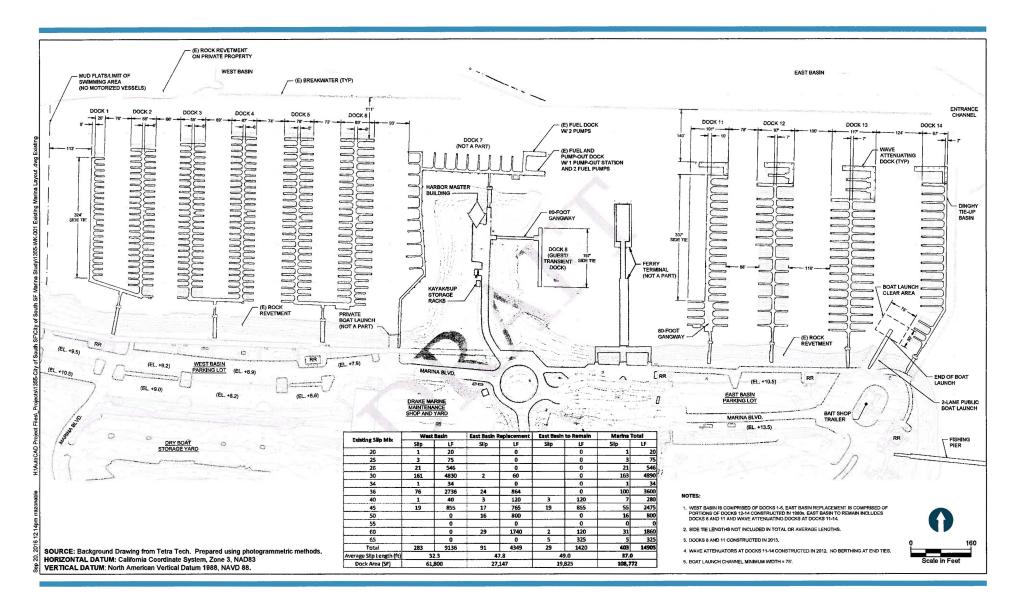
| Minimum Number of | 49 |
|-------------------|----|
| Parking Spaces:   | 43 |

# ADA REQUIREMENTS

| Minimum Number of<br>ADA Slips:    | 3 |
|------------------------------------|---|
| Min. No. of ADA<br>Parking Spaces: | 2 |
| No. of Van Spaces of<br>Total ADA: | 1 |

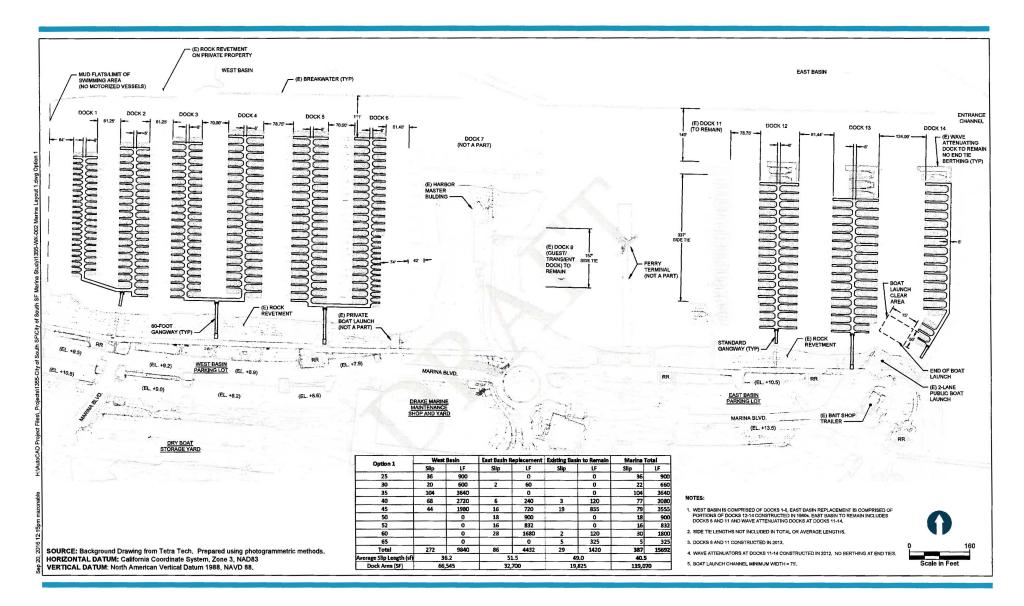


# APPENDIX C EXISTING AND CONCEPTUAL LAYOUTS



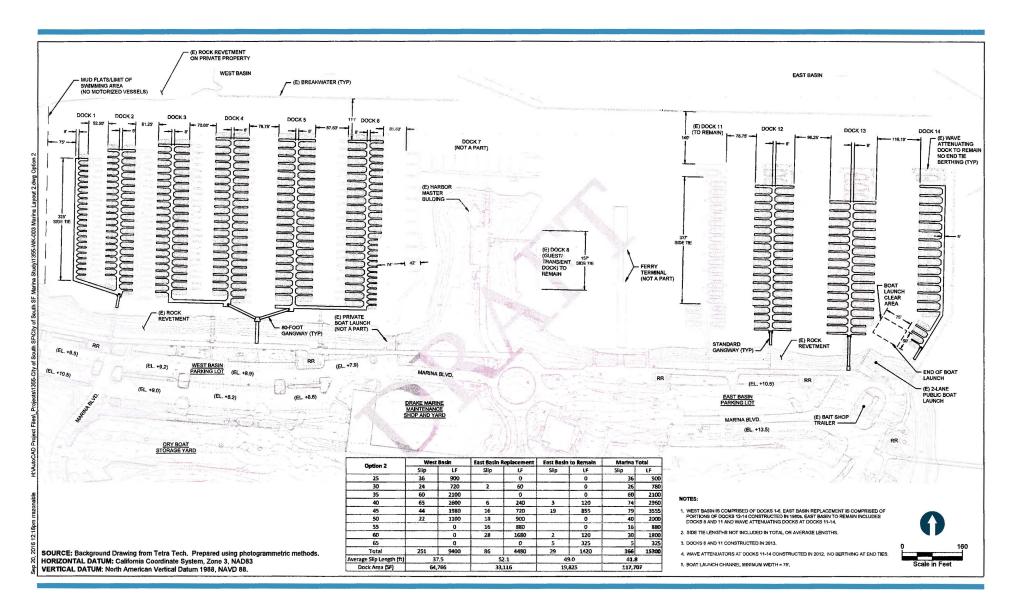


Existing Marina Layout Oyster Point Marina Study City of South San Francisco





Marina Layout - Option 1 Oyster Point Marina Study City of South San Francisco





Marina Layout - Option 2 Oyster Point Marina Study City of South San Francisco

# APPENDIX D ESTIMATES OF MARINA CONSTRUCTION COSTS

#### ESTIMATE OF PROBABLE CONSTRUCTION COST

Client: CITY OF SOUTH SAN FRANCISCO Job No.: 151355-01.01 Project: OYSTER POINT MARINA West Basin - Existing Simulation

Phase : Study File :

Prepared By: fim Checked By : rhm Date : 9/30/2016

|   |             |  |           |           | Subcontrac         | t Cost         | TOTAL                                   |   |
|---|-------------|--|-----------|-----------|--------------------|----------------|---|---|
| iv Description                                  | Qty         | Units                                  | Unit      | Amount    | Unit               | Amount         |   | Notes   |
| General Requirements                            |             |  |           |           |                    |                |   |   |
| Mobilization/ Demobilization                    | 2.0%        | ls                                     |           |           |                    |                | \$178,500                               |   |
| Water Quality BMPs                              | 0.50%       | ls                                     |           |           |                    |                | \$44,600                                |   |
| Demolition                                      |             |  |           |           |                    |                |   |   |
| Docks   | 61800       | sf                                     |           |           | \$12.00            | \$741,600      | \$741,600                               | based on existing dock area   |
| Guidepiles                                      | 148         | ea                                     |           |           | \$3,000.00         | \$444,000      | \$444,000                               | based on existing pile count  |
| Gangways  | 3           | ea                                     |           |           | \$5,000.00         | \$15,000       | \$15,000                                |   |
| Gangway Platforms                               |             | ea                                     |           |           | \$15,000.00        |                | 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - |   |
| Infrastructure                                  | 1           | ls                                     |           |           | \$50,000.00        | \$50,000       | \$50,000                                | and the second se |
| New Docks & Accessories                         |             |  |           |           |                    |                | 10                                      |   |
| Fingers & Headwalks                             | 55130       | sf                                     |           |           | \$85.00            | \$4,686,050    | \$4,686,050                             | Concrete Docks  |
| Guidepiles                                      | 84          | ea                                     |           |           | \$9,000.00         | \$756,000      | \$756,000                               | supply and install  |
| Gangways  |             |  |           |           |                    |                |   |   |
| Standard replacement/s                          | 3           | ea                                     |           |           | \$20,000.00        | \$60,000       | \$60,000                                | estimated 1 per 30 slips  |
| Gangway Abutment/s                              |             | ea                                     |           |           | \$35,000.00        | \$00,000       | 400,000                                 | concrete abutment reconstruction; estimated 1 per gangway   |
| ADA Gangway/s                                   | 3           | ea                                     |           |           | \$45,000.00        | \$135,000      | \$135,000                               | estimated 1 per 100 slips   |
| ADA Platform/s                                  |             | ea                                     |           | <u> </u>  | \$70,000.00        | 4100,000       | \$100,000                               | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA gang   |
|   |             | - Cu                                   |           |           | <i>••••</i> ,••••• |                |   | pie supported concrete planorin (on x roly), estimated i per ADA gang   |
| Dock Utilities                                  |             |  |           |           | All States         | 2              | 17                                      |   |
| Electrical per boat, std pc                     | 288         |  |           |           | \$3,750.00         | \$1,080,000    | \$1,080,000                             | power centers in dock boxes (typical for boats under 50 feet)   |
| Electrical per boat, std pc                     | 200         | ea<br>ea                               |           |           | \$4,250.00         | \$1,000,000    | \$1,000,000                             | power pedestals (typical for boats 50 to 75 feet)   |
| Electrical per boat, sid pd                     |             | ea                                     |           | ds.       | \$5,000.00         | and the second |   | necessary for vessels over 75 feet  |
| Transformers                                    | 6           |  |           |           | \$20,000,00        | \$120,000      | \$120,000                               |   |
|   | 288         | ea                                     |           |           | \$20,000.00        | \$120,000      | \$120,000                               | estimated 1 per 30 slips  |
| Telecomm System<br>Plumbing per boat, incl fire | 288         | ea                                     |           |           | \$1,500.00         | \$432,000      | \$432,000                               | cost per boat   |
| Pumpout Facility                                | 200         | ea<br>ea                               | -         | _         | \$50,000.00        | \$432,000      | \$432,000                               |   |
| In-Slip Pump-Out (Optional)                     |             | ea                                     | ALC: NO.  |           | \$50,000.00        |                |   | equipment plus piping on docks; estimated 1 per 400 slips<br>cost per boat  |
| TFSilp Fump-Out (Optional)                      |             | ca                                     | ALC: SUBS |           | \$500.00           |                |   |   |
| Landside Allowances                             | · · · · · · |  | -         | 80.       | 1                  |                |   |   |
| Fencing, Gates, and Security                    | 1           | ls                                     |           |           | \$35,000.00        | \$35,000       | \$35,000                                |   |
| Wet Utilities                                   | 1           | ls                                     |           | 1000      | \$145,000.00       | \$145,000      | \$145,000                               |   |
| Electrical                                      | 1           | ls                                     |           | 32        | \$80,000.00        | \$80,000       | \$80,000                                |   |
| Parking Lot Upgrades                            |             | ls                                     |           | 27        |                    |                |   |   |
| Restrooms                                       |             | ls                                     |           |           |                    |                |   |   |
|   | L           | لـــــــــــــــــــــــــــــــــــــ |           | Sub-Total | Labor & Materials  |                | \$ 8,923,650                            | L   |
| ing Basis:                                      |             |  |           |           | or OH&P (Percent): | 10             | \$ 892,365                              |   |
| th quarter of 2016 pricing                      |             |  |           |           | Sub Total          |                | ¢ 10.020.115                            |   |

10,039,115

1,003,912

11,044,000

12,801,000

136,346

200

1,756,845 Soft costs shown not project specific and do not include cost of money

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10

17.5

Sub-Total

Soft Costs:

Grand Total:

Cost per Slip:

Cost per SF Dock:

Contingency (Percent):

**Construction Total:** 

1. 4th quarter of 2016 pricing 2. Actual bids could range between 10% lower or higher than estimate, based on

construction industry conditions at the time of bidding.

3. Soft Costs: (% of ConstrCost) Permits (1% to 2%) PR/Legal (1% to 2%) Construction Services (4% to 6%) Inspections/Testing (1% to 2%) Design (6% to 10%)

# ESTIMATE OF PROBABLE CONSTRUCTION COST

| roject: | OYSTER POINT MARINA             | Phase : | 151355-01.<br>Study |        | Prepared By: fin<br>Checked By : rh |              |                |             |  |
|---------|---------------------------------|---------|---------------------|--------|-------------------------------------|--------------|----------------|-------------|--|
|         | West Basin - Rebuild In-Like-Ki | nd      |                     |        |                                     |              |                | /30/2016    |  |
|         |                                 |         |                     |        |                                     |              |                |             |  |
|         |                                 |         |                     |        |                                     | Subcontrac   | 10             | TOTAL       |  |
| Div     | Description                     | Qty     | Units               | Unit   | Amount                              | Unit         | Amount         |             | Notes  |
|         | General Requirements            |         |                     |        |                                     |              |                |             |  |
|         | Mobilization/ Demobilization    | 2.0%    | ls                  |        |                                     |              |                | \$205,500   |  |
|         | Water Quality BMPs              | 0.50%   | ls                  |        |                                     |              |                | \$51,400    |  |
|         | Demolition                      |         |                     |        |                                     |              |                |             |  |
|         | Docks                           | 61800   | sf                  |        | ┼───╊                               | \$12.00      | \$744.000      | A744.000    |  |
|         | Guidepiles                      | 148     | ea                  |        | <u> </u>                            | \$3,000,00   | \$741,600      | \$741,600   | based on existing dock area  |
| -       | Gangways                        | 3       | ea                  |        | <u>↓ </u>                           |              | \$444,000      | \$444,000   | based on existing pile count   |
|         | Gangway Platforms               | 3       |                     |        | <u>├</u> ŀ                          | \$5,000.00   | \$15,000       | \$15,000    |  |
|         | Infrastructure                  | 1       | ea                  |        | +                                   | \$15,000.00  | \$45,000       | \$45,000    |  |
|         | minastructure                   | 1       | ls                  |        |                                     | \$50,000.00  | \$50,000       | \$50,000    |  |
|         | New Docks & Accessories         |         |                     |        | ┝━──┼                               |              |                | 100         |  |
|         | Fingers & Headwalks             | 63400   | -                   |        | ┢────┼                              |              |                |             |  |
|         | Guidepiles                      | 93      | sf                  |        | ++                                  | \$85.00      | \$5,389,000    | \$5,389,000 | Concrete Docks   |
|         | Guidepiles                      | 93      | ea                  |        |                                     | \$9,000.00   | \$837,000      | \$837,000   | supply and install   |
|         | Gangways                        |         |                     |        |                                     |              |                | _           |  |
|         | Standard replacement/s          | 4       | ea                  |        |                                     | \$20,000.00  | \$80,000       | \$80,000    | estimated 1 per 30 slips   |
|         | Gangway Abutment/s              | 4       | ea                  |        |                                     | \$35,000.00  | \$140,000      | \$140,000   |  |
|         | ADA Gangway/s                   | 3       | ea                  |        |                                     | \$45,000.00  | \$135,000      | \$135,000   | estimated 1 per 100 slips  |
|         | ADA Platform/s                  | 3       | ea                  |        |                                     | \$70,000.00  | \$210,000      | \$210,000   | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA gar |
|         |                                 |         |                     |        |                                     |              | 4210,000       | \$210,000   | pie-supported concrete plationin (oit x Tolt); estimated T per ADA gar |
|         |                                 |         |                     |        |                                     |              |                |             |  |
|         | Dock Utilities                  |         |                     |        |                                     |              |                |             |  |
|         | Electrical per boat, std pc     | 332     | ea                  |        |                                     | \$3,750.00   | \$1,245,000    | \$1,245,000 | power centers in dock boxes (typical for boats under 50 feet)          |
|         | Electrical per boat, std pd     |         | ea                  |        | 1                                   | \$4,250.00   | 15             |             | power pedestals (typical for boats 50 to 75 feet)                      |
|         | Electrical per boat, heavy      |         | ea                  |        |                                     | \$5,000.00   | and the second |             | necessary for vessels over 75 feet                                     |
|         | Transformers                    | 1       | ea                  |        |                                     | \$20,000.00  | \$20,000       | \$20,000    | estimated 1 per 30 slips   |
|         | Telecomm System                 | 332     | ea                  |        | 6                                   | \$500.00     | \$166,000      | \$166,000   | cost per boat  |
|         | Plumbing per boat, incl fire    | 332     | ea                  |        |                                     | \$1,500.00   | \$498,000      | \$498,000   | cost per boat  |
|         | Pumpout Facility                |         | ea                  | 1      |                                     | \$50,000.00  |                |             | equipment plus piping on docks; estimated 1 per 400 slips              |
|         | In-Slip Pump-Out (Optional)     |         | ea                  | Lo-May |                                     | \$500.00     |                |             | cost per boat  |
|         | Landaida Allanuana              |         |                     | TAUS   |                                     |              |                |             |  |
|         | Landside Allowances             |         | + - 1               |        |                                     |              |                |             |  |
|         | Fencing, Gates, and Security    | 1       | ls                  |        |                                     | \$35,000.00  | \$35,000       | \$35,000    |  |
|         | Wet Utilities                   | 1       | ls                  |        |                                     | \$145,000.00 | \$145,000      | \$145,000   |  |
|         | Electrical                      | 1       | ls                  |        | 1                                   | \$80,000.00  | \$80,000       | \$80,000    |  |
|         | Parking Lot Upgrades            |         | ls                  | _      |                                     |              |                |             |  |
|         | Restrooms                       |         | ls                  |        |                                     |              |                |             |  |

|   | Sub-Total Labor & Materials        |      | \$ | 10,275,600 |  |
|---|------------------------------------|------|----|------------|--|
| Costing Basis:  | General Contractor OH&P (Percent): | 10   | \$ | 1,027,560  |  |
| 1. 4th quarter of 2016 pricing                              | Sub-Total                          |      | \$ | 11,560,060 | *  |
| <ol><li>Actual bids could range between 10% lower</li></ol> | Contingency (Percent):             | 10   | \$ | 1,156,006  |  |
| or higher than estimate, based on                           | Construction Total:                |      | \$ | 12,717,000 |  |
| construction industry conditions                            | Soft Costs:                        | 17.5 | \$ | 2.023.011  | Soft costs shown not project specific and do not include cost of money |
| at the time of bidding.                                     | Grand Total:                       |      | \$ | 14,741,000 | service of the project specific and do not include cost of money       |
| 3. Soft Costs: (% of ConstrCost)                            | Cost per Slip:                     |      | \$ | 157,000    |  |
| Permits (1% to 2%)  | Cost per SF Dock:                  |      | ÷  | 201        |  |
|   | erect per or book.                 |      | Ψ  | 201        |  |

### ESTIMATE OF PROBABLE CONSTRUCTION COST

| Project:         OYSTER POINT MARINA         Phase :         Study         Checked By : rhm           West Basin - 36-Foot Market Mix         File :         Date :         9/30/2016 |  |
|---|--|
| West Basin - 36-Foot Market Mix     File :     Date : 9/30/2016   |  |
|   |  |
| Cubertant Cent  |  |

|       |                              |       |       |      |        | Subcontract Cost   |             | TOTAL       |  |
|-------|------------------------------|-------|-------|------|--------|--|-------------|-------------|--|
| Div D | Description                  | Qty   | Units | Unit | Amount | Unit   | Amount      |             | Notes  |
| C     | Seneral Requirements         |       |       |      |        |  |             |             |  |
|       | Mobilization/ Demobilization | 2.0%  | ls    |      |        |  |             | \$196,500   |  |
|       | Water Quality BMPs           | 0.50% | ls    |      |        |  |             | \$49,100    |  |
|       |                              |       |       |      |        |  |             |             |  |
| C     | Demolition                   |       |       |      |        |  |             |             |  |
| _     | Docks                        | 61800 | sf    |      |        | \$12.00  | \$741,600   | \$741,600   | based on existing dock area  |
|       | Guidepiles                   | 148   | ea    |      |        | \$3,000.00   | \$444,000   | \$444,000   | based on existing pile count   |
|       | Gangways                     | 3     | ea    |      |        | \$5,000.00   | \$15,000    | \$15,000    |  |
|       | Gangway Platforms            | 3     | ea    |      |        | \$15,000.00  | \$45,000    | \$45,000    |  |
|       | Infrastructure               | 1     | ls    |      |        | \$50,000.00  | \$50,000    | \$50,000    |  |
|       |                              |       |       |      |        |  |             | 100         |  |
|       | lew Docks & Accessories      |       |       |      |        |  |             |             |  |
| -     | Fingers & Headwalks          | 61230 | sf    |      |        | \$85,00  | \$5,204,550 | \$5,204,550 | Concrete Docks   |
|       | Guidepiles                   | 93    | ea    |      |        | \$9,000,00   | \$837,000   | \$837,000   | supply and install   |
|       |                              |       |       |      |        |  |             |             |  |
| G     | Sangways                     |       |       |      |        |  |             | S. A.       |  |
|       | Standard replacement/s       | 3     | ea    |      |        | \$20,000.00  | \$60,000    | \$60,000    | estimated 1 per 30 slips   |
|       | Gangway Abutment/s           | 3     | ea    |      |        | \$35,000.00  | \$105,000   | \$105,000   | concrete abutment reconstruction; estimated 1 per gangway                  |
|       | ADA Gangway/s                | 3     | ea    |      |        | \$45,000.00  | \$135,000   | \$135,000   | estimated 1 per 100 slips  |
|       | ADA Platform/s               | 3     | ea    |      |        | \$70,000,00  | \$210,000   | \$210,000   | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA gangway |
|       |                              |       |       |      |        |  | and the     |             |  |
|       |                              |       |       |      |        |  |             |             |  |
|       | Dock Utilities               |       |       |      |        | and the second s |             |             |  |
|       | Electrical per boat, std pc  | 278   | ea    |      |        | \$3,750.00   | \$1,042,500 | \$1,042,500 | power centers in dock boxes (typical for boats under 50 feet)              |
|       | Electrical per boat, std pd  |       | ea    |      | 1      | \$4,250.00   | Alexand     |             | power pedestals (typical for boats 50 to 75 feet)                          |
|       | Electrical per boat, heavy   |       | ea    |      |        | \$5,000.00   |             |             | necessary for vessels over 75 feet   |
|       | Transformers                 | 6     | ea    |      |        | \$20,000.00  | \$120,000   | \$120,000   | estimated 1 per 30 slips   |
|       | Telecomm System              | 278   | ea    |      | 1      | \$500.00   | \$139,000   | \$139,000   | cost per boat  |
|       | Plumbing per boat, incl fire | 278   | ea    | 15   |        | \$1,500.00   | \$417,000   | \$417,000   | cost per boat  |
|       | Pumpout Facility             |       | ea    | 11   |        | \$50,000.00  |             |             | equipment plus piping on docks; estimated 1 per 400 slips                  |
|       | In-Slip Pump-Out (Optional)  |       | ea    | Par  |        | \$500,00   |             |             | cost per boat  |
|       |                              |       |       |      |        | 12   |             |             |  |
|       | andside Allowances           |       |       |      |        |  | 005 000     | 005 000     |  |
|       | Fencing, Gates, and Security | 1     | ls    |      |        | \$35,000.00  | \$35,000    | \$35,000    |  |
|       | Wet Utilities                | 1     | ls    |      | C. And | \$145,000.00   | \$145,000   | \$145,000   |  |
|       | Electrical                   | 1     | ls    |      |        | \$80,000.00  | \$80,000    | \$80,000    |  |
|       | Parking Lot Upgrades         |       | Is    |      |        |  |             |             |  |
|       | Restrooms                    |       | ls    |      |        |  |             |             |  |

|  | Sub-Total Labor & Materials        |      | \$<br>9,825,650  |  |
|--|------------------------------------|------|------------------|--|
| Costing Basis:                               | General Contractor OH&P (Percent): | 10   | \$<br>982,565    |  |
| 1. 4th quarter of 2016 pricing               | Sub-Total                          |      | \$<br>11,053,815 |  |
| 2. Actual bids could range between 10% lower | Contingency (Percent):             | 10   | \$<br>1,105,382  |  |
| or higher than estimate, based on            | Construction Total:                |      | \$<br>12,160,000 |  |
| construction industry conditions             | Soft Costs:                        | 17.5 | \$<br>1,934,418  | Soft costs shown not project specific and do not include cost of money |
| at the time of bidding.                      | Grand Total:                       |      | \$<br>14,095,000 |  |
| 3. Soft Costs: (% of ConstrCost)             | Cost per Slip:                     |      | \$<br>150,123    |  |
| Permits (1% to 2%)                           | Cost per SF Dock:                  |      | \$<br>199        |  |
| PR/Legal (1% to 2%)                          |                                    |      |                  |  |
| Construction Services (4% to 6%)             |                                    |      |                  |  |
| Inspections/Testing (1% to 2%)               |                                    |      |                  |  |
| Design (6% to 10%)                           |                                    |      |                  |  |
|  |                                    |      |                  |  |

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# ESTIMATE OF PROBABLE CONSTRUCTION COST

| CITY OF SOUTH SAN F<br>ct: OYSTER POINT MARIN |              |       | Phase : | 151355-01.0<br>Study | 11                | Prepared By:<br>Checked By :                 |               |   |
|---|--------------|-------|---------|----------------------|-------------------|--|---------------|---|
| West Basin - 38-Foot Ma                       |              |       | File :  |                      |                   |  | 9/30/2016     | •   |
| These Basin - co-i cor int                    |              |       | 1 110 . |                      |                   | Date .                                       | 3/30/2010     |   |
| 1   |              |       |         |                      | Subcontrac        | t Cost                                       | TOTAL         |   |
| Description                                   | Qty          | Units | Unit    | Amount               | Unit              | Amount                                       | TOTAL         | Notes   |
| General Requirements                          |              | 0     |         |                      | - Onk             | Allound                                      |               | noies   |
| Mobilization/ Demobilization/                 | ation 2.0%   | ls    |         | +                    |                   |  | \$191,700     |   |
| Water Quality BMPs                            | 0.50%        | ls    |         | <u>†</u>             |                   |  | \$47,900      |   |
|   |              |       |         |                      |                   |  | \$41,500      |   |
| Demolition                                    |              |       |         |                      |                   |  |               |   |
| Docks   | 61800        | sf    | -       |                      | \$12.00           | \$741,600                                    | \$741,600     | based on existing dock area   |
| Guidepiles                                    | 148          | ea    |         |                      | \$3,000,00        | \$444,000                                    | \$444,000     | based on existing pile count  |
| Gangways                                      | 3            | ea    |         |                      | \$5,000.00        | \$15,000                                     | \$15,000      |   |
| Gangway Platforms                             | 3            | ea    |         |                      | \$15,000.00       | \$45,000                                     | \$45,000      |   |
| Infrastructure                                | 1            | ls    |         | <u> </u>             | \$50,000.00       | \$45,000                                     | \$50,000      |   |
| mildoudotare                                  |              | 13    |         |                      | \$30,000.00       | \$50,000                                     | \$50,000      |   |
| New Docks & Accesso                           | ries         | -     |         |                      |                   |  |               |   |
| Fingers & Headwalks                           | 60220        | sf    |         |                      | \$85.00           | \$5,118,700                                  | \$5,118,700   | Concrete Docks  |
| Guidepiles                                    | 109          | ea    |         |                      | \$9,000.00        | \$981,000                                    | \$981,000     | supply and install  |
|   | - 100        | çu    |         |                      | \$3,000.00        | \$501,000                                    | \$901,000     |   |
| Gangways                                      |              |       |         | <u> </u>             |                   |  |               |   |
| Standard replacement/                         | 3 3          | ea    |         |                      | \$20,000.00       | \$60,000                                     | \$60,000      | actimated 1 per 20 pline  |
| Gangway Abutment/s                            | 3            | ea    |         |                      | \$35,000,00       | \$105,000                                    | \$105,000     | estimated 1 per 30 slips  |
| ADA Gangway/s                                 | 2            | ea    |         |                      | \$45,000.00       | \$105,000                                    | \$90,000      |   |
| ADA Platform/s                                | 2            | ea    |         | tt-                  | \$70.000.00       | \$140.000                                    | \$140,000     | estimated 1 per 100 slips   |
|   |              | cu    |         |                      | \$70,000.00       | \$140,000                                    | \$140,000     | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA gang |
| Dock Utilities                                |              | -     |         |                      |                   |  | 10            |   |
| Electrical per boat, std                      | pc 226       | ea    |         |                      | \$3,750.00        | \$847.500                                    | \$847,500     | power centers in dock boxes (typical for boats under 50 feet)           |
| Electrical per boat, std                      |              | ea    |         |                      | \$4,250.00        | \$93,500                                     | \$93,500      | power pedestals (typical for boats 50 to 75 feet)                       |
| Electrical per boat, hea                      |              | ea    |         |                      | \$5,000.00        | 430,500                                      | \$33,300      | necessary for vessels over 75 feet                                      |
| Transformers                                  | 5            | ea    |         | <u>├</u>             | \$20,000.00       | \$100,000                                    | \$100,000     | estimated 1 per 30 slips  |
| Telecomm System                               | 248          | ea    |         | 100                  | \$500.00          | \$124,000                                    | \$124,000     | cost per boat   |
| Plumbing per boat, incl                       |              | ea    |         |                      | \$1,500.00        | \$372,000                                    | \$372,000     | cost per boat   |
| Pumpout Facility                              | 210          | ea    | 100     |                      | \$50,000.00       | <i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i> | \$372,000     | equipment plus piping on docks; estimated 1 per 400 slips               |
| In-Slip Pump-Out (Opti                        | onal)        | ea    | 1000    |                      | \$500.00          |  |               | cost per boat   |
|   |              |       | 1       |                      |                   |  |               |   |
| Landside Allowances                           |              | 1     |         |                      | 0                 |  |               |   |
| Fencing, Gates, and Se                        | curity 1     | ls    |         | 1. S. 1. S. 1.       | \$35,000.00       | \$35,000                                     | \$35,000      |   |
| Wet Utilities                                 | 1            | ls    |         |                      | \$145,000.00      | \$145,000                                    | \$145,000     |   |
| Electrical                                    | 1            | ls    |         | 10                   | \$80,000.00       | \$80,000                                     | \$80,000      |   |
| Parking Lot Upgrades                          |              | ls    |         | 30                   |                   |  | +             |   |
| Restrooms                                     |              | ls    |         |                      |                   |  |               |   |
|   |              |       |         |                      |                   |  |               |   |
|   |              |       | •       | Sub-Total L          | abor & Materials  |  | \$ 9,587,300  |   |
| ing Basis:                                    |              |       | General |                      | OH&P (Percent):   | 10   | \$ 958,730    | •   |
| th quarter of 2016 pricing                    |              |       |         |                      | Sub-Total         | -  | \$ 10,785,630 | •   |
| Actual bids could range betw                  | en 10% lower |       |         | Contin               | gency (Percent):  | 10   | \$ 1,078,563  | -   |
| r higher than estimate, based                 |              |       |         |                      | nstruction Total: |  | \$ 11,865,000 |   |
| onstruction industry condition                | S            |       |         |                      | Soft Costs:       | 17.5   |               | Soft costs shown not project specific and do not include cost of money  |
| t the time of bidding.                        |              |       |         |                      | Grand Total:      |  | \$ 13,753,000 |   |
| Soft Costs: (% of ConstrCost                  | )            |       |         |                      | Cost per Slip:    |  | \$ 146,481    |   |
|   |              |       |         |                      |                   |  |               |   |

### ESTIMATE OF PROBABLE CONSTRUCTION COST

| Client:  | CITY OF SOUTH SAN FRANCISCO  | Job No.: | 151355-01.01 | Prepared By: fjm |
|----------|------------------------------|----------|--------------|------------------|
| Project: | OYSTER POINT MARINA          | Phase :  | Concept      | Checked By : rhm |
|          | West Basin - Layout Option 1 | File :   |              | Date : 9/30/2016 |
|          |                              |          |              |                  |

|       |                                 |         |       |             |              | Subcontrac          | t Cost        | TOTAL         |  |
|-------|---------------------------------|---------|-------|-------------|--------------|---------------------|---------------|---------------|--|
| viv   | Description                     | Qty     | Units | Unit        | Amount       | Unit                | Amount        |               | Notes  |
|       | General Requirements            |         |       |             |              |                     |               |               |  |
|       | Mobilization/ Demobilization    | 2.0%    | ls    |             |              |                     |               | \$199,400     |  |
|       | Water Quality BMPs              | 0.50%   | ls    |             |              |                     |               | \$49,800      |  |
|       |                                 |         |       |             |              |                     |               |               |  |
|       | Demolition                      |         |       |             |              |                     |               |               |  |
|       | Docks                           | 61800   | sf    |             |              | \$12.00             | \$741,600     | \$741,600     | based on existing dock area  |
|       | Guidepiles                      | 148     | ea    |             |              | \$3,000.00          | \$444,000     | \$444,000     | based on existing pile count   |
|       | Gangways                        | 3       | ea    |             |              | \$5,000.00          | \$15,000      | \$15,000      |  |
|       | Gangway Platforms               | 2       | ea    |             |              | \$15,000.00         | \$30,000      | \$30,000      |  |
|       | Infrastructure                  | 1       | ls    |             |              | \$50,000.00         | \$50,000      | \$50,000      |  |
|       | New Docks & Accessories         |         |       |             |              |                     |               |               |  |
|       | Fingers & Headwalks             | 66545   | sf    |             |              | \$85.00             | \$5,656,325   | \$5,656,325   | Concrete Docks   |
|       |                                 | 93      |       |             |              | \$85.00             | \$837,000     | \$5,656,325   | supply and install   |
|       | Guidepiles                      | 93      | ea    |             |              | \$9,000.00          | \$837,000     | \$837,000     |  |
|       | Gangways                        |         |       |             |              |                     |               |               |  |
|       | Standard replacement/s          | 1       | ea    |             |              | \$20,000.00         | \$20,000      | \$20,000      | estimated 1 per 30 slips   |
|       | Gangway Abutment/s              |         | ea    |             |              | \$35,000.00         | - Contraction | 120 200       | concrete abutment reconstruction; estimated 1 per gangway  |
|       | ADA Gangway/s                   | 2       | ea    |             |              | \$45,000.00         | \$90,000      | \$90,000      | estimated 1 per 100 slips  |
|       | ADA Platform/s                  | 2       | ea    |             |              | \$70,000.00         | \$140,000     | \$140,000     | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA gangwa  |
|       | Dock Utilities                  |         |       |             |              |                     |               |               |  |
|       | Electrical per boat, std pc     | 272     |       |             |              | \$3,750.00          | \$1,020,000   | \$1,020,000   | power centers in dock boxes (typical for boats under 50 feet)  |
|       | Electrical per boat, std pc     | 212     | ea    |             | <b></b>      | \$4,250.00          | \$1,020,000   | \$1,020,000   | power centers in dock boxes (typical for boats under 50 feet)<br>power pedestals (typical for boats 50 to 75 feet) |
|       |                                 |         | ea    |             |              |                     | aller all     |               |  |
|       | Electrical per boat, heavy      |         | ea    |             | l            | \$5,000.00          | A100.000      | \$400.000     | necessary for vessels over 75 feet   |
|       | Transformers                    | 6       | ea    |             |              | \$20,000.00         | \$120,000     | \$120,000     | estimated 1 per 30 slips   |
|       | Telecomm System                 | 272     | ea    |             | According to | \$500.00            | \$136,000     | \$136,000     | cost per boat  |
|       | Plumbing per boat, incl fire    | 272     | ea    | 1           |              | \$1,500.00          | \$408,000     | \$408,000     | cost per boat  |
|       | Pumpout Facility                |         | ea    | -           | <u> </u>     | \$50,000.00         |               |               | equipment plus piping on docks; estimated 1 per 400 slips  |
|       | In-Slip Pump-Out (Optional)     |         | ea    | 1997 - 1998 |              | \$500.00            |               |               | cost per boat  |
|       | Landside Allowances             |         |       |             | ALC:         |                     |               |               |  |
|       | Fencing, Gates, and Security    | 1       | Is    |             | 1.22         | \$35,000.00         | \$35,000      | \$35,000      |  |
|       | Wet Utilities                   | 1       | ls    |             | 1            | \$145,000.00        | \$145,000     | \$145,000     |  |
|       | Electrical                      | 1       | Is    |             | 13           | \$80,000.00         | \$80,000      | \$80,000      |  |
|       | Parking Lot Upgrades            |         | ls    |             |              |                     |               |               |  |
|       | Restrooms                       |         | ls    |             |              |                     |               |               |  |
|       |                                 |         |       |             |              |                     |               |               |  |
|       | Partie                          |         |       | •           |              | Labor & Materials   |               | \$ 9,967,925  |  |
| -     | Basis:                          |         |       | Genera      | Contracto    | or OH&P (Percent):  | 10            | \$ 996,793    |  |
|       | quarter of 2016 pricing         |         |       |             |              | Sub-Total           |               | \$ 11,213,918 |  |
|       | al bids could range between 109 | % lower |       |             |              | ingency (Percent):  | 10            | \$ 1,121,392  |  |
| or hi | gher than estimate, based on    |         |       |             | c            | Construction Total: | 17.5          | \$ 12,336,000 |  |

\$

\$

\$

\$

14,299,000

152,296

185

17.5

1,962,436 Soft costs shown not project specific and do not include cost of money

Soft Costs:

Grand Total:

Cost per Slip:

Cost per SF Dock:

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or higher than estimate, based on construction industry conditions at the time of bidding. 3. Soft Costs: (% of ConstrCost) Permits (1% to 2%)

## ESTIMATE OF PROBABLE CONSTRUCTION COST

| Client: | CITY OF SOUTH SAN FRANCISCO  | D Job No.: | 151355-01.01 | Prepared By:     | fjm       |   |
|---------|------------------------------|------------|--------------|------------------|-----------|---|
| Project | : OYSTER POINT MARINA        | Phase :    | Concept      | Checked By :     | rhm       | • |
|         | West Basin - Layout Option 2 | File :     |              | Date :           | 9/30/2016 | · |
|         |                              |            |              |                  |           |   |
|         |                              |            |              | Subcontract Cost | TOTAL     |   |

| viv | Description                     | Qty   | Units | Unit | Amount  | Unit         | Amount  |             | Notes   |
|-----|---------------------------------|-------|-------|------|---------|--------------|---|-------------|---|
|     | General Requirements            |       |       |      |         |              |   |             |   |
|     | Mobilization/ Demobilization    | 2.0%  | ls    |      |         |              |   | \$195,600   |   |
|     | Water Quality BMPs              | 0.50% | ls    |      |         |              |   | \$48,900    |   |
| _   | Demolition                      |       |       |      |         |              |   |             |   |
| -   | Docks                           | 61800 | sf    |      |         | \$12.00      | \$741,600   | \$741,600   | based on existing dock area   |
| -   | Guidepiles                      | 148   | ea    |      |         | \$3,000.00   | \$444,000   | \$444,000   | based on existing pile count  |
| _   | Gangways                        | 3     | ea    |      |         | \$5,000.00   | \$15,000  | \$15.000    |   |
|     | Gangway Platforms               | 2     | ea    |      |         | \$15,000.00  | \$30,000  | \$30,000    |   |
| -   | Infrastructure                  | 1     | ls    |      | +       | \$50,000.00  | \$50,000  | \$50,000    |   |
|     |                                 |       | . 15  | - 0. |         | \$30,000.00  | \$30,000  | \$50,000    |   |
|     | New Docks & Accessories         | ж     |       |      |         |              |   | <i>~</i>    | The second se |
|     | Fingers & Headwalks             | 64766 | sf    |      |         | \$85,00      | \$5,505,110   | \$5,505,110 | Concrete Docks  |
| _   | Guidepiles                      | 109   | ea    |      |         | \$9,000.00   | \$981,000   | \$981,000   | supply and install  |
| _   | Gangways                        |       |       |      |         |              |   |             |   |
| _   | Standard replacement/s          | 4     |       |      |         |              |   |             |   |
| _   | Gangway Abutment/s              | 1     | ea    |      | l       | \$20,000.00  | \$20,000  | \$20,000    | estimated 1 per 30 slips  |
| _   |                                 |       | ea    |      |         | \$35,000.00  |   |             | concrete abutment reconstruction; estimated 1 per gangway   |
|     | ADA Gangway/s<br>ADA Platform/s | 2     | ea    |      |         | \$45,000.00  | \$90,000  | \$90,000    | estimated 1 per 100 slips   |
|     | ADA Platform/s                  | 1     | ea    |      |         | \$70,000.00  | \$70,000  | \$70,000    | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA gangw  |
|     | Dock Utilities                  |       |       |      |         | - day        |   |             |   |
|     |                                 |       |       |      |         |              |   |             |   |
|     | Electrical per boat, std pc     | 229   | ea    |      |         | \$3,750.00   | \$858,750   | \$858,750   | power centers in dock boxes (typical for boats under 50 feet)   |
| _   | Electrical per boat, std pd     | 22    | ea    |      |         | \$4,250.00   | \$93,500  | \$93,500    | power pedestals (typical for boats 50 to 75 feet)   |
|     | Electrical per boat, heavy      |       | ea    |      |         | \$5,000.00   | The Part of Party of |             | necessary for vessels over 75 feet  |
|     | Transformers                    | 6     | ea    |      |         | \$20,000.00  | \$120,000   | \$120,000   | estimated 1 per 30 slips  |
|     | Telecomm System                 | 251   | ea    |      | die and | \$500.00     | \$125,500   | \$125,500   | cost per boat   |
|     | Plumbing per boat, incl fire    | 251   | ea    |      |         | \$1,500.00   | \$376,500   | \$376,500   | cost per boat   |
| _   | Pumpout Facility                |       | ea    |      |         | \$50,000.00  |   |             | equipment plus piping on docks; estimated 1 per 400 slips   |
| _   | In-Slip Pump-Out (Optional)     |       | ea    | -    |         | \$500.00     |   |             | cost per boat   |
| -   | Landside Allowances             |       |       |      | 10. S   | B            |   |             |   |
|     | Fencing, Gates, and Security    | 1     | ls    |      |         | \$35,000.00  | \$35,000  | \$35,000    |   |
|     | Wet Utilities                   | 1     | ls    |      |         | \$145,000.00 | \$145,000   | \$145,000   |   |
|     | Electrical                      | 1     | ls    |      |         | \$80,000.00  | \$80,000  | \$80,000    |   |
|     | Parking Lot Upgrades            |       | ls    |      |         | 410,000      | 400,000   | 400,000     |   |
|     |                                 | _     | ls    |      |         |              |   |             |   |

|   | Sub-i otal Labor & Materials       |      | Φ  | 9,700,900  |  |  |
|---|------------------------------------|------|----|------------|--|--|
| Costing Basis:  | General Contractor OH&P (Percent): | 10   | \$ | 978,096    | -  |  |
| 1. 4th quarter of 2016 pricing                              | Sub-Total                          |      | \$ | 11,003,556 | •  |  |
| <ol><li>Actual bids could range between 10% lower</li></ol> | Contingency (Percent):             | 10   | \$ | 1,100,356  | -  |  |
| or higher than estimate, based on                           | Construction Total:                |      | \$ | 12,104,000 |  |  |
| construction industry conditions                            | Soft Costs:                        | 17.5 | \$ | 1,925,622  | Soft costs shown not project specific and do not include cost of money |  |
| at the time of bidding.                                     | Grand Total:                       |      | \$ | 14.030,000 |  |  |
| 3. Soft Costs: (% of ConstrCost)                            | Cost per Slip:                     |      | \$ | 149,432    | •  |  |
| Permits (1% to 2%)  | Cost per SF Dock:                  |      | \$ | 187        | -  |  |
|   |                                    |      |    |            |  |  |

### ESTIMATE OF PROBABLE CONSTRUCTION COST

| Client:<br>Project: | CITY OF SOUTH SAN FRANC<br>OYSTER POINT MARINA<br>East Basin - Existing Simulatio |       |       | Job No.:<br>Phase :<br>File : | 151355-01.01<br>Study |                | Prepared By<br>Checked By<br>Date |          | - |
|---------------------|---|-------|-------|-------------------------------|-----------------------|----------------|-----------------------------------|----------|---|
| Div                 | Description   | Qty   | Units | Unit                          | Amount                | Subcon<br>Unit | tract Cost<br>Amount              | TOTAL    |   |
|                     | General Requirements  |       |       |                               |                       |                |                                   |          |   |
|                     | Mobilization/ Demobilization  | 2.0%  | ls    |                               |                       |                |                                   | \$98,800 |   |
|                     | Water Quality BMPs  | 0.50% | ls    |                               |                       |                |                                   | \$24,700 |   |
|                     |   |       |       |                               |                       |                |                                   |          |   |

| General Requirements         |       |          |        |           |              |                   |             |  |
|------------------------------|-------|----------|--------|-----------|--------------|-------------------|-------------|--|
| Mobilization/ Demobilization | 2.0%  | ls       |        |           |              |                   | \$98,800    |  |
| Water Quality BMPs           | 0.50% | ls       |        |           |              |                   | \$24,700    |  |
| Demolition                   |       |          |        |           |              |                   |             | A:   |
| Docks                        | 27147 | sf       |        |           | \$12.00      | \$325,764         | \$325,764   | based on existing dock area  |
| Guidepiles                   | 80    | ea       |        |           | \$3,000.00   | \$240,000         | \$240,000   | based on existing pile count   |
| Gangways                     | 3     | ea       |        |           | \$5,000.00   | \$15,000          | \$15,000    |  |
| Gangway Platforms            |       | ea       |        |           | \$15,000.00  |                   | 100         |  |
| Infrastructure               | 1     | ls       |        |           | \$50,000.00  | \$50,000          | \$50,000    |  |
| New Docks & Accessories      |       | $\vdash$ | * * *  |           |              |                   | 2           |  |
| Fingers & Headwalks          | 29730 | sf       |        |           | \$85.00      | \$2,527,050       | \$2,527,050 | Concrete Docks   |
| Guidepiles                   | 91    | ea       |        |           | \$9,000.00   | \$819,000         | \$819,000   | supply and install   |
| Gangways                     |       |          |        |           |              | -                 |             |  |
| Standard replacement/s       | 2     | ea       |        |           | \$20,000.00  | \$40,000          | \$40,000    | estimated 1 per 30 slips   |
| Gangway Abutment/s           |       | ea       |        |           | \$35,000.00  | The second second | ALC: NOT    | concrete abutment reconstruction; estimated 1 per gangway                |
| ADA Gangway/s                | 1     | ea       |        |           | \$45,000.00  | \$45,000          | \$45,000    | estimated 1 per 100 slips  |
| ADA Platform/s               |       | ea       |        |           | \$70,000.00  |                   |             | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA gangw |
|                              |       |          |        |           |              | N.C.              |             |  |
| Dock Utilities               | ,     |          |        |           |              |                   |             |  |
| Electrical per boat, std pc  | 47    | ea       |        |           | \$3,750.00   | \$176,250         | \$176,250   | power centers in dock boxes (typical for boats under 50 feet)            |
| Electrical per boat, std pd  | 46    | ea       |        | 3         | \$4,250.00   | \$195,500         | \$195,500   | power pedestals (typical for boats 50 to 75 feet)                        |
| Electrical per boat, heavy   |       | ea       |        |           | \$5,000.00   | The second second |             | necessary for vessels over 75 feet                                       |
| Transformers                 | 3     | ea       |        |           | \$20,000.00  | \$60,000          | \$60,000    | estimated 1 per 30 slips   |
| Telecomm System              | 93    | ea       |        | - 9/33/19 | \$500.00     | \$46,500          | \$46,500    | cost per boat  |
| Plumbing per boat, incl fire | 93    | ea       | alle a | 10        | \$1,500.00   | \$139,500         | \$139,500   | cost per boat  |
| Pumpout Facility             |       | ea       | 1º     |           | \$50,000.00  |                   |             | equipment plus piping on docks; estimated 1 per 400 slips                |
| In-Slip Pump-Out (Optional)  |       | ea       | A STA  |           | \$500.00     |                   |             | cost per boat  |
| Landside Allowances          |       |          |        | 3         |              |                   |             |  |
| Fencing, Gates, and Security | 1     | ls       |        |           | \$35,000.00  | \$35,000          | \$35,000    |  |
| Wet Utilities                | 1     | ls       |        | WERE      | \$145,000.00 | \$145,000         | \$145,000   |  |
| Electrical                   | 1     | ls       |        | 13        | \$80,000.00  | \$80,000          | \$80,000    |  |
| Parking Lot Upgrades         |       | ls       |        |           |              |                   | 2           |  |
| Restrooms                    |       | ls       |        |           | 1            |                   |             |  |

Notes

|  | Sub-Total Labor & M        | aterials    | \$<br>4,939,564 | -  |
|--|----------------------------|-------------|-----------------|--|
| Costing Basis:                               | General Contractor OH&P (P | ercent): 10 | \$<br>493,956   |  |
| 1. 4th quarter of 2016 pricing               | Su                         | ib-Total    | \$<br>5,557,020 |  |
| 2. Actual bids could range between 10% lower | Contingency (P             | ercent): 10 | \$<br>555,702   |  |
| or higher than estimate, based on            | Constructio                | n Total:    | \$<br>6,113,000 |  |
| construction industry conditions             | Soft                       | Costs: 17.5 | \$<br>972,479   | Soft costs shown not project specific and do not include cost of money |
| at the time of bidding.                      | Gran                       | d Total:    | \$<br>7,086,000 |  |
| 3. Soft Costs: (% of ConstrCost)             | Cost p                     | er Slip:    | \$<br>75,469    |  |
| Permits (1% to 2%)                           | Cost per S                 | F Dock:     | \$<br>206       |  |
|  |                            |             |                 |  |

#### ESTIMATE OF PROBABLE CONSTRUCTION COST

| roject: | OYSTER POINT MARINA               |       |       | Phase : |        |                    | Checked By : rh |                |   |
|---------|-----------------------------------|-------|-------|---------|--------|--------------------|-----------------|----------------|---|
|         | East Basin - Rebuild In-Like-King | d     |       | File :  |        |                    | Date : 9/       | 30/2016        |   |
|         |                                   |       |       |         |        |                    |                 |                |   |
| D       | Desertation                       | 0.5.  | Unite | l lmit  | A      | Subcontrac<br>Unit | Amount          | TOTAL          | Notes   |
|         | Description                       | Qty   | Units | Unit    | Amount |                    | Amount          |                | Notes   |
|         | General Requirements              | 0.00/ |       |         |        |                    |                 | \$99,400       |   |
|         | Mobilization/ Demobilization      | 2.0%  | ls    |         |        |                    |                 | \$99,400       |   |
|         | Water Quality BMPs                | 0.50% | ls    |         |        | u                  |                 | \$24,800       |   |
|         | Demolition                        |       |       |         |        |                    |                 |                |   |
|         | Docks                             | 27147 | sf    |         |        | \$12.00            | \$325,764       | \$325,764      | based on existing dock area   |
|         | Guidepiles                        | 80    | ea    |         |        | \$3,000.00         | \$240,000       | \$240,000      | based on existing pile count  |
|         | Gangways                          | 3     | ea    |         |        | \$5,000,00         | \$15,000        | \$15,000       |   |
|         | Gangway Platforms                 |       | ea    |         |        | \$15,000.00        |                 |                |   |
|         | Infrastructure                    | 1     | ls    |         |        | \$50,000.00        | \$50,000        | \$50,000       |   |
|         |                                   |       |       |         |        |                    |                 | 100            |   |
|         | New Docks & Accessories           |       |       |         |        |                    |                 |                |   |
|         | Fingers & Headwalks               | 30610 | sf    |         |        | \$85.00            | \$2,601,850     | \$2,601,850    | Concrete Docks  |
|         | Guidepiles                        | 91    | ea    |         |        | \$9,000.00         | \$819,000       | \$819,000      | supply and install  |
|         | Gangways                          |       |       |         |        |                    |                 |                |   |
|         | Standard replacement/s            | 1     | ea    |         |        | \$20,000.00        | \$20,000        | \$20,000       | estimated 1 per 30 slips  |
|         | Gangway Abutment/s                |       | ea    |         |        | \$35,000.00        | 100             | 100            | concrete abutment reconstruction; estimated 1 per gangway             |
|         | ADA Gangway/s                     |       | ea    |         |        | \$45,000.00        | 3               | 1 A            | estimated 1 per 100 slips   |
|         | ADA Platform/s                    |       | ea    |         |        | \$70,000.00        |                 | and the second | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA ga |
|         |                                   |       |       |         |        |                    |                 |                |   |
| -       | Dock Utilities                    |       |       |         |        |                    | -75             |                |   |
|         | Electrical per boat, std pc       | 48    | ea    |         |        | \$3,750.00         | \$180,000       | \$180,000      | power centers in dock boxes (typical for boats under 50 feet)         |
|         | Electrical per boat, std pd       | 48    | ea    |         |        | \$4,250.00         | \$204,000       | \$204,000      | power pedestals (typical for boats 50 to 75 feet)                     |
|         | Electrical per boat, heavy        | 40    | ea    |         |        | \$5,000.00         | \$204,000       | \$204,000      | necessary for vessels over 75 feet                                    |
|         | Transformers                      | 3     | ea    | -       |        | \$20,000.00        | \$60,000        | \$60,000       | estimated 1 per 30 slips  |
|         | Telecomm System                   | 96    | ea    |         | 1000   | \$500.00           | \$48,000        | \$48,000       | cost per boat   |
|         | Plumbing per boat, incl fire      | 96    | ea    |         | -      | \$1,500.00         | \$144,000       | \$144,000      | cost per boat   |
|         | Pumpout Facility                  |       | ea    |         |        | \$50,000.00        |                 | <b></b>        | equipment plus piping on docks; estimated 1 per 400 slips             |
|         | In-Slip Pump-Out (Optional)       |       | ea    | 1       |        | \$500.00           |                 |                | cost per boat   |
|         | in oup I amp out (optional)       |       |       | -       | 1      |                    |                 |                |   |
|         | Landside Allowances               |       |       |         | 4.     | 10                 |                 |                |   |
|         | Fencing, Gates, and Security      | 1     | ls    |         |        | \$35,000.00        | \$35,000        | \$35,000       |   |
|         | Wet Utilities                     | 1     | Is    |         | 1.0    | \$145,000.00       | \$145,000       | \$145,000      |   |
|         | Electrical                        | 1     | ls    |         |        | \$80,000.00        | \$80,000        | \$80,000       |   |
|         | Parking Lot Upgrades              |       | ls    |         |        |                    |                 |                |   |
|         | Restrooms                         | -     | ls    |         |        |                    |                 |                |   |
|         |                                   |       | +     |         | 1      |                    |                 |                |   |

Costing Basis: General Contractor OH&P (Percent): 10 \$ 496,761 1. 4th quarter of 2016 pricing Sub-Total \$ 5,588,575 2. Actual bids could range between 10% lower Contingency (Percent): 10 \$ 558,858 Construction Total: 6,148,000 or higher than estimate, based on \$ Soft Costs: 17.5 978,001 Soft costs shown not project specific and do not include cost of money construction industry conditions \$ at the time of bidding. Grand Total: \$ 7,127,000 3. Soft Costs: (% of ConstrCost) Cost per Slip: \$ 75,901 Permits (1% to 2%) Cost per SF Dock: \$ 201

Permits (1% to 2%) PR/Legal (1% to 2%) Construction Services (4% to 6%) Inspections/Testing (1% to 2%)

Design (6% to 10%)

#### ESTIMATE OF PROBABLE CONSTRUCTION COST

Client: CITY OF SOUTH SAN FRANCISCO Project: OYSTER POINT MARINA East Basin - 50-Foot Market Mix

Prepared By: fjm Checked By : rhm Date : 9/30/2016

|    |                              |       | 1 1                |      |                         | Subcontrac   |             | TOTAL  |   |
|----|------------------------------|-------|--------------------|------|-------------------------|--|-------------|--|---|
| iv | Description                  | Qty   | Units              | Unit | Amount                  | Unit   | Amount      |  | Notes   |
|    | General Requirements         |       |                    |      |                         |  |             |  |   |
|    | Mobilization/ Demobilization | 2.0%  | ls                 |      |                         |  |             | \$104,000  |   |
|    | Water Quality BMPs           | 0.50% | is                 |      |                         |  |             | \$26,000   |   |
|    | Demolition                   |       |                    |      |                         |  |             |  |   |
|    | Docks                        | 27147 | sf                 |      |                         | \$12.00  | \$325,764   | \$325,764  | based on existing dock area   |
|    | Guidepiles                   | 80    | ea                 |      |                         | \$3,000.00   | \$240,000   | \$240,000  | based on existing pile count  |
|    | Gangways                     | 3     | ea                 |      |                         | \$5,000.00   | \$15,000    | \$15,000   |   |
|    | Gangway Platforms            | 3     | ea                 |      |                         | \$15,000.00  | \$45,000    | \$45,000   |   |
| _  | Infrastructure               | 1     | ls                 |      |                         | \$50,000.00  | \$50,000    | \$50,000   |   |
|    | New Docks & Accessories      |       | + +                |      |                         |  |             |  |   |
| -  | Fingers & Headwalks          | 30820 | sf                 |      |                         | \$85.00  | \$2,619,700 | \$2,619,700  | Concrete Docks  |
|    | Guidepiles                   | 91    | ea                 |      |                         | \$9,000.00   | \$819,000   | \$819,000  | supply and install  |
|    | Gangways                     |       | -+                 |      |                         |  |             |  |   |
|    | Standard replacement/s       | 2     | ea                 |      |                         | \$20,000.00  | \$40,000    | \$40,000   | estimated 1 per 30 slips  |
|    | Gangway Abutment/s           | 2     | ea                 |      |                         | \$35,000,00  | \$70,000    | \$70,000   | concrete abutment reconstruction; estimated 1 per gangway   |
| -  | ADA Gangway/s                | 1     | ea                 |      |                         | \$45,000.00  | \$45,000    | \$45,000   | estimated 1 per 100 slips   |
|    | ADA Platform/s               | 1     | ea                 |      |                         | \$70,000.00  | \$70,000    | \$70,000   | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA gange  |
| -  |                              |       | $\left  - \right $ |      |                         |  |             | J. Contraction of the second s | a da da constata da constat |
|    | Dock Utilities               |       |                    |      | 11                      | A STATE OF A   |             |  |   |
|    | Electrical per boat, std pc  | 40    | ea                 |      |                         | \$3,750.00   | \$150,000   | \$150,000  | power centers in dock boxes (typical for boats under 50 feet)   |
|    | Electrical per boat, std pd  | 50    | ea                 |      | 10                      | \$4,250.00   | \$212,500   | \$212,500  | power pedestals (typical for boats 50 to 75 feet)   |
|    | Electrical per boat, heavy   |       | ea                 |      |                         | \$5,000.00   | The second  |  | necessary for vessels over 75 feet  |
|    | Transformers                 | 3     | ea                 |      |                         | \$20,000.00  | \$60,000    | \$60,000   | estimated 1 per 30 slips  |
|    | Telecomm System              | 90    | ea                 |      | A STATE OF THE STATE OF | \$500.00   | \$45,000    | \$45,000   | cost per boat   |
|    | Plumbing per boat, incl fire | 90    | ea                 | 00   |                         | \$1,500.00   | \$135,000   | \$135,000  | cost per boat   |
|    | Pumpout Facility             |       | ea                 | 18   |                         | \$50,000.00  |             |  | equipment plus piping on docks; estimated 1 per 400 slips   |
|    | In-Slip Pump-Out (Optional)  |       | ea                 | 100  |                         | \$500.00   |             |  | cost per boat   |
|    | Landside Allowances          |       |                    |      |                         | all and a second |             |  |   |
|    | Fencing, Gates, and Security | 1     | ls                 |      | No. Ale                 | \$35,000.00  | \$35,000    | \$35,000   |   |
|    | Wet Utilities                | 1     | ls                 |      |                         | \$145,000.00   | \$145,000   | \$145,000  |   |
|    | Electrical                   | 1     | ls                 |      | Ø                       | \$80,000.00  | \$80,000    | \$80,000   |   |
|    | Parking Lot Upgrades         |       | ls                 |      | 100                     |  |             |  |   |
|    | Restrooms                    |       | ls                 |      |                         |  |             |  |   |

|  | Sub-Total Labor & Materials        |      | \$<br>5,201,964 |  |
|--|------------------------------------|------|-----------------|--|
| Costing Basis:                               | General Contractor OH&P (Percent): | 10   | \$<br>520,196   |  |
| 1. 4th quarter of 2016 pricing               | Sub-Total                          |      | \$<br>5,852,160 |  |
| 2. Actual bids could range between 10% lower | Contingency (Percent):             | 10   | \$<br>585,216   |  |
| or higher than estimate, based on            | Construction Total:                |      | \$<br>6,438,000 |  |
| construction industry conditions             | Soft Costs:                        | 17.5 | \$<br>1,024,128 | Soft costs shown not project specific and do not include cost of money |
| at the time of bidding.                      | Grand Total:                       |      | \$<br>7,463,000 |  |
| 3. Soft Costs: (% of ConstrCost)             | Cost per Slip:                     |      | \$<br>79,481    |  |
| Permits (1% to 2%)                           | Cost per SF Dock:                  |      | \$<br>209       |  |

Inspections/Testing (1% to 2%) Design (6% to 10%)

PR/Legal (1% to 2%) Construction Services (4% to 6%)

#### ESTIMATE OF PROBABLE CONSTRUCTION COST

| oject:  | OYSTER POINT MARINA             |       |       | Phase : | Study    |  | Checked By : rh | m           |   |
|---|---------------------------------|-------|-------|---------|----------|--|-----------------|-------------|---|
|   | East Basin - 53-Foot Market Mix | ¢     |       | File :  |          |  | Date : 9/       | 30/2016     |   |
|   |                                 |       |       |         | T        | Subcontrac   | t Cost          | TOTAL       |   |
| Div   | Description                     | Qty   | Units | Unit    | Amount   | Unit   | Amount          | IUIAL       | Notes   |
|   | General Requirements            |       |       |         |          |  |                 |             |   |
|   | Mobilization/ Demobilization    | 2.0%  | ls    |         |          |  |                 | \$104,000   |   |
|   | Water Quality BMPs              | 0.50% | ls    |         |          |  |                 | \$26,000    |   |
|   |                                 |       |       |         |          |  |                 |             |   |
|   | Demolition                      |       |       |         |          |  |                 |             |   |
|   | Docks                           | 27147 | sf    |         |          | \$12.00  | \$325,764       | \$325,764   | based on existing dock area   |
|   | Guidepiles                      | 80    | ea    |         |          | \$3,000,00   | \$240,000       | \$240,000   | based on existing pile count  |
|   | Gangways                        | 3     | ea    |         |          | \$5,000.00   | \$15,000        | \$15,000    |   |
|   | Gangway Platforms               | 3     | ea    |         |          | \$15,000.00  | \$45,000        | \$45,000    |   |
|   | Infrastructure                  | 1     | ls    |         |          | \$50,000.00  | \$50,000        | \$50,000    |   |
|   |                                 |       |       |         |          |  |                 | 1000        |   |
|   | New Docks & Accessories         |       |       |         |          |  |                 |             |   |
|   | Fingers & Headwalks             | 30410 | sf    |         |          | \$85.00  | \$2,584,850     | \$2,584,850 | Concrete Docks  |
|   | Guidepiles                      | 100   | ea    |         |          | \$9,000.00   | \$900,000       | \$900,000   | supply and install  |
|   |                                 |       |       |         |          |  |                 |             |   |
|   | Gangways                        |       |       |         |          |  |                 |             |   |
|   | Standard replacement/s          | 2     | ea    |         |          | \$20,000.00  | \$40,000        | \$40,000    | estimated 1 per 30 slips  |
|   | Gangway Abutment/s              | 2     | ea    |         |          | \$35,000.00  | \$70,000        | \$70,000    | concrete abutment reconstruction; estimated 1 per gangway             |
|   | ADA Gangway/s                   | 1     | ea    |         |          | \$45,000.00  | \$45,000        | \$45,000    | estimated 1 per 100 slips   |
| A 100   | ADA Platform/s                  | 1     | ea    |         |          | \$70,000.00  | \$70,000        | \$70,000    | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA ga |
|   |                                 |       |       |         |          |  | 1.6             |             |   |
|   |                                 |       |       |         |          | and the second s | 1               |             |   |
|   | Dock Utilities                  |       |       |         |          | 27-3   |                 |             |   |
|   | Electrical per boat, std pc     | 19    | ea    |         | 1        | \$3,750.00   | \$71,250        | \$71,250    | power centers in dock boxes (typical for boats under 50 feet)         |
|   | Electrical per boat, std pd     | 62    | ea    |         |          | \$4,250.00   | \$263,500       | \$263,500   | power pedestals (typical for boats 50 to 75 feet)                     |
|   | Electrical per boat, heavy      |       | ea    |         |          | \$5,000.00   | Const.          |             | necessary for vessels over 75 feet                                    |
|   | Transformers                    | 3     | ea    |         |          | \$20,000.00  | \$60,000        | \$60,000    | estimated 1 per 30 slips  |
|   | Telecomm System                 | 81    | ea    |         |          | \$500.00   | \$40,500        | \$40,500    | cost per boat   |
|   | Plumbing per boat, incl fire    | 81    | ea    |         | 1        | \$1,500.00   | \$121,500       | \$121,500   | cost per boat   |
|   | Pumpout Facility                |       | ea    | 1.19    |          | \$50,000.00  |                 |             | equipment plus piping on docks; estimated 1 per 400 slips             |
|   | In-Slip Pump-Out (Optional)     |       | ea    | 1000    |          | \$500.00   |                 |             | cost per boat   |
|   |                                 |       |       |         | 2        | E  |                 |             |   |
|   | Landside Allowances             |       |       |         |          | 1  |                 |             |   |
|   | Fencing, Gates, and Security    |       | ls    |         | A CARLEN | \$35,000.00  | \$35,000        | \$35,000    |   |
|   | Wet Utilities                   | 1     | ls    |         |          | \$145,000.00   | \$145,000       | \$145,000   |   |
|   | Electrical                      | 1     | ls    |         | 31       | \$80,000.00  | \$80,000        | \$80,000    |   |
| Concernant of the second se | Parking Lot Upgrades            |       | ls    |         |          |  |                 |             |   |
|   | Restrooms                       |       | ls    |         |          |  |                 |             |   |
|   |                                 |       |       |         |          |  |                 |             |   |

5,202,364 Sub-Total Labor & Materials \$ \$ General Contractor OH&P (Percent): 520,236 **Costing Basis:** 10 Sub-Total 5,852,600 1. 4th guarter of 2016 pricing \$ 585,260 2. Actual bids could range between 10% lower Contingency (Percent): 10 \$ or higher than estimate, based on Construction Total: 6,438,000 \$ \$ construction industry conditions Soft Costs: 17.5 1,024,205 Soft costs shown not project specific and do not include cost of money at the time of bidding. Grand Total: \$ 7,463,000 3. Soft Costs: (% of ConstrCost) Cost per Slip: \$ 79,481 Cost per SF Dock: Permits (1% to 2%) \$ 212

Permits (1% to 2%) PR/Legal (1% to 2%) Construction Services (4% to 6%) Inspections/Testing (1% to 2%) Design (6% to 10%) \_

#### ESTIMATE OF PROBABLE CONSTRUCTION COST

| Client: CITY OF SOUTH SAN FRANCISCO | Job No.: 151355-01.01 | Prepared By: fjm |
|-------------------------------------|-----------------------|------------------|
| Project: OYSTER POINT MARINA        | Phase : Concept       | Checked By : rhm |
| East Basin - Layout Option 1        | File :                | Date : 9/30/2016 |

|   |       |          |         | Subcontract Cost |                  | t Cost   | TOTAL       |  |
|---|-------|----------|---------|------------------|------------------|--|-------------|--|
| v Description                                 | Qty   | Units    | Unit Ar | nount            | Unit             | Amount   |             | Notes  |
| General Requirements                          |       |          |         |                  |                  |  |             |  |
| Mobilization/ Demobilization                  | 2.0%  | ls       |         |                  |                  |  | \$106,500   |  |
| Water Quality BMPs                            | 0.50% | ls       |         |                  |                  |  | \$26,600    |  |
| Demolition                                    |       |          |         |                  |                  |  |             |  |
| Docks   | 27147 | sf       |         |                  | \$12.00          | \$325,764  | \$325,764   | based on existing dock area  |
| Guidepiles                                    | 80    | ea       |         |                  | \$3,000.00       | \$240,000  | \$240,000   | based on existing pile count   |
| Gangways                                      | 3     | ea       |         |                  | \$5,000.00       | \$15,000   | \$15,000    |  |
| Gangway Platforms                             | 1     | ea       |         |                  | \$15,000.00      | \$15,000   | \$15,000    |  |
| Infrastructure                                | 1     | ls       |         |                  | \$50,000.00      | \$50,000   | \$50,000    |  |
| New Docks & Accessories                       |       |          |         |                  |                  |  | 1           |  |
| Fingers & Headwalks                           | 32700 | sf       |         |                  | \$85.00          | \$2,779,500  | \$2,779,500 | Concrete Docks   |
| Guidepiles                                    | 100   | ea       |         |                  | \$9,000.00       | \$900,000  | \$900,000   | supply and install   |
| Gangways                                      |       |          |         |                  |                  |  |             |  |
| Standard replacement/s                        | 2     | ea       |         |                  | \$20,000.00      | \$40,000   | \$40,000    | estimated 1 per 30 slips   |
| Gangway Abutment/s                            |       | ea       |         |                  | \$35,000.00      | and the second s |             | concrete abutment reconstruction; estimated 1 per gangway                |
| ADA Gangway/s                                 | 1     | ea       |         |                  | \$45,000.00      | \$45,000   | \$45,000    | estimated 1 per 100 slips  |
| ADA Platform/s                                | 11    | ea       |         |                  | \$70,000.00      | \$70,000   | \$70,000    | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA gangw |
| Dock Utilities                                |       |          |         |                  | 1990             |  | 1           |  |
| Electrical per boat, std pc                   | 24    | ea       |         |                  | \$3,750.00       | \$90,000   | \$90,000    | power centers in dock boxes (typical for boats under 50 feet)            |
| Electrical per boat, std pd                   | 62    | ea       |         | -                | \$4,250.00       | \$263,500  | \$263,500   | power pedestals (typical for boats 50 to 75 feet)                        |
| Electrical per boat, std pd                   | 02    |          |         | -0               | \$4,250.00       | \$203,500  | \$203,500   | necessary for vessels over 75 feet                                       |
| Transformers                                  | 3     | ea<br>ea |         |                  | \$20,000.00      | \$60,000   | \$60,000    | estimated 1 per 30 slips   |
| Telecomm System                               | 86    | +        |         | -                | \$500.00         | \$43,000   | \$43,000    | cost per boat  |
| Plumbing per boat, incl fire                  | 86    | ea<br>ea |         |                  | \$1,500.00       | \$129,000  | \$43,000    | cost per boat  |
| Pumping per boat, inclure<br>Pumpout Facility | 00    | ea       |         |                  | \$50.000.00      | \$129,000  | \$129,000   | equipment plus piping on docks; estimated 1 per 400 slips                |
| In-Slip Pump-Out (Optional)                   |       | ea       |         |                  | \$500.00         |  |             | cost per boat  |
| Landside Allowances                           |       |          | AF      | <b>b</b> .       |                  |  |             |  |
| Fencing, Gates, and Security                  | 1     | Is       |         |                  | \$35,000.00      | \$35,000   | \$35,000    |  |
| Wet Utilities                                 | 1     | ls       |         |                  | \$145,000.00     | \$145,000  | \$145,000   |  |
| Electrical                                    | 1     | Is Is    |         | 52.5             | \$80,000.00      | \$80,000   | \$80,000    |  |
| Parking Lot Upgrades                          |       | ls       |         | -                |                  |  | ,,          |  |
| Restrooms                                     |       | ls       |         |                  |                  |  |             |  |
|   |       |          | Su      | b-Total I        | abor & Materials |  | 5,325,764   |  |
| ng Basis:                                     |       |          |         |                  | OH&P (Percent):  | 10   |             |  |

5,991,440

599,144

6,591,000

7,640,000

81,370

202

1,048,502 Soft costs shown not project specific and do not include cost of money

\$

\$

\$

\$

\$

\$

\$

10

17.5

Sub-Total

Soft Costs:

Grand Total:

Cost per Slip:

Cost per SF Dock:

Contingency (Percent):

**Construction Total:** 

| ousung | Da313. |
|--------|--------|
|        |        |

 4th quarter of 2016 pricing
 Actual bids could range between 10% lower or higher than estimate, based on construction industry conditions at the time of bidding.
 Soft Costs: (% of ConstrCost)

Permits (1% to 2%) PR/Legal (1% to 2%) Construction Services (4% to 6%) Inspections/Testing (1% to 2%) Design (6% to 10%)

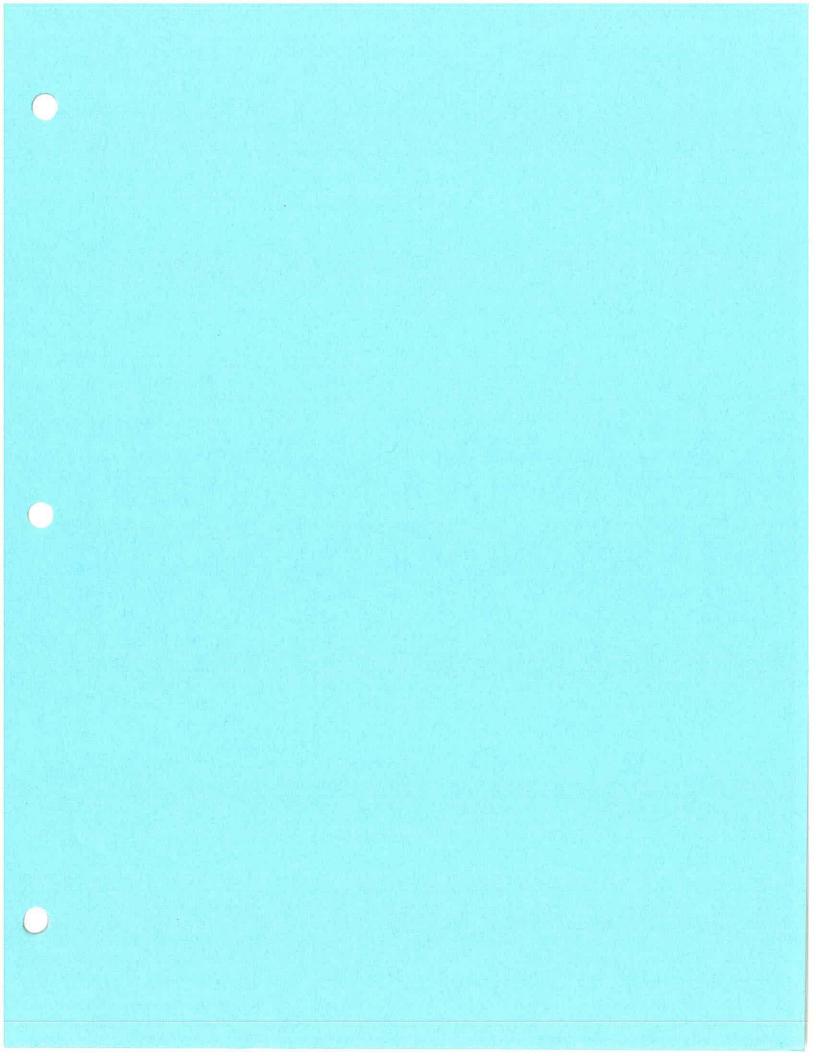
C

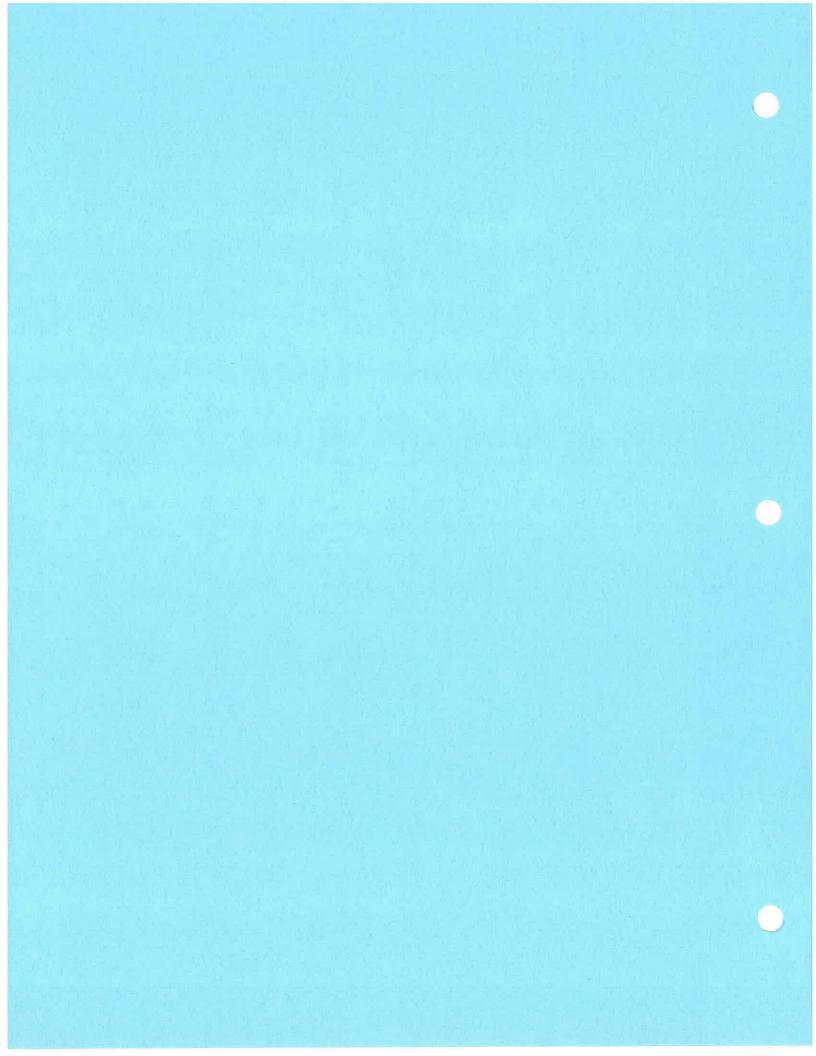
#### ANCHOR QEA, LLC

#### ESTIMATE OF PROBABLE CONSTRUCTION COST

| ject: | OYSTER POINT MARINA                           |       |          |       | Concept      |  | Checked By : | rhm  |   |  |
|-------|---|-------|----------|-------|--------------|--|--------------|--|---|--|
|       | East Basin - Layout Option 2                  |       |          |       |              |  |              | 9/30/2016  |   |  |
| _     |   |       | <u> </u> |       |              | Subcontrac                                 | t Cost       | TOTAL  |   |  |
| Div   | Description                                   | Qty   | Units    | Unit  | Amount       | Unit                                       | Amount       | TOTAL  | Notes   |  |
|       | General Requirements                          |       |          |       |              |  |              |  |   |  |
|       | Mobilization/ Demobilization                  | 2.0%  | Is       |       |              |  |              | \$107,200  |   |  |
|       | Water Quality BMPs                            | 0.50% | ls       |       |              |  |              | \$26,800   |   |  |
| _     | Demolition                                    | ··    |          |       |              |  |              |  |   |  |
|       | Docks   | 27147 | sf       |       |              | ****                                       | A005 704     | 4005 704   |   |  |
|       | Guidepiles                                    | 80    | ea       |       |              | \$12,00                                    | \$325,764    | \$325,764  | based on existing dock area   |  |
|       | Gangways                                      | 3     |          |       |              | \$3,000.00                                 | \$240,000    | \$240,000  | based on existing pile count  |  |
|       | Gangways<br>Gangway Platforms                 | 3     | ea<br>ea |       | I            | \$5,000.00                                 | \$15,000     | \$15,000   |   |  |
|       | Infrastructure                                | 1     | ls ea    |       | <u> </u>     | \$15,000.00                                | \$15,000     | \$15,000   |   |  |
|       | Initastructure                                |       |          |       | <u>├</u> ──┤ | \$50,000.00                                | \$50,000     | \$50,000   |   |  |
|       | New Docks & Accessories                       |       |          |       |              |  |              | 1000   |   |  |
|       | Fingers & Headwalks                           | 33116 | sf       |       |              | \$85.00                                    | \$2,814,860  | \$2,814,860  | Concrete Docks  |  |
|       | Guidepiles                                    | 100   | ea       |       |              | \$9,000.00                                 | \$900,000    | \$900,000  |   |  |
|       |   |       |          |       |              |  |              | and the second sec |   |  |
|       | Gangways                                      |       |          |       |              |  |              |  |   |  |
| _     | Standard replacement/s                        | 2     | ea       |       |              | \$20,000.00                                | \$40,000     | \$40,000   | estimated 1 per 30 slips  |  |
|       | Gangway Abutment/s                            |       | ea       |       |              | \$35,000.00                                |              |  | concrete abutment reconstruction; estimated 1 per gangway             |  |
|       | ADA Gangway/s                                 | 1     | ea       |       |              | \$45,000.00                                | \$45,000     | \$45,000   | estimated 1 per 100 slips   |  |
|       | ADA Platform/s                                | 1     | ea       |       |              | \$70,000.00                                | \$70,000     | \$70,000   | pile-supported concrete platform (8ft x 10ft); estimated 1 per ADA ga |  |
|       |   |       |          |       | <u>├───</u>  |  |              |  |   |  |
|       | Dock Utilities                                |       |          |       | 1            | A 10-10-10-10-10-10-10-10-10-10-10-10-10-1 |              |  |   |  |
|       | Electrical per boat, std pc                   | 24    | ea       |       |              | \$3,750.00                                 | \$90,000     | \$90,000   | power centers in dock boxes (typical for boats under 50 feet)         |  |
|       | Electrical per boat, std pd                   | 62    | ea       |       |              | \$4,250,00                                 | \$263,500    | \$263,500  | power pedestals (typical for boats 50 to 75 feet)                     |  |
|       | Electrical per boat, heavy                    |       | ea       |       |              | \$5,000.00                                 |              |  | necessary for vessels over 75 feet                                    |  |
|       | Transformers                                  | 3     | ea       |       |              | \$20,000.00                                | \$60,000     | \$60,000   |   |  |
|       | Telecomm System                               | 86    | ea       |       |              | \$500.00                                   | \$43,000     | \$43,000   | cost per boat   |  |
|       | Plumbing per boat, incl fire                  | 86    | ea       | 1     |              | \$1,500.00                                 | \$129,000    | \$129,000  |   |  |
|       | Pumpout Facility                              |       | ea       | 1.4.1 |              | \$50,000.00                                |              |  | equipment plus piping on docks; estimated 1 per 400 slips             |  |
|       | In-Slip Pump-Out (Optional)                   |       | ea       | 1.11  |              | \$500.00                                   |              |  | cost per boat   |  |
|       | Landside Allowances                           |       |          |       |              |  |              |  |   |  |
|       |   |       |          |       |              |  |              |  |   |  |
|       | Fencing, Gates, and Security<br>Wet Utilities | 1     | Is       |       |              | \$35,000.00                                | \$35,000     | \$35,000   |   |  |
|       | Electrical                                    |       | Is       |       |              | \$145,000.00                               | \$145,000    | \$145,000  |   |  |
|       | Parking Lot Upgrades                          |       | ls<br>Is |       |              | \$80,000.00                                | \$80,000     | \$80,000   |   |  |
| _     | Restrooms                                     |       | _        |       |              |  |              |  |   |  |
|       | resucoms                                      |       | ls       |       | i            |  |              |  |   |  |

| Sub-Total Labor & Materials        |   | \$   | 5,361,124   |   |
|------------------------------------|---|--|---|---|
| General Contractor OH&P (Percent): | 10  | \$   | 536,112   | -   |
| Sub-Total                          |   | \$   | 6,031,236   | -   |
| Contingency (Percent):             | 10  | \$   | 603,124   |   |
| Construction Total:                |   | \$   | 6,635,000   |   |
| Soft Costs:                        | 17.5  | \$   | 1,055,466   | Soft costs shown not project specific and do not include cost of money  |
| Grand Total:                       |   | \$   | 7,691,000   |   |
| Cost per Slip:                     |   | \$   | 81,914  |   |
| Cost per SF Dock:                  |   | \$   | 200   | -   |
|                                    |   |  |   |   |
|                                    |   |  |   |   |
|                                    |   |  |   |   |
|                                    |   |  |   |   |
|                                    | General Contractor OH&P (Percent):<br>Sub-Total<br>Contingency (Percent):<br>Construction Total:<br>Soft Costs:<br>Grand Total:<br>Cost per Slip: | General Contractor OH&P (Percent): 10<br>Sub-Total<br>Contingency (Percent): 10<br>Construction Total:<br>Soft Costs: 17.5<br>Grand Total:<br>Cost per Slip: | General Contractor OH&P (Percent): 10 \$ Sub-Total \$ Contingency (Percent): 10 \$ Construction Total: \$ Soft Costs: 17.5 \$ Grand Total: \$ Cost per Slip: \$ | General Contractor OH&P (Percent):         10         5.36,112           Sub-Total         \$         5.36,112           Sub-Total         \$         6.031,236           Contingency (Percent):         10         \$         6.03,124           Construction Total:         \$         6.63,124           Soft Costs:         17.5         \$         1,055,466           Grand Total:         \$         7,691,000         \$         81,914 |





# Mouasher, Diana

| om:          | John Moren <jmoren@smharbor.com></jmoren@smharbor.com>  |
|--------------|---|
| Jent:        | Wednesday, November 23, 2016 12:31 PM   |
| То:          | Lee, Marian   |
| Cc:          | Steve McGrath   |
| Subject:     | FW: Contact information for Anchor QEA  |
| Attachments: | Marina_Condition_Survey_OPM_2014.pdf; OPM Occupancy Report 11.21.16.pdf; 2016<br>_Marina_Survey_Final.xlsx; 40' Survey.pdf; OPM Pre-Dredge Survey 8.26.16.pdf; Berth<br>Dimension norm.pdf; Audit of OPM Actual Slip Number 9.5.16.docx |

#### Hi Marian,

Thank you for the opportunity to meet with you and the subsequent teleconference with your consultant Anchor. See below and attached which was my response to Richard Lee's request for further information to possibly help Anchor refine their Analysis Report if they felt inclined to do so. Please know that I did not intentionally leave you out of the loop and would never contact an SSF consultant without direction from SSF. I know you are very busy and am confident that Mr. Lee would "filter" for you in a final meeting report. Today Steve mentioned he had spoken to you and suggested I copy you now.

Please let me know if you have any questions.

I hope you and your family have a great Thanksgiving Holiday weekend.

est Regards,

#### John Moren, CMM

Director of Operations San Mateo County Harbor District 504 Ave Alhambra, El Granada, Ca. 94018 Tel: (650) 741-9163 jmoren@smharbor.com

From: John Moren Sent: Tuesday, November 22, 2016 4:22 PM To: 'Josh Burnam'; Lee, Richard Subject: RE: Contact information for Anchor QEA

Hello Josh, et al,

It was very nice speaking with you yesterday. As I mentioned in our teleconference, I believe the Condition Assessment Anchor conducted to be very professionally done overall and agree with the SWOT Analysis. However, we understood the report to be in draft form and open for potential update prior to finalization. As you may be aware, the San Mateo County Harbor District has undergone significant recent management changes with a new GM starting just last year in November, I just came on board in August of this year. I feel fortunate to have interacted with many very good marina anagers throughout the world, none more professional than our current General Manager Steve McGrath. Therefore, I was happy to see that the SWOT Analysis did not specifically point to poor management as a Weakness. I understand that the report was started some time ago and your staff did not have the most recent and accurate data, no fault of yours. The report does imply that the OPM is underperforming, which is arguable. I have attached the occupancy report which I asked staff to run yesterday. Your report references the 2014 Condition Survey conducted by Moffat and Nichol, which shows the total slip number to be 390. This 2014 Condition Survey was done after the installation of the Ferry Terminal and reflects the lost berthing with its installation. As you can see from attached, yesterday's occupancy report, occupied slip count of 329, which would reflect a 84% current occupancy level. A confirmed count by the OPM Harbormaster came up with 408, 18 more than Moffat and Nichol indicated, see attached. This reflects an 81% occupancy level. I understand that an exact occupancy level was not your main focus, however, since this report is in draft form, we would like you to consider reflecting the most accurate data in the final if possible. Again, I don't want you to think I am claiming you did not do due diligence, as even our website is incorrect since we are in the process of updating a concurrent site with Streamline Media. We acknowledge room for occupancy improvement, as your report does indicate, and we agree that some slip dimension reconfiguration, elimination of smaller berths, could help occupancy levels increase. I would argue a target occupancy level for OPM long term tenants should be closer to 90%, as OPM's location simply does not allow for as much transient demand as marinas located along recreational travel routes.

As discussed, I have also attached the 2016 Bay Area Marina Survey (which also has the OPM occupancy level incorrect). This survey is helpful to show that our current fee schedule is not necessarily "off base." As you can see, OPM rates are currently higher than true competitive marinas (I would question naming South Beach, in the heart of San Francisco with a 100% occupancy, adjacent to AT&T Park, as one of OPM's 4 competitive marinas), location obviously plays a huge role. The significant planned development in the OPM area may increase demand, but I would be hesitant to promise/suggest rates could be significantly increased even with a complete renovation, again location is a key component in marina occupancy. OPM's location in the San Bruno Gap causes significant challenges with strong afternoon winds which further hampers demand. However, OPM is better protected than some other local marinas, so provides a calmer harbor while vessels are in their slip. The SMC Harbor District has already moved to increase rates incrementally for our most recently renovated docks and would do likewise as we renovate more docks. However, even though our newly renovated docks have a wait list, we have received significant push-back from stakeholders who disagree with our conclusions. As I am sure you will agree, rate fee increases are always difficult and when initially implemented can result in a dip in occupancy. Therefore, a strategic incremental increase works well and allows time for demand confirmation.

I have attached the most recent bathometric survey which we had done in August. OPM currently has -6' to -12' depth with the exception of a couple high spots, probably missed in last dredge episode or caused by prop wash. I also attached a DBW "Best Practices" marina berth/depth/fairway dimension sheet commonly referred to in new marina design. Marina recommended depths vary due to size and type vessel use. Ideally, vessels should have 2' below their keel at berth and recommended depth of -6' for up to 45' vessels. From my experience diving in marinas, bottom density further complicates accurate sonar readings. Marinas often have a first layer of silt so fine you can't feel it with touch, which doesn't register on sonar. Then as you go deeper, the silt becomes of milkshake consistency, which still can't be felt by a moving vessel keel, but is registered by sonar. Lastly is a thicker mud, which nobody likes, but still won't harm a vessel's keel. I would argue that the vast majority of OPM recreational vessels, including larger 50' modern bulbed wing keel sailboats have 6.5' draft or less. Power boats have less draft, Hatteras 70' only has a 5' draft. Our current maint dredge permit, which you confirmed you have a copy of, allows a dredge episode with target depth of -8' +2' with disposal at Alcatraz. However, with the current uncertainty I don't think it realistic to mobilize a dredge episode within the next year, nor mandatory based on current depths. Your report appears to calculate dollar amount for a target depth of -10' throughout the marina. You may consider revising this to -10' only at the locations you are suggesting we put 50'+ vessels and -8' for the remaining. Based on the accumulation levels since the last dredge episode, OPM does not have a high rate of sediment accumulation. Our plan might be a dredge episode and 10 yr maint dredge permit for the entire marina when conducting CEQA review and permitting for the next new dock installation, bringing the entire marina to -8' +1' and -10' +1' at entrance channel and docks where we plan to have larger berths. Moving boats within the marina as the dredge episode takes place to maintain occupancy during the dredge episode.

Best Regards,

From: Lee, Richard [mailto:Richard.Lee@ssf.net]
Sent: Monday, November 21, 2016 3:53 PM
To: 'jmoren@smharbor.com' <<u>jmoren@smharbor.com</u>>; 'Glenn Lazof' <<u>glazof@smharbor.com</u>>
Cc: Josh Burnam <<u>jburnam@anchorgea.com</u>>
Subject: Contact information for Anchor QEA

Hi John,

The contact information for Josh Burnam, copied above, is below for your information. As discussed during today's conference call, please provide the bathymetric survey data and 2016 Harbormaster Survey to Anchor QEA to further refine the information that is available to them.

Joshua Burnam, MPH, D.Env. Principal Environmental Planner

ANCHOR QEA, LLC jburnam@anchorgea.com 130 Battery Suite 400 .n Francisco, CA 94111 Direct 415.361.5150 Mobile 949.636.5166

Thanks,

**Richard Lee** Director of Finance City of South San Francisco (650) 877-8512



# SECTION B WATER AREAS

# B1. General

B1.1 The design depths and widths of various water areas within a recreational boat marina must take into consideration the sizes and types of boats expected to use the marina, wave action, currents, water level fluctuations, levels of seasonal boat traffic, silt deposition rates and anticipated frequencies of dredging in order to maintain the minimum design depths over projected dredging intervals, usually measured in years. Recommended design depths are exclusive of site-specific requirements for additional depths necessary to store estimated silt accretion that occurs between scheduled dredging intervals.

# **B2.** Channel Design Criteria

B2.1 Design depths for a specific marina must be based on a design low water elevation established on the basis of a low water datum for the area or reliable long-term extreme low water data obtained from federal, state and local water authorities. Such information should include low tide levels, lowest recorded water depths, etc., in salt water or fresh water locations as required.

B2.2 Required minimum depths below design low water must be objectively determined on the basis of the type (power or sail), length and draft of the boats expected to be berthed in a marina, or specific sections within a larger marina.

The table below provides minimum water depths below design low water, but does not address additional depths that may be necessary for silt deposition storage between periodic dredging operations.

| Channels: →                              | Entrance Channel  | Interior Channel  |  |  |  |  |  |
|--|---|---|--|--|--|--|--|
| Minimum<br>Bottom Width:                 | 75 ft   | 75 ft   |  |  |  |  |  |
| Minimum Depth Below<br>Design Low Water: | 3 ft below deepest draft boat<br>or<br>5 ft, whichever is greater | 2 ft below deepest draft boat<br>or<br>4 ft, whichever is greater |  |  |  |  |  |

 Table B - 1 Minimum Channel Widths and Depths

# **B3. Fairway Design Criteria**

| Table D - 2 Minimum ranway widths and Depths                   |   |   |  |  |  |
|--|---|---|--|--|--|
| Fairways 🔿   | Without Side-Ties   | With Side-Ties  |  |  |  |
|  | 1.75 L <sub>b</sub>   | 1.50 L <sub>bb</sub>  |  |  |  |
|  | $L_b = length of longestberth perpendicularto the fairway.$   | L <sub>bb</sub> = length of longest<br>boat side-tied <u>parallel</u><br>to fairway.  |  |  |  |
| Minimum Width  | If boats longer than the berths will be allowed to overhang into the fairway, $L_b$ should be considered to be the length of the boats. | The minimum width of<br>the fairway does not<br>include the width of the<br>side-tie berth. See<br>Tables B - 5 and B - 6<br>for powerboat and sail<br>boat berth widths. |  |  |  |
| Minimum Depth Same as for Interior Channels<br>See Table B - 1 |   |   |  |  |  |

#### Table B - 2 Minimum Fairway Widths and Depths

### **B4. Berth Design Criteria**

B4.1 Berth Length and Water Depth

| Berth Length | Minimum Berth Water Depth<br>(feet) |           |  |  |  |
|--------------|-------------------------------------|-----------|--|--|--|
| (feet)       | Powerboats                          | Sailboats |  |  |  |
| Up to 45 ft  | 6 ft                                | 6 ft      |  |  |  |
| Up to 55 ft  | 8 ft                                | 8 ft      |  |  |  |
| Up to 65 ft  | 8 ft                                | 10 ft     |  |  |  |
| Over 65 ft   | Site Specific Determination         |           |  |  |  |

#### Table B - 3 Minimum Berth Depth

B4.1.1 The values shown in Table B - 3 reflect only the minimum depth requirements for berths of various length ranges. These minimum water depths must be applied with reference to site specific historic low water level data such as tide tables for coastal marinas, and hydrographic records for river and lake marinas.

B4.1.2 For the purpose of these guidelines, the berth length is considered to be the actual length of the dock or pier that defines the berth, i.e. the length of fingerfloats.

B4.1.3 In cases where the berth length cannot be determined, as in the case of a long dock without fingerfloats, each 40 feet will be considered as a berth, particularly for the purpose of determining the total number of berths in a marina to compute the required minimum number of accessible berths. See Section B5.1.1.

#### B4.2 Single Berths

B4.2.1 Minimum Single Berth Widths

See Table B-4 below, where:

| L <sub>sb</sub>  | = | length of single berth              |
|------------------|---|-------------------------------------|
| W <sub>sbp</sub> | = | width of single berth for powerboat |
| W <sub>sbs</sub> | = | width of single berth for sailboat  |
| In               | = | log <sup>n</sup>                    |

| Application                              | Minimum Widths of Single Berths<br>(feet)  |  |  |  |  |  |
|--|--|--|--|--|--|--|
| ↓ ↓                                      | Powerboats   | Sailboats  |  |  |  |  |
| Design Work                              | W <sub>sbp</sub> = 8 In L <sub>sb</sub> - 14 ft  | W <sub>sbs</sub> = 6.5 ln L <sub>sb</sub> - 10.5 ft                                    |  |  |  |  |
|  | $W_{sbp} = (L_{sb} / 4) + 6 \text{ ft} - R_{pb}$   | $W_{sbs} = (L_{sb} / 5) + 5.5 \text{ ft} - R_{sb}$                                     |  |  |  |  |
| Useful<br>for                            | R <sub>pb</sub> = Reduction Factor<br>for powerboats   | R <sub>sb</sub> = Reduction Factor<br>for sailboats                                    |  |  |  |  |
| Preliminary<br>Layout<br>and<br>Planning | <ul> <li>0.20 ft per ft of berth<br/>length under 30 ft<br/>and</li> <li>0.125 ft per ft over 40 ft</li> </ul> | = 0.125 ft per ft of berth<br>length under 30 ft<br>and<br>0.075 ft per ft over 40 ft. |  |  |  |  |
| Work                                     | Note:<br>The widths of recreational boat berths are generally<br>based on average boat beams + 2 feet.         |  |  |  |  |  |

| Table B - 4 Minimum Single | Berth Widths |
|----------------------------|--------------|
|----------------------------|--------------|

B4.2.2 The equations for design work will probably be used most of the time for both planning and design work. However, the equations for preliminary layout and planning work should not be disregarded. They can be memorized and used in the field without the aid of a table or a calculator, and are a valuable aid in computing potential berth widths "in your head" when on site and in meetings. As shown for both powerboats and sailboats in Table B - 5 and Table B - 6 respectively, the two types of equations give similar results.

|                 | Single Berth Widths for Powerboats<br>0.20 ft reduction per ft below 30 ft<br>0.125 ft reduction per ft above 40 ft |                             |                                       |                |                     |  |  |
|-----------------|---|-----------------------------|---------------------------------------|----------------|---------------------|--|--|
| Berth<br>Length | Width<br>Design<br>Formula  | Pr<br>Layou<br>Widt         | Recommended<br>Berth<br>Width<br>(ft) |                |                     |  |  |
| (ft)            | 8 In L <sub>b</sub> - 14<br>(ft)  | (L <sub>b</sub> /4) + 6.0 - |                                       |                |                     |  |  |
| 16              | 8.2   | 10.0                        | -2.8                                  | 7.2            | FILMENT 7.0 MARKE   |  |  |
| 18              | 9.1   | 10.5                        | -2.4                                  | 8.1            | 5.55 8.0 America    |  |  |
| 20              | 10.0  | 11.0                        | -2.0                                  | 9.0            | 339999 9.0 ans      |  |  |
| 22              | 10.7  | 11.5                        | -1.6                                  | 9.9            | CREEKE 10.0 PROSE   |  |  |
| 24              | 11.4  | 12.0                        | -1.2                                  | 10.8           | STORAGE 11.0 ANDREW |  |  |
| 26              | 12.1  | 12.5                        | -0.8                                  | 11.7           | 12.0                |  |  |
| 28              | 12.7  | 13.0                        | -0.4                                  | 12.6           | 12.5                |  |  |
| 30              | 13.2  | 13.5                        | 9.DKa                                 |                | M 13.5 · · ·        |  |  |
| 32              | 13.7  | 14.0                        | States                                |                | and 14.0 miles      |  |  |
| 34              | 14.2  | 14.5                        | SET S                                 | ***            | 5366 14.5 makes     |  |  |
| 36              | 14.7  | 15.0                        | 142.004                               |                | 15.0                |  |  |
| 38              | 15.1  | 15.5                        | 647855                                | CON .          | ****** 15.5 MARC    |  |  |
| 40              | 15.5  | 16.0                        |                                       | S MORE TRUE TO | 16.0                |  |  |
| 42              | 15.9  | 16.5                        | -0.25                                 | 16.25          | 16.0 Date:          |  |  |
| 44              | 16.3  | 17.0                        | -0.50                                 | 16.50          | 16.5 total          |  |  |
| 46              | 16.6  | 17.5                        | -0.75                                 | 16.75          | 16.5 av 04          |  |  |
| 48              | 17.0  | 18.0                        | -1.00                                 | 17.00          | 01315ER 17.0 *54886 |  |  |
| 50              | 17.3  | 18.5                        | -1.25                                 | 17.25          | Excit 17.0          |  |  |
| 52              | 17.6  | 19.0                        | -1.50                                 | 17.50          | 17.5 million        |  |  |
| 54              | 17.9  | 19.5                        | -1.75                                 | 17.75          | 2845-17.5 SPACE     |  |  |
| 56              | 18.2  | 20.0                        | -2.00                                 | 18.00          | 18.0 🗤 🔸            |  |  |
| 58              | 18.5  | 20.5                        | -2.25                                 | 18.25          | 18.0 marine         |  |  |
| 60              | 18.8  | 21.0                        | -2.50                                 | 18.50          | Sec. 18.5 -         |  |  |
| 62              | 19.0  | 21.5                        | -2.75                                 | 18.75          | 18.5 - Contra       |  |  |
| 64              | 19.3  | 22.0                        | -3.00                                 | 19.00          | 19.0 meses          |  |  |
| 66              | 19.5  | 22.5                        | -3.25                                 | 19.25          | APPEnd 19.0 MALLER  |  |  |
| 68              | 19.8  | 23.0                        | -3.50                                 | 19.50          | RAZA 19.5 LARALA    |  |  |
| 70              | 20.0  | 23.5                        | -3.75                                 | 19.75          | 9 E 19,5 TRACE      |  |  |
| 72              | 20.2  | 24.0                        | -4.00                                 | 20.00          | 20.0                |  |  |
| 74              | 20.4  | 24.5                        | -4.25                                 | 20.25          | 20.0                |  |  |
| 76              | 20.6  | 25.0                        | -4.50                                 | 20.50          | £                   |  |  |
| 78              | 20.9  | 25.5                        | -4.75                                 | 20.75          | 20.5                |  |  |
| 80              | 21.1  | 26.0                        | -5.00                                 | 21.00          | 21.0                |  |  |

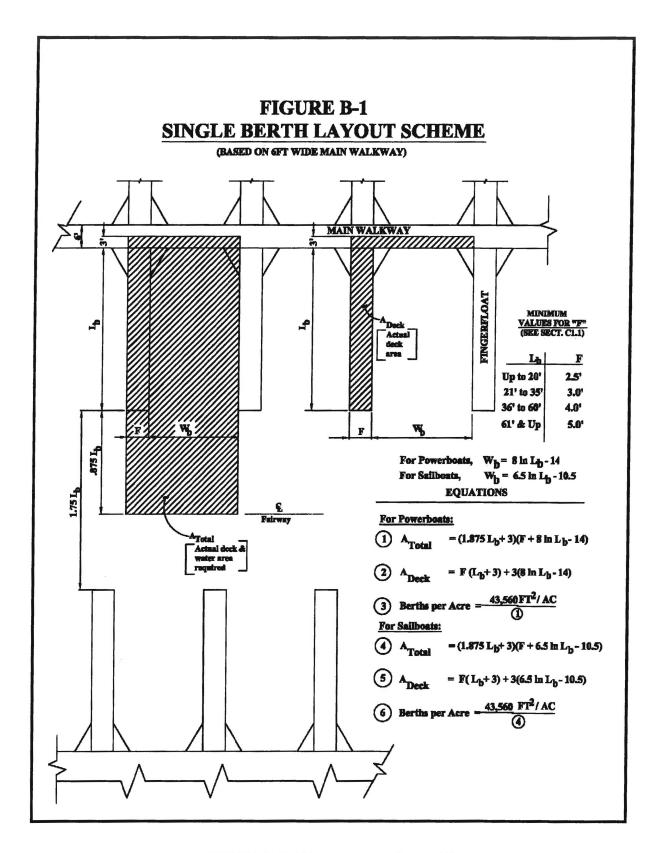
 Table B-5 Single Berth Widths for Powerboats

|                  | Singl<br>0.12                        | le Berth Widt<br>5 ft reduction point for the formation point of the fo | hs for S<br>per ft belo                        | ailboats<br>ow 30 ft                     |                      |
|------------------|--------------------------------------|---|--|--|----------------------|
| Berth<br>Lengths | Width<br>Design<br>Formula           | Pr<br>Layou<br>Widtl  | Recommended<br>Berth<br>Widths<br>(ft)         |  |                      |
| (fť)             | 6.5 In L <sub>b</sub> - 10.5<br>(ft) | $(L_b / 5) + 5.5 - R_{sb} = Reduced Width (ft)$   |  |  |                      |
| 16               | 7.5                                  | 8.7   | -1.75  | 6.95                                     | 7.0                  |
| 18               | 8.3                                  | 9.1   | -1.50  | 7.60                                     | 8.0 *****            |
| 20               | 9.0                                  | 9.5   | -1.25  | 8.25                                     | 8.5                  |
| 22               | 9.6                                  | 9.9   | -1.00  | 8.90                                     | 9.5                  |
| 24               | 10.2                                 | 10.3  | -0.75  | 9.55                                     | 10.0                 |
| 26               | 10.7                                 | 10.7  | -0.50  | 10.20                                    | ∞.10.5               |
| 28               | 11.2 and                             | 11.1  | -0.25  | 10.85                                    | ±11.0                |
| 30               | 11.6 He                              | 11.5  | MACHARES 221                                   | MITTER LAS                               | ₹11.5                |
| 32               | 12.0                                 | 11.9  | 1.<br>1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1 |  | 12.0                 |
| 34               | 12.4                                 | 12.3  | 2  | 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1 | 12.5                 |
| 36               | atte 12.8                            | 12.7  | 1  | DANE STATISTICS                          | 13.0                 |
| 38               | 13.1                                 | 13.1  | ANNO RESERV                                    |  | 13.0 i               |
| 40               | and <b>13.5</b>                      | 13.5  | · PPR Careford                                 | Personal States                          | MR.13.51             |
| 42               | 13.8                                 | 13.9  | -0.15  | 13.75                                    | 5 14.0 i             |
| 44               | 14.1                                 | 14.3  | -0.30  | 14.00                                    | 14.0                 |
| 46               | 14.4                                 | 14.7  | -0.45  | 14.25                                    |                      |
| 48               | 14.7                                 | 15.1  | -0.60  | 14.50                                    | 14.5 H               |
| 50               | = 14.9                               | 15.5  | -0.75  | 14.75                                    | MACRAMA 15.0 12 10 1 |
| 52               | 15.2                                 | 15.9  | -0.90  | 15.00                                    | 15.0                 |
| 54               | 15.4                                 | 16.3  | -1.05  | 15.25                                    | 15.5 MARK            |
| 56               | 15.7                                 | 16.7  | -1.20  | 15.50                                    | 1 23 15.5 Ser        |
| 58               | 15.9                                 | 17.1  | -1.35  | 15.75                                    | a 16.0               |
| 60               | 16.1                                 | 17.5  | -1.50  | 16.00                                    | 16.0                 |
| 62               | 16.3 E                               | 17.9  | -1.65  | 16.25                                    | H 16.5 184           |
| 64               | 16.5                                 | 18.3  | -1.80  | 16.50                                    | 5                    |
| 66               | 16.7                                 | 18.7  | -1.95  | 16.75                                    | AME 17.0 MARKA       |
| 68               | 16.9                                 | 19.1  | -2.10  | 17.00                                    | 50665 17.0 Mars      |
| 70               | 17.1                                 | 19.5  | -2.25  | 17.25                                    | 17.5                 |
| 72               | 17.3                                 | 19.9  | -2.40  | 17.50                                    | Filler 17.5          |
| 74               | 17.5                                 | 20.3  | -2.55  | 17.75                                    | 1 18.0               |
| 76               | 17.6                                 | 20.7  | -2.70  | 18.00                                    | 18.0                 |
| 78               | 17.8                                 | 21.1  | -2.85  | 18.25                                    | 18.5 Martin          |
| 80               | 18.0                                 | 21.5  | -3.00  | 18.50                                    | 18.5 mm              |

| Table E | 3-6 | Single | Berth | Widths | for | Sailboats |
|---------|-----|--------|-------|--------|-----|-----------|
|---------|-----|--------|-------|--------|-----|-----------|

# Table B-7 SINGLE BERTH LAYOUT PLANNING DATA

|                      |                     | Powerboats                        |  |                       | Sailboats                                    |  |                       |  |
|----------------------|---------------------|-----------------------------------|--|-----------------------|--|--|-----------------------|--|
| "F"                  | "L <sub>b</sub> "   | Numbered Equations: See Table B-8 |  |                       |  |  |                       |  |
| Width                | Length              | 1 2 3                             |  | 4 5                   |  | 6  |                       |  |
| of<br>Finger<br>(ft) | of<br>Berth<br>(ft) | Total<br>Berth<br>Area<br>(ft²)   | Actual<br>Deck<br>Area<br>(ft <sup>2</sup> ) | Berths<br>per<br>Acre | Total<br>Berth<br>Area<br>(ft <sup>2</sup> ) | Actual<br>Deck<br>Area<br>(ft <sup>2</sup> ) | Berths<br>per<br>Acre |  |
|                      | 16                  | 352.5                             | 72.0   | 123.6                 | 330.7  | 70.1   | 131.7                 |  |
| 2.5                  | 18                  | 427.1                             | 79.9   | 102.0                 | 396.4  | 77.4   | 109.9                 |  |
|                      | 20                  | 504.9                             | 87.4   | 86.3                  | 464.6  | 84.4   | 93.8                  |  |
|                      | 22                  | 607.5                             | 107.2  | 71.7                  | 557.2  | 103.8  | 78.2                  |  |
|                      | 24                  | 692.4                             | 115.3  | 62.9                  | 631.6  | 111.5  | 69.0                  |  |
|                      | 26                  | 779.6                             | 123.2  | 55.9                  | 707.8  | 119.0  | 61.5                  |  |
| 3.0                  | 28                  | 869.0                             | 131.0  | 50.1                  | 785.8  | 126.5  | 55.4                  |  |
|                      | 30                  | 960.4                             | 138.6  | 45.4                  | 865.5  | 133.8  | 50.3                  |  |
|                      | 32                  | 1053.7                            | 146.2  | 41.3                  | 946.7  | 141.1  | 46.0                  |  |
|                      | 34                  | 1148.8                            | 153.6  | 37.9                  | 1029.4                                       | 148.3  | 42.3                  |  |
|                      | 36                  | 1316.1                            | 200.0  | 33.1                  | 1183.9                                       | 194.4  | 36.8                  |  |
|                      | 38                  | 1418.2                            | 209.3  | 30.7                  | 1273.0                                       | 203.4  | 34.2                  |  |
|                      | 40                  | 1521.9                            | 218.5  | 28.6                  | 1363.3                                       | 212.4  | 32.0                  |  |
|                      | 42                  | 1626.9                            | 227.7  | 26.8                  | 1454.7                                       | 221.4  | 29.9                  |  |
|                      | 44                  | 1733.4                            | 236.8  | 25.1                  | 1547.3                                       | 230.3  | 28.2                  |  |
|                      | 46                  | 1841.1                            | 245.9  | 23.7                  | 1641.0                                       | 239.2  | 26.5                  |  |
| 4.0                  | 48                  | 1950.2                            | 254.9  | 22.3                  | 1735.6                                       | 248.0  | 25.1                  |  |
|                      | 50                  | 2060.4                            | 263.9  | 21.1                  | 1831.3                                       | 256.8  | 23.8                  |  |
|                      | 52                  | 2171.8                            | 272.8  | 20.1                  | 1927.9                                       | 265.5  | 22.6                  |  |
|                      | 54                  | 2284.3                            | 281.7  | 19.1                  | 2025.4                                       | 274.3  | 21.5                  |  |
|                      | 56                  | 2397.9                            | 290.6  | 18.2                  | 2123.8                                       | 283.0  | 20.5                  |  |
|                      | 58                  | 2512.5                            | 299.5  | 17.3                  | 2223.0                                       | 291.7  | 19.6                  |  |
|                      | 60                  | 2628.2                            | 308.3  | 16.6                  | 2323.1                                       | 300.3  | 18.8                  |  |
|                      | 62                  | 2864.0                            | 382.1  | 15.2                  | 2543.2                                       | 374.0  | 17.1                  |  |
|                      | 64                  | 2985.3                            | 392.8  | 14.6                  | 2648.5                                       | 384.6  | 16.4                  |  |
|                      | 66                  | 3107.6                            | 403.6  | 14.0                  | 2754.6                                       | 395.2  | 15.8                  |  |
|                      | 68                  | 3230.7                            | 414.3  | 13.5                  | 2861.4                                       | 405.8  | 15.2                  |  |
| 5.0                  | 70                  | 3354.6                            | 425.0  | 13.0                  | 2969.0                                       | 416.3  | 14.7                  |  |
| 5.0                  | 72                  | 3479.4                            | 435.6  | 12.5                  | 3077.2                                       | 426.9  | 14.2                  |  |
|                      | 74                  | 3605.1                            | 446.3  | 12.1                  | 3186.0                                       | 437.4  | 13.7                  |  |
|                      | 76                  | 3731.5                            | 456.9  | 11.7                  | 3295.5                                       | 447.9  | 13.2                  |  |
|                      | 78                  | 3858.7                            | 467.6  | 11.3                  | 3405.7                                       | 458.5  | 12.8                  |  |
|                      | 80                  | 3986.6                            | 478.2  | 10.9                  | 3516.4                                       | 468.9  | 12.4                  |  |



#### B4.3 Double Berths

B4.3.1 Minimum Width for Double Berths of Same Length

Unless otherwise necessary, a double berth will typically be twice the width of a single berth of the same length.

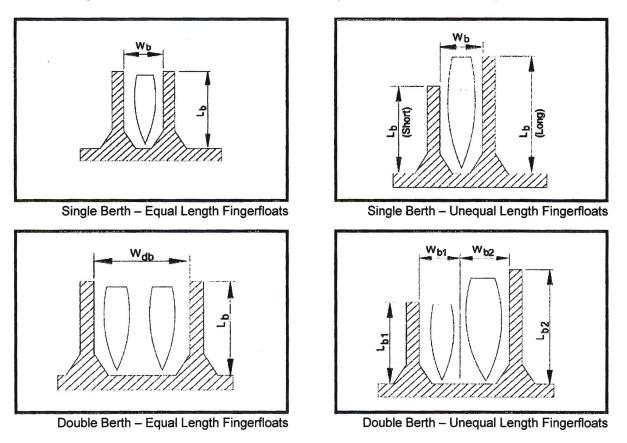
$$W_{db}$$
 = width of double berth  
=  $W_{sb} \times 2$ 

B4.3.2 Minimum Width for Double Berths of Different Lengths

Where a double berth consists of two single berths of different lengths, the double berth width  $(W_{db})$  will be equal to the sum of the two single berth widths  $(W_{b})$  based on their lengths:

$$W_{db} = W_{sb1} + W_{sb2}$$

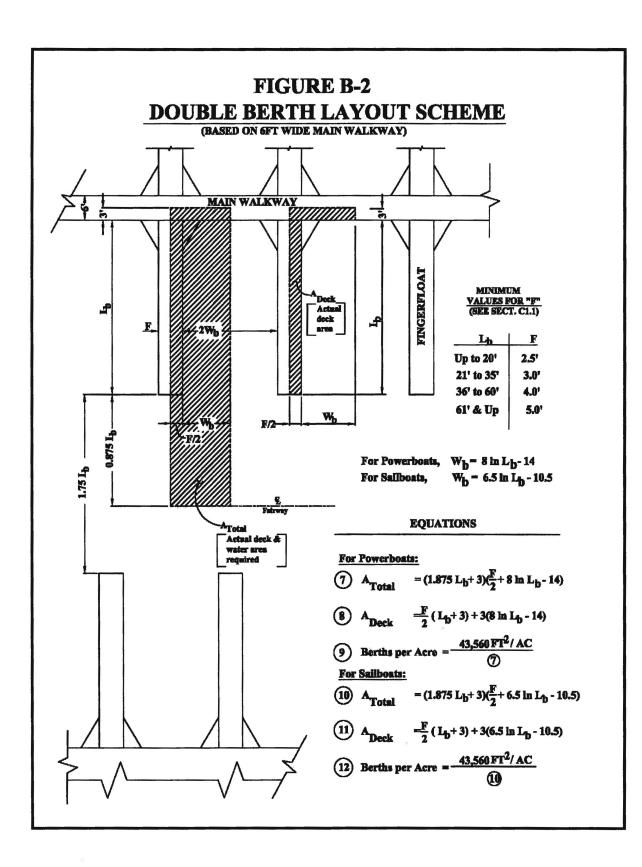
B4.3.3 Where it is desired to install a fingerfloat to divide an existing double berth into two single berths, additional berth width must be provided for the fingerfloat to avoid reduction of the design widths of the two single berths.



SECTION B Water Areas - Page 16

# Table B-8DOUBLE BERTH LAYOUT PLANNING DATA

|                      |                     | Powerboats                                   |  |                       | Sailboats                                    |  |                       |  |
|----------------------|---------------------|--|--|-----------------------|--|--|-----------------------|--|
| "F"                  | "L <sub>b</sub> "   | Numbered Equations: See Table B-10           |  |                       |  |  |                       |  |
| Width                | Length              | 7 8 9  |  | 10                    | 12   |  |                       |  |
| of<br>Finger<br>(ft) | of<br>Berth<br>(ft) | Total<br>Berth<br>Area<br>(ft <sup>2</sup> ) | Actual<br>Deck<br>Area<br>(ft <sup>2</sup> ) | Berths<br>per<br>Acre | Total<br>Berth<br>Area<br>(ft <sup>2</sup> ) | 11<br>Actual<br>Deck<br>Area<br>(ft <sup>2</sup> ) | Berths<br>per<br>Acre |  |
|                      | 16                  | 311.2  | 48.3   | 140.0                 | 289.5  | 46.3   | 150.5                 |  |
| 2.5                  | 18                  | 381.2  | 53.6   | 114.3                 | 350.5  | 51.1   | 124.3                 |  |
|                      | 20                  | 454.2  | 58.6   | 95.9                  | 414.0  | 55.7   | 105.2                 |  |
|                      | 22                  | 541.1  | 69.7   | 80.5                  | 490.8  | 66.3   | 88.8                  |  |
| ×                    | 24                  | 620.4  | 74.8   | 70.2                  | 559.6  | 71.0   | 77.8                  |  |
|                      | 26                  | 702.0  | 79.7   | 62.1                  | 630.2  | 75.5   | 69.1                  |  |
| 3.0                  | 28                  | 785.7  | 84.5   | 55.4                  | 702.6  | 80.0   | 62.0                  |  |
|                      | 30                  | 871.5  | 89.1   | 50.0                  | 776.6  | 84.3   | 56.1                  |  |
|                      | 32                  | 959.2  | 93.7   | 45.4                  | 852.2  | 88.6   | 51.1                  |  |
|                      | 34                  | 1048.7                                       | 98.1   | 41.5                  | 929.2  | 92.8   | 46.9                  |  |
|                      | 36                  | 1175.1                                       | 122.0  | 37.1                  | 1042.9                                       | 116.4  | 41.8                  |  |
|                      | 38                  | 1269.7                                       | 127.3  | 34.3                  | 1124.5                                       | 121.4  | 38.7                  |  |
|                      | 40                  | 1365.9                                       | 132.5  | 31.9                  | 1207.3                                       | 126.4  | 36.1                  |  |
|                      | 42                  | 1463.4                                       | 137.7  | 29.8                  | 1291.2                                       | 131.4  | 33.7                  |  |
|                      | 44                  | 1562.4                                       | 142.8  | 27.9                  | 1376.3                                       | 136.3  | 31.6                  |  |
|                      | 46                  | 1662.6                                       | 147.9  | 26.2                  | 1462.5                                       | 141.2  | 29.8                  |  |
| 4.0                  | 48                  | 1764.2                                       | 152.9  | 24.7                  | 1549.6                                       | 146.0  | 28.1                  |  |
|                      | 50                  | 1866.9                                       | 157.9  | 23.3                  | 1637.8                                       | 150.8  | 26.6                  |  |
|                      | 52                  | 1970.8                                       | 162.8  | 22.1                  | 1726.9                                       | 155.5  | 25.2                  |  |
|                      | 54                  | 2075.8                                       | 167.7  | 21.0                  | 1816.9                                       | 160.3  | 24.0                  |  |
|                      | 56                  | 2181.9                                       | 172.6  | 20.0                  | 1907.8                                       | 165.0  | 22.8                  |  |
|                      | 58                  | 2289.0                                       | 177.5  | 19.0                  | 1999.5                                       | 169.7  | 21.8                  |  |
|                      | 60                  | 2397.2                                       | 182.3  | 18.2                  | 2092.1                                       | 174.3  | 20.8                  |  |
|                      | 62                  | 2565.9                                       | 219.6  | 17.0                  | 2245.0                                       | 211.5  | 19.4                  |  |
|                      | 64                  | 2677.8                                       | 225.3  | 16.3                  | 2341.0                                       | 217.1  | 18.6                  |  |
|                      | 66                  | 2790.7                                       | 231.1  | 15.6                  | 2437.8                                       | 222.7  | 17.9                  |  |
|                      | 68                  | 2904.4                                       | 236.8  | 15.0                  | 2535.2                                       | 228.3  | 17.2                  |  |
| E 0                  | 70                  | 3019.0                                       | 242.5  | 14.4                  | 2633.3                                       | 233.8  | 16.5                  |  |
| 5.0                  | 72                  | 3134.4                                       | 248.1  | 13.9                  | 2732.2                                       | 239.4  | 15.9                  |  |
| [                    | 74                  | 3250.7                                       | 253.8  | 13.4                  | 2831.7                                       | 244.9  | 15.4                  |  |
| [                    | 76                  | 3367.7                                       | 259.4  | 12.9                  | 2931.8                                       | 250.4  | 14.9                  |  |
|                      | 78                  | 3485.5                                       | 265.1  | 12.5                  | 3032.6                                       | 256.0  | 14.4                  |  |
|                      | 80                  | 3604.1                                       | 270.7  | 12.1                  | 3133.9                                       | 261.4  | 13.9                  |  |



#### **B5. Minimum Required Number of Accessible Berths**

B5.1 The minimum required number of accessible berths shall be provided as per Table B5.1.

B5.1.1 Where the number of boat slips is not identified, such as along the edge of a long side-tie dock for example, each 40 feet of linear dock edge, or fraction thereof, shall be counted as one boat slip.

**Example:** A side-tie dock 375 ft long would be considered to be 10 berths.

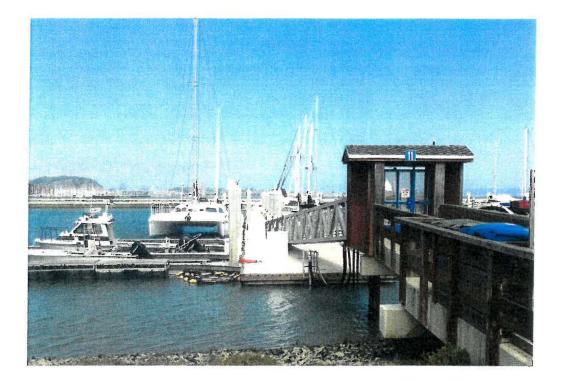
B5.1.2 The total number of berths in a marina facility must include all single berths, double berths, side-tie berths, end-tie berths, open berths and covered berths, as well as berths that are components of courtesy landings, visitor docks, fuel docks, sewage pumpout docks, harbor master office docks, haul out and repair docks, etc. Table B-9 Minimum Required Number of Accessible Berths (ADAAG Table 15.2.3)

| Total Number of<br>Boat Slips | Minimum<br>Number  |  |  |  |  |
|-------------------------------|--|--|--|--|--|
| 1 to 25                       | 1  |  |  |  |  |
| 26 to 50                      | 2  |  |  |  |  |
| 51 to 100                     | 3  |  |  |  |  |
| 101 to 150                    | 4  |  |  |  |  |
| 151 to 300                    | 5  |  |  |  |  |
| 301 to 400                    | 6  |  |  |  |  |
| 401 to 500                    | 7  |  |  |  |  |
| 501 to 600                    | 8  |  |  |  |  |
| 601 to 700                    | 9  |  |  |  |  |
| 701 to 800                    | 10   |  |  |  |  |
| 810 to 900                    | 11   |  |  |  |  |
| 901 to 1000                   | 12   |  |  |  |  |
| 1001 and over                 | 12, plus 1 for<br>each 100 or<br>fraction thereof<br>over 1000 |  |  |  |  |

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<u>NOTES</u>

San Mateo County Harbor District Oyster Point Marina & Park Marina Facility Condition Survey



Prepared for:

San Mateo County Harbor District Prepared by:



2185 North California Blvd, Suite 500 Walnut Creek, CA 94596

November 2014

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# **Table of Contents**

| Exe  | ecutive | e Summary ii  |
|------|---------|---|
| 1.   | Intro   | duction3  |
|      | 1.1.    | Scope   |
|      | 1.2.    | Description of Facilities   |
|      | 1.3.    | Methodology   |
| 2.   | Cond    | lition Assessment7  |
|      | 2.1.    | Floating Docks       7         Guide Piles       8         Pile Guides       8         Utilities       8                                    |
|      | 2.2.    | Gate   8     Gangways   8     ADA/Accessibility   8   |
|      | 2.3.    | Marine Structure  |
|      | 2.4.    | Buildings9  |
|      | 2.5.    | Site   14     Roads   14     Parking   14     Sidewalks   14     Underground Utilities   14     Surface Utilities   15     Landscaping   15 |
|      | 2.6.    | Sea Level Rise (SLR) Analysis   |
| 3.   |         | nmended Repairs   |
| Atta | chmen   | t A: Photographs  |

**Attachment B: Facility Location Plan, Oyster Point** 

Attachment C: Input from SMCHD Staff

**Attachment D: Facility Condition Assessment Sheets** 

#### **Executive Summary**

This report addresses the condition of the Oyster Point marina facility on San Francisco Bay operated by the San Mateo County Harbor District. The facility has been in operation since the early 1960s and had major additions in the 1980s. The facility has a full time staff that operates and maintains the facility. The replacement value of the facility is \$26 million, as shown in Table 1. The marina is now more than 50 years old and many of the facilities within are near or beyond the expected useful life—the nominal life often used for depreciation.

Because the facility has been maintained, it can be expected to remain in service beyond the expected useful life with increased maintenance effort and cost. At some point the cost or effort to maintain the facility exceeds the replacement cost or the decreased function or appearance of the facility affects revenue, at which point it should be replaced. This report identifies and prioritizes maintenance of the facility and identifies areas that are in need of replacement. The floating docks are the greatest asset in terms of replacement cost and a primary factor in the appeal and revenue potential of the marina. The older docks 12-14 are in poor condition and should be replaced soon. All other docks are in fair condition and are serviceable and can remain in service for at least 5 years with increased maintenance. There are no conditions at the marina that poses an immediate threat to life safety or loss of function to boat mooring and access to the water.

The assement of the condition of the facility was performed by gathering information from the Marina staff including the staff's identification of known deficiencies and items in need of maintenance or replacement. This information, supplemented by visual observations by our engineers of the marine facilities (docks, piers, and breakwaters), buildings and site facilities (paving, utilities, and lighting) was used to assess the condition of the overall facility. Based upon the condition, needed repairs were identified, costs estimated were categorized (capital, maintenance or improvement) and prioritized from 1 (highest) to 3 (lowest). All repairs identified will continue to extend the useful life and replace those items that are beyond the useful life to ensure continued function.

The assessment also addresses the potential effects of Sea Level Rise at the marina. The Harbor Master's building will most likely need to be relocated and the peninsula raised, as well as portions of the Bay Trail to the dock gates.

| Asset Life (YR)  |                       |              |        | Replacement   |   |  |
|------------------|-----------------------|--------------|--------|---|---|--|
| Facility         | Installed Useful Life |              | Remain | Cost  |   |  |
| Marine           |                       |              |        | \$ 22,160   | ,000  |  |
| Dock 1           | 1988                  | 30           | 4      | \$ 800  | ,000  |  |
| Dock 2           | 1988                  | 30           | 4      | \$ 1,300  | ,000  |  |
| Dock 3           | 1988                  | 30           | 4      | \$ 1,260  | 000   |  |
| Dock 4           | 1988                  | 30           | 4      | \$ 1,370  |   |  |
| Dock 5           | 1988                  | 30           | 4      | \$ 1,320,   | _   |  |
| Dock 6           | 1988                  | 30           | 4      | \$ 1,640,   | 000   |  |
| Dock 8           | 2012                  | 30           | 28     | \$ 640,   | 000   |  |
| Dock 11          | 2012                  | 30           | 28     | \$ 1,300,   | 000   |  |
| Dock 12          | 1983                  | 30           | -1     | \$ 1,420,   |   |  |
| Dock 13          | 1983                  | 30           | -1     | \$ 1,930,   | the second se |  |
| Dock 14          | 1983                  | 30           | -1     | \$ 1,260,   | -   |  |
| Fishing Pier     | 2006                  | 50           | 42     |   | ,000  |  |
| Gates            | 1983                  | 50           | - 19   | \$ 1,300,   |   |  |
| Boat Ramp        | 2009                  | 30           | 25     | \$ 1,500,   |   |  |
| Breakwaters      | 1980                  | 50           | 16     | \$ 4,620,0  |   |  |
| Building Baran   | a la log tiske t      | per 25 to by | 1      | \$ 2,140,   |   |  |
| Entrance Kiosk   | 1988                  | 30           | 4      |   | 000   |  |
| Harbor Master    | 1988                  | 30           | 4      | \$ 410,   | -   |  |
| Maintenance      | 1984                  | 30           | 0      | \$ 390,   | -   |  |
| Utility          | 1984                  | 30           | 0      | the second se | 000   |  |
| Utility Vacuum   | 1983                  | 30           | -1     | \$ 80,  |   |  |
| Restroom 4       | 1988                  | 30           | 4      | \$ 240,   |   |  |
| Restroom 5       | 1988                  | 30           | 4      | \$ 240,   | The second s  |  |
| Restroom 2       | 1988                  | 30           | 4      | \$ 240,   |   |  |
| Restroom 3       | 1988                  | 30           | 4      | \$ 240,   |   |  |
| Restroom 1       | 1988                  | 30           | 4      | \$ 240,   |   |  |
| Site             |                       |              |        | \$ 2,210,   |   |  |
| Boat Apron       | 1981                  | 30           | -3     | \$ 120,   |   |  |
| Center Connector | 1981                  | 30           | -3     | \$ 170,   | -   |  |
| East Road        | 1998                  | 30           | 14     | \$ 410,   |   |  |
| East Lower       | 1961                  | 30           | -23    | \$ 200,   |   |  |
| East Upper       | 2011                  | 30           | 27     | \$ 310,   |   |  |
| Marina Blvd      | 1981                  | 30           | -3     | \$ 350,   |   |  |
| South Bay Trail  | 1998                  | 30           | 14     |   | 000   |  |
| West Road        | 1981                  | 30           | -3     | \$ 540,   | The second s  |  |
| West Connector   | 1981                  | 30           | -3     | \$ 40,0   | -   |  |
| Grand Total      |                       |              |        | \$ 26,500,0   |   |  |

Table 1: Facility Assets of Oyster Point

1

|                     | Priority              |  |                   |                         |                |  |  |  |
|---------------------|-----------------------|--|-------------------|-------------------------|----------------|--|--|--|
| Repair Project type | 1                     | 2  | 3                 | 4                       | Grand Total    |  |  |  |
| Maintenance         | \$ 57,705             | \$   | \$ 95,460         | energiant and the       | \$ 166,705     |  |  |  |
| Dock 1              | INGRAN PERSONAL       | \$ 10,000  | ALASSING TRANSMAN | SAMERICARES ACTOR       | \$ 17,000      |  |  |  |
| Dock 2              | PERSONAL PRESS        | \$ 18,300  | 1217 CHAST-18102  | NERSERVICE R            | \$ ==== 18,300 |  |  |  |
| Dock 3              | 100000000000000000000 |  | \$ 27,500         | r managementations      | \$ 27,500      |  |  |  |
| Dock 4              | Hallsheiter Massaust  | THE REAL PRODUCTION OF THE REAL PRODUCTION   | \$ 33,300         |                         | \$ 33,300      |  |  |  |
| Dock 5 Constant     | SHARAGE AND THE       | \$ 🚥 🗰 15,200  | 1 756215 PC260200 | REPORT AND ADDRESS      | \$ 15,200      |  |  |  |
| Dock 6              | (ERRECTION RO         | \$ 16,700  | 8.2               | 16" ( - 14.5.314)       | \$ 16,700      |  |  |  |
|                     | \$ 22,705             |  | 2 F. U.S.         | STANDARDA SERVIC        | \$ 22,705      |  |  |  |
| Maintenance         | CHERN MICHER PROVIDE  | \$ 16,000  | CF Ede            | 100.000.000.000.00000   | \$ 🐃 16,000    |  |  |  |
| Dock 1 388          | \$ 12,000 -           | area longardad   |                   | AND THE ROLL MANAGEME   | \$ 12,000      |  |  |  |
| Dock 2              | Rations Reacted       | \$ 3,000   |                   | 312 - 2015 - S          | \$ 3,000       |  |  |  |
| Dock 3              | 5. SAMAGOUNT AND      | \$ 3,000 *   | Logical March     | 1                       | \$ 3,000       |  |  |  |
| Gate                | (1817)5553487029      | 9 855 AU40   | \$ 27,000         | 7 100000000- 1000       | \$ 27,000      |  |  |  |
| Harbor Master       | \$ 19,000             | \$ 100 2,500   | \$ 2,660          | AMARINA AMARINA SAMARAN | \$ 24,160      |  |  |  |
| Maintenance 🛲       | \$ 4,000 *            | 330 <b>7</b> 0 1349766   | \$ 5,000          | ton a support           | \$ 9,000       |  |  |  |
| Restroom 4 & 5      | TTHERESER, OF         | \$ 🗰 🛥 4,000   |                   | RESIDENTS AND PLANE     | \$ 4,000       |  |  |  |
| Capital 🤟           | \$ 30,000             | \$ 605,000   | \$ 654,000        | \$ 4,250,000            | \$ 5,539,000   |  |  |  |
| Dock 12             |                       |  |                   | \$ 1,230,000            | \$ 1,230,000   |  |  |  |
| Dock 13             |                       |  | 105               | \$ 1,560,000            | \$ 1,560,000   |  |  |  |
| Dock 14             |                       |  | \$ 35,000         | \$ 1,070,000            | \$ 1,105,000   |  |  |  |
| East Lower          |                       |  | \$ 70,000         |                         | \$ 70,000      |  |  |  |
| Harbor Master       |                       | \$ 20,000  |                   |                         | \$ 20,000      |  |  |  |
| Maintenance         |                       | \$ 15,000  |                   | \$ 390,000              | \$ 405,000     |  |  |  |
| Marina Bl           |                       |  | \$ 174,000        |                         | \$ 174,000     |  |  |  |
| Restroom 4          |                       | \$ 240,000   |                   |                         | \$ 240,000     |  |  |  |
| Restroom 4 & 5      | \$ 30,000             | \$ 50,000  |                   |                         | \$ 80,000      |  |  |  |
| Restroom 5          |                       | \$ 240,000   |                   |                         | \$ 240,000     |  |  |  |
| West Breakwater     |                       | \$ 40,000  | \$ 300,000        |                         | \$ 340,000     |  |  |  |
| East Breakwater     |                       | $\label{eq:states} \left\{ g_{ij}, g_{ij}, \dots, g_{i}, \dots, g_{i}, \dots, g_{i}, g_{ij}, \dots, g_{i}, \dots, \dots, \dots, g_{i}, \dots, \dots,$ | \$ 75,000         |                         | \$ 75,000      |  |  |  |
| Grand Total         | \$ 87,705             | \$ 700,700   | \$ 749,460        | \$ 4,250,000            | \$ 5,787,865   |  |  |  |

Table 2: Repair Project Prioritized Costs

2

### 1. Introduction

The purpose of this report is to provide a summary of the facility condition surveys (FCS) performed at the Oyster Point Marina & Park (Oyster Point) located on the San Francisco Bay in the City of South San Francisco, California. San Mateo County Harbor District (SMCHD) asked Moffatt & Nichol (M&N) to visually inspect and evaluate the conditions of the waterside and shoreside structures at the facility. This report identifies the components that require repairs, a prioritized schedule for repair and maintenance of each survey component (i.e., docks, hoists, buildings, etc.), and costs for repair.

Waterside inspections were performed by M&N, while sub-consultants from Mesiti-Miller assisted with the shoreside inspections. The inspections were performed in February and March 2014. Photographs of deficiencies, along with general photographs referenced in this report are provided in Attachment A. Attachment B presents the locations of the various facilities, and Attachment D lists the deficiencies at these facilities.

#### 1.1. Scope

The services performed for this report are based upon our proposal dated November 4, 2013 and summarized here:

- 1. Meet with SMCHD staff to receive information and input on known deficiencies at Oyster Point to serve as the basis for the FCS.
- 2. Perform on-site inspections over 4 person-days at the marina to observe the overall condition of:
  - Waterside: floats, docks, piers, ramps, moorings, and utilities (topside and in a boat)
  - Shore side: buildings, mechanical and electrical systems, road and parking lot paving, storm drains, signage, and electrical distribution
  - Identify Code deficiencies observed on site
- 3. Prepare a Report on the Condition Survey to include:
  - Condition Ratings of each component
  - Estimated remaining life span expectancy in 5 year increments (e.g. 5, 10, 15, etc.)
  - Costs: 5-Year costs to repair, presented as estimated Maximum Allowable Construction Cost (MACC) including an inflation factor
  - Repair priority based on the condition, remaining life expectancy, and fire/life safety considerations

# **1.2.** Description of Facilities

Initial construction of the East Harbor at Oyster Point was performed in 1962. The shore facilities are built over a capped landfill. The landfill continued in operation until 1977. The West harbor was constructed in 1978 along with other shoreside improvements. Other improvements were added that include the Fishing Pier, Boat Ramp and additional restrooms and shoreside parking. A figure showing the layout of Oyster Point is provided in Figure 1 and a larger version is provided in Attachment B.

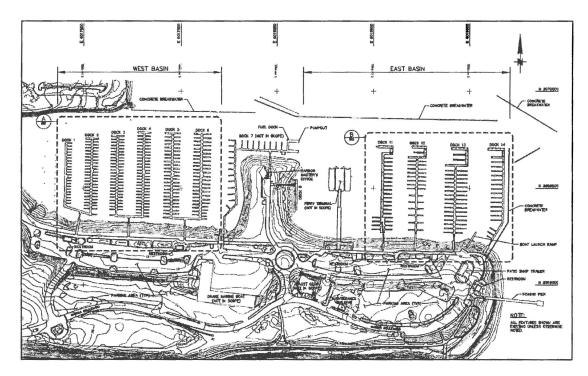


Figure 1: Oyster Point Site Plan (see larger version in Attachments)

Oyster Point includes a 390-berth marina (floating docks, gangways, piles), boat launch ramp, fishing pier swimming beach, hand launch facility (wind surf, kayak) and other facilities that are not owned by the SMCHD that include: commuter ferry facilities, Drake Marine building and docks (dock 7), a snack bar modular unit, the Oyster Point Yacht Club building, and other facilities. The marina is protected from the San Francisco Bay by multiple concrete sheet pile breakwaters.

Docks 1 through 14 are arranged from west to east, with the Harbor Master's building located on a strip of land dividing the berthing areas into the West Basin (Docks 1-6) and East Basin (Docks 11-14). Docks 1-6 are timber deck and frame construction with polyethylene enclosed floatation, Docks 6 and 7 are of similar construction. Docks 12-14 are older and constructed of solid laminated deck on polyethylene enclosed floatation. Docks 8 (guest) and 11 were replaced with new concrete docks in 2013. Concrete docks (floating breakwater dimension) were installed at the ends of Docks 11 to 14 in 2012 as part of modifications to the marina for the ferry terminal. There is a public fishing pier located outside the east breakwater, constructed of concrete decking and cap beams on top of concrete piles. There is a public two lane boat launch ramp located between docks 13 and 14.

The Harbor District is responsible for eight buildings, roadways, parking lots, and sidewalks for marina access throughout the facility. The visual assessments of these buildings were conducted during February 2014. The building inspection consisted of The Harbor Master's office building, the maintenance building, the entrance kiosk, five restrooms, and an equipment building.

4

#### 1.3. Methodology

The facility survey was based upon input received from SCMHD onsite personnel at meetings held on January 28, 2014. Following the meeting, engineers made visual observations onsite of the conditions of the facilities during January to March 2014. The breakwaters and pier at Oyster Point were observed by boat. The conditions were rated using a system similar to that used on the previous condition assessment report ("SCHD Marina Evaluation, October 2007 Bluewater Design Group) to facilitate comparison of the changes over time. Once the condition was rated, the priority and cost and any needed repair or replacement was determined. The methods for these 3 parameters of condition, priority and cost are described following.

**Condition Rating** is a numeric score from 0 through 100 given for each component that allows ranking comparison of facilities. The number is based upon visual observations of the facilities qualitative condition as described in Table 3. The remaining service life is the amount of time the component is expected to remain serviceable without further maintenance, in its present condition. The range is generally five year intervals, such as "5-10" or "10-15." The measure of remaining service life is to be distinguished from the "useful life" that is used in the valuation of an asset, described below.

The overall rating of an entire system, such as a group of docks (e.g. Dock 4) is comprised of the average of all of the individual ratings given to each item within the system (e.g. each dock finger and the main walkway), compiled within a spreadsheet from the onsite ratings.

| Condition      | Description   | Remaining<br>Service Life      | Condition<br>Rating |
|----------------|---|--------------------------------|---------------------|
| NEW (N)        | Like-new condition  | More than 15                   | 100                 |
| GOOD<br>(G)    | Generally new condition   | 10-15                          | 80                  |
| FAIR (F)       | Serviceable condition, lightly worn due to<br>normal wear   | 5-10                           | 60                  |
| WORN<br>(W)    | Exhibits cracking, corrosion, or other<br>indicators of deterioration. Still serviceable<br>but requires maintenance to extend the<br>service life. | Less than 5                    | 40                  |
| REPLACE<br>(R) | Worn to the point of needing immediate replacement or major repair.   | Should replace<br>in 1-2 years | 20                  |

Table 3: Condition Rating

**Priority** is the level of importance or urgency that the component should be repaired or replaced. The numeric assignment is based upon safety and the function of the component as follows:

 System or element is in failure, or is expected to fail in the next year. Safety: Such failure will pose significant risk of injury. Function: will adversely affect the facilities ability to operate (e.g. separation of a dock would block access to the remaining dock even if not a safety risk)

5

- 2. System or element is currently functional, but has a probability of failing before the next scheduled inspection or 5 years. Safety: such failure poses little risk to safety. Function: may result in a temporary and minor loss of facility operations.
- 3. System or element is expected to remain functional until the next scheduled inspection or at least 5 years. If failure does occur, it poses no safety risk and will not likely result in the significant loss of facility operation

Cost- the cost for repair or replacement is based upon the following

- Means Building Construction Cost Data and Heavy Construction Cost Data
- Cost data from construction of similar projects
- Input from SCMHD and Engineering judgment

**Type** – The cost and type of repair or replacement project is further broken out into a budgetary category as follows:

C- Capital - One time repair or replacement typically costing over \$10,000 to correct.

M- Recurring Maintenance - Repair/maintenance actions that occur with a frequency of less than 10 years with a cost of less than \$10,000 per action

**M1-** Scheduled Maintenance - Repair/maintenance actions that typically occur annually or more frequently with a cost of less than \$5,000 per year.

I- Improvement-a repair or replacement that provides greater functionality than the existing system.

#### Asset Life

When a facility is first placed in service (new) it is assigned a nominal "useful life"-a duration of time during which function can be expected with little or no maintenance. The duration is based upon experience with the type of facility. For example, a concrete structure may have a useful life of 50 years, where the same structure built of timber may have a useful life of 30 years. This duration is often used for depreciating an asset in financial planning. The remaining useful life is the difference between the years an asset has been in service and the original useful life. The remaining useful life is guideline in planning of maintenance and replacement costs; as it approaches 0 increased maintenance to extend the service life (actual years in use, described previously) or replacement should be planned.

#### **Facility Groups**

The facilities within the marinas were classified into 3 groups: Marine, Buildings and Site and given number groups by hundreds with which to identify individual features as follows:

- Marine
  - o 100 Docks (floats, piles)

- 200 Gates (access pier, gate, gangway)
- o 300 Structures (piers, boat ramps, bulkhead, rip rap)
- Buildings 400 (shoreside and on piers)
- Site 500 (Roads, parking lots, paving, utilities, lighting)

For example the gates are number 201, 202, etc. and buildings 401, 402, etc in addition to their existing names. The plans of each marina (Attachment B) and the Detail Condition Survey Sheets (Attachment D) use these numbers to group and identify features.

These procedures and symbols were used to record the data in the inspection, and are used in this report to present the results of the survey.

#### 2. Condition Assessment

#### 2.1. Floating Docks

Each floating dock is made up of a main walkway with finger piers extending on either side. The components evaluated in the inspection were: timber (or concrete) deck, timber waler, and the flotation of the dock. Docks 1 through 6 are in fair to good condition; Dock 11 is in new condition (newly replaced in 2013); and Docks 12 through 14 are in worn condition. Some parts of the docks are worse than others. Problems observed with the decking were heavy build-up of moss causing slip hazards or general wear and splitting of the timber. The timber walers were generally in good condition throughout the facility. The problems observed with flotation were twisting of the fingers and uplifting at finger ends, especially at Docks 1 and 2. This is feature of timber docks over time when the wood warps due to exposure to moisture and permanent set that develops in the timber. It is most feasible to replace the docks when the funds are available.

Some walers have separated from the finger framing. These should be reattached by nailing or bolting. Similarly, the rub strip fenders that are attached to sides of the fingers have been damage from use or are not attached in many locations. These rub strips and walers should be reattached as part of ongoing maintenance.

Decking should be replaced in segments where it is worn. This was observed to have been done in segments at Pillar Point. The decking generally has more moss growth on the ends of the fingers, and more moss growth in general on the fingers towards the ends of the docks. It is recommended to power wash the fingers to remove the moss.

The marine growth on the floats is light to moderate.

The condition of docks 12 through 14 is to the point where it would not be worthwhile to repair; it would be better to replace the entire dock (except for the new concrete end portions).

7

### **Guide Piles**

All the guide piles are in good condition, no deficiencies were found.

### **Pile Guides**

The pile guides at all the docks consist of steel angles bolted to the dock surface. Photograph 1 in Attachment A shows a typical pile guide in good condition. The pile guides are generally in good condition, with a few exceptions. The following pile guides should be replaced within the next two years due to missing bolts or corrosion, four pile guides at Dock 1 (Photograph 1 and Photograph 2,) one at Dock 2, and one at Dock 3.

### Utilities

The boxes for utilities are in good condition. There are a few locations of corrosion on the boxes, and it is recommended to recoat these areas during the normal maintenance cycle.

### 2.2. Gate

The gate structures are in fair to good condition and some appear to be recently replaced or finished. There are a few areas of corrosion on the grating. It is recommended to monitor this corrosion to see how quickly it increases, however it is not a problem at this time. The concrete caps that support the gate structure are cracked on many of the gates. Some have been repaired with an injection to seal the crack. This is likely due to chloride intrusion that has reached the reinforcing steel and corrosion has initiated and expanded.

#### Gangways

The gangways are in good condition. The walking surface is even and has appropriate non-slip surfacing. There was no visible corrosion or deficiencies.

# ADA/Accessibility

The recent replacement of docks 8 and 11 installed 80 ft long gangways onto the docks, as well as accessible slips on dock 11. This provides required access to the marina for disabled persons. If future docks are replaced, the use of a similar 80 ft long gangway should be considered for increased access, though not required.

# 2.3. Marine Structure

#### **Boat Ramp and Floats**

#### **Fishing Pier**

The fishing pier is a concrete structure (concrete decking, beams, and piles) and is in good condition. There are no significant cracks or corrosion stains on the deck, beams, or piles. There

were signs of epoxy injection ports on some beams near the outside end of the pier, although no rust or cracking was observed. It is likely these were to remedy something immediately after the initial construction. The handrails are constructed of wood, and appear to be sound.

The abutment of the pier was recently fit with an ADA compliant access gangway.

#### Seawall/Breakwater

The breakwater is in fair-good condition overall. There are spalls along the top on portions of the structure. These do not presently affect the function of the breakwater, however the exposed rebar at the spall locations could lead to significant corrosion in the rebar and extend further throughout the structure. It is recommended that the rebar get cleaned, coated, and patched up with new concrete. There are many gaps between segments along the length of the breakwater, likely due to initial driving of the sheets wandering. This allows minor leakage during high waves, but does not pose a significant problem.

# 2.4. Buildings

#### Harbor Master's Office Building:

#### **Structural**

This one story 1,220 square foot building was constructed in the early 1980s and structurally appears to be in fair condition. The roof consists of 1/2" plywood over 2x6 decking with heavy timber framing supported by timber pole columns. The foundation consists of a 12" thick reinforced concrete mat over nine 12" square by 125 foot long concrete pilings. The lateral force resisting system appears to be conventional wood framed shear walls. The finishes consist of wood shake roofing, exterior T1-11 wood siding and interior gypsum board. It is evident that the ground has settled significantly below this building (Photograph 3). The stability of the building is not compromised by this condition due to the deep foundations. It was reported that during high tides of +6.9 or greater the access road to this building and its parking lot are below water.

#### The Building Functions and Operations

The building contains spaces for administrative functions, safety operations and public interface. There is a waiting area and secretary's counter. A multi-purpose room on the south side of the building serves as a meeting space as well as a break room for those working in the office. On the north side of the building is a lofted platform for the harbor master and a general administrative work area. There is one restroom.

#### The General Condition of the Interior Layout and Finishes

The finishes are generally in fair to worn condition. Floor tile in the waiting area is cracked and missing in some places. The tile damage is caused mostly by shifting of the building due to settlement. The carpet throughout the building is worn and in need of replacement. The metal frame around the main entrance door is corroded because of rain infiltration. The windows on the south face of the building are due to be replaced. The sills on the interior are worn and show

signs of leaking in some areas. Some areas of the walls show signs of cracking from settlement and scratches from general use. The paint overall is in fair condition. The handrails along the steps up to the harbor master work area are in good condition but the paint has worn through in some places.

The kitchenette finishes in the multi-purpose room are in fair to worn condition. The fixtures and appliances are functioning. The upper cabinets are metal while the lower cabinets are wood. The countertop is plastic laminate. The upper cabinets are worn and are in need of replacement.

The restroom finishes are in good condition. The restroom looks to have been recently remodeled. Walls, floors and fixtures are all clean and operational. The restroom appears to be ADA compliant with proper door size, five-foot interior clearance and grab bars.

The heat exchanger has been recently replaced.

#### The General Condition of the Exterior and Access

The exterior finishes are in worn condition. The roof looks original to the building. There is a considerable amount of moss growing on the north side of the building's roof. The siding is cracked and shows signs of corrosion from the windows weeping and nail-heads which have begun to rust. Siding has been added as a skirt below the original siding because of the settlement of the surrounding site. Downspouts around the building are being pulled down because of the subsiding site and the exposed, unpainted areas are rusting through. The HVAC and exterior plumbing connections to the main building are being damaged as they sink and separate from the main building. The condenser pad has sunk because of soil settlement, as well.

Clerestory windows on the north side of the building have been reported to leak. They were recently sealed by harbor staff.

The ramp leading to the main entrance of the building is too steep to meet current ADA standards. The handrails are also non-ADA compliant and are in worn condition.

#### Accessibility and Operational Improvements

1. The ramp and handrails leading up to the main entrance need to be made compliant

#### **Deferred Maintenance and Repair**

- 1. Roof needs to be replaced; clerestory windows can be addressed concurrently
- 2. Exterior siding needs to be replaced
- 3. Exterior windows need to be replaced
- 4. Interior window sills need to be replaced
- 5. Interior floor finishes need to be replaced
- 6. Walls need to be repaired and repainted
- 7. Cabinets in the multi-purpose room should be replaced

#### Entrance Kiosk:

#### **Structural**

This is a small one story 100 square foot building constructed in the early 1980s and structurally appears to be in fair condition. The roof consists of conventional wood framing over stud walls with a 4" thick slab on grade. The finishes consist of wood shake roofing, exterior T1-11wood siding and interior gypsum board. The raised concrete pad beyond the kiosk's foundation appears to have settlement cracks (Photograph 4).

#### Maintenance Building:

#### **Structural**

This one story 2,300 square foot prefabricated metal building was constructed in the early 1980s and structurally appears to be in fair condition. The roof consists of standing seam metal panels over cold formed steel purlins over rigid steel frames. The exterior has metal siding with horizontal wall girts between frame columns. The foundation consists of a slab on grade with a masonry retaining wall on the south side of the building. The interior space has been in filled with partition walls with gypsum board finishes. A wood framed mezzanine has been added to the west end of the building. The mezzanine is supported by wood posts at its center and supported by wall girts on its north side and a masonry wall on its south side. It appears that the mezzanine's load on the wall girt may have bowed out the wall at the northwest corner of the building (Photograph 5).

#### **The Building Functions and Operations**

The building houses a large area for maintenance and storage of equipment and materials. A loft space above the maintenance area, accessed via ladder, serves as extra storage space. There is also a small office with a service window, a restroom with a shower and a small kitchen/break room. Outside of the administrative spaces is a half-height wall with lockers on either side.

The building is also completely uninsulated.

#### The General Condition of the Interior Layout and Finishes

The interior finishes of the building are generally in very worn condition. The floor of the maintenance area is uneven and sinking in several areas. The frame around the exterior door on the south side of the building is crooked because of shifting of the building. There is a large gap along the top of the door.

There is vinyl tile floor in front of the lockers and in the office and is in worn condition.

The finishes in the kitchen/break room are in fair condition. The tile floor is in fair condition. Cabinets, countertops and fixtures are functional and in fair condition.

The restroom finishes are generally in worn condition. The floor tile is cracked and missing in some places. Some areas have been patched with mismatched tile. The walls are scuffed and stained and are in need of repainting. Toilet partitions are in worn condition with heavy staining and damage to the metal base trim. Pieces of the ceiling grid are damaged and show signs of water

damage. The base cabinets and countertop are in fair condition. Fixtures are in fair condition and are functional.

The General Condition of the Exterior and Access

The metal siding on the exterior is in fair condition. The roll-up metal doors are in fair condition. Exterior windows and doors are stressed and show signs of corrosion.

Accessibility and Operational Improvements

1. The building has shifted significantly and should be considered for total replacement

#### Deferred Maintenance and Repair

- 1. Exterior windows and doors need to be replaced
- 2. Large sections of the interior slab should be replaced
- 3. Vinyl tile flooring should be replaced
- 4. Finishes and fixtures should be updated and replaced

#### **Utility Building:**

#### **Structural**

The 80 square foot building serves as a used oil collection facility. It looks to have been built within the last five years. It is generally in good condition. The exterior paint and finishes look new. The roll-up door is in good condition with the exception of corrosion forming at the bottom of the door. The equipment inside is in good condition.

#### Restrooms #1, #2 & #3 East Side:

#### **Structural**

These structures are one story prefabricated metal buildings originally constructed in the early 1980s and recently refurbished (Photograph 6). The buildings appear to be in good condition structurally. The roofing is cedar shake over 1x4 wood skip sheathing over 22 gauge standing seam roofing supported by cold formed steel roof framing. The walls are constructed of 18 gauge cold formed steel studs with T1-11 exterior wall siding and 18 gauge metal interior wall panels. Restrooms #1 and #2 are approximately 560 square foot and restroom #3 is approximately 440 square foot. The foundations consist of reinforce concrete slab foundation with raised curbs. The exterior of the building has ornamental timber poles and roof outriggers.

#### The Building Functions and Operations

Restroom 1 is located at the easternmost edge of the site. It serves as the public restroom facilities and has no controlled access. There is also a storage room in the back of the building. There is one H.C. accessible space immediately adjacent to the facility. The accessible route looks new and up

to current ADA standards. There is a small sewage facility located directly behind the restroom building.

Restroom 2 is located west of Restroom 1. This is a private, access controlled facility with men's and women's restrooms. The H.C. accessible route looks new and up to current ADA standards.

Restroom 3 is located west of Restroom 2. This is a private, access controlled facility with men's and women's restrooms and two shower facilities. There are two H.C. accessible parking spaces with the accessible route covering over 150 LF. This route looks new and up to current ADA standards.

#### The General Condition of the Exterior and Interior

The interior and exterior finishes of all three restrooms were in like-new condition at the time of the survey. The materials and fixtures were appropriately chosen and work well for their intended use.

#### Restrooms #4 & #5 West Side:

#### **Structural**

These one story 440 square foot buildings appear to be in fair condition structurally. No information was provided on the age of construction. They are conventionally framed wood buildings with similar dimensions and layout. The roofing is asphalt shingle over 2x decking over 2x stud bearing walls. They have a slab on grade foundation. The exterior finish is T1-11 siding and the interior is finished fiberglass panels over particle board. The particle board was installed between the wall framing making it difficult to remove. The exterior of the building has ornamental timber poles and roof outriggers. It was reported that the interior particle board has been replaced in some areas due to swelling and moisture damage. Swelling of the wall panels was observed in the men's restroom at a few locations (Photograph 7).

#### The General Condition of the Exterior and Access

Both restrooms have non-compliant ramp approaches to the restroom facilities. Siding and other exterior finishes are in worn condition with some areas of the trim beginning to separate from the building. The exterior doors are also worn and have handles and hardware that are beginning to fail.

The roof seems to be in fair condition.

#### The General Condition of the Interior Layout and Finishes

The interior finishes are generally worn. The floors throughout are fading and cracked. The toilet partitions show signs of abuse and the fixtures need to be updated and replaced. The metal base trim around the walls is separating in some areas and showing signs of corrosion. Benches in the shower areas are worn and show signs of rot.

#### Suggested Accessibility and Operational Improvements

1. Updating building ramp from the parking lot; making it ADA compliant

#### Suggested Deferred Maintenance and Repair

- 1. Replacing floors throughout
- 2. Upgrading fixtures; including partitions
- 3. Repairing walls and metal wall trim
- 4. Replacing exterior doors and hardware

#### Electrical Vacuum Building:

#### Structural

This is a small one story building 190 square foot building and structurally appears to be in fair condition. It has asphalt shingle roofing over plywood sheathing supported by carpenter trusses with conventional exterior stud walls (Photograph 8). The foundation is slab on grade with a pit for the vacuum equipment. The exterior finish is T1-11 siding with no interior finishes.

# 2.5. Site

#### Roads

The roads appear to be in a worn condition with the exception of the new asphalt concrete pavement in the east basin. Potholes and alligator cracking (Photograph 9) were observed as well as standing water due to inadequate drainage (Photograph 10).

#### Parking

The parking areas appear to be in a worn condition with the exception of the new paved areas in the east basin. A large percentage of the parking areas are unpaved with a gravel surface. Standing water was observed in several paved and gravel lots (Photograph 11 and Photograph 12).

#### Sidewalks

The asphalt sidewalks appeared to be in fair condition (Photograph 13).

#### **Underground Utilities**

No observations of the underground utilities was made. Based upon input received, the main problems are in the East Basin: there is corrosion in electrical conduit that makes pulling of new cable difficult and splices below ground corrode and need to be sealed. The electric switchgear is obsolete and should be replaced. All utilities need to be raised above the capped landfill as many are below the cap.

# **Surface Utilities**

The parking lot appeared to have a storm drain system with drop inlets near the landscaping areas but standing water was observed in the parking area (Photograph 14). It may be prudent to have further investigation of the underground storm drain system.

### Landscaping

The landscaping area by the boat launch ramp consisted of trimmed lawn in good condition. The landscaping near the fishing pier appeared to be native foliage in worn condition. The landscaping near the parking lots appeared to be in fair condition (Photograph 15) and well maintained.

## 2.6. Sea Level Rise (SLR) Analysis

The consensus approach to SLR is to plan for 16 inches of increase by 2050 and 55 inches by 2100. The annual highest tide in 2014 at Oyster Point is 8.29 ft (MLLW), projecting this would correspond to 9.62 in 2050 and 12.87 in 2100. It should be noted that higher tides of almost 2 ft have been observed (estimated) than 8.29 ft, however, planning for the highest annual tide will rarely be exceeded.

There is frequent flooding of the parking lot between the East and West Basin at the Harbormaster's office now, which will only get more frequent in the next 10 years. It is likely that the office should be moved to higher ground as placing fill to raise the ground will increase surcharge and induce settlement on the compressible landfill below.

Other features that will be affected further into the future are the access gates to all the docks, which are presently at elevation 10, approx. The tops of guide piles may need to be extended if they are not replaced by 2050. The elevations need to be confirmed to ensure the docks will still be restrained. Similarly, the top of the breakwater and wave overtopping may occur as sea levels rise.

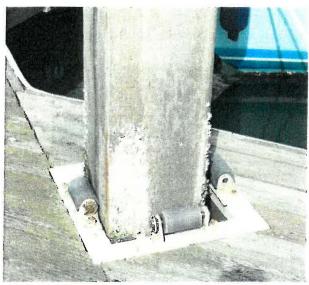
# 3. Recommended Repairs

- 1. See Table 2 for a summary of repairs. See Attachment D for descriptions of deficiencies and needed repairs at the various facilities and Attachment B for locations of the facilities.
- 2. Perform electrical inspections annually per State Fire Code requirements and thermal scans of electrical panels

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# Attachment A: Photographs





Photograph 1: Typical Pile Guide -Good Condition (Dock1)



Photograph 2b-Dock 13 Fingers



Photograph 2: Pile Guide Damage - Dock 1, Slip 6-8



Photograph 2c-Dock 13 Finger



Photograph 2a: Dock 4



Photograph 2d-Dock 11 Gate



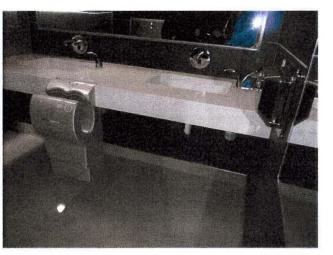
Photograph 3: Harbor Master's Office Building



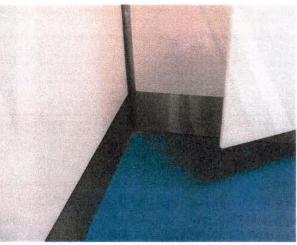
Photograph 4: Kiosk Building



Photograph 5: Maintenance Building



Photograph 6: Restroom #1



Photograph 7: Restroom #4



**Photograph 8: Electrical Vacuum Building** 



Photograph 11: Paved Parking Lot



Photograph 9: Potholes & Alligator Cracking



Photograph 12: Gravel Parking Lot



Photograph 10: Standing Water



Photograph 13: Sidewalk



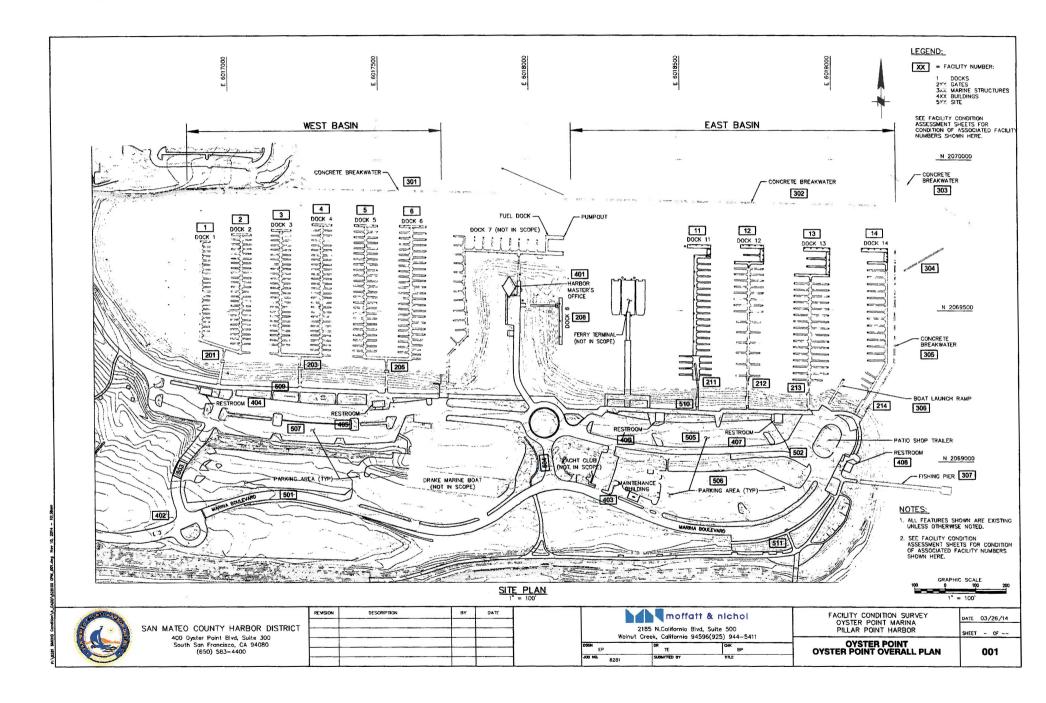
Photograph 14: Storm Drain and Standing Water in Oyster Point Parking Lot



Photograph 15: Landscaping

# Attachment B: Facility Location Plans

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# Attachment C: Input from SMCHD Staff





**Client Meeting** 

2185 No. California Blvd., Suite 500, Walnut Creek, CA 94596-3500

| PROJECT  | SMCHD Condition Survey<br>8281 WC13  | DATE                | 1/28/2014 2:00 PM - 4:00 PM |
|--|--|---------------------|-----------------------------|
| ORGANIZER  | Brad Porter  | SUBJECT             | FCS at Oyster Pt Marina     |
| LOCATION   | Harbor Office  |                     |                             |
| INVITEES   | Brad Porter, Scott Grindy, Erica Peterse   | n, Linda, Jim Merle | o, Charles White            |
| ATTENDEES  | Brad Porter (Moffatt & Nichol), Scott Grid<br>(San Mateo County Harbor District), Jim<br>Charles White (San Mateo County Harbo | Merlo (San Mateo    |                             |
| СС   |  |                     |                             |
| MEETING COMMENTS   | For Jim and Charles to bring forth ite   | ms for the FCS at   | t OPM.                      |
| MEETING MINUTES<br>ACTUAL START DATE                                 | 1/28/2014 2:00 PM  |                     | 1 X 8 3 X 4 Y 4             |
| MINUTES<br>Reviewed list of iter<br>basins (from Harbo<br>West Basin | ms they have observed that need att<br>rmaster Bldg)   | ention, divided t   | petween west and east       |

- 1. Raise HarborMaster Road above high tide--floods at higher tides regularly.
- 2. Bay trail needs overlay
- 3. Striping, has been done by City, and on the list to redo, but needs now. There has been turnover at City and things are getting less attention.
- 4. Lawn trail should either be removed or redone—likely remove. Shorenstein (developer) was going to develop but never did.
- 5. Beach nourishment needed
- 6. Landscaping dying from drought, and old age. Need redesign, some may be under developer's responsibility.
- 7. Lot doesn't drain well. Regrade.
- 8. At joint either grind and use petromat or dig out and repave.
- 9. D2 lot-by guard shack needs to be maintained for erosion.
- 10. Parcel A-trees on Oyster Pt Blvd down to guard shack, and shoreline on s side need maintenance or replacement.
- 11. Replace transformer housings, corroded—docks put in 1987.
- 12. Replace RR—prefabs. Would like prefab concrete allow \$200k at least. Existing walls are fiber board and water wicks up and they fail, they are maintaining them but beyond repair
- 13. Utilities are pretty sound, main feeds ok. All conduit is flooded on site. Problems are splices. They use Sikaflex to seal splice in a plastic bag which works well and is more cost effective than other products.
- 14. Replace cleat bolts often, at end of life.
- 15. Docks will need though rod replacements.
- 16. Dock floatation is ok, could use diver cleaning of biofouling that loads them

#### East Basin

- 1. Elect switch gear is obsolete (near turn around) sweeps and conduit is corroded UG, hard to make pulls.
- 2. Need to fill on roads where there is settlement (area is on old refuse landfill--will continue to sink)
- 3. Replace docks 12-14. Remaining life: ??? Have replaced some sections. Shortening of the docks from the wave attenuators has helped some. (SG-Will ask Bellingham for cost to replace). Could they remove fingers to allow use of side ties? if they do, track reduction in SF for use on other.
- 4. Seawall repairs on breakwater on N side. Spalls after EQ
- 5. East basin parking lot needs to be paved on N side, need storm drainage added.
- 6. Resurface Bay Trail, some erosion underneath
- 7. Landscape get drought resistant added
- 8. Replace maintenance bldg. (E side of yacht club). Slab is in good shape but bldg. is not. Get level on slab?
- 9. Build new office and maint shop all in one on the east lot? may be efficiencies for staff all being together.
- 10. Ground around Harbor master bldg. is sinking, Bldg is on piles. Added lattice is to cover sinking. Utils getting pulled from subsidence.
- 11. East shore erosion near guest dock-slope is sloughing off. May take sheetpile to hold?
- 12. Raise utils above landfill cap. No gravity lines there so all could be raised.
- 13. SS has a vacuum system, may be obsolete, better to add a few lift stations.
- 14. Docks-SG would like pumpouts on dock , use a peristaltic at gate that pulls from all slips at that dock would be desireable. Add at least 1 pumput on guest dock so they had 2, 1 can go down.
- 15. East basin has all LED, west basin needs doing 30 lights to be converted, 480 vac all light now
- 16. Pier is in good condition
- 17. Fish cleaning station: any redo would require going to a SS discharge of the fish parts.
- 18. Look at SLR of 3 feet: look at 1, 2 and 3 feet. Impact to add.
- 19. Jim will send list of permanent mounted equipment that needs replacement, repair.
- 20. Send Jim a list of drawings we want and they'll copy.

Discussed overall project: No set deadline for report.

# Attachment D: Facility Condition Assessment Sheet



## Oyster Point Facility condtion Assesment

|      |           | Facility |             | As        | set Life (Y        | ′R) |            | Condition   |        |           |                 | Costs (\$)   |                 |
|------|-----------|----------|-------------|-----------|--------------------|-----|------------|---|--------|-----------|-----------------|--------------|-----------------|
| irou | SubNo.    | Location | Feature     | Installed | Useful<br>Life (1) | Age | Remai<br>n | Description   | Rating | Priority  | Years<br>Remain | Replace      | Туре            |
|      | 1         | Dock 1   | Floats      | 1988      | 30                 | 26  | 4          | Replace worn decking and bumpers                        | 60     | 2         | 5-10            | \$ 700,000   | M               |
|      | 2         | Dock 2   | Floats      | 1988      | 30                 | 26  | 4          | Replace worn decking and bumpers                        | 75     | 2         | 10              | \$ 1,080,000 | М               |
|      | 3         | Dock 3   | Floats      | 1988      | 30                 | 26  | 4          | Replace worn decking and bumpers                        | 65     | 3         | 5-10            | \$ 1,140,000 | м               |
| 4    | 4         | Dock 4   | Floats      | 1988      | 30                 | 26  | 4          | Replace worn decking and bumpers                        | 60     | 3         | 5-10            | \$ 1,220,000 | м               |
|      | 5         | Dock 5   | Floats      | 1988      | 30                 | 26  | 4          | Replace worn decking and bumpers                        | 80     | 2         | 10-15           | \$ 1,140,000 | м               |
|      | 6         | Dock 6   | Floats      | 1988      | 30                 | 26  | 4          | Replace worn decking and bumpers                        | 80     | 2         | 10-15           | \$ 1,320,000 | М               |
|      | 7         | Dock 8   | Floats      | 2012      | 30                 | 2   | 28         | New   | 100    | 3         | 15+             | \$ 600,000   |                 |
|      | 11        | Dock 11  | Floats      | 2012      | 30                 | 2   | 28         | New   | 100    | 3         | 15+             | \$ 1,290,000 |                 |
|      | 12        | Dock 12  | Floats      | 1983      | 30                 | 31  | -1         | Oldest docks, replace when funded                       | 50     | 4         | 5               | \$ 1,230,000 | С               |
|      | 13        | Dock 13  | Floats      | 1983      | 30                 | 31  | -1         | Oldest docks, replace when funded                       | 50     | 4         | 5               | \$ 1,560,000 | С               |
|      | 14        | Dock 14  | Floats      | 1983      | 30                 | 31  | -1         | Oldest docks, replace when funded                       | 50     | 4         | 5               | \$ 1,070,000 | С               |
|      | 101       | Dock 1   | Guide piles | 1988      | 30                 | 26  | 4          | Good condition  | 90     | 3         | 10+             | \$ 100,000   | and the second  |
|      | 102       | Dock 2   | Guide piles | 1988      | 30                 | 26  | 4          | Good condition  | 90     | 3         | 10+             | \$ 220,000   |                 |
|      | 103       | Dock 3   | Guide piles | 1988      | 30                 | 26  | 4          | Good condition  | 90     | 3         | 10+             | \$ 120,000   | 52/59           |
|      | 104       | Dock 4   | Guide piles | 1988      | 30                 | 26  | 4          | Good condition  | 90     | 3         | 10+             | \$ 150,000   |                 |
|      | 105       | Dock 5   | Guide piles | 1988      | 30                 | 26  | 4          | Good condition  | 90     | 3         | 10+             | \$ 180,000   | Los March       |
|      | 106       | Dock 6   | Guide piles | 1988      | 30                 | 26  | 4          | Good condition  | 90     | 3         | 10+             | \$ 320,000   |                 |
| cks  | 108       | Dock 8   | Guide piles | 2012      | 30                 | 2   | 28         | Good condition  | 90     | 3         | 10+             | \$ 40,000    | A STORE         |
| Do   | 111       | Dock 11  | Guide piles | 2012      | 30                 | 2   | 28         | Good condition  | 100    | 3         | 15+             | \$ 10,000    |                 |
|      | 112       | Dock 12  | Guide piles | 1983      | 30                 | 31  | -1         | Good condition  | 90     | 3         | 10+             | \$ 190,000   | han a l         |
|      | 113       | Dock 13  | Guide piles | 1983      | 30                 | 31  | -1         | Good condition  | 90     | 3         | 10+             | \$ 360,000   |                 |
|      | 114       | Dock 14  | Guide piles | 1983      | 30                 | 31  | -1         | Good condition  | 90     | 3         | 10+             | \$ 190,000   | and all get     |
|      |           | Dock 1   | Pile Guides | 1988      | ****               | 26  | ****       | 4 Pile guides to replace: missing bolts or<br>corrosion | 62     | 1         | 10+, excep      | \$ -         | M1              |
|      |           | Dock 2   | Pile Guides | 1988      | 30                 | 26  | 4          | 1 to replace  | 87     | 2         | 10+, excep      | \$ -         | M1              |
|      |           | Dock 3   | Pile Guides | 1988      | 30                 | 26  | 4          | 1 to replace  | 84     | 2         | 10+, excep      | \$ -         | M1              |
|      |           | Dock 4   | Pile Guides | 1988      | 30                 | 26  | 4          | Good condition  | 90     | 3         | 10+             | \$ -         |                 |
|      | Strang !! | Dock 5   | Pile Guides | 1988      | 30                 | 26  | 4          | Good condition  | 90     | 3         | 10+             | \$ -         | A REAL PROPERTY |
|      |           | Dock 6   | Pile Guides | 1988      | 30                 | 26  | 4          | Good condition  | 90     | 3         | 10+             | \$ -         |                 |
|      | 12        |          |             | 2012      | 30                 | 2   | 28         |   | RAUS.  | - Sharing | 9               | \$ -         |                 |

|         | <u></u>        | Facility          | annan an Anna Managana an An An An Anna Anna An | A             | sset Life ('       | YR)     |            | Condition                                    |          | Anna Anna Anna Anna Anna Anna Anna Anna | an a sa anna ann an Anna Anna Anna Anna | Costs (\$)      |                 |
|---------|----------------|-------------------|---|---------------|--------------------|---------|------------|--|----------|---|---|-----------------|-----------------|
| irou    | SubNo.         | Location          | Feature   | Installed     | Useful<br>Life (1) | Age     | Remai<br>n | Description                                  | Rating   | Priority                                | Years<br>Remain                         | Replace         | Туре            |
|         |                | Dock 11           | Pile Guides 🗯                                   | 2012          | 30                 | 2       | 28         | Good condition                               | 90       | 3                                       | 10+                                     | \$ -            |                 |
| +       | 5 . Jan 1      | Dock 12 🕷         | Pile Guides                                     | 1983          | 30                 | 31      | -1         | Good condition                               | 90       | 3                                       | 10+                                     | \$ 2552 -       |                 |
|         |                | E Dock 13 55      | Pile Guides                                     | 1983          | 30                 | 31      | -1         | Good condition                               | 90       | 3                                       | 10+                                     | \$ 10           |                 |
| - North |                | Dock 14 🛤         | Pile Guides                                     | 1983          | 30                 | 31      | -1         | Good condition                               | 90       | 3                                       | 10+                                     | \$2             |                 |
|         |                |                   | Utilities on docks                              |               |                    |         |            |  | S Martin | 3                                       | 19                                      | \$ -            | - Aller         |
|         |                |                   |   |               |                    |         | Subtota    |  |          |   |   | \$ 14,230,010   |                 |
|         | 201            | Gate              | Gate structure                                  | 1988          | 50                 | 26      | 24         | Good Condition, minor corrosion of grating   | 90       | 3                                       | 10+                                     | \$ 150,000      | M1              |
|         | 203            | Gate              | Gate structure                                  | 1988          | 50                 | 26      | 24         | Good Condition, minor corrosion of grating   | 90       | 3                                       | 10+                                     | \$ 150,000      | M1              |
|         | 205            | Gate              | Gate structure                                  | 1988          | 50                 | 26      | 24         | Good Condition, minor corrosion of grating   | 90       | 3                                       | 10+                                     | \$ 150,000      | <sup>#</sup> M1 |
|         | 207            | Gate              | Gate structure                                  | 1988          | 50                 | 26      | 24         | Good Condition, minor corrosion of grating   | 90       | 3                                       | 10+                                     | \$ 150,000      | M1              |
|         | 208            | Gate              | Gate structure                                  | 1988          | 50                 | 26      | 24         | Good Condition, minor corrosion of grating   | 90       | 3                                       | 10+                                     | \$ 150,000      | M1              |
| es      | 211            | Gate              | Gate structure                                  | 1983          | 50                 | 31      | 19         | Good Condition, minor corrosion of grating   | 90       | 3                                       | 10+                                     | \$ 150,000      | M1              |
| Gates   | 212            | Gate              | Gate structure                                  | 1983          | 50                 | 31      | 19         | Good Condition, minor corrosion of grating   | 90       | 3                                       | 10+                                     | \$ 150,000      | M1              |
|         | 213            | Gate              | Gate structure                                  | s <b>1983</b> | 50                 | 31      | 19         | Good Condition, minor corrosion of grating   | 90       | 3                                       | 10+                                     | \$ 150,000      | M1              |
|         | 214            | Gate              | Gate structure                                  | 1983          | 50                 | 31      | 19         | Good Condition, minor corrosion of grating   | 90       | 3                                       | 10+                                     | \$ 100,000      | M1              |
|         |                | a Gate 📾          |   |               | 62.0               | a glan- |            |  | San In   |   | in Planetics                            | \$              |                 |
|         | <b>第一日</b> 24月 | Gate 🕷            | Gangway   |               |                    | 1.1     |            | Good condition                               | 90       | 3                                       | 10+                                     | \$ -            |                 |
|         | 12 Feels       | Gate 1            | ADA/Accessibility                               |               | 2014               |         |            |  |          | 3                                       |   | \$ -            |                 |
|         | 137            | 🦛 Gate 🗯          | * Misc *  |               |                    | AL AVE  |            |  | S. Last  | 3                                       | (1)<br>(1)                              | \$ -            | Chesse.         |
|         |                |                   |   |               |                    |         | Subtota    |  |          |   |   | \$ 1,300,000    |                 |
|         | 301            | West BkWater      | Breakwater                                      | 1980          | 50                 | 34      | 16         |  | 90       | ( and the                               |   | \$ \$ 1,020,000 |                 |
|         | 302            | East BkWater      | Breakwater                                      | 1980          | 50                 | 34      | 16         | <ul> <li>Spalling on concrete cap</li> </ul> | 80       | 3                                       | Same S                                  | \$ 1,920,000    | С               |
|         | 303            | NorthEast Offshor | Breakwater                                      | ¥ 1980        | 50                 | 34      | 16         |  | 90       |   | and an area                             | \$ 540,000      | <b>March</b>    |
|         | 304            | outh East Offshor | Breakwater                                      | 1980          | 50                 | 34      | 16         |  | 90       |   |   | \$ 230,000      |                 |

# Oyster Point Facility Condtion Assesment

| 11/ | 19/2014 |
|-----|---------|
|-----|---------|

|      |                 | Facility         |                   | A         | sset Life ('       | YR)      |            | Condition                 |                                       |                |                 |      | Costs (\$)                                |        |
|------|-----------------|------------------|-------------------|-----------|--------------------|----------|------------|---------------------------|---------------------------------------|----------------|-----------------|------|---|--------|
| irou | SubNo.          | Location         | Feature           | Installed | Useful<br>Life (1) | Age      | Remai<br>n | Description               | Rating                                | Priority       | Years<br>Remain | ſ    | Replace                                   | Туре   |
|      | 305             | ock 14 Breakwate | Breakwater        | 1980      | 50                 | 34       | 16         | Concrete Patching         | 85                                    | - 3 1          |                 | \$   | 910,000                                   | С      |
|      |                 |                  |                   |           |                    | ने न     | Subtoto    |                           |                                       |                |                 | \$   | 4,620,000                                 |        |
|      | 306             | Boat Ramp-East   | oat Ramp and Floa | 2009      | 30                 | 5        | 25         |                           | 1. 1. 1.                              | 3              |                 | \$   | 1,500,000                                 |        |
|      | 307             | Fishing Pier     | Deck              | 2006      | 50                 | 8        | 42         | Deck is in good condition | 90                                    | 3.3            | 10+             | \$   | 500,000                                   |        |
|      |                 | Fishing Pier     | Underside         | 2006      | 8                  |          | 11-11-     |                           | A E AL                                | Series and     |                 | \$   | St  |        |
|      | Sec.            | Fishing Pier     | Piles             | 2006      | 8                  |          |            |                           |                                       |                |                 | \$   | 1. S. |        |
|      |                 | Fishing Pier     | Water             | 2006      | 8                  | -        | 18.5       |                           |                                       |                |                 | \$   |   |        |
|      |                 | Fishing Pier     | Gas               | 2006      | 8                  | 23.6     |            | 化基于比较 法法法法 的复数形式 医水子的 化   |                                       | A STREET       |                 | \$   | 90. m - 19                                |        |
|      | 10.75 mm        | Fishing Pier     | Electric          | 2006      | 8                  |          | Ares.      |                           |                                       |                |                 | \$   |   |        |
|      |                 | Fishing Pier     | Fire System       | 2006      | 8                  |          | and the    |                           | · · · · · · · · · · · · · · · · · · · |                |                 | \$   |   | Pyre   |
|      |                 | Fishing Pier     | ADA/Accessibility | 2006      | 8                  |          | - Aller    |                           |                                       | and the second |                 | \$   |   |        |
|      |                 | Fishing Pier     | Misc              | 2006      | 8                  | の方式      |            |                           | TRANK.                                | () () ()       |                 | \$   |   |        |
|      | 大学の学            |                  |                   |           |                    | a secolo |            |                           |                                       | ALL ALL        | a martina       | - EE |   |        |
|      | 1 2.74)<br>(*** |                  |                   |           |                    |          | Subtot     | al                        |                                       |                |                 | \$   | 2,000,000                                 |        |
|      | Tur an My       |                  | 別は現金の             | 手の時代の     | 24.47              |          | Subtot     | al                        | THE FLORE                             | ALC: N         |                 | \$ 2 | 2,150,010                                 | State. |

|           |        | Facility       |                    | A   | sset Life ('       | YR)    |            | Condition   |        |          |                 | Costs (\$)          |      |
|-----------|--------|----------------|--------------------|---|--------------------|--------|------------|---|--------|----------|-----------------|---------------------|------|
| irou      | SubNo. | Location       | Feature            | Installed   | Useful<br>Life (1) | Age    | Remai<br>n | Description   | Rating | Priority | Years<br>Remain | Replace             | Туре |
|           | 401    | Harbor Master  | Structure          | 1988  | 30                 | 26     | 4          | Heavy timber frame  | 70     | 3        | 8               | \$<br>410,000       | M1   |
|           | 401    | Harbor Master  | Roof               |   |                    |        |            | Wood Shingle Roof Original to building                                | 40     | 1        | 2               | \$<br>-             | м    |
|           | 401    | Harbor Master  | Ext. Paint/finish  |   |                    |        |            | Painted Plywood Siding  | 40     | 3        | 2               | \$                  | M1   |
|           | 401    | Harbor Master  | Ext. Windows       |   |                    |        |            | Aluminum  | 80     | 2        | 10              | \$<br>-             | M1   |
|           | 401    | Harbor Master  | Plumbing Vent      |   |                    |        |            | Damage due to subsidance  | 20     | 1        | 2               | \$<br>-             | M1   |
|           | 401    | Harbor Master  | Sewer/Water Conn   | ection  |                    |        |            | Damage due to subsidance  | 40     | 1        | 2               | \$                  | M1   |
|           | 401    | Harbor Master  | HVAC               |   |                    |        |            | Heater recently replaced  | 80     | 2        | 15              | \$                  | M1   |
|           | 401    | Harbor Master  | ADA/Access         | •   |                    |        |            | Outdated, Broken Ramp to entrance                                     | 40     | 1        | 0               | \$                  | м    |
|           | 401    | Harbor Master  | Int. Paint         | - <u>19 - 19 - 19 - 19 - 19 - 19 - 19 - 19</u>  |                    |        |            | Worn Corners/Edges  | 60     | 2        | 5               | \$                  | M1   |
|           | 401    | Harbor Master  | Floor              | - Construction of the local distance of the |                    |        |            | Carpet and Ceramic Tile   | 60     | 1        | 2               | \$<br>-             | M1   |
|           | 401    | Harbor Master  | Window Sills       |   |                    |        |            | Wood  | 60     | 1        | 5               | \$                  | M1   |
| 400)      | 401    | Harbor Master  | Base Cabinets/Cour | ntertops  |                    |        |            | Wood Laminate Cabinets; Plastic Laminate<br>Countertop; Non-Compliant | 40     | 2        | 0               | \$                  | с    |
| S         | 401    | Harbor Master  | Upper Cabinets     |   |                    |        |            | Metal   | 40     | 2        | 5               | \$                  |      |
| Buildings | 401    | Harbor Master  | Restroom           |   |                    | 8-1-   |            | Recently Remodeled  | 80     | 3        | 15              | \$<br>en elenade. 🔸 | -    |
| bli       | 402    | Entrance Kiosk | Structure          | 1988  | 30                 | 26     | 4          | Wood frame  | 70     | 3        | 8               | \$<br>20,000        | -    |
| Bu        | 403    | Maintenance    | Structure          | 1984  | 30                 | 30     | 0          | Prefab steel frame  | 60     | 4        | 5               | \$<br>390,000       | С    |
|           | 403    | Maintenance    | Ext. Siding        |   |                    |        |            | Corrugated Metal: Painted   | 40     | 1        | 5               | \$<br>-             |      |
| Te st     | 403    | Maintenance    | Ext. Windows       |   | -                  |        |            | Aluminum  | 40     | 3        | 10              | \$                  | M1   |
|           | 403    | Maintenance    | Ext. Man-Doors     |   |                    |        |            | Severly corroded; misaligned w/ frames                                | 20     | 1        | 0               | \$<br>-             | M1   |
|           | 403    | Maintenance    | Roll-up Doors      |   |                    |        |            | Same condition as siding  | 40     | 2        | 5               | \$<br>              |      |
|           | 403    | Maintenance    | Int. Slab          |   |                    | 1. 6.4 |            | Uneven; Sinking in some areas   | 20     | 1        | 5               | \$                  |      |
|           | 403    | Maintenance    | Vinyl Tile Floor   |   |                    |        |            | Stained; Cracking   | 40     | 2        | 5               | \$<br>-             | м    |
|           | 403    | Maintenance    | Restroom Finishes  |   |                    |        |            | Floor Tile; Toilet Paritions; Ceiling Grid; Base<br>Cabinets          | 20     | 2        | 5               | \$                  | с    |
|           | 403    | Maintenance    | Walls              |   |                    |        |            | Various levels of peeling   | 40     | 2        | 5               | \$                  | м    |
|           | 403    | Maintenance    | Kitchen/Break Room | m   |                    |        |            | Recently Remodeled; Not ADA-Compliant                                 | 60     | 2        | 5               | \$<br>· · ·         |      |
|           | 403    | Maintenance    | Lockers            |   |                    |        |            | Equipment   | 60     | 2        | 5               | \$                  |      |
|           | 403    | Maintenance    | Mezzanine Storage  |   |                    | 1      |            | Temporary Access Ladder   | 60     | 1        | 0               | \$<br>-             |      |

# Oyster Point Facility Condtion Assesment

|           |        | Facility       |                   | As        | set Life (\        | (R) |            | Condition  |        |          |                 | Cost    | ; (\$) |      |
|-----------|--------|----------------|-------------------|-----------|--------------------|-----|------------|--|--------|----------|-----------------|---------|--------|------|
| irou      | SubNo. | Location       | Feature           | Installed | Useful<br>Life (1) | Age | Remai<br>n | Description  | Rating | Priority | Years<br>Remain | Replace |        | Туре |
|           | 404    | Restroom 4     | Structure         | 1988      | 30                 | 26  | 4          | Wood frame, replace or remodel similar to recent remodels    | 60     | 2        | 5               | \$ 240  | ,000   | с    |
|           | 404    | Restroom 4 & 5 | ADA/Access        |           |                    |     |            | Non-compliant  | 20     | 1        | 0               | \$      | -      | С    |
|           | 404    | Restroom 4 & 5 | Exterior          |           |                    |     |            | Plywood Siding   | 60     | 1        | 5               | \$      | -      |      |
|           | 404    | Restroom 4 & 5 | Roof              |           |                    |     |            | Asphalt Shingles   | 60     | 2        | 10              | \$      | -      |      |
|           | 404    | Restroom 4 & 5 | Doors             |           |                    |     |            | Heavily Corroded; Failing hardware                           | 20     | 2        | 5               | \$      | -      | M1   |
|           | 404    | Restroom 4 & 5 | Int. Floors       |           |                    |     |            | Stained; Cracking  | 20     | 2        | 5               | \$      | -      | С    |
|           | 404    | Restroom 4 & 5 | Int. Walls        |           |                    |     |            | Stained; Scuffed;Scratched                                   | 20     | 2        | 5               | \$      | -      | С    |
|           | 404    | Restroom 4 & 5 | Toilet Partitions |           |                    |     |            | Heavy wear   | 40     | 1        | 5               | \$      |        |      |
|           | 404    | Restroom 4 & 5 | Fixtures          |           |                    |     |            | Heavy wear   | 40     | 1        | 5               | \$      | -      |      |
| 400       | 405    | Restroom 5     | Structure         | 1988      | 30                 | 26  | 4          | Wood frame, replace or remodel similar to recent<br>remodels | 60     | 2        | 5               | \$ 240  | ,000   | с    |
| 10000     | 400    | Restroom 1     | Structure         | 1988      | 30                 | 26  | 4          | Prefab metal   | 100    | 3        | 15+             | \$ 240  | ,000   |      |
| Buildings | 406    | Restroom 1,2,3 | ADA/Access        |           |                    |     |            | Recently Remodeled   | 100    | 3        | 15+             | \$      | -      |      |
| ild       | 406    | Restroom 1,2,3 | Exterior          |           |                    |     |            | Recently Remodeled   | 100    | 3        | 15+             | \$      | -      |      |
| Bu        | 406    | Restroom 1,2,3 | Interior          |           |                    |     |            | Recently Remodeled   | 100    | 3        | 15+             | \$      | -      |      |
|           | 407    | Restroom 2     | Structure         | 1988      | 30                 | 26  | 4          | Prefab metal   | 100    | 3        | 15+             | \$ 240  | ,000   |      |
|           | 408    | Restroom 3     | Structure         | 1988      | 30                 | 26  | 4          | Prefab metal   | 100    | 3        | 15+             | \$ 240  | ,000   |      |
|           | 409    | Utility        | Structure         | 1984      | 30                 | 30  | 0          | Wood frame   | 60     | 3        | 10              | \$ 40   | ,000   |      |
|           | 409    | Utility        | Exterior          |           |                    |     |            | Stucco   | 90     | 3        | 15+             | \$      | -      |      |
|           | 409    | Utility        | Roll-up Door      |           |                    |     |            | Some corrosion at base                                       | 60     | 3        | 10              | \$      | -      |      |
|           | 409    | Utility        | Interior          |           |                    |     |            | Drywall  | 80     | 3        | 15+             | \$      | -      |      |
|           | 409    | Utility        | Equipment         |           |                    |     |            | Used oil storage   | 80     | 3        | 15+             | \$      | -      |      |
|           | 410    | Utility Vacuum | Structure         | 1983      | 30                 | 31  | -1         | Wood frame   | 60     | 3        | 5               | \$ 80   | ),000  |      |
|           |        |                |                   |           |                    |     |            | Subtotal   |        |          |                 | \$ 2,14 | 0,000  |      |

|      |        | Facility         |         | A         | sset Life ('       | YR)  |            | Condition   |  |          |                 | Costs (\$    |         |
|------|--------|------------------|---------|-----------|--------------------|------|------------|---|--|----------|-----------------|--------------|---------|
| irou | SubNo. | Location         | Feature | Installed | Useful<br>Life (1) | Age  | Remai<br>n | Description   | Rating   | Priority | Years<br>Remain | Replace      | Туре    |
|      | 501    | Marina Bl        | Roads   | 1981      | 30                 | 33   | -3         | East portion has large settlement, need regrading to drain and repave | 50   | 3        | 5-              | \$ 350,00    | c       |
|      | 502    | Boat Ramp-East   | Roads   | 1981      | 30                 | 33   | -3         |   | 60   | 2        | 5-              | \$ 120,00    | )       |
|      | 503    | West Connector   | Roads   | 1981      | 30                 | 33   | -3         | Pavement in poor condition, needs resurfacing                         | 50   |          |                 | \$ 40,00     | c       |
|      | 504    | Center Connector | Roads   | 1981      | 30                 | 33   | -3         |   | 60   |          |                 | \$ 170,00    | )       |
|      | 505    | East Lower       | Parking | 1961      | 30                 | 53   | -23        | Gravel portion needs paveing  | 40   | 3        | 5-              | \$ 200,00    | ) C     |
| e    | 506    | East Upper       | Parking | 2011      | 30                 | 3    | 27         | and the second second second second                                   | 70   | 2        | 5-              | \$ 310,00    |         |
| Site | 507    | West             | Parking | 1981      | 30                 | 33   | -3         | Pavement in poor condtion, needs resurfacing                          | 40   | 3        | 5-              | \$ 410,00    | c       |
|      | 508    | Not Used         |         |           |                    |      |            |   | 194115-57  |          |                 | \$           | 1 Sugar |
|      | 509    | West             | Walkway | 1998      | 30                 | 16   | 14         | Pavement in poor condtion, needs resurfacing                          | 40   | 2        | 5-              | \$ 130,00    | c       |
|      | 510    | East             | Walkway | 1998      | 30                 | 16   | 14         |   | 70   | 3        | 8               | \$ 410,00    | )       |
|      | 511    | South Bay Trail  | Walkway | 1998      | 30                 | 16   | 14         |   | 70   | 3        | 8               | \$ 70,00     | )       |
|      |        | and the state    |         |           |                    |      |            | Subtotal  | and the second s |          |                 | \$ 2,210,00  | )       |
|      |        |                  |         |           |                    | Oyst | er Point   | Total   |  |          |                 | \$ 26,500,01 | )       |

# **OYSTER POINT MARINA**

If doing current report, Non/Guests with date out of 11/17/16 per Hot Berth Inventory shown with date out for 11/18/16 for vacancy purposes

# VACANCY / OCCUPANCY INVENTORY SPACE ORDER

# (STATUS L, Y = VACANT; TEMP. OUT INCLUDED, NOT COUNTED VACANT) Group: ALL ALL DATES

| SPACE      | LL ALL DATE | TENANT | REC # | BOAT                | BEAM | BOAT<br>DRA<br>W | LNTH       | • | si<br>Wdth | PACE<br>DPTH | LN |
|------------|-------------|--------|-------|---------------------|------|------------------|------------|---|------------|--------------|----|
| 01-01      | MULTI       |        |       | ELLIPSIS CF 6853 EL | 20.  | 0.               | 30.        | * | 0.         | 0.           | 4  |
| 01-02      | DF          |        |       | OSPREY 3 CF 9644 PK | 8.5  | 17.              | 0.         | * | 0.         | ο.           | 2  |
| 01-03      | MULTI       |        |       |                     | Ο.   | 17.              | Ο.         | * | Ο.         | Ο.           | 4  |
| 01-04      | DF          |        |       | ONE LOVE CF 1779 TX | Ο.   | ο.               | 23.3       | * | 0.         | Ο.           | 2  |
| 01-05      | MULTI       |        |       | ANDIAMO 590200      | 13.3 | 4.               | 39.        | * | 0.         | Ο.           | 40 |
| 01-06      | DF          |        |       | CF 7871TH           | 7.5  | 2.5              | 20.        | * | 0.         | Ο.           | 2  |
| 01-07      | MULTI       |        |       |                     | 0.   | 2.5              | 0.         | * | 0.         | 0.           | 4( |
| 01-08      | DF          |        |       | Y NOTC              |      |                  |            | * | 0.         | 0.           | 20 |
| )1-09      | MULTI       |        |       |                     | 0.   | 0.               | 0.         | * | 0.         | 0.           | 4( |
| )1-10      | DF          |        |       | Y NOTC              | •••  |                  |            | * | 0.         | ō.           | 2  |
| )1-11      | MULTI       |        |       | CHAT DE 1125337     | 23.  | 4.               | 43.        | * | 0.         | o.           | 4( |
| )1-12      | DF          |        |       | CIAI DE 1125557     | 23.  | 4.               | -1J.<br>0. | * | o.         | o.           | 2  |
| )1-12      |             |        |       |                     |      |                  | 0.         | * | o.         |              |    |
|            | MULTI       |        |       |                     | 0.   | 4.               |            | * |            | 0.           | 4  |
| 1-14       | DF          |        |       |                     | 0.   | 4.               | 0.         |   | 0.         | 0.           | 2  |
| 1-15       | MULTI       |        |       |                     | 0.   | 0.               | 49.5       | * | 0.         | 0.           | 3  |
| 1-16       | DF          |        |       | SEA PRIN CF 1924 SC | 8.   | 0.               | 26.        | * | 0.         | 0.           | 2  |
| 1-17       | ET          |        |       |                     | 0.   | 0.               | 0.         | * | 0.         | 0.           | 4  |
| 1-18       | DF          |        |       | ANGEL CF 9291 HY    | 0.   | 0.               | 26.        | * | 0.         | Ο.           | 2  |
| 1-19       | MULTI       |        |       | SILENT W 1086241    | 24.  | 3.               | 34.        | * | 0.         | Ο.           | 3  |
| 1-20       | DF          |        |       | CF 7101 RJ          | 8.6  | 5.               | 23.        | * | 0.         | Ο.           | 2  |
| -22        | DF          |        |       | HOT SAKI CF 8980 CY | 7.1  | 3.6              | 22.        | * | 0.         | Ο.           | 1  |
| -24        | DF          |        |       | POOR BAS 4416CZ     | 10.  | 2.               | 26.        | * | 0.         | Ο.           | 2  |
| -26        | DF          |        |       | BUDGET B CF 5458 KX | 8.   | ο.               | 26.        | * | 0.         | Ο.           | 2  |
| -28        | DF          |        |       | 7209FM              | Ο.   | Ο.               | 26.        | * | Ο.         | Ο.           | 2  |
| -30        | DF          |        |       | SLOOPY CF 5996 FN   | 0.   | 4.               | 25.        | * | 0.         | 0.           | 2  |
| -32        | DF          | r      |       | NONE CF 6932 KH     | в.   | 3.5              | 22.        | * | 0.         | Ο.           | 26 |
| -34        | DF          |        |       | ISABELLA CF 0255 CR | Ο.   | 0.               | 24.        | * | 0.         | Ο.           | 26 |
| 1-36       | DF          |        |       | 5474GH              | 0.   | ο.               | 25.        | * | ο.         | ο.           | 26 |
| -38        | DF          |        |       | WALKABOU CF 5590 NK | 8.6  | 3.5              | 25.        | * | 0.         | ο.           | 26 |
| -40        | DF          |        |       | CF 1356 FM          | Ο.   | 4.               | 26.        | * | 0.         | 0.           | 26 |
| -42        | DF          |        |       | CF 2281 PB          | 0.   | 0.               | 26.        | * | 0.         | 0.           | 20 |
| -44        | DF          |        |       | Y NOTC              |      |                  |            | * | 0.         | 0.           | 26 |
| -ETE       | ET          |        |       |                     | 0.   | 0.               | 0.         | * | 0.         | 0.           | 30 |
| -01        | SF          |        |       | BIGGER C CF 7227 KY | 9.6  | 2.               | 28.        | * | 0.         | ο.           | 30 |
| -02        | SF          |        |       | 4026SN              | 0.   | 0.               | 29.        | * | ō.         | 0.           | 30 |
| -02        | DF          |        |       | CF 0220 SY          | 0.   | 0.               | 24.5       | * | 0.         | o.           | 30 |
| -04        | SF          |        |       | CF 6587 NG          | 0.   | o.               | 20.        | * | 0.         | 0.           | 30 |
| -04<br>05  | DF          |        |       | WABBIT I CF 9821HR  | 8.   | 5.               | 20.        | * | o.         | 0.           | 30 |
| -05<br>-06 | DF          |        |       | VOLARE' CF 8661 GH  | 0.   | 5.<br>0.         | 30.        | * | 0.         | 0.           |    |
|            |             |        |       | VULARE CE 0001 GH   | -    |                  |            | * |            | -            | 30 |
| -07        | DF          |        |       |                     | 0.   | 0.               | 0.         | * | <i>0</i> . | 0.           | 30 |
| -08        | DF          |        |       | REEL FUN CF 9469 GW | 10.1 | 2.5              | 28.        | * | 0.         | 0.           | 30 |
| -09        | DF          |        |       | GE (030 VE          | 0.   | 2.5              | 0.         | * | 0.         | 0.           | 30 |
| -10        | DF          |        |       | CF 6938 YB          | 0.   | 5.               | 27.        | * | 0.         | 0.           | 30 |
| -11        | DF          |        |       |                     | 0.   | 5.               | 0.         | * | 0.         | 0.           | 30 |
| -12        | DF          |        |       | NONE CF 2955NB      | 0.   | 0.               |            | * | 30.        | 0.           | 30 |
| -13        | DF          |        |       | BAY JAZZ CF 4005 PN | 0.   | 0.               | 28.        | * | 0.         | 0.           | 30 |
| -14        | DF          |        |       | PONIENTE CF 7139 GD | 0.   | 4.               | 22.        | * | 0.         | 0.           | 30 |
| -15        | DF          |        |       |                     | 0.   | 4.               | 0.         | * | ο.         | Ο.           | 30 |
| -16        | DF          |        |       | CF 0339 GM          | 0.   | Ο.               |            | * | ο.         | Ο.           | 30 |
| -17        | DF          |        |       | MAGIC TI CF3333LE   | 6.6  | з.               | 29.        | * | Ο.         | Ο.           | 30 |
| -18        | DF          |        |       | SHARK AT CF 2117 PK | Ο.   | Ο.               | 27.        | * | 0.         | Ο.           | 30 |

PERIOD 11 2016

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#### VACANCY / OCCUPANCY INVENTORY SPACE ORDER

#### (STATUS L, Y = VACANT; TEMP. OUT INCLUDED, NOT COUNTED VACANT) Group: ALL ALL DATES

| SPACE        |        | TENANT | REC # | BOAT                 | BEAM     | BOAT<br>DRA<br>W | LNTH | * | S<br>WDTH | DPTH | LN |
|--------------|--------|--------|-------|----------------------|----------|------------------|------|---|-----------|------|----|
| 02-19        |        |        |       | EAGLET CF 6205 GU    | ο.       | Ο.               | 24.  | * | 0.        | 0.   |    |
| 2-20         |        |        |       | CF 7641 ST           | Ο.       | ο.               | 22.  | * | ο.        | ο.   |    |
| 2-21         |        |        |       | CF 1679 CV           | 8.       | 4.               | 24.  | * | Ο.        | ο.   |    |
| 2-22         |        |        |       | BAD FISH CF 8354 FS  | Ο.       | 0.               | 25.  | * | 0.        | 0.   |    |
| 2-23         | F      |        |       | Y NOTC               |          |                  |      | * | ο.        | 0.   |    |
| 2-24         | DF     |        |       | SCREAMIN CF 0880 EJ  | 9.5      | 4.5              | 30.  | * | 0.        | 0.   |    |
| 2-25         | DF     |        |       |                      | 0.       | 4.5              | 0.   | * | 0.        | 0.   |    |
| 2-26         | DF     |        |       | DOVER CO 2001 SW     | 11.      | 0.               | 31.  | * | 0.        | 0.   |    |
| 2-27         | DF     |        |       |                      | 0.       | 0.               | 0.   | * | ο.        | ο.   |    |
| 2-28         | DF     |        |       | VISIONS CF 5594 GD   | 0.       | 0.               | 20.  | * | ο.        | 0.   |    |
| -29          | DF     |        |       | ALBY CF 0264 GM      | ō.       | ō.               | 22.  | * | o.        | 0.   |    |
| -30          | DF     |        |       | SANITY C CF 7204 ED  | 8.       | 3.8              | 25.  | * | o.        | ö.   |    |
| -31          | DF     |        |       | SHATT C CL /201 ED   | 0.       | 3.8              | 0.   | * | o.        | 0.   |    |
| -32          | DF     |        |       | Y NOTC               | 0.       | 5.0              | 0.   | * | o.        | o.   |    |
| -32          | DF     |        |       | SEA URCH CF 0585     | ο.       | ο.               | 27.  | * | 0.        | 0.   |    |
| 2-33         | DF     |        |       | CF 0826 CA           | 0.<br>0. | o.               | 24.  | * | 0.        | 0.   |    |
| 2-33         |        |        |       | BREEZE CF 8296 ED    | 9.2      | 0.               | 24.  | * | 0.        |      |    |
|              | DF     |        |       | BREEZE CE 8296 ED    |          |                  |      | * |           | 0.   |    |
| 2-35<br>2-36 | DF     |        |       | HIGH INF OF 0700 CF  | 0.       | 0.               | 0.   | * | 0.        | 0.   |    |
|              | DF     |        |       | HIGH INT CF 0799 GT  | 9.1      | 4.               | 25.  | * | 0.        | 0.   |    |
| 2-37         | DF     |        | _     | OPERN PR OF OF OF OF | 0.       | 4.               | 0.   |   | 0.        | 0.   |    |
| -38          | DF     |        |       | GREEN DR CF 9539 FT  | 8.       | 3.5              | 27.  | * | 0.        | 0.   |    |
| -39          | DF     |        | _     |                      | 0.       | 3.5              | 0.   | * | 0.        | 0.   |    |
| -40          | DF     |        |       | HUMMINGB 9782GW      | 0.       | 0.               | 25.  | * | 0.        | 0.   |    |
| -41          | DF     |        |       | AFTER SH 8194FA      | 10.      | 5.               | 30.  | * | 0.        | 0.   |    |
| -42          |        |        |       | WAVE DAN CF 8218 KP  | 8.       | 4.               | 25.  | * | 0.        | 0.   |    |
| -43          | DF     |        |       |                      | 0.       | 4.               | 0.   | * | 0.        | 0.   |    |
| -44          | DF     |        |       | LASCIVIO 0307VE      | 10.      | 0.               | 27.  | * | 0.        | Ο.   |    |
| -45          | DF     |        |       |                      | 0.       | 0.               | Ο.   | * | 0.        | 0.   |    |
| -46          | DF     |        |       | BLUE GIR CF 5965 FA  | 0.       | 0.               | 28.  | * | 0.        | ο.   |    |
| -47          | DF     |        |       |                      | 0.       | 0.               | Ο.   | * | 0.        | 0.   |    |
| -48          | DF     |        |       | THERAPY CF 3769 KJ   | 11.      | ο.               | 30.  | * | Ο.        | Ο.   |    |
| -50          | DF     |        |       | Y NOTC               |          |                  |      | * | 0.        | Ο.   | į. |
| -ETE         | ENDTIE |        |       |                      | Ο.       | 4.               | Ο.   | * | Ο.        | Ο.   | :  |
| -ETW         | ET     |        |       | POLARIS 1152GH       | 9.9      | 3.8              | 32.  | * | Ο.        | ο.   | 3  |
| -01          | SF     |        |       | BLUE NOT CF 1741 CV  | 8.5      | 4.3              | 25.6 | * | 0.        | Ο.   | ;  |
| -02          | SF     |        |       | 0389SY               | 0.       | Ο.               | 28.  | * | 0.        | Ο.   | ,  |
| -03          | SF     |        | _     | MISS JUL CF 1287 EH  | 8.       | 3.2              | 25.  | * | Ο.        | Ο.   |    |
| -04          | SF     |        |       | ON THE R CF 5434 GX  | Ο.       | Ο.               | 28.  | * | Ο.        | Ο.   | į  |
| -05          | DF     |        |       | TUFFY CF 1732 KF     | 8.       | 3.3              | 20.  | * | Ο.        | ο.   | )  |
| -06          | DF     |        |       | REBECCA CF 6925 HC   | 11.      | 5.5              | 30.  | * | 0.        | Ο.   |    |
| -07          | DF     |        |       | CF 0822 ED           | Ο.       | Ο.               | 25.  | * | 0.        | 0.   | 1  |
| -08          | DF     |        |       | N/A R705123          | Ο.       | Ο.               | 28.  | * | ο.        | Ο.   | 4  |
| -09          | DF     |        |       | FRIHET CF 0032 SY    | 9.1      | 5.1              | 31.  | * | ο.        | 0.   | 1  |
| -10          | DF     |        |       | CRESENDO CF 5586 GB  | 0.       | 0.               | 28.  | * | 0.        | ō.   |    |
| -11          | DF     |        |       | OASIS CF 5983 GU     | 9.       | 5.               | 25.  | * | 0.        | o.   |    |
| -12          | DF     |        |       | SF GROUP CF 6185 UP  | 0.       | 0.               | 26.  | * | 0.        | o.   |    |
| -13          | DF     |        |       | KATHLEEN CF 2779HL   | 11.      | 5.3              | 30.  | * | o.        | o.   |    |
| -14          | DF     |        |       | CF 6444 GG           | 8.       | 8.               | 28.  | * | 0.        | 0.   | ł  |
| -15          | DF     |        |       | 51 0111 00           | 0.       | 8.               | 0.   | * | 0.        | 0.   |    |
| -15          | DF     |        |       | MISS LIL 1045156     | o.       | o.<br>0.         | 32.  | * |           |      |    |
| -10          | DE     |        |       | HIDS TIT 1040100     | υ.       | υ.               | 52.  |   | Ο.        | Ο.   | 1  |

PERIOD 11 2016

# **OYSTER POINT MARINA**

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#### VACANCY / OCCUPANCY INVENTORY SPACE ORDER

# (STATUS L, Y = VACANT; TEMP. OUT INCLUDED, NOT COUNTED VACANT) Group: ALL ALL DATES

| SPACE      |      | TENANT | REC # | BOAT                   | BEAM | BOAT<br>DRA<br>W | LNTH | * | S<br>WDTH | PACE<br>DPTH | LN |
|------------|------|--------|-------|------------------------|------|------------------|------|---|-----------|--------------|----|
| )3-18      | DF   |        |       | 220 SPOR CF 6309 TG    | 10.1 | 0.               | 22.  | * | 0.        | 0.           | 3  |
| )3-19      | DF   |        |       | 4 MY GIR CF 5156 RM    | 10.  | 3.4              | 28.  | * | 0.        | Ο.           | 3  |
| 3-20       | DF   |        |       | SEAHAWK CF 5446 KW     | 10.  | з.               | 27.5 | * | 0.        | ο.           | 3  |
| 3-21       | DF   |        |       |                        | ο.   | з.               | Ο.   | * | Ο.        | ο.           | 3  |
| 3-22       | DF   |        |       | CF 4331 CZ             | Ο.   | Ο.               | 25.  | * | Ο.        | Ο.           | 3  |
| 3-23       | DF   |        |       |                        | ο.   | ο.               | 0.   | * | 0.        | ο.           | 3  |
| 3-24       | DF   |        |       | DOL-FIN CF 6956 EJ     | 11.  | ο.               | 28.  | * | ο.        | ο.           | 3  |
| 3-25       | DF   |        | F     | SATURDAY 644376        | ο.   | Ο.               | 27.  | * | 0.        | 0.           | 3  |
| 3-26       | DF   |        |       | THE BITC CF 9002 EL    | Ο.   | ο.               | 27.  | * | Ο.        | 0.           | 3  |
| 3-27       | DF   |        |       |                        | ο.   | ο.               | ο.   | * | 0.        | 0.           |    |
| 3-28       | DF   |        |       | 8788FN                 | 0.   | 0.               | 27.  | * | 0.        | 0.           | 3  |
| 3-29       | DF   |        |       | CF 5327 HF             | 0.   | 0.               | 30.  | * | 0.        | 0.           | 3  |
| 3-30       | DF   |        |       | CF 0287 HX             | 0.   | 0.               | 19.  | * | 0.        | 0.           | 2  |
| 3-31       | DF   |        |       | MARBELLA 0025SU        | 11.  | 4.5              | 30.  | * | 0.        | 0.           | 3  |
| 3-32       | DF   |        |       | CORLIS CF1435JA        | 8.   | 0.               | 27.  | * | 0.        | 0.           | 3  |
| 3-33       | DF   |        |       |                        | 0.   | o.               | 0.   | * | 0.        | 0.           |    |
| 3-34       | DF   |        |       | EAU CLAI 1179478       | 10.  | 2.               | 30.  | * | 0.        | 0.           | 3  |
| -35        | DF   |        |       | ERO CERI II/J470       | 0.   | 2.               | 0.   | * | 0.        | 0.           | 3  |
| -36        | DF   |        |       | JONQUIL 8840EL         | 8.   | 5.               | 26.  | * | 0.        | o.           | 3  |
| -37        | DF   |        |       | DONQUIL DD40EL         | 0.   | 5.               | 20.  | * | 0.        | 0.           | 3  |
| -38        | DF   |        |       | Y NOTC                 | 0.   | 5.               | 0.   | * | 0.        |              | 3  |
| -39        | DF   |        |       | CF 7310 HX             | 6.   | 24.              | 25.  | * | 0.        | 0.           | 3  |
| -39<br>-40 |      |        |       | Y NOTC                 | 0.   | 24.              | 25.  | * | 0.        | 0.           |    |
| -40<br>-41 | , DF |        |       | I NOIC                 | 0.   | 2.               | •    | * | 0.        | 0.           | 3  |
|            | DF   |        |       | CRECIAN CE ECOO W      |      |                  | 0.   | * |           | 0.           | 3  |
| -42        | DF   |        |       | GRECIAN CF 5689 JU     | 11.  | 3.               | 30.  | * | 0.        | 0.           | 3  |
| -43        | DF   |        |       | DIDBY MA CR 1475 BI    | 0.   | 3.               | 0.   |   | 0.        | 0.           | 3  |
| -44        | DF   |        |       | DIRTY MA CF 1475 FJ    | 0.   | 0.               | 27.  | * | 0.        | 0.           | 3  |
| -45        | DF   |        |       | ANDROMED CF 9354 GE    | 7.   | 4.5              | 28.  | * | 0.        | 0.           | 3  |
| -46        | DF   |        |       | BLUGENES CF 1708 FF    | 0.   | 0.               | 27.  |   | 0.        | 0.           | 3  |
| -47        | DF   |        |       | LINSEY F CF3849EW      | 8.   | 0.               | 26.  | * | 0.        | 0.           | 3  |
| -48        | DF   |        |       | NINA 2396GE            | 8.   | 4.               | 27.  | * | 0.        | 0.           | 3  |
| -49        | DF   |        |       | 5100m/                 | 0.   | 4.               | 0.   | * | 0.        | 0.           | 3  |
| -50        | DF   | ▐▋▋▋▋▌ |       | 5100HM                 | 0.   | 0.               | 27.5 | * | 0.        | 0.           | 3  |
| -51        | DF   |        |       | CF 2878 EN             | 0.   | 0.               | 29.  | * | 0.        | 0.           | 3  |
| -52        | DF   |        |       | ATLANTIS CF 9793 ST    | 10.  | 5.               | 30.  | * | 0.        | 0.           | 30 |
| -ETE       | ET   |        |       | SUMMERLA 1123132       | 14.  | 3.               | 50.  | * | 0.        | 0.           | 30 |
| -ETW       | ET   |        |       |                        | 0.   | 0.               | 50.  | * | 0.        | 0.           | 30 |
| -01        | DF   |        |       | 3146EC                 | 0.   | 0.               | 26.  | * | 0.        | 0.           | 30 |
| -02        | DF   |        |       | SS NICA CF 6952 KH     | 0.   | 0.               | 26.  | * | 0.        | 0.           | 30 |
| -02        | DF   |        |       | Y NOTC                 | -    | -                |      | * | 0.        | Ο.           | 30 |
| -03        | DF   |        |       |                        | 0.   | 0.               | 0.   |   | 0.        | 0.           | 30 |
| -04        | DF   |        |       | 270SDA-1 CF819IKZ      | 9.2  | 0.               | 29.5 |   | 0.        | 0.           | 30 |
| -05        | DF   |        |       | Y NOTC                 |      |                  |      | * | Ο.        | Ο.           | 30 |
| -06        | DF   |        |       | Y NOTC YR IN ADV 04/06 |      |                  |      | * | 0.        | ο.           | 30 |
| -07        | DF   |        |       | N/A CF 0581            | 9.3  | Ο.               | 27.  |   | 0.        | Ο.           | 30 |
| -08        | DF   |        |       | BOOTY CA 3575TM        | 8.   | 2.5              |      | * | 0.        | 0.           | 30 |
| -09        | DF   |        |       |                        | 0.   | 2.5              | 0.   | * | 0.        | Ο.           | 30 |
| -10        | DF   |        |       | SLOOP CF 4466 EA       | 0.   | 4.               | 26.  | * | 0.        | Ο.           | 30 |
| -11        | DF   |        |       | FAMILY V 2761HL        | 10.  | 5.               | 30.  | * | 0.        | 0.           | 30 |
| -12        | DF   |        |       | OSPREY CF 6738 KN      | 11.  | 5.5              | 28.  | * | 0.        | Ο.           | 30 |
| -13        | DF   |        |       | NICE CF 4065 HE        | 6.6  | 3.5              | 26.  | * | 0.        | Ο.           | 30 |

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#### VACANCY / OCCUPANCY INVENTORY SPACE ORDER

(STATUS L, Y = VACANT; TEMP. OUT INCLUDED, NOT COUNTED VACANT) Group: ALL ALL DATES

| SPACE |    | TENANT | REC # | BOAT                | BEAM | BOAT<br>DRA<br>W | LNTH | *      | S<br>WDTH | PACE<br>DPTH | L |
|-------|----|--------|-------|---------------------|------|------------------|------|--------|-----------|--------------|---|
| 04-14 | DF |        |       | MOOD SWI 7607 GY    | 8.   | 0.               | 25.  | *      | 0.        | 0.           |   |
| )4-15 | DF |        | t 🗖   | Y NOTC 7/20/14      |      |                  |      | *      | Ο.        | 0.           |   |
| 4-16  | DF |        |       | CF 4344 GF          | 11.  | з.               | 29.  | *      | 0.        | Ο.           |   |
| 4-17  | DF |        |       |                     | Ο.   | з.               | Ο.   | *      | Ο.        | 0.           |   |
| 4-18  | DF |        |       | CF 3172 GH          | 8.   | з.               | 24.  | *      | Ο.        | Ο.           |   |
| 4-19  | DF |        |       |                     | 0.   | 3.               | 0.   | *      | Ο.        | ο.           |   |
| 4-20  | DF |        |       |                     | Ο.   | з.               | 0.   | *      | Ο.        | Ο.           |   |
| 4-21  | DF |        |       | Y NOTC              |      |                  |      | *      | ο.        | Ο.           |   |
| 4-22  | DF |        |       | LUCY CF 9662 KR     | 9.   | 5.               | 30.  | *      | 0.        | Ο.           |   |
| 4-23  | DF |        |       |                     | Ο.   | 5.               | 0.   | *      | 0.        | Ο.           |   |
| 4-24  | DF |        |       | OH YES! 937665      | 10.8 | 4.8              | 30.  | *      | 0.        | Ο.           |   |
| 4-25  | DF |        |       | CF 2892 KB          | Ο.   | Ο.               | 22.  | *      | 0.        | ο.           |   |
| 1-26  | DF |        |       | CF 7570 JC          | Ο.   | Ο.               | 28.  | *      | ο.        | Ο.           |   |
| 1-27  | DF |        |       |                     | ο.   | ο.               | ο.   | *      | 0.        | ο.           |   |
| 4-28  | DF |        |       | NONE CF 9148 EU     | 10.5 | 6.               | 30.  | *      | Ο.        | ο.           |   |
| 4-29  | DF |        |       | TRACHELL CF 3489 SX | 0.   | 0.               | 28.  | *      | 0.        | 0.           |   |
| 4-30  | DF |        |       | CF 3117 PV          | 8.1  | 2.1              | 22.  | *      | 0.        | 0.           |   |
| 4-31  | DF |        |       |                     | 0.   | 2.1              | 0.   | *      | 0.        | 0.           |   |
| 4-32  | DF |        |       | STILL FL CF 8283 FB | 11.6 | 2.6              | 31.  | *      | 0.        | 0.           |   |
| 4-33  | DF |        |       |                     | 0.   | 2.6              | 0.   | *      | 0.        | 0.           |   |
| -34   | DF |        |       | CF 1793 FF          | 8.   | 4.               | 27.  | *      | o.        | 0.           |   |
| 1-35  | DF |        |       | TRIPLE T CF 8567 GT | 8.   | 3.6              | 24.  | *      | o.        | 0.           |   |
| 1-36  | DF |        |       | CF 4998 GC          | 0.   | 0.               | 30.  | *      | 0.        | o.           |   |
| 1-37  | DF |        |       | 01 1990 00          | 0.   | 0.               | 0.   | *      | 0.        | o.           |   |
| 1-38  | DF | 2      |       | CHRISTIN CF 9106 EZ | 12.  | 4.7              | 27.  | *      | o.        | 0.           |   |
| 4-39  | DF |        |       |                     | 0.   | 4.7              | 0.   | *      | o.        | 0.           |   |
| 1-40  | DF |        |       | CF 4389 SB          | 0.   | 0.               | 28.  | *      | o.        | 0.           |   |
| 1-41  | DF |        |       | 1034FT              | 10.  | 0.               | 27.  | *      | 0.        | o.           |   |
| -42   | DF | ▝▋▋▋▋▋ |       | CF 2417 JH          | 8.6  | 3.6              | 26.  | *      | 0.        | 0.           |   |
| 4-43  | DF |        |       | CF 2417 5H          | 0.0  | 3.6              | 20.  | *      |           |              | - |
|       |    |        |       |                     |      |                  |      |        | 0.        | 0.           |   |
| 4-44  | DF |        | _     | NONE CF 0530 GK     | 0.   | 3.6              | 0.   | *      | 0.        | 0.           |   |
| 1-45  | DF |        |       | CF 9732 ST          | 0.   | 0.               | 27.  |        | 0.        | 0.           |   |
| 4-46  | DF |        |       | CF 9101 EZ          | 8.6  | 3.               | 24.6 | *<br>* | 0.        | 0.           |   |
| 1-47  | DF |        |       |                     | 0.   | 0.               | 30.  |        | 0.        | 0.           |   |
| 4-48  | DF |        |       | 7423SL              | 9.   | 1.               | 28.  | *      | 0.        | 0.           |   |
| 1-49  | DF | _      |       | 00 715 ( DD         | 0.   | 1.               | 0.   | *      | 0.        | 0.           |   |
| 1-50  | DF |        |       | CF 7156 FD          | 10.  | 5.               | 30.  | *      | 0.        | 0.           | ÷ |
| 4-51  | DF |        |       | ×                   | 0.   | 5.               | 0.   | *      | 0.        | 0.           |   |
| 1-52  | DF |        |       | CARMELA 0446UB      | 9.   | 4.5              | 27.  | *      | 0.        | 0.           |   |
| 1-53  | DF |        |       |                     | 0.   | 4.5              | 0.   | *      | 0.        | 0.           |   |
| -54   | DF |        |       | CF 4402 FH          | 8.5  | 0.               | 27.  | *      | 0.        | 0.           | : |
| -ETE  | ET |        |       | PICKLE Y CF 5639 KU | 0.   | 0.               | 55.  | *      | 0.        | ο.           | 1 |
| -ETW  | ET |        |       |                     | 0.   | 0.               | 0.   | *      | ο.        | Ο.           | : |
| -01   | DF |        |       | CF 6245 GP          | 0.   | 0.               | 36.  | *      | Ο.        | Ο.           |   |
| -02   | DF |        |       | HIATUS 9900VF       | 11.  | 4.7              | 35.2 | *      | Ο.        | 0.           | į |
| 6-03  | DF |        |       |                     | Ο.   | 4.7              | ο.   | *      | Ο.        | 0.           | 3 |
| 5-04  | DF |        |       | ALISON D 2999 ET    | 10.  | 6.               | 34.  | *      | Ο.        | Ο.           | 1 |
| 6-05  | DF |        |       | CF 3974 BX          | 11.6 | 2.5              | 33.  | *      | Ο.        | Ο.           | 2 |
| 5-06  | DF |        |       | PAKELE CF 2417 GK   | 9.5  | 5.               | 33.  | *      | Ο.        | Ο.           |   |
| -07   | DF |        |       | LIBERTY CF3217EV    | 12.  | 0.               | 31.  | *      | ο.        | ο.           | 1 |
| 5-08  | DF |        |       | LITTLE U 4360841177 | Ο.   | Ο.               | 36.  | *      | 0.        | Ο.           | 3 |

**PERIOD 11 2016** 

Page 4

If doing current report, Non/Guests with date out of 11/17/16 per Hot Berth Inventory shown with date out for 11/18/16 for vacancy purposes

#### VACANCY / OCCUPANCY INVENTORY SPACE ORDER

# (STATUS L, Y = VACANT; TEMP. OUT INCLUDED, NOT COUNTED VACANT) Group: ALL ALL DATES

| SPACE            | LL ALL DA1 | TENANT | REC # | BOAT                                     | BEAM        | BOAT<br>DRA<br>W | LNTH       | * | S<br>WDTH | PACE<br>DPTH | LNT |
|------------------|------------|--------|-------|--|-------------|------------------|------------|---|-----------|--------------|-----|
| 05-09            | DF         |        | _     |  | 0.          | 0.               | 0.         | * | 0.        | 0.           | 36  |
| 05-10            | DF         |        |       | FAT CAT 959745                           | 13.         | 3.4              | 36.        | * | Ο.        | 0.           | 36  |
| 05-11            | DF         |        |       | LITTLE B CF 4287 GF                      | 12.6        | з.               | 36.        | * | Ο.        | Ο.           | 36  |
| 05-12            | DF         |        |       | CONTAGIO 1193318                         | Ο.          | Ο.               | 36.        | * | 0.        | Ο.           | 36  |
| 05-13            | DF         |        |       | CRAZY FO 993209                          | 10.         | 5.6              | 33.7       | * | 0.        | Ο.           | 36  |
| 05-14            | DF         |        |       | FIVE O'C CF 1593 FL                      | 12.         | з.               | 36.        | * | 0.        | Ο.           | 36  |
| 05-15            | DF         |        |       | REINELL CF 1235 GA                       | Ο.          | 0.               | 30.        | * | 0.        | Ο.           | 36  |
| 05-16            | DF         |        |       | LORELEI 653637                           | 11.         | 4.               | 35.        | * | Ο.        | ο.           | 36  |
| 05-17            | DF         |        |       | CF 0329 CN                               | 14.         | 4.               | 36.        | * | 0.        | ο.           | 36. |
| 05-18            | DF         |        |       | WILDCAT 530808                           | Ο.          | 0.               | 32.5       | * | Ο.        | 0.           | 36. |
| 05-19            | DF         |        |       |  | Ο.          | 0.               | Ο.         | * | ο.        | Ο.           | 36. |
| 05-20            | DF         |        |       | FLYING D CF 5437 FM                      | Ο.          | 0.               | 33.        | * | 0.        | Ο.           | 36. |
| 05-21            | DF         |        |       | K-2 989340                               | 13.         | з.               | 36.        | * | 0.        | Ο.           | 36. |
| 05-22            | DF         |        |       | LOVE LAD CF 3369 KK                      | 12.         | 3.               | 36.        | * | 0.        | 0.           | 36. |
| 05-23            | DF         |        |       |  | ο.          | з.               | 0.         | * | 0.        | 0.           | 36. |
| 05-24            | DF         |        |       | CF 6856 GY                               | 12.         | 3.6              | 33.        | * | 0.        | 0.           | 36. |
| 05-25            | DF         |        |       | CF 4142 UL                               | 12.         | 0.               | 33.        | * | 0.        | 0.           | 36. |
| 05-26            | DF         |        |       | JEANNEAU 162015T                         | 0.          | 0.               | 32.        | * | 0.        | 0.           | 30. |
| 05-27            | DF         |        |       |  | 0.          | 0.               | 0.         | * | 0.        | 0.           | 36. |
| 05-28            | DF         |        |       | ZIG ZAG 606622                           | 10.         | 8.               | 36.        | * | 0.        | o.           | 36. |
| 05-29            | DF         |        |       | PUFFIN CF 2740 EA                        | 0.          | 0.               | 36.        | * | 0.        | o.           | 36. |
| 05-30            | DF         |        |       | STARGAZE 944768                          | 10.         | 4.               | 33.5       | * | 0.        | 0.           | 36. |
| 05-31            | DF         |        |       | CF 6237 TF                               | 0.          | 0.               | 0.         | * | 0.        | o.           | 36. |
| 05-32            | DF         |        |       | SUZANNE 961001                           | 9.9         | 4.9              | 33.        | * | 0.        | 0.           | 36. |
| 05-33            | DF         |        |       | AVANTI CF 9145 JR                        | 13.         | 3.6              | 34.        | * | 0.        | o.           | 36. |
| 05-34            | DF         |        |       | IO CF 1945 SE                            | 12.         | 5.6              | 35.        | * | ö.        | o.           | 36. |
| 05-35            | DF         |        |       | CHARMED CF 0786 SS                       | 11.6        | 6.               | 32.        | * | o.        | o.           | 36. |
| 05-36            | DF         |        |       | CHRONOS 1226688                          | 0.          | 0.               | 33.        | * | 0.        | o.           | 36. |
| 05-37            | DF         |        |       | CIII.0805 1220000                        | ō.          | 0.               | 0.         | * | 0.        | 0.           | 36. |
| 05-38            | DF         |        |       | DANISH P CF 6993 KH                      | 11.         | 3.               | 32.        | * | 0.        | 0.           | 36. |
| 05-39            | DF         |        |       |  | 0.          | 3.               | 0.         | * | 0.        | 0.           | 36. |
| 05-40            | DF         |        |       | SAMUDRA 670353                           | 11.         | 7.               | 35.        | * | 0.        | 0.           | 36. |
| 05-41            | DF         |        |       | 514105101 070555                         | 0.          | 7.               | 0.         | * | 0.        | 0.           | 36. |
| 05-42            | DF         |        |       | SEA OTTE 707051                          | 11.5        | 4.5              | 32.        | * | 0.        | 0.           | 36. |
| 05-43            | DF         |        |       | WILD DOL 7701GY                          | 11.5        | 0.               | 32.        | * | 0.        | 0.           |     |
| 05-44            | DF         |        |       | CTO II CF 4274JR                         | 11.         | 2.8              | 33.        | * | 0.        |              | 36. |
| 05-45            | DF         |        |       | CF 3688 GK                               | 0.          | 0.               | 34.        | * | 0.        | 0.           | 36. |
| 05-46            | DF         |        |       | 6278GL                                   | 0.          | o.               | 33.        | * | 0.<br>0.  | 0.<br>0.     | 36. |
| 05-47            | DF         |        |       | PAPA BAY CF 1890 GS                      | 0.          | o.               |            | * | 0.        |              | 36. |
|                  |            |        |       | BELLATOR 1148964                         |             |                  |            | ÷ |           | 0.           | 36. |
| 05-48<br>05-ETE  | DF<br>ET   |        |       | RED CHIL 1074810                         | 12.4<br>15. | 32.<br>4.        | 36.<br>50. | * | 0.        | 0.           | 36. |
| )5-EIE<br>)5-ETW | ET         |        |       | SUR04712M                                | 6.          | 0.               |            | * | 0.        | 0.<br>0.     | 36. |
| )6-01            | DF         |        |       |  | 0.          |                  |            | * | 0.        |              | 36. |
| )6-01 .<br>)6-02 | DF         |        |       | ALLURE CF 7314 PW<br>BLUE EAG CF 9497 TM | 0.          | 0.<br>0.         |            | * | 0.        | 0.           | 36. |
| )6-02<br>)6-03   |            |        |       | MISS B H CF 4274 NZ                      |             |                  |            | * | 0.        | 0.           | 30. |
|                  | DF         |        |       | MISS B H CF 4274 NZ<br>5160VB            | 4.          | 0.               |            |   | 0.        | 0.           | 36. |
| )6-04<br>)6-05   | DF         |        |       | STOURD                                   | 0.          | 0.               |            | * | 0.        | 0.           | 30. |
|                  | DF         |        |       | CRN VENU (F 2767 -                       | 0.          | 0.               | •••        | * | 0.        | 0.           | 36. |
| 6-06             | DF         |        |       | SEA YEAH ĆF 3707 FS                      | 0.          | 0.               |            | * | 0.        | 0.           | 30. |
| 6-07             | DF         | _      |       | TR TH 1000555                            | 0.          | 0.               | •••        | * | 0.        | 0.           | 36. |
| 6-08             | DF         |        |       | TAIN 1039513                             | 11.9        | 3.6              | 33.6       |   | 0.        | 0.           | 36. |
| 6-09             | DF         |        |       |  | ο.          | 3.6              | 0.         | * | Ο.        | Ο.           | 36. |

PERIOD 11 2016

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If doing current report, Non/Guests with date out of 11/17/16 per Hot Berth Inventory shown with date out for 11/18/16 for vacancy purposes

## VACANCY / OCCUPANCY INVENTORY SPACE ORDER

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(STATUS L, Y = VACANT; TEMP. OUT INCLUDED, NOT COUNTED VACANT) Group: ALL ALL DATES

| SPACE  |        | TENANT | REC # | BOAT               | BEAM | BOAT<br>DRA<br>W | LNTH | * | S<br>WDTH | DPTH | LNT |
|--------|--------|--------|-------|--------------------|------|------------------|------|---|-----------|------|-----|
| 06-10  | DF     |        |       | FRESH ST 1064379   | 12.  | 36.              | 34.  | * | 0.        | 0.   | 36  |
| 06-11  | DF     |        |       | I'LL BE 3851SJ     | 0.   | Ο.               | 33.  | * | Ο.        | ο.   | 36  |
| 06-12  | DF     |        |       | BIKINI 1062015     | 14.  | 6.               | 42.  | * | Ο.        | ο.   | 45  |
| 06-13  | DF     |        |       | CF 4077 GK         | Ο.   | ο.               | 31.  | * | Ο.        | ο.   | 36  |
| 06-14  | DF     |        |       | QUIXOTE 1168473    | 12.5 | 8.               | 40.  | * | 0.        | 0.   | 45  |
| 06-15  | DF     |        |       |                    | Ο.   | 8.               | Ο.   | * | Ο.        | Ο.   | 36  |
| 06-16  | DF     |        |       | NESHAMA 1083792    | 13.5 | 3.5              | 40.  | * | Ο.        | 0.   | 45  |
| 06-17  | DF     |        |       | CF 5233 GF         | 9.   | 4.               | 36.  | * | Ο.        | Ο.   | 36  |
| 06-18  | DF     |        |       | TAXING T 1021915   | 13.5 | 6.1              | 43.  | * | Ο.        | Ο.   | 45  |
| 06-19  | DF     |        |       | CF 1085 FY         | 14.5 | з.               | 31.  | * | Ο.        | Ο.   | 36  |
| 06-20  | DF     |        |       | DESTINY 999176     | 14.5 | 4.               | 42.  | * | ο.        | ο.   | 45  |
| 06-21  | DF     |        |       | COOKIE CF1651CV    | ο.   | Ο.               | 36.  | * | 0.        | Ο.   | 36  |
| 06-22  | DF     |        |       | TRUANT CF 2401 JA  | 12.  | 4.5              | 38.  | * | Ο.        | Ο.   | 45  |
| 06-23  | DF     |        |       | MARY A 6046JC      | 11.6 | 2.1              | 32.  | ¥ | Ο.        | Ο.   | 36  |
| 06-24  | DF     |        |       |                    | Ο.   | 2.1              | Ο.   | * | Ο.        | Ο.   | 45  |
| 06-25  | DF     |        |       | VOCALISE OR 569US  | 0.   | ο.               | 32.  | * | 0.        | Ο.   | 36  |
| 06-26  | DF     |        |       | ST. FRAN 921306    | 12.  | 6.               | 36.  | * | 16.5      | Ο.   | 36  |
| 06-27  | DF     |        |       | CALYPSO 1191203    | 12.  | 6.               | 36.  | * | 0.        | Ο.   | 36  |
| 06-28  | DF     |        |       | CHARDONN 512251    | 14.  | 6.2              | 41.  | * | 0.        | Ο.   | 45  |
| 06-29  | DF     |        | í 🔳   | NUNA 1043220       | 11.5 | 6.               | 36.  | * | 0.        | ο.   | 36  |
| 06-30  | DF     |        |       | WINDSONG 619625    | 12.  | Ο.               | 38.  | * | 0.        | 0.   | 45  |
| 06-31  | DF     |        |       | CF 4209 GA         | 9.7  | 4.9              | 31.7 | * | Ο.        | Ο.   | 36  |
| 06-32  | DF     |        |       | KAHALA CF 6212 GK  | 12.4 | 7.               | 43.9 | * | 0.        | Ο.   | 45  |
| 06-33  | DF     |        |       |                    | 0.   | 7.               | Ο.   | * | Ο.        | ο.   | 36  |
| 06-34  | DF     |        |       | STARSHAD 1169189   | 11.9 | 6.               | 39.  | * | 16.5      | Ο.   | 45  |
| 06-35  | DF     |        |       | CF 1234 GP         | 11.5 | з.               | 31.  | * | 0.        | 0.   | 36  |
| 06-36  | DF     |        |       | ANNITA 958601      | 12.  | 5.8              | 45.  | * | Ο.        | Ο.   | 45  |
| 06-37  | DF     |        |       | CF 8988 GY         | 11.  | 3.               | 36.  | * | Ο.        | 0.   | 36  |
| 06-38  | DF     |        |       | RANNIE 6491TP      | 12.  | 6.               | 39.  | * | Ο.        | Ο.   | 45  |
| 06-39  | DF     |        |       |                    | Ο.   | 6.               | Ο.   | * | 0.        | Ο.   | 36  |
| 06-40  | DF     |        |       | Y NOTC             |      |                  |      | * | ο.        | Ο.   | 45  |
| 06-41  | DF     |        |       |                    | Ο.   | 4.5              | Ο.   | * | Ο.        | Ο.   | 36  |
| 06-42  | DF     |        |       | SHAKINA 656478     | 0.   | 6.               | 41.5 | * | ο.        | ο.   | 45  |
| 06-43  | DF     |        |       | KIND OF 1133959    | Ο.   | 0.               | 34.  | * | Ο.        | ο.   | 36  |
| 06-44  | DF     |        |       | LAURIE 997882      | 12.4 | 2.7              | 36.  | * | Ο.        | ο.   | 45  |
| 06-45  | DF     |        |       | Gypsy Ro 13K77564  | 11.  | 5.               | 35.  | * | ο.        | Ο.   | 36  |
| 06-46  | DF     |        |       | CF 1795 CC         | Ο.   | ο.               | 40.  | * | 16.5      | Ο.   | 45  |
| 06-47  | DF     |        |       | JUBILEE CF 4937 HE | 12.  | 4.5              | 36.  | * | 0.        | Ο.   | 36  |
| 06-AS1 | SIDETI |        |       |                    | Ο.   | 4.5              | ο.   | * | ο.        | 0.   | 26  |
| 06-ETE | ET     |        |       |                    | 0.   | 0.               | 0.   | * | ο.        | 0.   | 45  |
| 06-ETW | ET     |        |       | VILLA KI 602262    | 0.   | 0.               | 45.  | * | 0.        | 0.   | 36  |

#### **GROUP 0**

| 000            | CUPIED FOO<br>CUPIED FOO<br>TOTAL FOO | DTAGE: 7           | ,123.<br>,401.<br>,524. | 0            | UNOCCUPIED SPACES:<br>OCCUPIED SPACES:<br>TOTAL SPACES: | 66<br>228<br>294 |          |          |        |          |          |            |
|----------------|---------------------------------------|--------------------|-------------------------|--------------|---|------------------|----------|----------|--------|----------|----------|------------|
| 11-01<br>11-02 | DF<br>DF                              | PATROL,<br>PATROL, |                         | 3988<br>3983 |   | 0.<br>0.         | 0.<br>0. | 0.<br>0. | *<br>* | 0.<br>0. | 0.<br>0. | 45.<br>40. |

#### **OYSTER POINT MARINA**

If doing current report, Non/Guests with date out of 11/17/16 per Hot Berth Inventory shown with date out for 11/18/16 for vacancy purposes

#### VACANCY / OCCUPANCY INVENTORY SPACE ORDER

# (STATUS L, Y = VACANT; TEMP. OUT INCLUDED, NOT COUNTED VACANT) Group: ALL ALL DATES

|       |    |        |       |                     |      | BOAT     |      | * |          | PACE     |     |
|-------|----|--------|-------|---------------------|------|----------|------|---|----------|----------|-----|
| SPACE |    | TENANT | REC # | BOAT                | BEAM | DRA<br>W | LNTH | * | WDTH     | DPTH     | LNT |
| 11-03 | DF |        |       |                     | 0.   | 0.       | 0.   | * | 0.       | 0.       | 45  |
| 11-04 | DF |        |       | CF 9167 GC          | 0.   | 2.5      | 38.  | * | Ο.       | Ο.       | 40  |
| 11-05 | DF |        |       |                     | Ο.   | ο.       | 0.   | * | 0.       | 0.       | 45  |
| 11-06 | DF |        |       | SOPHIE I 1216019    | 12.  | 5.5      | 36.  | * | 0.       | 0.       | 40  |
| 11-07 | DF |        |       | TATANKA 5141 HS     | 13.  | 3.5      | 36.  | * | Ο.       | ο.       | 45. |
| 11-08 | DF |        |       | DEBADO 8742NC       | Ο.   | 0.       | 30.  | * | Ο.       | ο.       | 40. |
| 11-09 | SF |        |       | CAROLINA 1061694    | 14.9 | 3.       | 50.  | * | Ο.       | ο.       | 50. |
| 11-10 | DF |        |       | MTNEST              | 14.  | 4.5      | 45.  | * | 0.       | 0.       | 45. |
| 11-11 | SF |        |       | CASPIAN 1225968     | 20.8 | 10.2     | 85.  | * | 0.       | ο.       | 45. |
| 11-12 | DF |        |       | WHAT A W 1060946    | 0.   | 0.       | 43.  | * | Ο.       | 0.       | 45. |
| 11-13 | SF |        |       |                     | 0.   | 0.       | 0.   | * | 0.       | Ο.       | 45. |
| 11-14 | DF |        |       | FUELIN A 978694     | 0.   | 0.       | 0.   | * | Ο.       | ο.       | 45. |
| 11-15 | SF |        |       |                     | Ο.   | ο.       | ο.   | * | Ο.       | 0.       | 45. |
| 11-16 | DF |        |       |                     | Ο.   | 0.       | ο.   | * | Ο.       | 0.       | 45. |
| 11-17 | SF |        |       |                     | ο.   | Ο.       | 0.   | * | 0.       | 0.       | 45. |
| 11-18 | DF |        |       | NEW JACK 996385     | ο.   | 0.       | 38.  | * | 0.       | 0.       | 45. |
| 11-19 | SF |        |       | BLUE STE 70464      | 16.  | 0.       | 80.  | * | 0.       | 0.       | 45. |
| 11-20 | DF |        |       | VIN SANT 1101347    | 12.5 | 5.       | 38.  | * | 0.       | 0.       | 45. |
| 11-21 | SF |        |       |                     | 0.   | 0.       | 0.   | * | 0.       | 0.       | 45. |
| 11-22 | DF |        |       | PASSION 981361      | 0.   | Ο.       | 45.  | * | 0.       | 0.       | 45. |
| 11-24 | DF |        |       | HONEYMOO 1058026    | 13.  | 5.       | 46.  | * | 0.       | 0.       | 45. |
| 11-26 | DF |        |       | YELLOW J CF6463UF   | 8.   | 4.2      | 27.  | * | 0.       | 0.       | 45. |
| 11-28 | DF |        |       | DANSER N 647073     | 11.  | 9.       | 42.  | * | 0.       | ō.       | 45. |
| 11-30 | DF |        |       | NEPTUNUS 1114842    | 11.9 | 0.       | 33.  | * | 0.       | ο.       | 45. |
| 11-32 | DF |        |       | BAND OF 0593SL      | 14.  | 6.       | 43.  | * | 0.       | 0.       | 45. |
| 11-34 | DF |        |       | PERRO RO 1049810    | 14.  | 3.       | 42.  | * | 0.       | ō.       | 45, |
| 11-36 | DF |        |       | KOOKABUR CF 0994 SB | 13.  | з.       | 40.  | * | 0.       | 0.       | 45. |
| 11-38 | DF |        |       | SANCTUAR CF 4046 GG | 11.8 | з.       | 31.  | * | 0.       | 0.       | 45. |
| 11-40 | DF |        |       | LIBERTIN 1119790    | 11.2 | 9.       | 36.  | * | 0.       | 0.       | 45. |
| 11-42 | DF |        |       | HMS BEAG 918929     | 0.   | 0.       | 50.  | * | 0.       | 0.       | 50. |
| 11-44 | SF |        |       |                     | Ο.   | ο.       | 0.   | * | 0.       | 0.       | 36. |
| 12-01 | SF |        |       | CF 1969 RR          | 0.   | 0.       | 12.5 | * | 0.       | 0.       | 16. |
| 12-02 | SF |        |       |                     | 0.   | 0.       | 0.   | * | 0.       | 0.       | 16. |
| 12-03 | SF |        |       |                     | ο.   | ο.       | 0.   | * | 0.       | 0.       | 36. |
| 12-04 | SF |        |       | CF 5802 EF          | 16.  | 3.       | 28.  | * | 0.       | 0.       | 36. |
| 12-05 | SF |        |       |                     | 0.   | 0.       | 0.   | * | 0.       | 0.       | 36. |
| 2-06  | SF |        |       | NIKKI NI CF 7286 FX | ο.   | ο.       | 35.  | * | 0.       | 0.       | 36. |
| L2-07 | SF |        |       |                     | ο.   | 0.       | 0.   | * | 0.       | 0.       | 36. |
| L2-08 | SF |        |       | MOON RAC CF 4671 FV | 10.  | 5.       | 36.  | * | 0.       | 0.       | 36. |
| 12-09 | SF |        |       | MERRYWIN CF 8727 EJ | 7.6  | 4.       |      | * | 0.       | ō.       | 36. |
| 2-10  | SF |        |       | SANDPIPE CF 0972 CM | 10.  | 3.5      | 35.1 |   | 0.       | o.       | 36. |
| 2-11  | SF |        |       | LOST LOV CF 8972 CG | 8.9  | 4.       |      | * | 0.       | 0.       | 36. |
| 2-12  | SF |        |       | ARACURAS CF 4716 EC | 10.  | ο.       |      | * | 0.       | 0.       | 36. |
| 2-13  | SF |        |       | SEA CLOU 9511GD     | 0.   | 0.       |      | * | 0.       | o.       | 36. |
| 2-14  | SF |        |       | Y NOTC              |      | ••       |      | * | 0.       | o.       | 36. |
| 2-15  | SF |        |       | 7919SG              | 0.   | ο.       | 32.  | * | 0.       | 0.       | 36. |
| .2-16 | SF |        |       | 1170EH              | 0.   | 0.       |      | * | 0.       | 0.<br>0. | 36. |
| 2-17  | SF |        |       | YESTERDA CF 7121 SL | 10.  | 5.       |      | * | o.       | o.       | 36. |
| 2-18  | SF |        |       | NONE CF9953SX       | 10.  | 5.       |      | * | 0.<br>0. | o.       | 36. |
| 2-19  | SF |        |       | KEY LARG 941229     | 0.   | 0.       |      | * | 0.       | 0.       | 36. |
|       | SF |        |       | HOOKED U CF 0443 VP | 0.   | o.       |      |   |          |          | 36. |
| 2-20  | SE |        |       | HUUKED U CF 0443 VP | υ.   | υ.       | 26.  | - | 0.       | 0.       | 3   |

PERIOD 11 2016

# **OYSTER POINT MARINA**

If doing current report, Non/Guests with date out of 11/17/16 per Hot Berth Inventory shown with date out for 11/18/16 for vacancy purposes

#### VACANCY / OCCUPANCY INVENTORY SPACE ORDER

(STATUS L, Y = VACANT; TEMP. OUT INCLUDED, NOT COUNTED VACANT) Group: ALL ALL DATES

| SPACE |    | TENANT | REC # | BOAT                | BEAM | BOAT<br>DRA<br>W | LNTH | • | S<br>WDTH | PACE<br>DPTH | LNT |
|-------|----|--------|-------|---------------------|------|------------------|------|---|-----------|--------------|-----|
| 12-21 | SF |        |       |                     | 0.   | 0.               | 0.   | * | 0.        | 0.           | 36  |
| 12-22 | SF |        |       | QUAY LIN CF7445FX   | 13.  | 3.5              | 32.  | * | 0.        | ο.           | 36  |
| 12-23 | SF |        |       | BETTE MA 1789GP     | Ο.   | 0.               | 26.  | * | 0.        | Ο.           | 36  |
| 12-24 | SF |        |       | MITSOU 1036187      | 11.9 | 5.7              | 36.  | * | 0.        | ο.           | 36  |
| 12-25 | SF |        |       | CF 6844 HY          | ο.   | ο.               | 41.  | * | ο.        | 0.           | 45  |
| 12-26 | SF |        |       | KISMET CF 0315 KY   | 10.3 | ο.               | 33.6 | * | ο.        | Ο.           | 45  |
| 12-27 | DF |        |       | CF 6243 GK          | 14.  | 18.              | 43.  | * | 16.5      | ο.           | 45  |
| 12-28 | DF |        |       | LA DONNA 8065TU     | 11.  | 4.5              | 36.  | * | 16.5      | Ο.           | 45  |
| 12-29 | DF |        |       | THE NINA 948310     | 14.  | 3.               | 37.5 | * | 16.5      | ο.           | 45  |
| 12-30 | DF |        |       | SIMPATIC 903264     | 0.   | 0.               | 44.  | * | 16.5      | ο.           | 45  |
| 12-31 | DF |        |       | GREAT AT CF1132GL   | Ο.   | Ο.               | 43.  | * | 16.5      | ο.           | 45  |
| 12-32 | DF |        |       | BINDI 691604        | 12.  | 6.               | 39.  | * | 16.5      | Ο.           | 45  |
| 12-33 | DF |        |       | 2486SC              | Ο.   | 0.               | 42.  | * | 16.5      | ο.           | 45  |
| 12-34 | DF |        |       | SOLTARA 972852      | 12.  | 6.               | 42.  | * | 16.5      | 0.           | 45  |
| 12-34 | DF |        |       | MACPAC 966105       | 12.  | 5.5              | 38.  | * | 16.5      | Ο.           | 45  |
| 12-35 | DF |        |       | 949584              | 0.   | 0.               | 42.  | * | 16.5      | 0.           | 45  |
| 12-36 | DF |        |       |                     | 0.   | 0.               | 0.   | * | 16.5      | ō.           | 45  |
| 12-37 | DF |        |       | WHISKEY CF 7784 HG  | 12.  | з.               | 42.  | * | 16.5      | 0.           | 45  |
| 12-38 | SF |        |       | ALAMAR 2927HN       | 12.  | 3.               | 45.  | * | 16.5      | 0.           | 45  |
| 12-39 | DF |        |       |                     | 0.   | з.               | 0.   | * | 14.5      | 0.           | 45  |
| 2-40  | SF |        |       |                     | 0.   | 3.               | 0.   | * | 14.5      | 0.           | 45  |
| 2-41  | DF |        |       |                     | 0.   | 3.               | 0.   | * | 14.5      | 0.           | 45  |
| 2-42  | DF |        |       | REDOUBT CF 5465 GS  | 13.5 | 7.               | 38.  | * | 14.5      | 0.           | 45  |
| 2-44  | DF |        |       | WOLVES 0 570271     | 15.  | ο.               | 44.  | * | 0.        | 0.           | 45  |
| 12-46 | DF |        |       | SEA TURT 902425     | 15.  | 4.               | 46.  | * | 0.        | 0.           | 45  |
| 13-01 | SF |        |       |                     | 0.   | 0.               | 0.   | * | 17.5      | 0.           | 50  |
| 3-02  | SF |        |       |                     | 0.   | Ο.               | 0.   | * | 17.5      | 0.           | 40  |
| 13-03 | DF |        |       |                     | 0.   | 0.               | 0.   | * | 17.5      | 0.           | 50  |
| 13-04 | DF |        |       |                     | Ο.   | 0.               | 0.   | * | 17.5      | 0.           | 60  |
| 3-05  | DF |        |       |                     | 0.   | 0.               | 0.   | * | 17.5      | 0.           | 50  |
| 3-06  | DF |        |       | BRENDA J 6520HZ     | 16.  | 4.               | 46.  | * | 17.5      | 0.           | 60  |
| 3-07  | DF |        |       |                     | 0.   | 4.               | 0.   | * | 17.5      | 0.           | 50  |
| 3-08  | DF |        |       | LIGHTHEA 588233     | 12.  | 0.               | 45.  | * | 17.5      | 0.           | 60  |
| 3-09  | DF |        |       | WILD SOU 1056779    | 11.2 | 6.               | 39.  | * | 17.5      | 0.           | 50  |
| 3-10  | DF |        |       | 958372              | Ο.   | 0.               | 51.  | * | 17.5      | 0.           | 55  |
| 3-11  | DF |        |       |                     | ο.   | ο.               | 0.   | * | 17.5      | 0.           | 50  |
| 3-12  | DF |        |       |                     | 0.   | 0.               | ο.   | * | 17.5      | Ο.           | 60  |
| 3-13  | DF |        |       |                     | 0.   | 0.               | 0.   | * | 17.5      | 0.           | 50  |
| 3-14  | DF |        |       | WHISTLE 654458      | Ο.   | 8.5              | 55.  | * | 17.5      | 0.           | 60  |
| 3-15  | DF |        |       | PANTERA             | 0.   | 0.               | 48.  | * | 17.5      | 0.           | 50  |
| 3-16  | DF |        |       | JAVA SEA 650865     | 0.   | ō.               | 50.  | * | 17.5      | 0.           | 60  |
| 3-17  | DF |        |       |                     | 0.   | 0.               | 0.   | * | 17.5      | 0.           | 50  |
| 3-18  | DF |        |       |                     | 0.   | 0.               | 0.   | * | 17.5      | 0.           | 60  |
| 3-19  | DF |        |       | 9326KJ              | 0.   | 0.               | 43.  | * | 17.5      | ů.           | 50  |
| 3-20  | DF |        |       | FAYAWAY 560696      | 12.5 | 4.5              | 41.  | * | 17.5      | 0.           | 60  |
| 3-21  | DF |        |       |                     | 0.   | 4.5              | 0.   | * | 17.5      | ο.           | 50  |
| 3-22  | DF |        |       | MISS TIF 587268     | 0.   | 0.               | 57.  | * | 17.5      | 0.           | 60  |
| 3-23  | DF |        |       | GOLDEN P CF 9908 ST | 12.  | 3.               |      | * | 17.5      | ō.           | 50  |
| 3-24  | DF |        |       | Y NOTC              |      | 2.5              |      | * | 17.5      | o.           | 60  |
| 3-25  | DF |        |       | TRITONS 1134715     | 14.  | 6.               | 42.  | * | 16.5      | o.           | 50  |
| 3-26  | DF |        |       |                     | 0.   | 6.               | 0.   | * | 16.5      | 0.           | 60  |

PERIOD 11 2016

Page 8

#### **OYSTER POINT MARINA**

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## VACANCY / OCCUPANCY INVENTORY SPACE ORDER

# (STATUS L, Y = VACANT; TEMP. OUT INCLUDED, NOT COUNTED VACANT) Group: ALL ALL DATES

|       |    |        |       |                    | 1    | BOAT     |      | * | S    | PACE |      |
|-------|----|--------|-------|--------------------|------|----------|------|---|------|------|------|
| SPACE |    | TENANT | REC # | BOAT               | BEAM | DRA<br>W | LNTH | * | WDTH | DPTH | LNTH |
| 13-27 | DF |        |       | RETRIEVE 1076750   | 14.  | 4.       | 50.  | * | 16.5 | 0.   | 50.  |
| 13-28 | DF |        |       | GEANI 645091       | 0.   | ο.       | ο.   | * | 16.5 | Ο.   | 60.  |
| 13-29 | DF |        |       |                    | Ο.   | ο.       | Ο.   | * | 16.5 | ο.   | 50.  |
| 13-30 | DF |        |       | CF 0231 5Y         | Ο.   | Ο.       | 40.  | * | 16.5 | Ο.   | 60.  |
| 13-31 | DF |        |       | ANNABELL 2152VB    | Ο.   | ο.       | 41.  | * | 16.5 | Ο.   | 50.  |
| 13-32 | DF |        |       |                    | Ο.   | Ο.       | Ο.   | * | 16.5 | Ο.   | 60.  |
| 13-33 | DF |        |       | SEALUTIO 540575    | 15.  | 5.       | 47.  | * | 16.5 | Ο.   | 50.  |
| 13-34 | DF |        |       | BLUE CHA           | 16.  | 4.       | 54.  | * | 16.5 | Ο.   | 60.  |
| 13-36 | DF |        |       | WATER DO 1137080   | 18.  | 5.3      | 58.  | * | 16.5 | Ο.   | 60.  |
| 13-38 | DF |        |       | ODYSSEY            | Ο.   | Ο.       | 60.  | * | 16.5 | Ο.   | 60.  |
| 13-40 | DF |        |       | GYPSY J 976792     | 14.9 | 6.5      | 50.  | * | 16.5 | Ο.   | 60.  |
| 14-01 | SF |        |       |                    | Ο.   | Ο.       | ο.   | * | 16.5 | Ο.   | 30.  |
| 14-03 | DF |        |       |                    | Ο.   | Ο.       | Ο.   | * | 19.5 | 0.   | 30.  |
| 14-05 | DF |        |       | PATRIARC 1790GT    | 11.  | 6.5      | 40.  | * | 20.5 | Ο.   | 40.  |
| 14-07 | SF |        |       | WAADSEE CF 6887 SL | 6.   | з.       | 36.  | * | 19.  | Ο.   | 40.  |
| 14-09 | SF |        |       | ZEPHER 1248986     | 14.  | 5.       | 33.  | * | 19.  | ο.   | 60.  |
| 14-11 | DF |        |       | THREE SE 931856    | 12.  | 5.6      | 37.  | * | 19.  | ο.   | 60.  |
| 14-13 | DF |        |       |                    | Ο.   | 5.6      | ο.   | * | 19.  | 0.   | 60.  |
| 14-15 | DF |        |       |                    | 0.   | 5.6      | 0.   | * | 19.  | Ο.   | 60.  |
| 14-17 | DF |        |       |                    | ο.   | 5.6      | Ο.   | * | 19.  | Ο.   | 60.  |
| 14-19 | DF |        |       |                    | 0.   | 5.6      | Ο.   | * | 19.  | Ο.   | 60.  |
| 14-21 | DF |        |       | JUNO 666176        | Ο.   | Ο.       | 54.  | * | 19.  | Ο.   | 60.  |
| 14-23 | DF |        |       |                    | Ο.   | Ο.       | Ο.   | * | 19.  | Ο.   | 60.  |
| 14-25 | DF |        |       | CF 3049 GE         | 15.8 | з.       | 55.  | * | 19.  | Ο.   | 60.  |
| 14-27 | DF |        |       |                    | 0.   | з.       | 0.   | * | 19.  | Ο.   | 60.  |
| 14-29 | DF |        |       |                    | 0.   | з.       | 0.   | * | 19.  | Ο.   | 60.  |
| 14-31 | DF |        |       |                    | Ο.   | з.       | 0.   | * | 19.  | Ο.   | 60.  |
| 14-33 | DF |        |       | VIDA MIA 251106    | 16.  | 5.8      | 60.  | * | 19.  | Ο.   | 60.  |
| 14-35 | DF |        |       |                    | 0.   | 5.8      | Ο.   | * | 19.  | ο.   | 60.  |
| 14-37 | DF |        |       | SEASCAPE 1203849   | 14.  | з.       | 50.  | * | 19.  | Ο.   | 60.  |
| 14-39 | DF |        |       |                    | 0.   | з.       | Ο.   | * | 19.  | 0.   | 60.  |

#### **GROUP 1**

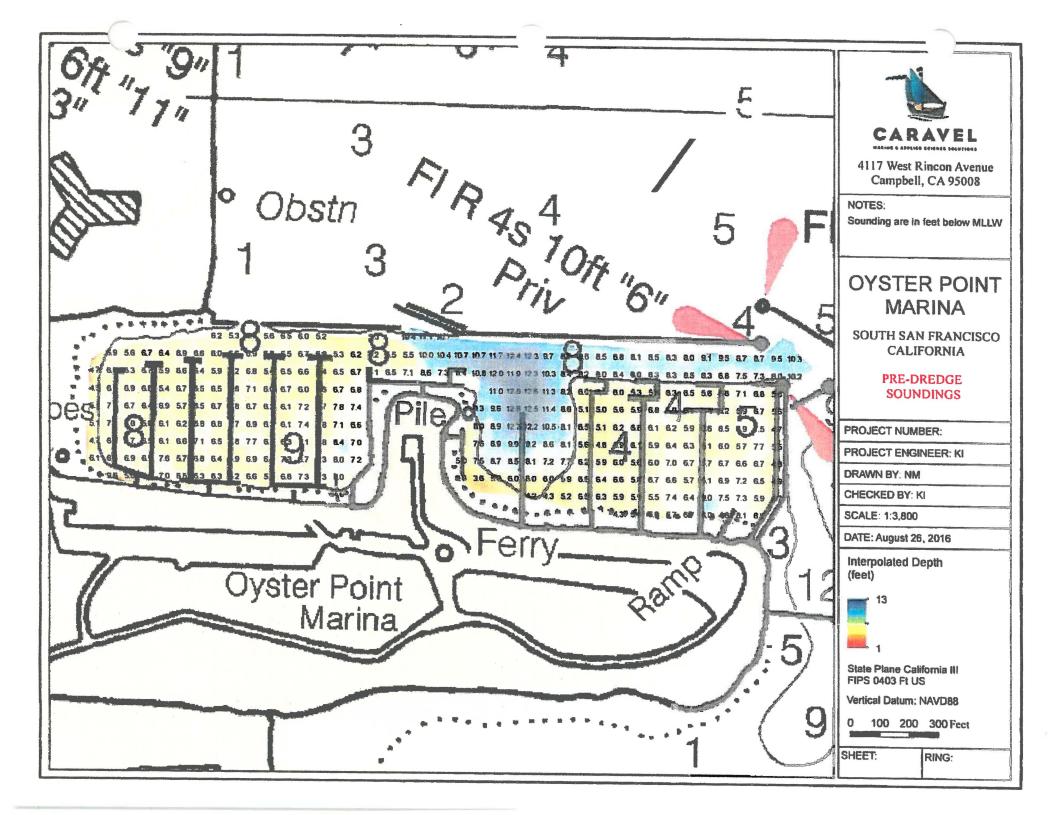
| UNOCCUPIED FOOTAGE:<br>OCCUPIED FOOTAGE:<br>TOTAL FOOTAGE: | 1,768.0<br>4,547.0<br>6,315.0 | UNOCCUPIED SPACES:<br>OCCUPIED SPACES:<br>TOTAL SPACES: | 34<br>100<br>134 |    |    |   |    |    |    |
|--|-------------------------------|---|------------------|----|----|---|----|----|----|
| CAP-01   |                               |   | 0.               | ο. | 0. | * | ο. | 0. | 0. |
| CAP-02   |                               |   | Ο.               | 0. | Ο. | * | Ο. | Ο. | 0. |
| CAP-03   |                               |   | 0.               | Ο. | 0. | * | 0. | Ο. | Ο. |
| CAP-04   |                               |   | 0.               | Ο. | Ο. | * | Ο. | 0. | Ο. |
| CAP-05   |                               |   | 0.               | 0. | 0. | * | 0. | 0. | 0. |

# **OYSTER POINT MARINA**

If doing current report, Non/Guests with date out of 11/17/16 per Hot Berth Inventory shown with date out for 11/18/16 for vacancy purposes

#### VACANCY / OCCUPANCY INVENTORY SPACE ORDER

| ROUP: ALL ALL DATES                 | ANT RE               | EC # BOAT                         | BEAM         | DRA<br>W | LNTH        | *      | S<br>WDTH | DPTH        | LNTH        |
|-------------------------------------|----------------------|-----------------------------------|--------------|----------|-------------|--------|-----------|-------------|-------------|
| ROUP C                              |                      |                                   |              |          |             |        |           |             |             |
| UNOCCUPIED FOOTAGE:                 | 0.0                  | UNOCCUPIED SPACES:                | 4            |          |             |        |           |             |             |
| OCCUPIED FOOTAGE:                   | 0.0                  | OCCUPIED SPACES:                  | 1            |          |             |        |           |             |             |
| TOTAL FOOTAGE:                      | 0.0                  | TOTAL SPACES:                     | 5            |          |             |        |           |             |             |
| OTALS:<br>UNOCCUPIED FOOTAGE:       | 3,891.0              | UNOCCUPIED SPACES:                | 104          |          |             |        |           |             |             |
| OCCUPIED FOOTAGE:<br>TOTAL FOOTAGE: | 11,948.0<br>15,839.0 | OCCUPIED SPACES:<br>TOTAL SPACES: | 329<br>475 4 |          | 81          | 17     |           |             |             |
|                                     |                      |                                   | 390<br>Con   | Acc      | ordu<br>J < | υξ<br> | T.        | 2014<br>= 8 | ' ms<br>475 |



2016 BAY ARSA H. GROUP MARINA SURVEY

Vallejo Municipal Marina

Westpoint Harbor

104

77

| Marina - 40'                |
|-----------------------------|
| San Francisco Marina - West |
| Marina Village Yacht Harbor |
| Santa Cruz Marina - South   |
| Santa Cruz Marina - North   |
| Emeryville Marina           |
| Ballena Isle Marina         |
| Berkeley Marina             |
| Oakland Yacht Club          |
| San Francisco Marina - East |
| Average                     |
| Oakland Marinas             |
| Fortman Marina              |
| Glen Cove Marina            |
| Oyster Point Marina         |
| Brisbane Marina             |
| Vallejo Municipal Marina    |
| Petaluma Marina             |
| Martínez Marina             |
| Napa Valley Marina          |
| Embarcadero Cove            |
| Pittsburg Marina            |
|                             |

| Single Finger | Marina                      | Double Finger | Marina                      | # of Slips |
|---------------|-----------------------------|---------------|-----------------------------|------------|
| \$15.98       | Schoonmaker Point Marina    | \$17.63       | Aeolian Yacht Club          | 23         |
| \$13.00       | Clipper Yacht Harbor        | \$16.87       | Alameda Marina              | 35         |
| \$12.29       | San Francisco Marina - West | \$15.98       | Antioch Marina              | 23         |
| \$11.96       | Blue Water                  | \$15.63       | Bair Island Marina          | 25         |
| \$11.38       | Pelican Harbor              | \$14.75       | Bailena Isle Marina         | 67         |
| \$11.00       | South Beach Harbor          | \$13.77       | Benicia Marina              | 24         |
| \$10.95       | Santa Cruz Marina - South   | \$13.54       | Berkeley Marina             | 79         |
| \$9.92        | Marina Village Yacht Harbor | \$13.00       | Blue Water                  | 17         |
| \$9.52        | Oakland Marinas             | \$12.20       | Brickyard Cove              | 58         |
| \$9.41        | Emeryville Marina           | \$12.13       | Brisbane Marina             | 57         |
| \$9.30        | Berkeley Marina             | \$12.04       | Clipper Yacht Harbor        | 124        |
| \$9.25        | Treasure Isle Yacht Harbor  | \$11.58       | Coyote Point Marina         | 90         |
| \$8.75        | Pier 39 Marina              | \$11.50       | Embarcadero Cove            | 18         |
| \$8.00        | Ballena Isle Marina         | \$11.25       | Emery Cove Yacht Harbor     | 167        |
| \$7.28        | Bair Island Marina          | \$11.00       | Emeryville Marina           | 41         |
| \$7.00        | Emery Cove Yacht Harbor     | \$10.95       | Fortman Marina              | 54         |
| \$6.88        | Benicia Marina              | \$10.55       | Gien Cove Marina            | 6          |
| \$6.65        | Brickyard Cove              | \$10.50       | Grand Marina                | 49         |
| \$6.51        | Average                     | \$10.28       | Loch Lomand Marina          | 100        |
| \$6.50        | Marina Bay Yacht Harbor     | \$10.24       | Lowrie Yacht Harbor         | 48         |
| \$6.03        | Grand Marina                | \$10.14       | Marina Bay Yacht Harbor     | 119        |
|               | Alameda Marina              | \$10.00       | Marina Village Yacht Harbor | 124        |
|               | San Francisco Marina - East | \$9.52        | Martinez Marina             | 48         |
|               | Fortman Marina              | \$9.25        | Napa Valley Marina          | 15         |
|               | Westpoint Harbor            | \$9.00        | Oakland Marinas             | 110        |
|               | Pillar Point                | \$8.98        | Oakland Yacht Club          | 23         |
|               | Martinez Marina             | \$8.80        | Oyster Cove Marina          | 40         |
|               | Glen Cove Marina            | \$8.75        | Oyster Point Marina         | 16         |
|               | Loch Lomand Marina          | \$8.75        | Pelican Harbor              | 42         |
|               | Vallejo Municipal Marina    | \$8.60        | Petaluma Marina             | 23         |
|               | / San Leandro Marina        | \$8.42        | Pier 39 Marina              | 65         |
|               | Oyster Point Marina         | \$8.27        | Pillar Point                | 64         |
|               | Port of Redwood City Marina | \$8.25        | Pittsburg Marina            | 123        |
|               | Coyote Point Marina         | \$8.00        | Point San Pablo             | 57         |
|               | Oyster Cove Marina          | \$8.00        | Port of Redwood City Marina | 11         |
|               | Embarcadero Cove            | \$7.50        | Richmond Yacht Club         | 40         |
|               | Lowrie Yacht Harbor         | \$7.50        | San Francisco Marina - West | 104        |
|               | Antioch Marina              | \$7.25        | San Francisco Marina - East | 68         |
|               | Pittsburg Marina            | \$7.23        | San Leandro Marina          | 90         |
|               | Richmond Yacht Club         | \$6.50        | Santa Cruz Marina - North   | 18         |
|               | Aeolian Yacht Club          | \$6.19        | Santa Cruz Marina - South   | 90         |
|               | Point San Pablo             | \$6.00        | Schoonmaker Point Marina    | 84         |
|               | Suisun City Marina          | \$5.77        | South Beach Harbor          | 92         |
|               |                             |               | Suisun City Marina          | 20         |
|               |                             |               | Treasure Isle Yacht Harbor  | 3          |
|               |                             |               |                             |            |

| me of Marina                          |               |               |           |        | olian Yacht Club  |                     | /            | Alameda Marina                        |                    |                                       | Antioch Marina |                      | Bair Island Marina |               |                     |            |
|---------------------------------------|---------------|---------------|-----------|--------|-------------------|---------------------|--------------|---------------------------------------|--------------------|---------------------------------------|----------------|----------------------|--------------------|---------------|---------------------|------------|
| Contact                               |               |               | _         |        | N                 | athan Johnson       |              |                                       | Paul Houtz         |                                       |                | James Pflueger       |                    |               | lan Turner          |            |
| mail                                  |               |               |           |        | nrj@n             | athanrjohnson.co    | m            | pa                                    | ul@alamedamarin    | a.net                                 | ipt            | lueger@ci.antioch.   | ca.us              | i             | turner@greatslips.c | om         |
| ontact Phone #                        | Averages      | Averages      |           |        |                   | 510-882-3402        |              |                                       | 510 521 1133       |                                       |                | 925-779-6957         |                    |               | 650-440-0230        |            |
| lip Fees (per foot)                   | Single Finger | Double Finger | TTL Slips |        | Single Finger     | Double Finger       | # of Slips   | Single Finger                         | Double Finger *    | # of Slips                            | Single Finger  | Double Finger        | # of Slips         | Single Finger | Double Finger       | # of Slips |
| 25'                                   | \$8.70        | \$8.79        | 1.880     | 10.62% |                   | \$6.19              | 18           |                                       | \$7.00             | 146                                   | \$5.75         |                      | 42                 |               | 1                   | 1          |
| 30'                                   | \$8.85        | \$9.20        | 5,381     | 30.40% | - U               | \$6.19              | 20           |                                       | \$8.25             | 258                                   | \$5.75         | \$7.25               | 155                |               | \$10.50             | 22         |
| 35'                                   | \$8.74        | \$9.69        | 3,370     | 19.04% |                   | \$6.19              | 20           |                                       | \$9.50             | 74                                    | \$5.75         | \$7.25               | 48                 |               | \$10.57             | 36         |
| 40'                                   | \$9.41        | \$10.28       | 2,775     | 15.68% |                   | \$6.19              | 23           |                                       | \$10.00            | 35                                    |                | \$7.25               | 23                 |               | \$11.00             | 25         |
| 45'                                   | \$9.82        | \$10.36       | 1,492     | 8.43%  |                   | \$6.19              | 4            |                                       |                    |                                       |                |                      |                    |               | \$11.00             | 12         |
| 50'                                   | \$10.06       | \$10.84       | 1,142     | 6.45%  |                   | \$6.19              | 4            |                                       |                    |                                       | \$5.75         | \$7.25               | 9                  |               |                     |            |
| 55'                                   | \$8.50        | \$10.49       | 287       | 1.62%  |                   |                     |              |                                       |                    |                                       |                |                      |                    |               |                     |            |
| 60'                                   | \$9.96        | \$12.08       | 336       | 1.90%  |                   |                     | -            |                                       |                    |                                       |                |                      |                    |               |                     |            |
| 65'                                   | \$11.75       | \$10.75       | 71        | 0.40%  |                   |                     |              |                                       |                    |                                       |                |                      | -                  |               |                     |            |
| 70'                                   | \$14.21       | \$13.23       | 32        | 0.18%  |                   |                     |              |                                       | -                  |                                       |                |                      |                    |               |                     |            |
| 80'                                   | \$14.84       | \$14.88       | 21        | 0.12%  |                   |                     |              |                                       | 1                  |                                       |                |                      |                    |               | T                   |            |
| Side Ties                             |               | ••••••        | 588       | 3.32%  |                   | \$6.19              | 10           |                                       | \$12.00            | 8                                     | \$5.75         |                      | 19                 |               |                     |            |
| End Ties                              |               |               | 326       | 1.84%  |                   | \$6.19              | 4            | · · · · · · · · · · · · · · · · · · · | \$13.00            | 12                                    | \$5.75         |                      | 4                  |               |                     | -          |
| otal # of slips                       |               |               | 17,701    | 100%   |                   |                     | 103          |                                       |                    | 533                                   |                |                      | 300                |               | 1                   | 95         |
| Coupancy - %                          |               |               |           |        |                   | 72%                 |              |                                       | 79%                |                                       |                | 54%                  |                    |               | 99%                 |            |
| whenities                             |               |               |           |        |                   |                     |              |                                       |                    |                                       |                |                      |                    |               |                     |            |
| Power - Billed separately (Yes/No)    |               |               |           |        |                   | 20 mo all slips     |              |                                       | Yes                |                                       |                | Yes                  |                    |               | Yes                 |            |
| Dock Box                              |               |               |           |        |                   | Free                |              |                                       | wner must provide  |                                       |                | \$5.00 mo            |                    |               | Yes                 |            |
| Water                                 |               |               |           |        |                   | Included            |              |                                       | Included           |                                       |                | Included             |                    |               | Yes                 |            |
| With                                  |               |               |           |        |                   | Free                |              |                                       | No                 | · · · · · · · · · · · · · · · · · · · |                | Free                 |                    |               | No                  |            |
| Laundry                               |               |               |           |        | Ye                | s, coin operated    |              | Yes-r                                 | oin operated/ LA ( | Inly                                  |                | Coin Operated        |                    |               | Yes                 |            |
| Other (please list)                   |               |               |           |        |                   | rkshops for club m  | embers       | Bathrooms with showers                |                    |                                       |                |                      |                    |               |                     |            |
|                                       |               |               |           |        |                   |                     |              |                                       |                    |                                       |                |                      |                    |               |                     |            |
| Other Fees                            |               |               |           |        |                   |                     |              |                                       |                    |                                       |                |                      |                    |               |                     |            |
| Live Aboard                           |               |               |           |        |                   | \$200               |              |                                       | \$5.00 per foot    |                                       |                | \$75.00              |                    |               | No                  |            |
| Extended Stay                         |               |               |           |        |                   |                     |              | Commences and an other states and     | n/a                |                                       | Regul          | ar slip rate/2 mo. N | Aax                |               | No                  |            |
| Guest Rate/Daily                      |               |               |           |        | Reciprocity -     | 3 night s free the  | \$15 night   |                                       | n/a                |                                       |                | \$15-\$25            |                    | \$            | 3 per foot per day  |            |
| Guest Rate/Weekly                     |               |               |           |        |                   | \$105               |              |                                       | n/a                |                                       |                | Daily rate           |                    |               | N/A                 |            |
| Guest/Transient/Monthly               |               |               |           |        |                   | \$450               |              |                                       | n/a                |                                       | Regul          | ar slip rate/2 mo. N | Aax                |               | N/A                 |            |
| Deposit for Slip                      |               |               |           |        |                   | None                |              |                                       | 1 month rent       |                                       |                | 1 month              |                    |               | 1.5 x Slip Rate     |            |
| Live Aboard Wait List Fee             |               |               |           |        |                   | None                |              |                                       | n/a                |                                       | \$5            | 0 - non-refundable   |                    |               | N/A                 |            |
| Parking Fee                           |               |               |           |        | Guests \$15/day   | y after 3 days; Me  | mbers - free |                                       | n/a                |                                       |                | Free                 |                    |               | N/A                 |            |
| Other Amenities                       |               |               |           |        | the second second |                     | 113201       |                                       |                    |                                       |                |                      |                    |               |                     | 5740       |
| Fuel Dock Yes/No                      |               |               |           |        |                   | No                  |              |                                       | no                 |                                       |                | Yes                  |                    |               | No                  | 5          |
| Boat Yard Yes/No                      |               |               |           |        |                   | Yes                 |              |                                       | yes                |                                       |                | No                   |                    |               | No                  |            |
| Yacht Club Yes/No                     |               |               |           |        |                   | Yes                 |              |                                       | yes                |                                       |                | No                   |                    |               | No                  |            |
| Houseboat Allowed Yes/No              |               |               |           |        |                   | No                  |              |                                       | no                 |                                       |                | No                   |                    |               | No                  |            |
| Dry Storage Available Yes/No          |               |               |           |        |                   | Yes                 |              |                                       | yes                |                                       |                | No                   |                    |               | No                  |            |
| Storage Lockers Available Yes/No      |               |               |           |        | Yes \$50          | ), \$75 & \$100 per | year         |                                       | no                 |                                       |                | No                   |                    |               | No                  |            |
| Launch Ramp Available Yes/No          |               |               |           |        |                   | No                  |              | Publi                                 | c ramp next to ma  | rina                                  |                | Yes                  |                    |               | No                  |            |
| Launch Fee - Yes/No Amount            |               |               |           |        |                   | N/A                 |              |                                       | no                 |                                       |                | \$5                  |                    |               | No                  |            |
| Boat Wash /Rinse Area - Open (Yes/No) |               |               |           |        |                   | Yes                 |              |                                       | yes                |                                       |                | No                   |                    |               | No                  |            |
| Boat Wash/Rinse Area - Contained (Yes | /No)          |               |           |        |                   | No                  |              |                                       | no                 |                                       |                | No                   |                    |               | No                  |            |
| Pump-out available (Yes/No)           |               |               |           |        |                   | No                  |              |                                       | no                 |                                       |                | Yes                  |                    |               | Yes                 |            |

Notes:

| Ballena Isle Marina              |                  |               | Benicia Marina    |            | 1                       | Berkeley Marina       |                  |                                      | Blue Water                   |              |                  | Brickyard Cove Mari   | na                                    |                   | Brisbane Marina       |               |
|----------------------------------|------------------|---------------|-------------------|------------|-------------------------|-----------------------|------------------|--------------------------------------|------------------------------|--------------|------------------|-----------------------|---------------------------------------|-------------------|-----------------------|---------------|
| Risa Delatoria                   |                  |               | Rhonda Imel       |            |                         | Brian Gavin           |                  |                                      | Christopher Lacey            |              |                  | Corey Claussen        |                                       |                   | Mike Hahn             |               |
| rdelatoria@shmarinas.com         |                  | beni          | ciamarina@sbcglob | al.net     | avin@citvofberkel       | ey.info / marina@ci   | itvofberkelev.ir | chrise                               | bluewateryachtharbor.com     | n            |                  | corey@bycmarina.co    | m                                     | harbo             | rmaster@ci.brisba     | ne.ca.us      |
| 510-523-5528                     |                  |               | 707-745-2628      |            |                         | 510-981-6744          | <u> </u>         |                                      | (415)-289-0135               | T            |                  | 510-236-1933          |                                       |                   | 650-583-6975          | 1             |
| Double Finger                    | # of Slips       | Single Finger | Double Finger     | # of Slips | Single Finger           | Double Finger *       | # of Slips       | Single Finger                        |                              |              |                  | Single Finger         | Double Finger                         | # of Slips        |                       |               |
| \$8.00                           | 112              | ggei          | \$10.55           | 69         | \$9.76                  | \$10.74               | 312              |                                      | \$ 12,40                     |              |                  |                       | 1                                     |                   |                       | 1             |
| \$9.00                           | 96               |               | \$10.55           | 51         | \$10.34                 | \$11.37               | 319              |                                      | \$ 13.83                     |              |                  | \$10.00               | 53                                    | \$7.28            | \$8.00                | 207           |
| \$10.25                          | 66               |               | \$10.55           | 85         | \$10.34                 | \$11.37               | 166              |                                      | \$ 15.00                     |              |                  | \$10.00               | 75                                    | \$7.49            | \$8.23                | 153           |
| \$11.25                          | 67               |               | \$10.55           | 24         | \$10.95                 | \$12.04               | 79               |                                      | \$ 15.63                     | 17           |                  | \$10.50               | 58                                    | \$7.28            |                       | 57            |
| \$12.25                          | 47               | 10.55         | \$10.55           | 45         | \$10.95                 | \$12.04               | 45               |                                      | \$ 13.18                     |              |                  | \$10.50               | 10                                    | \$7.45            | \$8.18                | 59            |
| \$12.35                          | 61               | 10.00         | \$10.55           | 6          | \$11.61                 | \$12.77               | 75               |                                      |                              |              | -                | \$10.75               | 4                                     | \$7.28            | \$8.00                | 47            |
| \$12.45                          | 16               |               | \$10.55           | 9          |                         |                       |                  | -                                    |                              |              |                  | \$10.75               | 4                                     | \$7.15            | 1 1 1 1 1 1           | 24            |
| \$13.00                          | 15               |               | \$10.55           | 2          | \$12.33                 | \$13.56               | 23               |                                      |                              |              |                  |                       |                                       | \$7.28            |                       | 5             |
| \$13.75                          | 3                |               |                   |            | \$12.33                 | \$13.56               | 5                | \$ 16.92                             |                              | 2            | -                |                       |                                       | \$7.40            |                       | 13            |
| \$14.00                          | 3                |               | \$10.55           | 1          |                         |                       | 1 1              |                                      |                              |              |                  |                       |                                       |                   |                       |               |
| ¢1100                            |                  |               |                   |            | \$13.81                 | \$15.19               | 3                |                                      |                              |              | -                |                       | 1                                     | -                 |                       |               |
|                                  | 12               |               |                   | -          | 1                       | 1                     | 1                | \$ 11.00                             |                              | 3            |                  | \$9.50                | 20                                    | 2                 |                       | 24            |
|                                  | 12               |               |                   | 15         | \$.50 per ft per nigh   | tt                    | 50               |                                      |                              |              |                  | \$11.50               | 7                                     |                   |                       | 8             |
|                                  | 510              | -             |                   | 307        | a since per reper ring. | T                     | 1077             | -                                    |                              | 77           |                  | 7                     | 231                                   |                   |                       | 597           |
| 97.00%                           |                  |               | 75%               |            | 1                       | 83%                   |                  | -                                    | 100%                         |              |                  | 87%                   |                                       |                   | 80%                   |               |
|                                  |                  |               |                   |            |                         |                       |                  |                                      |                              |              |                  |                       |                                       |                   |                       |               |
| Yes                              |                  |               | Yes               |            |                         | 0% yes / 50% no       |                  | Yes.                                 | Each slip separately metered | 1            | and the second   | No                    |                                       |                   | Yes                   |               |
| Yes                              |                  |               | Free              |            |                         | Yes                   |                  |                                      | es. No additional charge     |              |                  | Yes                   |                                       |                   | Yes                   |               |
| Yes                              |                  | -             | Free              |            | 1                       | Included              |                  |                                      | es. No additional charge     |              |                  | Included              |                                       |                   | Yes                   |               |
| Yes                              |                  |               | No                |            |                         | Yes                   |                  |                                      | es. No additional charge     |              |                  | Yes                   |                                       | Yes               |                       |               |
| Yes                              |                  | L             | veaboards Only    |            | 1                       | ive Aboard Only       |                  |                                      | No                           |              |                  | Yes                   |                                       |                   | Yes                   |               |
| Yacht Club, Sailing Sch          | hool             |               |                   |            |                         | mp out per month      | on us, 3 pumph   |                                      | N/A                          |              | Rate schedule is | different for new doe | r new docks/old docks Private Showers |                   |                       |               |
| Propane Station/Restau           |                  |               |                   |            |                         |                       |                  |                                      |                              | 1            | Numbers          | used above are an av  | erage                                 |                   |                       |               |
|                                  |                  |               |                   |            |                         |                       |                  |                                      |                              |              |                  |                       |                                       |                   |                       |               |
|                                  |                  |               |                   |            |                         |                       |                  |                                      |                              |              |                  |                       |                                       |                   |                       |               |
| \$250 per month                  |                  |               | \$185.00          |            |                         | 200 per month         | 11               | \$275/mo for 1st                     | person. \$100/mo for additi  | ional person | S                | 3.00/per boat foot    | 7                                     |                   | N/A                   |               |
| Pro-rate Slip Fees               |                  |               |                   |            |                         |                       |                  |                                      | N/A                          |              |                  | N/A                   |                                       |                   | N/A                   |               |
| \$1.00 per ft per da             |                  |               |                   |            | \$.50 per fo            | oot per night up to 1 | LO days          |                                      | N/A                          |              |                  | \$30                  |                                       | Up to 35' \$25/ni | ght; 35-50' \$.85/ft; | 51-80' \$1/ft |
| \$1.00 per ft per da             |                  |               |                   |            |                         | ot per night up to 1  |                  |                                      | N/A                          |              | 2 week inter     | als Pro-rate based o  | n slip size                           | Prorated          | at monthly rate +     | elec          |
| N/A                              |                  |               |                   |            |                         | d to base rate *see   |                  |                                      | N/A                          |              | Sa               | me as regular berth   |                                       | M                 | onthly rate + elec    |               |
| month plus: \$50<32'; + \$100 32 | -40'; + \$150 45 |               | 1 month           |            | equ                     | al to 1 months rent   |                  | 1                                    | qual to monthly slip fee     |              |                  | 1 month               |                                       | 1 m               | onth + key deposit    |               |
| N/A                              |                  |               | \$40.00           |            |                         | N/A                   |                  |                                      | N/A                          |              |                  | \$100 deposit         |                                       |                   | N/A                   |               |
| N/A                              |                  |               |                   |            | F                       | ree Public Parking    |                  |                                      | N/A                          |              |                  | None                  |                                       |                   | N/A                   |               |
| · · · · ·                        |                  |               |                   |            |                         |                       |                  |                                      |                              |              |                  |                       |                                       |                   |                       |               |
|                                  |                  |               |                   |            |                         |                       |                  |                                      |                              |              |                  |                       |                                       |                   |                       |               |
| Yes                              |                  |               | Yes               |            | Yes *not o              | perated by City of B  | erkeley          |                                      | No                           |              |                  | No                    |                                       |                   | No                    |               |
| No                               |                  |               | No                |            | Yes *not o              | perated by City of B  | erkeley          |                                      | No                           |              |                  | No                    |                                       |                   | No                    |               |
| Yes                              |                  |               | Yes               |            | Yes *not o              | perated by City of B  | erkeley          | No                                   |                              |              | Yes              |                       |                                       |                   |                       |               |
| No                               |                  |               | No                |            |                         | No                    |                  | Yes. We have two in the 65' slips No |                              |              | No               |                       |                                       |                   |                       |               |
| No                               |                  |               | No                |            |                         | Yes                   |                  | No. Yes                              |                              |              | No               |                       |                                       |                   |                       |               |
| No                               |                  |               | No                |            |                         | Yes                   |                  | No Yes                               |                              |              | No               |                       |                                       |                   |                       |               |
| No                               |                  |               | Yes               |            |                         | Yes                   |                  | No No                                |                              |              | No               |                       |                                       |                   |                       |               |
| N/A                              |                  |               | \$5.00            |            |                         | Yes \$15              |                  |                                      | No                           |              |                  | No                    | 0                                     |                   | No                    |               |
| No                               |                  |               |                   |            |                         | Yes                   |                  |                                      | No                           |              |                  | No                    |                                       |                   | No                    |               |
| N/A                              |                  |               |                   |            |                         | No                    |                  |                                      | No                           |              |                  | No                    |                                       |                   | No                    |               |
| Yes                              |                  |               | Yes               |            |                         | Yes                   |                  |                                      | No                           |              |                  | No                    |                                       |                   | Yes                   |               |

See note above on old docks/new docks

| - |
|---|
|   |
|   |
|   |

| Channel Marina<br>Armando Romero |               |            |                    | <b>Clipper Yacht Harbo</b> |                |               | <b>Coyote Point Marin</b> | a   | En            | Emeryville Marina LLC<br>Michelle Shadows |     |               |                       |            |               |                    |            |
|----------------------------------|---------------|------------|--------------------|----------------------------|----------------|---------------|---------------------------|-----|---------------|---|-----|---------------|-----------------------|------------|---------------|--------------------|------------|
| singha@channelprop.com           |               |            |                    | Eva Kanemoto               |                |               | Ed Hallett                |     |               | mond Bouchayer                            |     |               | Diane Isley           |            | M             | ichelle Shadows    |            |
| sin                              |               | com        |                    | eva@clipperyacht.co        | om             |               | ehallett@smcgov.o         | CR  |               | derocove@yahoo.                           | com |               | e@emerycove.com       |            | emery         | ville@shmarinas.c  | om         |
|                                  | 510-233-2246  |            |                    | (415) 332-3500             |                |               | 650-573-2594              |     |               | 510-532-6683                              |     |               | 510-428-0505          |            |               | 510-654-3716       |            |
| Single Finger                    | Double Finger | # of Slips | Single Finger      | Double Finger              | # of Slips     | Single Finger | Double Finger             |     | Single Finger | Double Finger                             |     | Single Finger | Double Finger         | # of Slips | Single Finger | Double Finger      | # of Slips |
|                                  |               |            |                    | \$12.68                    | 81             |               | \$6.87                    | 56  | \$6.00        |   | 23  |               |                       |            | \$10.40       | \$11.20            | 30         |
|                                  | \$8.90        | 22         |                    | \$14.00                    | 178            |               | \$6.96                    | 256 | \$6.00        |   | 54  |               | \$10.70               | 4          | \$10.50       | \$11.17            | 144        |
|                                  | \$7.81        | 39         |                    | \$15.28                    | 67             |               | \$8.05                    | 33  | \$6.00        | \$6.50                                    | 20  |               | \$10.95               | 114        | \$10.86       | \$11.71            | 38         |
|                                  |               |            |                    | \$16.87                    | 124            |               | \$8.00                    | 90  | \$6.50        | \$7.50                                    | 18  |               | \$10.95               | 167        | \$11.38       | \$12.13            | 41         |
|                                  |               |            |                    |                            |                |               | \$9.44                    | 12  |               |   |     |               | \$11.20               | 74         | \$11.56       | \$12.11            | 17         |
|                                  |               |            |                    | \$20.08                    | 25             | 6             |                           |     |               | \$7.50                                    | 1   |               | \$11.20               | 61         | \$11.50       | \$12.10            | 59         |
|                                  |               |            |                    |                            |                |               |                           |     |               |   |     |               | \$11.45               | 5          |               |                    |            |
|                                  |               |            |                    | \$21.03                    | 20             |               | \$9.25                    | 10  |               | \$7.50                                    | 1   |               | \$12.00               | 5          | \$11.50       | \$12.08            | 29         |
|                                  |               |            |                    |                            |                |               |                           |     |               | \$7.50                                    | 1   |               |                       |            | \$12.08       | \$12.54            | 20         |
|                                  |               |            |                    |                            |                |               |                           |     |               | \$7.50                                    | 3   |               |                       |            | \$12.14       | \$12.57            | 1          |
|                                  |               |            |                    |                            |                |               |                           |     |               |   |     |               |                       |            | \$12.25       | \$12.44            | 1          |
| \$7.81                           |               | 12         |                    | \$10 - \$16 per foot       |                | \$4.77        |                           | 64  |               |   |     |               |                       |            | 10.40 - 12.54 | \$-                | 51         |
|                                  |               |            |                    | \$10 -\$16 per foot        |                | \$9.25        |                           | 8   |               |   |     |               |                       |            | 10.40 - 12.54 | \$-                | 11         |
|                                  |               | 73         |                    |                            | 576            |               |                           | 529 |               |   | 121 |               |                       | 430        |               |                    | 442        |
|                                  | 72%           |            |                    | 91%                        |                |               | 78%                       |     |               | 80%                                       |     |               | 100%                  |            |               | 96%                |            |
|                                  |               |            |                    |                            |                |               |                           |     |               |   |     |               |                       |            |               |                    |            |
|                                  | no            |            |                    | Yes                        |                |               | No                        |     |               | No  |     | Yes + \$10.39 | for PGE to provide    | pedastol   |               | Yes                |            |
|                                  | ho            |            |                    | Yes                        |                |               | Yes                       |     |               | Yes                                       |     |               | Yes                   |            |               | No additional Cha  |            |
|                                  | yes           |            |                    | Yes                        |                |               | Yes                       |     |               | Yes                                       |     |               | Included              |            |               | No additional Cha  |            |
|                                  | no            |            |                    | Yes                        |                |               | Yes                       |     |               | No  |     |               | Yes                   |            |               | No additional Cha  |            |
|                                  | no            |            |                    | Yes                        |                |               | No                        |     |               | No  |     |               | Yes                   |            |               | ndry \$2.50/wash   |            |
|                                  |               | _          |                    |                            |                |               |                           |     | Sh            | owers/Bathrooms                           |     | waste oil/abs | orbent/filters = free | e disposal | Cable TV      | - No additional C  | harge      |
|                                  |               |            |                    |                            |                |               |                           |     |               |   |     |               |                       |            |               |                    |            |
|                                  |               |            |                    |                            |                |               |                           |     |               |   |     |               |                       |            |               |                    |            |
|                                  |               |            |                    |                            |                |               |                           |     |               | _   |     |               |                       |            |               |                    |            |
|                                  | no            |            | \$300 - 1 person + | + \$100 for each add       | itional person |               | No                        |     |               | \$140                                     |     |               | \$300                 |            |               | \$225              |            |
|                                  | no            |            |                    | N/A                        |                |               | No                        |     |               | No  |     |               | 1                     |            |               | N/A                |            |
|                                  | no            |            | Nightly Rate:      | \$1/ft<50'; \$2/ft 50+'    | ' (plus elec)  |               | 0 per foot per night      |     |               | No  |     |               | \$40.00               | ·····      |               | \$1.50/ft          |            |
|                                  | no            |            |                    | N/A                        |                | \$.5          | 0 per foot per night      |     |               | No  |     |               |                       |            |               | Daily rate X 5     |            |
|                                  | no            |            |                    | N/A                        |                |               | N/A                       |     |               | No  |     | Sa            | ne as monthly rate    |            |               | Daily rate X 10    |            |
|                                  | yes           |            |                    | 1 month                    |                |               | No                        |     |               | 1 month                                   |     |               | 1 month               |            | \$500         | or 1 months slip i | ee         |
|                                  | no            |            |                    | N/A                        |                |               | No                        |     |               | No  |     |               | No                    |            |               | N/A                |            |
|                                  | no            |            |                    | N/A                        |                |               | No                        |     |               | \$50 month                                |     |               | No                    |            |               | N/A                |            |
|                                  |               |            |                    |                            | _              |               | _                         |     |               | _   |     |               |                       |            |               |                    | _          |
|                                  |               |            |                    | Yes                        |                |               | Yes                       |     |               | No  |     |               | adjacent marina       |            |               | Yes                |            |
|                                  | no            |            |                    | Yes                        |                |               | No                        |     |               | Yes                                       |     |               | No                    | -9-1       |               |                    |            |
|                                  | no            |            |                    | Yes                        |                |               | Yes                       |     |               | No  |     |               | Yes                   |            |               | No                 |            |
|                                  | no            |            |                    | Yes                        |                |               | No                        |     |               | No  |     | I             | No                    |            |               | No No              |            |
|                                  | N0            |            |                    | No                         |                |               | Limited                   | -   |               | No  |     | t             | No                    |            |               | No                 |            |
|                                  | no            |            |                    | No                         |                |               | No                        |     |               |   |     |               | Yes \$60 mo.          |            | I             | No                 |            |
|                                  | no            |            |                    | Yes                        |                |               | Yes                       |     | No            |   |     | t             | adjacent marina       |            |               | Yes                |            |
|                                  | no            |            |                    | No                         |                |               | \$5.00                    |     | <u>No</u>     |   |     | No            |                       | <b></b>    | No            | _                  |            |
|                                  | no            |            | Ver (d             | ry storage tenants o       | nlul           |               | Yes                       |     |               | No  |     |               | No                    |            | <b></b>       | No                 |            |
|                                  | no            |            | res (u             | No<br>No                   |                |               | No                        |     |               | No  |     |               |                       |            |               | No                 |            |
|                                  |               |            |                    | Yes                        |                |               | Yes                       |     |               | No  |     | No<br>Yes     |                       |            | Yes           |                    |            |

Covered berths up to 32' = \$285, ea. add'i linear foot is \$8 Uncovered berths up to 32' =\$250, ea. add'i linear foot is \$8

39 total covered; 22 total uncovered

| Fortman Marina<br>Mark Ruckman<br>fortmanmarina@comcast.net |                       |            |                    | len Cove Marina<br>Adam Leonard |            |               | Grand Marina<br>Cheri Berggren | 1          | Loc                                   | h Lomand Marina<br>Pat Lopez |            |               | Lowrle Yacht Harbo<br>Roger/Lauren Prest |            | M                     | arina Bay Yacht Ha<br>Stephen Orosz |            |
|---|-----------------------|------------|--------------------|---------------------------------|------------|---------------|--------------------------------|------------|---------------------------------------|------------------------------|------------|---------------|--|------------|-----------------------|-------------------------------------|------------|
|   |                       | net        |                    | vernarina@gmail.o               | om         | cber          | rggren@grandmarii              |            | pat@lo                                | chlomondmarina.c             | om         |               | rieharbor@sbcglob                        |            | sore                  | sz@mbyachtharb                      |            |
|   | 510-522-9080          |            |                    | 707-552-3236                    |            |               | 510-865-1200                   |            |                                       | 415-454-7228                 |            |               | 415-454-7595                             |            |                       | 510-236-1013                        |            |
| Single Finger   | Double Finger         | # of Slips | Single Finger      | Double Finger                   | # of Slips | Single Finger | Double Finger                  | # of Slips | Single Finger                         | Double Finger                | # of Slips | Single Finger | Double Finger                            | # of Slips | Single Finger         | Double Finger                       | # of Slip  |
| \$7.42  | \$7.42                | 35         | \$8.75             |                                 | 28         |               |                                |            |                                       | \$8.75                       | 10         |               | \$7.50                                   | 14         |                       | \$9.38                              | 77         |
| \$7.97  | \$7.97                | 220        | \$8.75             |                                 | 108        |               | \$8.64                         | 110        |                                       | \$8.75                       | 156        |               | \$7.50                                   | 24         |                       | \$9.38                              | 289        |
| \$8.53  | \$8.53                | 60         | \$8.75             | \$8.75                          | 31         |               | \$9.77                         | 105        |                                       | \$8.75                       | 105        |               |  |            |                       | \$9.95                              | 13         |
| \$9.25  | \$9.25                | 54         | \$8.75             | \$8.75                          | 6          |               | \$10.14                        | 49         |                                       | \$8.75                       | 100        |               | \$7.50                                   | 48         |                       | \$10.24                             | 11         |
| \$10.09   | \$10.09               | 40         | \$8.75             | \$8.75                          | 24         |               | \$11.47                        | 59         |                                       | \$8.75                       | 69         |               |  |            |                       | \$10.24                             | 6          |
| \$10.14   | \$10.14               | 51         |                    |                                 |            |               | \$11.73                        | 40         |                                       | \$8.75                       | 6          |               | \$7.50                                   | 9          |                       | \$10.81                             | 2          |
| \$10.00   | \$10.14               | 3          | \$8.75             | \$8.75                          | 10         |               |                                |            |                                       | \$8.75                       | 6          |               | \$7.50                                   | 5          |                       | \$10.81                             | 1          |
| \$10.00   | \$10.00               | 23         |                    |                                 |            |               |                                |            |                                       | \$8.75                       | 15         |               |  |            |                       | \$10.81                             |            |
|   |                       |            |                    |                                 |            |               |                                |            |                                       |                              |            |               |  |            |                       |                                     |            |
|   |                       |            |                    |                                 |            |               |                                |            |                                       |                              |            |               | h  |            |                       | \$11.64                             | -          |
|   |                       |            |                    |                                 | -          |               |                                | _          |                                       |                              |            |               |  |            |                       |                                     | -          |
|   |                       |            | \$8.15             | ļ                               | 9          |               |                                | 7          | · · · · · · · · · · · · · · · · · · · | \$8.75                       | 28         |               | · · · · · · · · · · · · · · · · · · ·    | +          | \$10.98               |                                     | 3          |
|   |                       |            |                    |                                 | 1          |               | Į                              | 8          |                                       | \$9.50                       | 17         |               |  | 1          | \$12.20               |                                     | 1          |
|   |                       | 486        |                    | 1                               | 216        |               |                                | 378        |                                       |                              | 512        |               |  | 100        |                       | l                                   | 80         |
|   | 79%                   |            |                    | 83%                             |            |               | 92%                            |            |                                       | 67%                          |            |               | 95%                                      |            |                       | 72%                                 |            |
|   | N                     |            |                    | Yes                             |            |               | Yes                            |            |                                       | Yes                          |            |               | Yes                                      |            |                       | Yes                                 |            |
|   | Yes                   |            |                    | Yes                             |            |               | Yes                            |            |                                       | No                           |            |               | No                                       |            |                       | Yes                                 |            |
|   | Yes                   |            |                    | Yes                             |            |               | Yes                            |            |                                       | No                           |            |               | Included                                 |            |                       | Yes                                 |            |
|   | No                    |            |                    | Yes                             |            |               | Yes                            |            |                                       | No                           |            |               | No                                       |            |                       | Yes, free                           |            |
|   | Yes L/A only          |            | Y                  | es, coin operated               |            | Ye            | s, live aboard only            |            |                                       | No                           |            |               | No                                       |            | Yes t                 | wo (2) coin operat                  |            |
|   | reservening           |            | Glen Cove has cove |                                 |            |               | o, inclusion only              |            |                                       |                              |            |               |  |            |                       | ree two (2) locatio                 |            |
|   |                       |            |                    | reflect open slip ra            | ites.      |               |                                |            |                                       |                              |            |               |  |            |                       |                                     |            |
|   |                       |            |                    | red rates are high              |            |               |                                |            |                                       |                              |            |               |  |            |                       |                                     |            |
|   |                       |            |                    |                                 |            |               |                                |            |                                       |                              |            |               |  |            |                       |                                     |            |
| < 32 \$6  | 6.25. ft; 33 > \$5.80 | )ft        |                    | \$225                           |            |               | \$4 per foot                   |            |                                       | \$300                        |            | High use Fee  | \$300 over 2 nights                      | per week   | \$200/                | no. Includes P.O. I                 | lox        |
|   | N/A                   |            |                    | N/A                             |            |               |                                |            |                                       | N/A                          |            | 8             |  |            |                       | n/a                                 |            |
|   | \$25 Night            |            |                    | \$1.00 per ft                   |            | \$1/foot      | per night/minimum              | \$30       |                                       | \$1/ft                       |            |               | \$30 per day                             |            | ft/day under 75'; \$  | L/ft/day 75'-100';                  | \$1.50/ft/ |
|   | TED MONTHLY RA        |            |                    | \$1.00 per ft                   |            |               | \$5/ft                         |            |                                       | Per slip length              |            |               | \$30 per day X 7                         |            |                       | n/a                                 |            |
|   | AL MONTHLY RAT        |            |                    | N/A                             |            | S             | ame as monthly                 |            |                                       | N/A                          |            |               | \$7.50 per ft                            |            |                       | n/a                                 |            |
| EQUAL   | L TO 1 MONTH REP      | 17         |                    | 1 month                         |            |               | 1 month                        |            |                                       | 1 month                      |            |               | 2 weeks                                  |            | der 32'; \$400 36'-4; |                                     | 00 51'+;   |
|   | NO                    |            |                    | N/A                             |            |               | None                           |            |                                       | None                         |            |               | No                                       |            |                       | \$0                                 |            |
|   | NONE                  |            | Ov                 | er 2 cars/\$50 mo.              |            |               | None                           |            |                                       | None                         |            | \$100 per     | vehicle - extra vehic                    | le fee     |                       | \$0                                 |            |
|   |                       |            |                    |                                 |            |               |                                |            |                                       |                              |            |               |  |            |                       |                                     |            |
|   | No                    |            |                    | No                              |            |               | No                             |            |                                       | No                           |            |               | No                                       |            |                       | No                                  |            |
|   | No                    |            |                    | No                              |            |               | Yes                            |            |                                       | No                           |            |               | No                                       |            |                       | No                                  |            |
|   | Yes                   |            |                    | Yes                             |            |               | No                             |            |                                       | Yes                          |            |               | No                                       | -          |                       | No                                  |            |
|   | No                    |            |                    | Yes                             | 1. million |               | No                             |            |                                       | No                           |            |               | No                                       |            |                       | NO                                  |            |
|   | No                    |            |                    | Yes                             |            |               | No                             |            |                                       | No                           |            |               | No                                       |            | Ding                  | hy only (16' or less                | )          |
|   | No                    |            |                    | No                              |            |               | Yes                            |            |                                       | No                           |            |               | No                                       |            |                       | Yes                                 | /          |
|   | No                    |            |                    | No                              |            |               | Next Door                      |            |                                       | Yes                          |            |               | No                                       |            |                       | Yes                                 |            |
|   | No                    |            |                    | N/A                             |            |               | No                             |            | Ye                                    | s \$20 or \$350/yr           |            |               | No                                       |            |                       | \$10                                |            |
|   | None                  |            |                    | No                              |            |               | No                             |            |                                       | Yes                          |            |               | No                                       |            |                       | Yes                                 |            |
|   | N/A                   |            |                    | No                              |            |               | No                             |            |                                       | No                           |            |               | No                                       |            | ? Ours drains         | to sewer, is that o                 | ontained   |
|   | Yes                   |            |                    | Yes                             |            |               | Yes                            |            |                                       | Yes                          |            |               | No                                       |            |                       | Yes, two (2)                        |            |

\_\_\_\_\_

| Ma            | rina Plaza Harbor  |            | Marina   | Village Yacht Harbo | or 1       |                    | Martinez Marina      |                 | Nar           | a Valley Marina * |            | Oakian         | d Marinas * See No | te Below    | II              | Oakland Yacht Clu    |            |
|---------------|--------------------|------------|--|---------------------|------------|--------------------|----------------------|-----------------|---------------|-------------------|------------|----------------|--------------------|-------------|-----------------|----------------------|------------|
| 1410          | Raul Carlos        |            |  | Steve Meckfessel, M |            |                    | Olivia Ortega        | T               |               | Kirby Long        |            |                | Mark L. Omel       | I           |                 | Ben Yamanaka         |            |
| harborna      | ster@bergholdings. | com        |  | @marinavillageharl  |            | oorte              | ga@martinez-mari     | na com          | n             | vmkirby@yahoo.co  | m          | morr           | el@oaklandmarin    | as com      | gm              | @oaklandyachtclul    |            |
|               | 415-465-0230       | com        | scoon  | 510-521-0905        |            |                    | 925-313-0942         |                 |               | 707-252-8011      | T          |                | 510-834-4591       |             |                 | 510-522-6868         | //com      |
| Single Finger | Double Finger      | # of Slips | Single Finger  | Double Finger       | # of Slips | Single Finger      | Double Finger        | # of Slips      | Single Finger | Double Finger     | # of Slips | Single Finger  | Double Finger      | # of Slips  | Single Finger   | Double Finger        | # of Slips |
| Surger triger | \$10.25            | 12         | \$10.35  | \$10.35             | 71         | \$5.60             |                      | 24              | \$6.25        |                   | 15         |                | \$8.00             | 70          |                 |                      | 1          |
| ·             | \$13.84            | 49         | \$10.33  | \$10.33             | 204        | \$5.70             |                      | 87              | \$6.25        | \$7.93            | 84         |                | \$10.00            | 108         | \$8.20          |                      | 105        |
|               | \$16.51            | 31         | \$10.69  | \$10.69             | 156        | \$6.25             | \$8.14               | 80              | \$6.51        | \$7.93            | 25         | \$9.25         | \$12.00            | 105         | \$9.42          |                      | 29         |
|               |                    |            | \$13.00  | \$13.00             | 124        | \$6.65             | \$8.80               | 48              | \$6.51        |                   | 15         | \$9.30         | \$12.20            | 110         | \$9.92          |                      | 23         |
|               | \$18.15            | 5          | \$13.27  | \$13.27             | 76         | \$7.08             | \$9.15               | 23              |               | \$7.93            | 42         | \$9.35         | \$12,60            | 52          | \$10.55         |                      | 23         |
|               |                    |            | \$13.58  | \$13.58             | 26         |                    |                      |                 |               |                   |            |                | \$12.90            | 35          |                 |                      |            |
|               |                    |            | \$13.88  | \$13.88             | 17         |                    |                      |                 |               |                   |            |                | \$13.00            | 4           |                 |                      |            |
|               |                    |            | \$14.24  | \$14.24             | 5          |                    |                      |                 |               |                   |            |                | \$13.60            | 4           |                 |                      |            |
|               |                    |            |  |                     |            |                    |                      |                 |               |                   |            |                | \$13.60            | 2           |                 |                      |            |
|               |                    |            |  |                     |            |                    |                      |                 |               |                   |            |                | \$13.90            | 3           |                 |                      |            |
|               |                    |            | \$15.47  | \$15.47             | 6          |                    |                      |                 |               |                   |            |                | \$14.00            | 1           |                 |                      |            |
|               |                    |            |  |                     |            |                    |                      |                 |               |                   |            | \$14.75        |                    | 20          | \$1.00          |                      | 18         |
|               |                    | 6          | \$13.60 - 16.00  | \$13.60 - 16.00     | 12         |                    |                      |                 |               | \$8.50            |            | \$14.75        |                    | 10          | \$11.13         |                      | 1          |
|               |                    | 103        |  |                     | 697        |                    |                      | 262             |               |                   | 181        |                |                    | 524         |                 |                      | 199        |
|               | 100%               |            |  | 98%                 |            |                    | 45.00%               |                 |               | 90%               |            |                | 67.10%             |             |                 | 70%                  |            |
|               |                    |            |  |                     |            |                    | • <u> </u>           |                 |               |                   |            |                |                    |             |                 |                      |            |
|               | Yes                |            |  | Yes                 |            |                    | Yes                  |                 |               | Yes               |            |                | Yes                |             |                 | Yes                  |            |
|               | Yes                |            |  | No charge           |            |                    | \$4 per month        |                 |               | Yes               |            |                | Yes                |             |                 | Yes                  |            |
|               | Yes                |            |  | No charge           |            |                    | Yes                  |                 |               | Included          |            |                | Yes                |             |                 | Yes                  |            |
|               | No                 |            |  | No charge           |            |                    | Air Cloud - Free     |                 |               | Yes               |            |                | Yes                |             |                 | No                   |            |
|               | No                 |            |  | Coin Operated       |            |                    | Yes                  |                 |               | No                |            |                | Yes                |             |                 | Yes                  |            |
|               |                    |            | S  | elf-serve free ice  |            |                    | ait & Tackle Store   |                 |               |                   |            |                | Restaurants        |             |                 |                      |            |
|               |                    |            |  |                     |            | M                  | artinez Yacht Club   |                 |               |                   |            |                |                    |             |                 |                      |            |
|               |                    |            |  |                     |            |                    |                      |                 |               |                   |            |                |                    |             |                 |                      | -          |
|               | No                 |            |  | \$350               |            |                    | Yes \$200            |                 |               | \$175             |            | \$22           | 0/\$248 per month  |             | \$120.75 - 1 pe | erson + \$36.75 each | additional |
|               | No guest slips     |            |  | \$250               |            |                    | N/A                  |                 |               | \$175             |            |                | Pro-rate slip fees |             |                 |                      |            |
|               |                    |            |  | starting @\$30.00   |            | 20'-30' - \$       | 18/35'-44' - \$20/45 | +- \$25         |               | \$.60/ft          |            |                | \$45/day           |             |                 | \$1.00 per foot      |            |
|               |                    |            |  | N/A                 |            |                    | N/A                  |                 |               |                   |            |                | \$45/day           |             |                 | \$7.00 per foot      |            |
|               |                    |            |  | Starting @\$350     |            |                    | N/A                  |                 |               | \$7.50/ft         |            |                | \$45/day           |             |                 | N/A                  |            |
|               | Equal to rent      |            |  | Starting @\$400     |            |                    | 1 month              |                 |               | No                |            | 1 month + \$50 | 32'and under; or   | + \$100>32' |                 | None                 |            |
|               | No                 |            |  | No charge           |            |                    | Yes                  |                 |               | No                |            |                | N/A                |             |                 | None                 |            |
|               | No                 |            |  | No charge           |            | R.V. parking no ho | ok up - \$15.00 nigi | nt /max 14 days |               | No                |            |                | N/A                |             |                 | None                 |            |
|               |                    |            |  |                     |            |                    |                      |                 |               |                   |            |                |                    |             |                 |                      |            |
|               | No                 |            | The state of the s | No                  |            |                    | No                   |                 |               | Yes               |            |                | Yes                |             |                 | No                   |            |
| -             | No                 |            | 1  | No                  |            |                    | Eagle Marine         |                 |               | Yes               |            | 1              | No                 |             | 1               | No                   |            |
|               | No                 |            |  | Yes                 |            |                    | Yes                  |                 |               | No                |            |                | No                 |             |                 | Yes                  |            |
|               | No                 |            |  | No                  |            |                    | Yes                  |                 |               | No                |            |                | No                 |             | 1               | No                   |            |
|               | No                 |            | 1  | No                  |            |                    | No                   |                 | Yes No        |                   |            | 1              | No                 |             |                 |                      |            |
|               | No                 |            | 1  | No                  |            |                    | No                   |                 |               |                   | No         |                |                    | No          |                 |                      |            |
|               | No                 |            | 1  | No                  |            |                    | Yes                  |                 |               | Yes               |            | 1              | No                 |             | 1               | No                   |            |
|               | No                 |            | T  | No                  |            |                    | Yes - \$10           |                 |               | Yes - \$10.00     |            |                | N/A                |             | 1               | N/A                  | ······     |
|               | No                 |            | 1  | No                  |            |                    | Yes                  |                 |               | No                |            |                | No                 |             |                 | No                   |            |
|               | No                 |            |  | No                  |            |                    | No                   |                 |               | Yes               |            |                | N/A                |             | No              |                      |            |
|               | Yes                |            |  | Yes                 |            |                    | Yes                  |                 |               | Yes               |            |                | Yes                |             |                 | No                   |            |

\* NVM has 124 covered slips 28'-45'

All at \$7.93 per foot

Oakland Marinas includes:

Jack London Square North 1 Marina North 2 Marina Central Basin Marina Union Pt Marina

|               | Oyster Cove Marina Oyster Point Marina |            | a             |                         | k Street Landing Ma |               | Pelican Harbor      |            |               | Petaluma Marina     |            |                         | Pier 39 Marina      |            |               |  |            |
|---------------|--|------------|---------------|-------------------------|---------------------|---------------|---------------------|------------|---------------|---------------------|------------|-------------------------|---------------------|------------|---------------|--|------------|
|               | Tim Christopher                        | L          |               | John Moren              |                     |               | lenn & Michele Han  |            |               | Janet Erickson      | L          |                         | Barry & Binky Thors |            |               | Sheila Chando                                |            |
| tchris        | stopher@shorenste                      | n.com      | harb          | ormaster@smharb         | or.com              | hanse         | enrig@sbcglobal.net |            | p             | elicanharbour@att.  | net        | bth                     | orsson@ci.petalum   | a.ca.us    |               | nfo@pier39marina                             |            |
|               | 650-952-5540                           |            |               | 650-952-0808            |                     |               | 510-521-7027        | 1          |               | 415-332-0723        |            |                         | 707-778-4489        |            | 415-705-5436  |  |            |
| Single Finger | Double Finger                          | # of Slips | Single Finger | Double Finger<br>\$8.40 | # of Slips<br>28    | Single Finger | Double Finger       | # of Slips | Single Finger | Double Finger       | # of Slips | Single Finger<br>\$5.96 | Double Finger       | # of Slips | Single Finger | Double Finger                                | # of Slips |
|               | \$8.00                                 | 104        | \$7.70        | \$8.05                  | 165                 |               | \$8.00              | 11         | \$12.50       | +                   | 14         | \$6.88                  |                     | 42         |               |  |            |
|               | \$8.00                                 | 32         | \$7.95        | \$8.25                  | 100                 |               | \$8.00              | 13         | \$12.50       |                     | 14         | \$6.88                  |                     | 42         |               | \$11.34                                      | 133        |
|               | \$8.00                                 | 40         | \$8.00        | \$8.27                  | 16                  |               | 20.00               | 1.13       |               | \$14.75             | 42         | \$6.88                  |                     | 23         |               | \$11.50                                      | 65         |
|               | \$8.00                                 | 3          | \$7.93        | \$8.28                  | 66                  |               |                     |            |               | \$14.75             |            | \$6.88                  |                     | 25         |               | \$11.50                                      | 26         |
|               | \$8.00                                 | 33         | \$7.98        | \$8.30                  | 18                  |               |                     |            |               | \$16.50             | 16         | 20.00                   |                     | 25         |               | \$12.08                                      | 66         |
|               | 20.00                                  |            |               | \$8.30                  | 1                   |               | \$8.00              | 1          |               | \$10.50             |            |                         |                     |            |               | \$12.00                                      |            |
|               | \$8.00                                 | 10         | \$7.96        | \$8.31                  | 34                  |               |                     | 1          |               | \$16.75             | 14         |                         |                     |            |               | \$10.94                                      | 7          |
|               | 1                                      |            | *             | 1 100                   |                     | -             |                     |            |               |                     |            |                         |                     |            |               |  |            |
|               |  |            |               |                         |                     |               |                     |            |               | \$15.50             | 4          |                         |                     |            |               | -  | 1          |
|               |  |            |               |                         | 1                   |               |                     |            |               |                     |            |                         |                     |            |               |  |            |
|               |  | 4          |               |                         | 1                   |               | \$8.00              | 1          |               |                     |            | · · · · · ·             |                     | 8          |               | \$11.50                                      | 20         |
|               |  | 9          |               |                         |                     |               |                     |            |               |                     |            |                         |                     | 6          |               | \$11.50                                      | 6          |
|               |  | 235        |               |                         | 428                 |               |                     | 26         |               |                     | 90         |                         |                     | 167        |               |  | 323        |
|               | 84%                                    |            |               | 72%                     |                     |               | 75%                 |            |               | 94%                 |            |                         | 51%                 |            |               | 88.00  | %          |
|               |  |            |               |                         |                     |               |                     |            |               |                     |            |                         |                     |            |               |  |            |
|               | Yes                                    |            |               | Yes                     |                     |               | Yes                 |            |               | Yes                 |            |                         | No                  |            |               | Yes  |            |
|               | Free                                   |            |               | Yes - \$10/mo           |                     |               | Yes                 |            |               | Free                |            |                         | Yes                 |            |               | Yes  |            |
|               | Free                                   |            |               | No                      |                     |               | Yes                 |            |               | Included            |            |                         | Included            |            |               | Included                                     |            |
|               | Free                                   |            |               | No                      |                     |               | No                  |            |               | N/A                 |            | N                       | IO, but available   |            |               | No   |            |
|               | Coin Operated                          |            |               | Yes                     |                     |               | No                  |            | Coin oo       | perated laundry on- | site       |                         | No                  |            |               | Yes  |            |
| S             | elf-serve free ice                     |            |               |                         |                     |               | Cable/phone         |            |               |                     |            |                         |                     |            | Tenant lo     | ounge/bathroom/s                             | nowers     |
|               |  |            |               |                         |                     |               |                     |            |               |                     |            |                         |                     |            |               |  |            |
|               |  |            |               |                         |                     |               |                     |            |               |                     |            |                         |                     |            |               |  |            |
|               |  |            |               | 4475                    |                     |               |                     |            |               | 4444                |            |                         |                     |            |               |  |            |
|               | \$200 mo                               |            |               | \$350<br>N/A            |                     |               |                     |            |               | \$300               |            |                         | No live aboard      |            | ·             | \$200  |            |
|               | \$200 mo                               | -          |               |                         |                     |               | No                  |            |               |                     |            |                         | 40.4                |            |               |  |            |
|               | \$20<br>\$140                          |            |               | \$.60 per ft/day<br>N/A |                     |               |                     |            |               |                     |            |                         | \$24 per night      |            |               | 5; 37-45'/\$50; 46-6                         |            |
| Equal         | to slip rate for boat                  |            |               | N/A<br>N/A              |                     |               |                     |            |               |                     |            |                         |                     |            |               | 5; 37-45'/\$50; 46-6<br>5; 37-45'/\$50; 46-6 |            |
|               | 1 month                                |            |               | 1 month                 | -                   |               |                     |            |               |                     |            |                         | 1 month             |            | 1-50/\$4      | 2 months                                     | 0/300      |
|               | None                                   |            |               | \$25.00                 |                     |               | No                  |            |               | None                |            |                         | N/A                 |            |               | No   |            |
|               | None                                   |            |               | No                      |                     |               | No                  |            |               | \$75.00             |            |                         | None                |            | Pays          | garage next to mari                          | na         |
|               |  |            |               |                         |                     |               |                     |            |               |                     |            |                         |                     |            | 14/8          | ,  |            |
|               |  |            |               |                         |                     |               |                     |            |               |                     |            |                         |                     |            |               |  |            |
|               | No                                     |            |               | Yes                     |                     |               | No                  |            |               | No                  |            | Yes Ga                  | s/Diesel/Midgrade   | Fuels      |               | No   |            |
|               | No                                     |            |               | Yes                     |                     |               | No                  |            |               | No                  |            |                         | No                  |            |               | No   |            |
|               | No                                     |            |               | Yes                     |                     |               | No                  |            |               | No                  |            |                         | At turning basin    |            |               | No   |            |
|               | Yes                                    |            |               | No                      |                     |               | No                  |            |               | No                  |            | No                      |                     | No         |               | No   |            |
|               | No                                     |            |               | Yes                     |                     |               | No                  |            |               | No                  |            | No                      |                     |            | No            |  |            |
|               | No                                     |            |               | No                      |                     |               | No                  |            |               | No No               |            |                         | No                  |            |               |  |            |
|               | No                                     |            |               | Yes                     |                     |               | No                  |            | No Yes        |                     |            |                         | No                  |            |               |  |            |
|               | N/A                                    |            |               | Yes - \$11/day          |                     |               | No                  |            | No \$5.00     |                     |            |                         | No                  |            |               |  |            |
|               | No                                     |            |               | Yes                     |                     |               | No                  |            |               | No                  |            |                         | Yes                 |            |               | No   |            |
|               | No                                     |            |               | No                      |                     |               | No                  |            |               | No                  |            |                         | No                  |            | No            |  |            |
|               | Yes                                    |            |               | Yes                     |                     |               | Yes                 |            |               | Yes                 |            |                         | Yes                 |            |               | Yes  |            |

| Pillar Point Harbor *     |                           |          |               | Pittsburg Marina |            | Point San Pablo                 |                   |                   | Port                       | of Redwood City N | arina      | Re   | dwood Landing Ma    | rina       | Richardson Bay Marina |                         |            |  |
|---------------------------|---------------------------|----------|---------------|------------------|------------|---------------------------------|-------------------|-------------------|----------------------------|-------------------|------------|--|---------------------|------------|-----------------------|-------------------------|------------|--|
| John Moren                |                           |          | VAN DePIERO   |                  |            |                                 | Roslynn Johnson   | n                 | Rich Ferrari               |                   |            |  | Rich Ferrari        |            |                       | Ken Watsey              |            |  |
| harbormaster@smharbor.com |                           |          | VDEP          | ERO@CI.PITTSBURG | .CA.US     | ptsanpablo@hotmail.com          |                   |                   | rich@spinnakersailing.com  |                   |            | ric  | h@spinnakersailing. | com        |                       | kwatsey@aol.com         |            |  |
|                           | (650) 726-4382            |          | 925-439-4958  |                  |            | 510-233-3224                    |                   |                   | (650) 363-1390             |                   |            |  | (650) 363-1390      |            | (415) 332-5510        |                         |            |  |
| Single Finger Double      | Finger #                  | of Slips | Single Finger | Double Finger *  | # of Slips | Single Finger                   | Double Finger     | # of Slips        | Single Finger              | Double Finger     | # of Slips | Single Finger  | Double Finger       | # of Slips | Single Finger         | Double Finger           | # of Slips |  |
|                           |                           |          | \$6.03        | \$7.23           | 15         |                                 | \$6.00            | 7                 |                            |                   |            |  | \$6.50              | 10         | \$12.25               |                         | 60         |  |
| \$9.                      | 19                        | 82       | \$6.03        | \$7.23           | 82         |                                 | \$6.00            | 117               |                            | \$7.25            | 77         |  | \$7.00              | 10         | \$12.25               |                         | 110        |  |
| \$9.                      | 08                        | 74       | \$6.03        | \$7.23           | 155        |                                 | \$6.00            | 18                | \$7.50                     | \$7.75            | 55         |  | \$8.00              | 10         | \$12.25               |                         | 50         |  |
| \$8.                      | 98                        | 64       | \$6.03        | \$7.23           | 123        |                                 | \$6.00            | 57                |                            | \$8.25            | 11         |  |                     |            |                       |                         |            |  |
| \$9.                      | 04                        | 49       | \$6.03        | \$7.23           | 88         |                                 | \$6.00            | 2                 |                            | \$8.25            | 1          |  |                     |            |                       |                         |            |  |
| \$8.                      | 87                        | 60       | \$7.23        | \$7.23           | 88         |                                 | \$6.00            | 4                 |                            |                   |            |  |                     |            |                       |                         |            |  |
| \$8.                      | 78                        | 19       |               |                  |            |                                 |                   |                   |                            |                   |            |  |                     |            |                       |                         |            |  |
|                           |                           |          |               |                  |            |                                 |                   | 1                 |                            |                   |            |  |                     |            |                       |                         |            |  |
| \$8.                      | 85                        | 21       | \$8.00        | \$8.00           | 1          |                                 |                   |                   |                            |                   |            |  |                     |            |                       |                         |            |  |
|                           |                           |          |               |                  |            |                                 | \$6.50            | 4                 |                            |                   |            |  |                     |            |                       |                         |            |  |
|                           |                           |          |               |                  |            |                                 | \$6.50            | 1                 |                            |                   |            |  |                     |            |                       |                         |            |  |
|                           |                           | 9        |               |                  | 10         |                                 |                   |                   | \$7.00                     |                   | 33         | \$9.00   |                     | 6          |                       |                         |            |  |
|                           |                           | 16       |               |                  | 13         |                                 |                   |                   | \$10.00                    |                   | 6          | \$9.00   |                     | 3          |                       |                         |            |  |
|                           |                           | 394      |               |                  | 575        |                                 | L                 | 210               |                            | L                 | 183        |  |                     | 39         |                       | 90%                     | 220        |  |
| 99%                       |                           |          |               | 72%              |            |                                 | 31%               |                   |                            | 93%               |            |  | 50%                 |            |                       | 90%                     |            |  |
|                           | _                         |          |               | No               | _          |                                 | Yes               |                   |                            | Yes               |            |  | Yes                 |            |                       | Mar                     | _          |  |
| Yes No                    |                           |          | no            |                  |            | No                              |                   |                   | Yes                        |                   |            |  | No                  |            | Yes Yes               |                         |            |  |
| Yes                       |                           |          | no            |                  |            | Yes                             |                   |                   | Yes                        |                   |            | No   |                     |            |                       | Yes                     |            |  |
|                           | Yes<br>Yes (very limited) |          |               | no               |            |                                 | No                |                   |                            | No                |            |  | No                  |            |                       | AT&T Uverse by customer |            |  |
| Yes                       |                           |          | yes           |                  |            | No                              |                   |                   | Yes                        |                   |            | No   |                     |            |                       |                         |            |  |
| 163                       | _                         |          |               | yes              |            |                                 |                   |                   |                            | 103               |            |  | 10                  |            |                       |                         |            |  |
| ······                    |                           |          |               |                  |            |                                 |                   |                   |                            |                   |            |  |                     |            |                       |                         |            |  |
|                           |                           |          |               |                  |            |                                 |                   |                   |                            |                   |            |  |                     |            |                       |                         |            |  |
| E CONTRACTOR OF THE OWNER |                           |          |               | 100000           |            | The second second               |                   |                   |                            |                   | 1.1.1      |  |                     |            |                       |                         |            |  |
| \$350 per n               | nonth                     |          |               | v                |            |                                 | \$200 mo          |                   |                            | No                |            | 109/00 - 100 | \$300.00            |            |                       | \$265.00 mo             |            |  |
| N/A                       |                           |          | y y           |                  |            |                                 | N/A               |                   | No                         |                   |            | \$200.00   |                     |            | N/A                   |                         |            |  |
| \$.75/ft/                 | day                       |          | Y             |                  |            | \$20 night                      |                   |                   | \$.95/ft                   |                   |            | \$.85/ft per day   |                     |            | N/A                   |                         |            |  |
| N/A                       |                           |          | y             |                  |            | N/A                             |                   |                   |                            |                   |            |  |                     |            | N/A                   |                         |            |  |
| N/A                       |                           |          | n             |                  |            | N/A                             |                   |                   | \$14.25/ft per month       |                   |            | \$12.00/ft per month   |                     |            | N/A                   |                         |            |  |
| 1 mon                     |                           |          | y y           |                  |            | N/A                             |                   |                   | 1 month                    |                   |            |  | 1 month             | -          | 1 month               |                         |            |  |
| \$25                      |                           |          | n             |                  |            | N/A                             |                   |                   | None                       |                   |            | No   |                     |            | N/A                   |                         |            |  |
| No                        |                           |          | n             |                  |            | No - more than 1 car \$75 month |                   |                   | None                       |                   |            | No   |                     |            | N/A                   |                         |            |  |
|                           |                           |          |               |                  |            | Floating H                      | Iome Monthly rate | e - \$700         |                            |                   |            |  |                     |            |                       |                         |            |  |
|                           |                           |          |               |                  |            |                                 |                   | the second second |                            |                   |            |  |                     |            |                       |                         |            |  |
| Yes                       |                           |          | . У           |                  |            | No                              |                   |                   | No                         |                   |            | No   |                     |            | No                    |                         |            |  |
| No                        |                           |          | у             |                  |            | Yes                             |                   |                   | No                         |                   |            | No   |                     |            | No                    |                         |            |  |
| Yes                       |                           |          | У             |                  | Yes        |                                 | Yes               |                   |                            | No                |            |  | No                  |            |                       |                         |            |  |
| No                        |                           |          | у             |                  | Yes        |                                 | No                |                   |                            | Yes               |            |  | No                  |            |                       |                         |            |  |
|                           | No                        |          | <u> </u>      |                  | Yes        |                                 | <u>No</u>         |                   |                            | No                |            |  | <u>No</u>           |            |                       |                         |            |  |
|                           | Yes                       |          | <u> </u>      |                  | <u>No</u>  |                                 | No                |                   |                            | <u>No</u>         |            |  | Dock Box            |            |                       |                         |            |  |
|                           | Yes<br>Yes/ \$13.00/day   |          | <u> </u>      |                  | No N/A     |                                 | Yes<br>Yes/\$5.00 |                   |                            | No<br>No          |            |  | No                  |            |                       |                         |            |  |
| Yes/ \$13.0<br>Yes        |                           |          | <u> </u>      |                  |            | <u>N/A</u><br>No                |                   |                   | Yes                        |                   |            | No   |                     |            | N/A N/A               |                         |            |  |
| No                        |                           |          | n             |                  | No         |                                 |                   | Yes Yes           |                            |                   | No No      |  |                     | N/A N/A    |                       |                         |            |  |
| Yes                       |                           |          |               |                  |            |                                 | No                |                   | Yes                        |                   |            | No   |                     |            | Yes                   |                         |            |  |
|                           |                           |          |               |                  |            | A CONTRACTOR OF                 | 110               |                   | State of the second second |                   |            |  | 110                 |            |                       | 103                     |            |  |

\* Rates reflect recreation side of Harbor

| Richmond Yacht Club<br>John Dinwiddie |                             |     | San Fra  | ncisco Marina - Wes<br>Scott Grindy | Harbor * | San Francisco Marina - East Harbor<br>Scott Grindy   |                        |     |                                       | San Leandro Marin<br>Delmarie Snodgra                                      |     |  | Marina - North Ha<br>Latisha Marshall | arbor | Santa Cruz Marina - South Harbor<br>Latisha Marshall |                     |         |  |
|---------------------------------------|-----------------------------|-----|--|-------------------------------------|----------|--|------------------------|-----|---------------------------------------|--|-----|--|---------------------------------------|-------|--|---------------------|---------|--|
| harbo                                 | harbormaster@richmondyc.org |     |  | scott.grindy@sfgov.org              |          |  | scott.grindy@sfgov.org |     |                                       | dsnodgrass@sanleandro.org  |     |  | antacruzharbor.or                     | rg -  | scpd@santacruzharbor.org                             |                     |         |  |
|                                       | (510) 234-6959              |     | 415-831-6322   |                                     |          | 415-831-6322   |                        |     | 510-577-3490                          |  |     |  | 831-475-6161                          |       |  | 831-475-6161        |         |  |
| Single Finger                         | Double Finger               |     | Single Finger  | Double Finger                       |          | Single Finger  | Double Finger          |     | Single Finger                         | Double Finger  |     | Single Finger  | Double Finger                         |       | Single Finger  | Double Finger       |         |  |
|                                       | \$5.40                      | 38  | \$12.99  | \$12.99                             | 6        | \$9.39   | \$9.39                 | 20  |                                       | \$8.42   | 42  | \$11.63  |                                       | 117   | \$12.29  |                     | 84      |  |
|                                       | \$5.68                      | 60  | \$13.17  | \$13.17                             | 69       | \$9.39   | \$9.39                 | 152 |                                       | \$8.42   | 125 | \$11.63  |                                       | 190   | \$12.29  |                     | 149     |  |
| _                                     | \$6.22                      | 75  | \$13.17  | \$13.17                             | 39       | \$9.52   | \$9.52                 | 103 |                                       | \$8.42   | 128 | \$11.96  |                                       | 34    |  |                     |         |  |
|                                       | \$6.50                      | 40  | \$15.98  | \$15.98                             | 104      | \$9.52   | \$9.52                 | 68  |                                       | \$8.42   | 90  | \$11.96  |                                       | 18    | \$12.29  | \$13.54             | 4 90    |  |
|                                       | \$7.02                      | 24  | \$15.98  | \$15.98                             | 48       |  |                        |     |                                       | \$8.42<br>\$8.42   | 28  | \$13.75  |                                       | 28    | \$12.29  | A10.5               |         |  |
|                                       | \$7.30                      | 10  | \$16.34  | \$16.34                             | 43       |  |                        |     |                                       | \$8.42   | 25  |  |                                       |       | \$12.29  | \$13.54             | 4 34    |  |
|                                       |                             |     | \$16.34  | \$16.34                             | 21       |  |                        |     |                                       | \$8.42   | 11  |  |                                       |       |  | \$13.54             | 1 11    |  |
|                                       |                             |     | \$10.34  | \$10.34                             |          |  |                        | -   |                                       | \$8.21   | 3   |  |                                       |       |  | \$13.5              | 1       |  |
|                                       |                             |     | \$16.68  | \$16.68                             | 4        |  |                        |     |                                       | <b>\$0.21</b>  | 1   |  |                                       |       |  |                     |         |  |
|                                       |                             |     | \$16.68  | \$16.68                             | 4        | 1  |                        |     |                                       |  |     |  |                                       |       |  |                     | 1       |  |
|                                       |                             |     | , 10,00  |                                     |          |  |                        |     |                                       |  |     |  |                                       |       |  |                     | -       |  |
|                                       |                             |     | \$16.68  | \$16.68                             | 5        |  |                        |     |                                       | \$8.42   | 10  |  |                                       |       |  |                     |         |  |
|                                       |                             | 247 |  |                                     | 343      |  |                        | 343 |                                       |  | 462 |  |                                       | 387   |  |                     | 368     |  |
|                                       | 98%                         |     | 89%  |                                     |          | 78%  |                        |     | 27%                                   |  |     | 99%  |                                       |       | 99%  |                     |         |  |
|                                       |                             |     |  |                                     |          |  |                        |     |                                       |  |     |  |                                       |       |  |                     |         |  |
|                                       | Yes                         |     | No   |                                     |          | No   |                        |     | Yes                                   |  |     |  | Yes                                   |       | Yes  |                     |         |  |
|                                       | No                          |     | Yes  |                                     |          | Yes  |                        |     | Yes                                   |  |     | Yes  |                                       |       | Yes  |                     |         |  |
|                                       | Included                    |     | Yes  |                                     |          | Yes  |                        |     | Yes                                   |  |     | Yes  |                                       |       | Yes  |                     |         |  |
|                                       | Yes                         |     | No   |                                     |          | No   |                        |     | No                                    |  |     | No   |                                       |       | No<br>No   |                     |         |  |
|                                       | No                          |     |  | No                                  |          |  | No                     |     |                                       | Not on site, but close<br>El Toritos and Horatios restaurants, golf course |     |  | No                                    |       |  | NO                  |         |  |
|                                       |                             |     |  |                                     |          |  |                        |     |                                       |  |     |  |                                       |       |  |                     |         |  |
|                                       |                             |     |  | ·                                   |          |  |                        |     | Mar                                   | na Inn, Free Parkin  | 3   |  |                                       |       |  |                     |         |  |
|                                       |                             |     |  |                                     |          |  |                        |     |                                       |  |     |  |                                       |       |  |                     |         |  |
| ć.                                    | 55.00 per month             |     |  | No                                  |          |  | No                     |     |                                       | No   |     | \$100 mo n   | lus 30% of slip rate                  | e/ma  | \$100/person/  | no plus 30% of slip | rate/mo |  |
|                                       | No                          |     | N/A  |                                     |          |  | N/A                    |     | No                                    |  |     | Not Available  |                                       |       | N/A  |                     |         |  |
| Yac                                   | ht Club Guest only          |     | \$2.00/ft per night                                  |                                     |          |  | \$2/ft/night           |     | \$20                                  |  |     | <50' \$1.25/ft/>50'(monohulls) \$1.50/ft/Comm\$.75/f |                                       |       | <50' \$1.25/ft/50+(monohulls)\$1.50/ft/Comm\$.75/ft  |                     |         |  |
|                                       |                             |     | N/A  |                                     |          |  | N/A                    |     |                                       |  |     |  | N/A                                   |       |  | N/A                 |         |  |
| St                                    | tandard Slip rate           |     | N/A  |                                     |          | N/A  |                        |     |                                       |  |     | N/A  |                                       |       | N/A  |                     |         |  |
|                                       | None                        |     | 1 month  |                                     |          | 1 month  |                        |     | 1 month                               |  |     | 1 month  |                                       |       | 1 month  |                     |         |  |
|                                       | None                        |     | \$86 per year  |                                     |          | \$86 per year  |                        |     | No                                    |  |     | \$100 yr   |                                       |       | \$100 yr   |                     |         |  |
|                                       | None                        |     | Daily pass for berthers and guests, \$8.00 per night |                                     |          | Daily pass for berthers and guests, \$8.00 per night |                        |     | No                                    |  |     | N/A  |                                       |       | N/A  |                     |         |  |
|                                       |                             |     |  |                                     |          |  |                        |     |                                       |  | _   | L  |                                       |       |  |                     |         |  |
|                                       | Ma                          |     |  | Ver                                 |          |  | Vee                    |     |                                       | Ne   |     |  | Ves                                   |       |  | Vee                 |         |  |
|                                       | No<br>No                    |     | Yes  |                                     |          | Yes No   |                        |     | No No                                 |  |     | Yes Yes  |                                       |       | Yes Yes  |                     |         |  |
|                                       | Yes                         |     | No Yes   |                                     |          | No<br>Yes  |                        |     | Yes (2)                               |  |     | Yes  |                                       |       | Yes  |                     |         |  |
|                                       | No                          |     | No   |                                     | No       |  |                        |     | No                                    |  |     | No   |                                       |       | No   |                     |         |  |
| Yes                                   |                             | No  |  |                                     | No       |  |                        | Yes |                                       |  | Yes |  |                                       | Yes   |  |                     |         |  |
| Yes                                   |                             |     | No   |                                     |          | No   |                        |     |                                       | No   |     |  | No                                    |       |  | No                  |         |  |
| 2 h                                   | oists @ 3,400 lbs           |     | No   |                                     |          | No   |                        |     | Yes                                   |  |     | Yes  |                                       |       |  | Yes                 |         |  |
|                                       | No                          |     | No   |                                     |          | No   |                        |     | Yes \$10 per launch or \$100 per year |  |     | Yes \$16.00 per launch; \$350/yr                     |                                       |       | Yes \$16.00 per launch; \$350/yr                     |                     |         |  |
|                                       | Yes                         |     | No   |                                     |          | No   |                        |     | Yes                                   |  |     |  | Yes                                   |       |  | Yes                 |         |  |
|                                       | No                          |     |  | No                                  |          |  | No                     |     |                                       | Yes  |     |  | No                                    |       |  | No                  |         |  |
| Yacht                                 | Yacht Club members only     |     |  | Yes                                 |          |  | Yes                    |     |                                       | Yes  |     |  | Yes                                   |       |  | Yes                 |         |  |

\* San Francisco Marina is broken out to show the different rates for each harbor (one newer)

Covered slips available at a higher price

| Schoonmaker Point Marina                 |                        |               | South Beach Harbor Suisun City Marina                |                    |         |                   |                   |            |  | asure Isle Yacht Ha | rbor       | Va                           | llejo Municipal Ma | arina   | Westpoint Harbor                           |                          |                     |  |  |
|--|------------------------|---------------|--|--------------------|---------|-------------------|-------------------|------------|--|---------------------|------------|------------------------------|--------------------|---|--|--------------------------|---------------------|--|--|
| Michael Rainey                           |                        |               |  | Joe Monroe         |         |                   | Justin Houde      |            |  | Cindy Snider        |            |                              | Doug Everett       |   |  | Mark Sanders             |                     |  |  |
| mikerainey@sbcglobal.net<br>415-331-5550 |                        |               | io   | e.monroe@sfport.   | com     | ihoude@suisun.com |                   |            | slips@treasure-isle.com                            |                     |            |                              | ndo@cityofvallejo  | onet  | mark@westpointharbor.com                   |                          |                     |  |  |
|  |                        |               | 415-495-4911 x 1035                                  |                    |         | 707-429-2628      |                   |            | (415) 981-2416                                     |                     |            | 707-648-4370                 |                    |   | (650) 701-0545                             |                          |                     |  |  |
| Single Finger                            | Double Finger          | # of Slins    | Single Finger  | Double Finger      |         | Single Finger     | Double Finger     | # of Slips | Single Finger                                      | Double Finger       | # of Slips | Single Finger                | Double Finger      |   | Single Finger                              | Double Finger            |                     |  |  |
| Single ringer                            | Double Tinger          | il or onpo    | ongie inger  | \$11.39            | 20      |                   | \$5.77            | 43         |  | \$8.80              | 46         | \$7.00                       | \$8.60             | 46  |  |                          | - WOT SHIPS         |  |  |
|  |                        |               |  | \$11.55            | 200     |                   |                   |            |  | \$10.23             | 19         | \$7.00                       | \$8.60             | 212   |  |                          |                     |  |  |
|  | \$17.86                | 21            |  | \$12.42            | 198     |                   | \$5.77            | 97         |  | \$11.43             | 24         | \$7.00                       | \$8.60             | 47  | \$8.89                                     | \$8.89                   | 12                  |  |  |
|  | \$17.63                | 84            |  | \$13.77            | 92      |                   | \$5.77            | 20         |  | \$11.58             | 3          | \$7.00                       | \$8.60             | 104   |  | \$9.00                   | 77                  |  |  |
|  | \$17.56                | 12            |  | \$14.32            | 89      |                   | \$5.77            | 7          |  | 1                   |            | \$7.00                       | \$8.60             | 129   |  | \$9.55                   | 63                  |  |  |
|  | \$21.52                | 22            |  | \$15.85            | 42      |                   | \$5.77            | 2          |  |                     |            | \$7.00                       | \$8.60             | 39  |  | \$10.00                  | 100                 |  |  |
|  | \$20.91                | 3             |  | \$16.26            | 35      |                   |                   |            | \$12.73  |                     | 11         | \$7.00                       | \$8.60             | 31  |  | \$10.51                  | 49                  |  |  |
|  | \$22.67                | 11            |  | \$17.53            |         |                   |                   |            |  |                     |            |                              |                    |   |  | \$11.00                  | 51                  |  |  |
|  |                        |               |  |                    |         |                   |                   |            |  |                     |            |                              |                    |   |  |                          |                     |  |  |
|  | \$22.72                | 6             |  |                    |         |                   |                   |            |  |                     |            |                              |                    |   | \$14.00                                    | \$14.00                  | 2                   |  |  |
|  | \$22.72                | 1             |  |                    |         |                   |                   |            |  |                     |            |                              |                    |   | \$16.00                                    | \$16.00                  | 4                   |  |  |
|  |                        |               |  |                    | 29      |                   | \$5.77            | 7          |  |                     | 3          |                              |                    |   | \$8.00                                     |                          | 52                  |  |  |
|  |                        |               |  | \$17.09            | 7       |                   | \$5.77            | 3          |  |                     | 4          | \$7.00-\$9.10/ft             |                    | 17  | \$18.00                                    |                          | 6                   |  |  |
|  |                        | 160           |  |                    | 713     |                   |                   | 179        |  |                     | 110        |                              |                    | 625   |  |                          | 416                 |  |  |
|  | 97%                    |               | 100%   |                    |         | 86%               |                   |            | 80%  |                     |            | 50%                          |                    |   | 62%  |                          |                     |  |  |
|  |                        |               |  |                    |         |                   |                   |            |  |                     |            |                              |                    |   |  |                          |                     |  |  |
|  | Yes                    |               | Yes  |                    |         | No                |                   |            | Yes  |                     |            | yes                          |                    |   | Yes  |                          |                     |  |  |
|  | Free                   |               | No   |                    |         | Yes               |                   |            | Yes  |                     |            | Yes, w/ Additional cost      |                    |   | Yes, no additional charge                  |                          |                     |  |  |
|  | Included               |               | Varies   |                    |         | Included          |                   |            | Yes  |                     |            | Yes                          |                    |   | Yes, no additional charge                  |                          |                     |  |  |
|  | Free                   |               | TBD  |                    |         | No                |                   |            | Yes  |                     |            | Yes, limited                 |                    |   | Yes - Free; Plus high speed for \$50 month |                          |                     |  |  |
|  | None                   |               |  | Yes                |         |                   | No                |            |  | No                  |            | Yes                          |                    |   | \$10/day; \$25                             | for 1 person; \$50       | for 2+/mo           |  |  |
|  |                        |               | Parking Varles                                       |                    |         |                   |                   |            | Pump-out dock                                      |                     |            | Kayak storage/boat chandlery |                    |   | Pu   | Pump-out at each slip    |                     |  |  |
|  |                        |               |  |                    |         |                   |                   |            |  |                     |            | 2 restaurants/security guard |                    |   | New  | New docks/new electrical |                     |  |  |
|  |                        |               |  |                    |         |                   |                   |            |  |                     |            |                              |                    |   |  | Free Ice                 |                     |  |  |
|  |                        |               |  | No                 |         |                   | Not allowed       |            |  | N/A                 |            |                              | 208 per month      |   | \$375 per mont                             | h plus \$100 for ead     | h additional        |  |  |
|  |                        |               |  | No                 |         | Up to 72 hours    |                   |            | N/A  |                     |            |                              |                    |   | \$175 per month                            | (no more than 3 ni       | ghts per week)      |  |  |
| \$1.25 -\$                               | 4.00ft + \$3.00 for 30 | Jamp          | Up to 70' \$1.25/day; >70' & Charters \$2.50 per day |                    | \$15.00 |                   |                   |            | \$1/ft night                                       |                     |            | \$10                         |                    | 0' or less: \$1/ft; 51-80': \$2/ft;81-100':\$3/ft;100+:\$4/ |  |                          |                     |  |  |
|  | N/A                    |               | N/A  |                    |         |                   |                   |            | \$1/ft night                                       |                     |            | No                           |                    | N/A   |  |                          |                     |  |  |
|  | N/A                    |               | N/A  |                    |         |                   |                   |            | \$1/ft night                                       |                     |            | same as monthly rate         |                    |   | Same as Live Aboard - 4 month max stay     |                          |                     |  |  |
|  | 1 month                |               | 1 month  |                    |         | Yes               |                   |            | 1 month plus \$50/\$100/\$150 (based on slip size) |                     |            | 1 month                      |                    |   | 1.5 monthly fees                           |                          |                     |  |  |
|  | 0                      |               | Annual Fee \$75                                      |                    |         | No                |                   |            | N/A  |                     |            | No                           |                    |   | None                                       |                          |                     |  |  |
|  | 0                      |               | \$10 Tenants/\$20 -Others)                           |                    |         | No                |                   |            | No   |                     |            | No                           |                    |   | None                                       |                          |                     |  |  |
|  |                        |               | No   | Guest Parking/even | ts      |                   |                   |            |  |                     |            |                              |                    |   |  |                          |                     |  |  |
|  | No                     |               |  | No                 |         | Y                 | es/ Open 24 hours |            |  | No                  |            |                              | Yes                |   |  | No                       |                     |  |  |
|  | No                     |               | N/A  |                    |         | Nearby            |                   |            | No   |                     |            | Yes                          |                    |   | No   |                          |                     |  |  |
| No                                       |                        | Yes           |  | Yes                |         | Yes               |                   |            | No   |                     |            | No                           |                    |   |  |                          |                     |  |  |
| No                                       |                        | No            |  | Yes                |         |                   |                   | No         |  |                     | Yes        |                              |                    | No  |  |                          |                     |  |  |
| Yes                                      |                        | No            |  | No                 |         |                   |                   | No         |  |                     | No         |                              |                    | Yes   |  |                          |                     |  |  |
| No                                       |                        | Yes (limited) |  |                    | No      |                   |                   | No         |  |                     | No         |                              |                    | Yes   |  |                          |                     |  |  |
| No                                       |                        |               | No (yes at Pier 50)                                  |                    | Yes     |                   |                   | N/A        |  |                     | Yes        |                              |                    | Yes - not yet open to public                                |  |                          |                     |  |  |
|  | No                     |               | N/A  |                    | Yes     |                   |                   | No         |  |                     |            | No                           |                    | N/A   |  |                          |                     |  |  |
|  | No                     |               | N/A  |                    | No      |                   |                   | No         |  |                     | No         |                              |                    |   | No   |                          |                     |  |  |
|  | No                     |               |  | N/A                |         |                   | No                |            |  | No                  |            |                              | No                 |   | No   |                          |                     |  |  |
|  | Yes                    |               |  | Yes - two          |         |                   | Yes               |            | Yes  |                     |            |                              | Yes                |   |  | Yes - at every slip      | Yes - at every slip |  |  |

## **OPM AUDIT OF SLIP NUMBERS/SIZES**

(DOCK 1)29 TOTAL SLIPS: 23@30FT, 1@20FT, 5@65FT (side tie)
(DOCK 2) 51 TOTAL SLIPS: 49@30FT, 1@ 24FT, 1@65FT (end tie)
(DOCK 3) 53 TOTAL SLIPS: 51@30FT, 1@24FT, 1@65FT (end tie)
(DOCK 4) 55 TOTAL SLIPS: 53@30FT, 1@24FT, 1@65FT (end tie)
(DOCK 5) 49 TOTAL SLIPS: 47@36FT, 1@30FT, 1@75FT (end tie)
(DOCK 6) 47 TOTAL SLIPS: 40@45FT, 3@30FT, 2@36FT,1@40FT, 1@85FT (end tie)

(DOCK11) 26 TOTAL SLIPS: 18@45FT, 3@40FT, 1@65FT, 4@85FT, (side tie) (DOCK 12) 44 TOTAL SLIPS: 18@45FT, 24@36FT, 1@80FT, 1@65FT (DOCK 13) 35 TOTAL SLIPS: 16@50FT, 16@60FT, 1@100FT, 1@65FT, 1@75FT (DOCK 14) 19 TOTAL SLIPS: 16@60FT, 2@40FT, 1@75FT

**TOTAL OF 408 SLIPS** 

